

Mannai Corporation QPSC

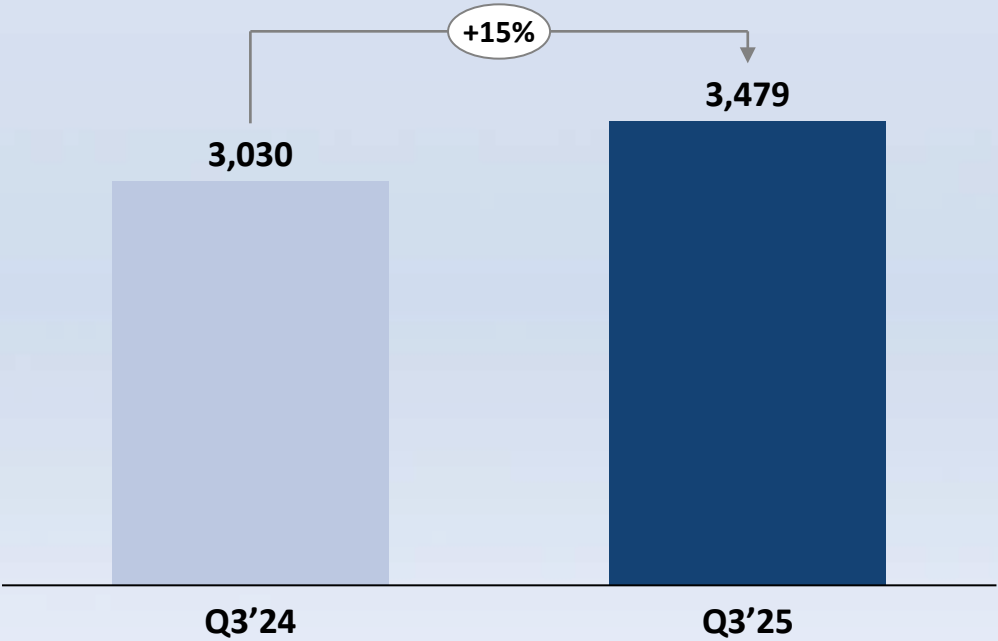
Investors Meeting – 23rd October 2025

Q3'2025 Financial Summary

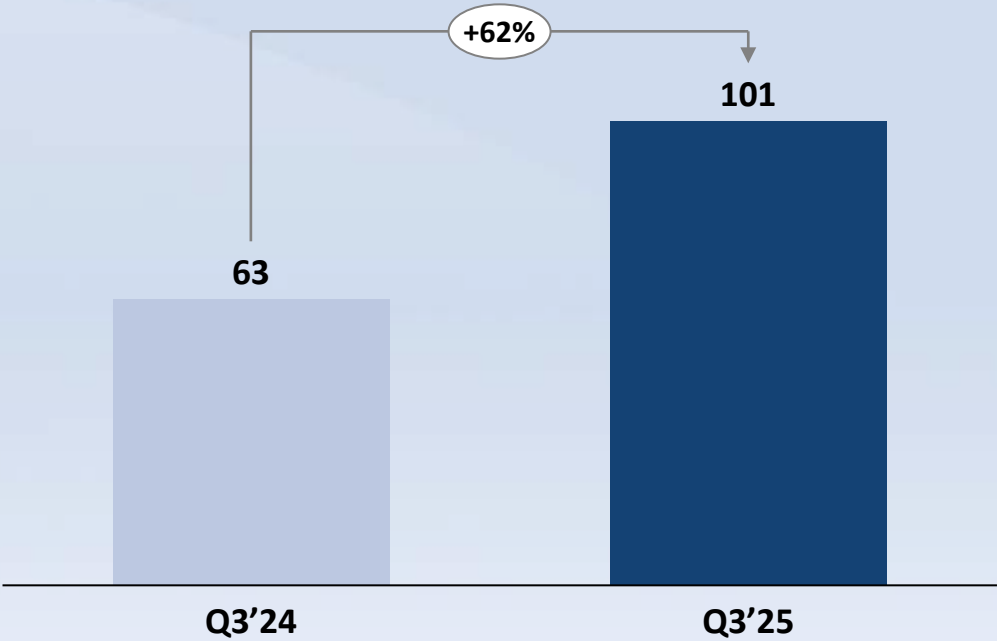
Mannai Group Financial Performance

QAR m

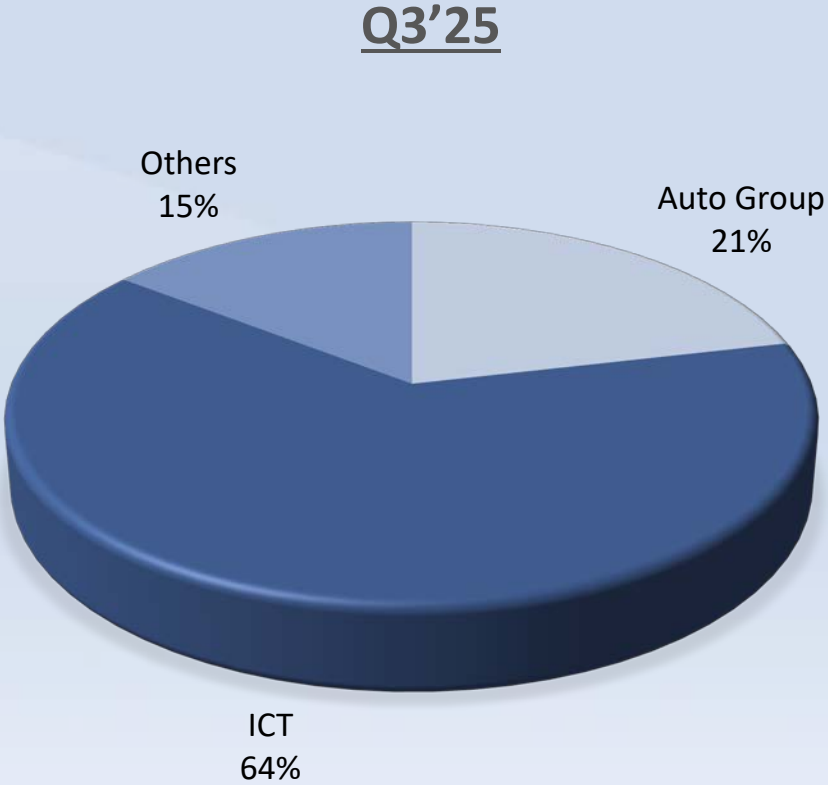
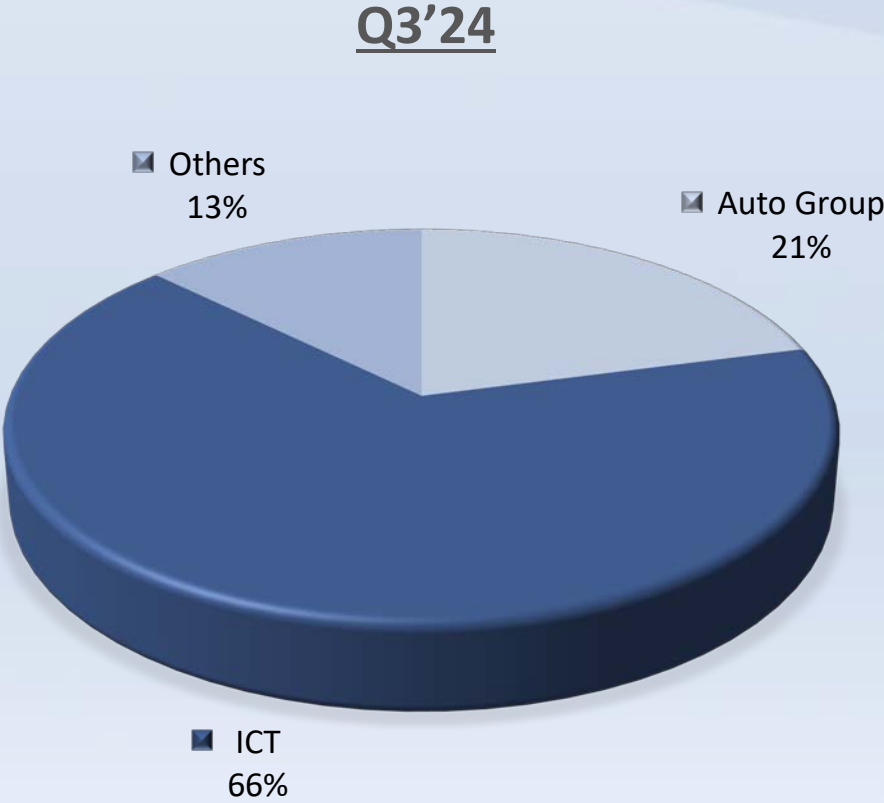
Revenues



Net Profit



Revenue Mix by Business Unit



Consolidated Financial Highlights – Q3'25

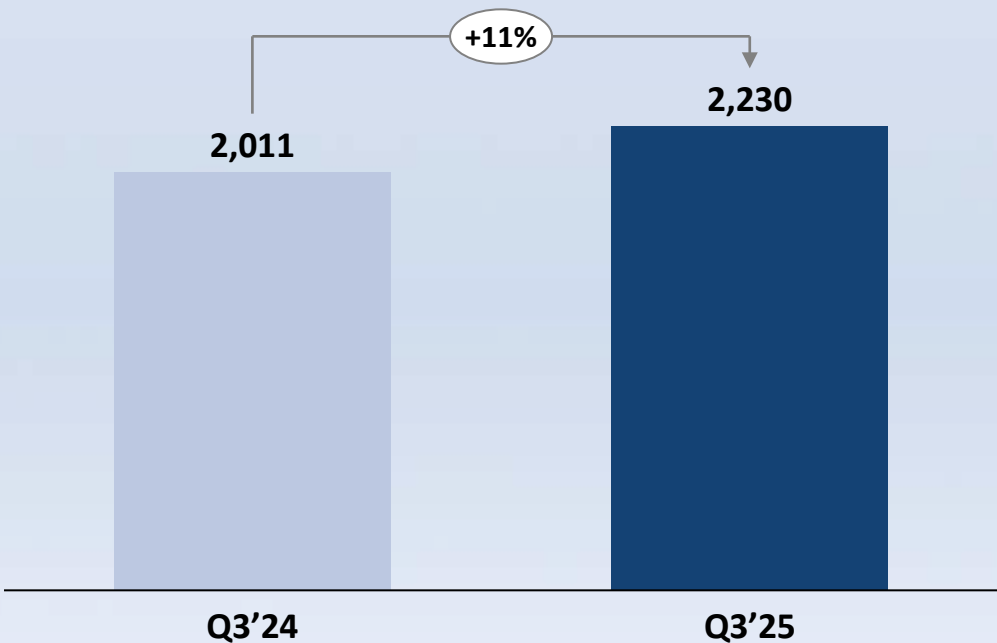
QAR m	Q3'25	Q3'24	Variance	
Revenue	3,479	3,030	15%	▲
Gross Profit	565	488	16%	▲
Gross Profit %	16.2%	16.1%	10 bps	▲
General & Admin Expenses	215	220	(3%)	▼
Selling & Distribution Expenses	85	71	19%	▲
EBITDA	307	274	12%	▲
EBIT	231	198	16%	▲
EBIT %	6.6%	6.5%	10 bps	▲
Finance Cost	125	134	(6%)	▼
Net Profit Before Tax	105	65	62%	▲
Net Profit	101	63	62%	▲
Net Profit %	2.9%	2.1%	80 bps	▲
EPS	0.22	0.13	62%	▲

ICT Qatar

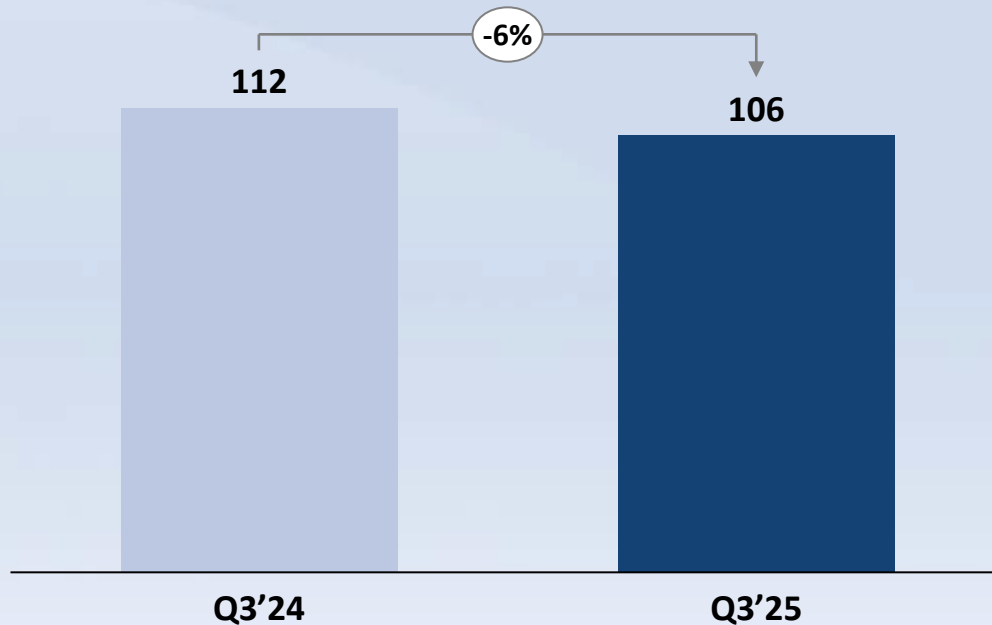


QAR m

Revenue



Net Profit

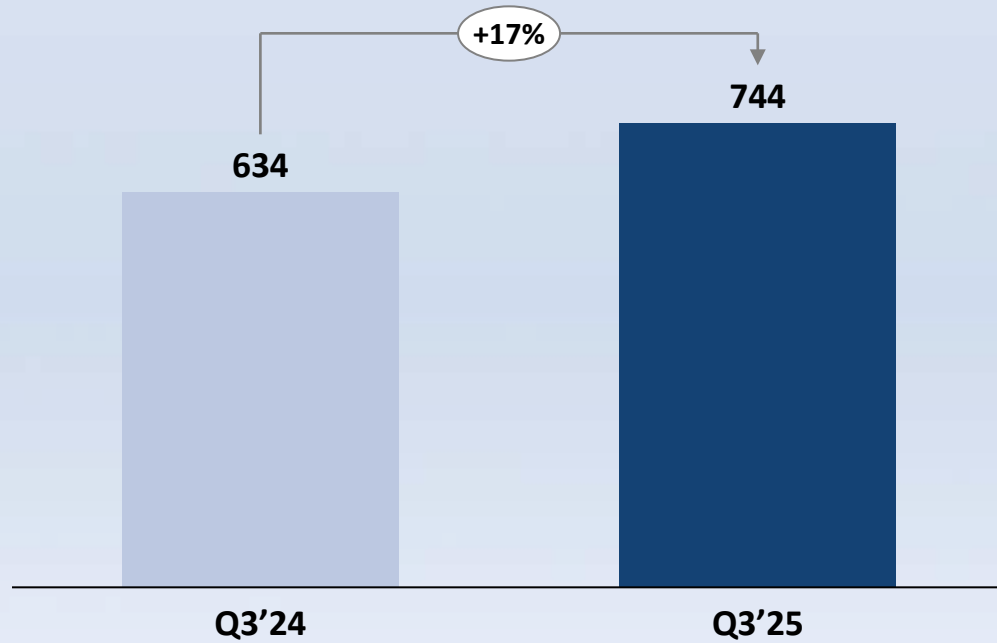


Auto Group

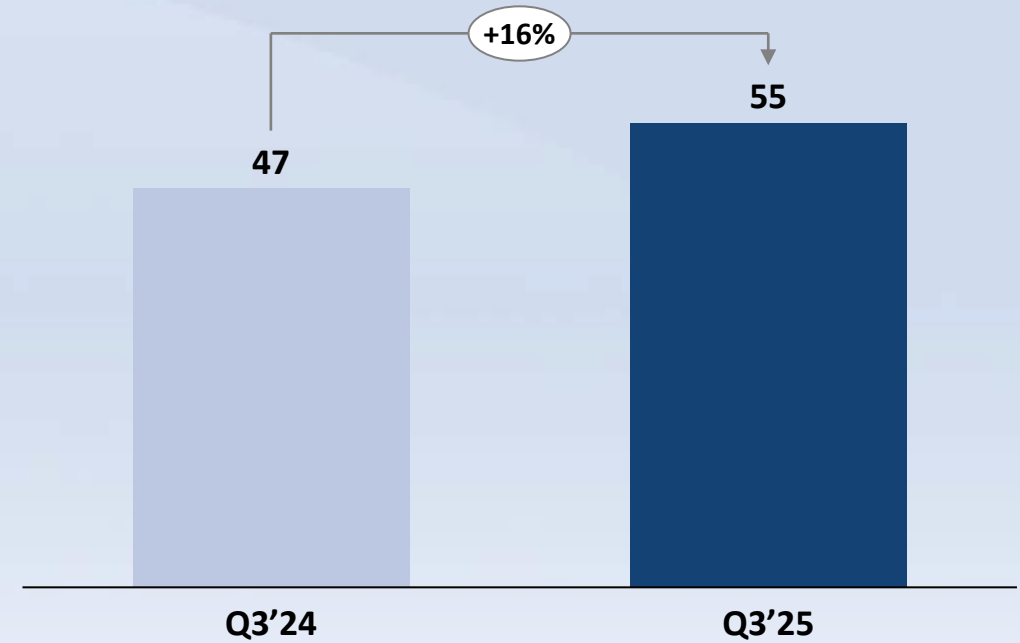


QAR m

Revenue

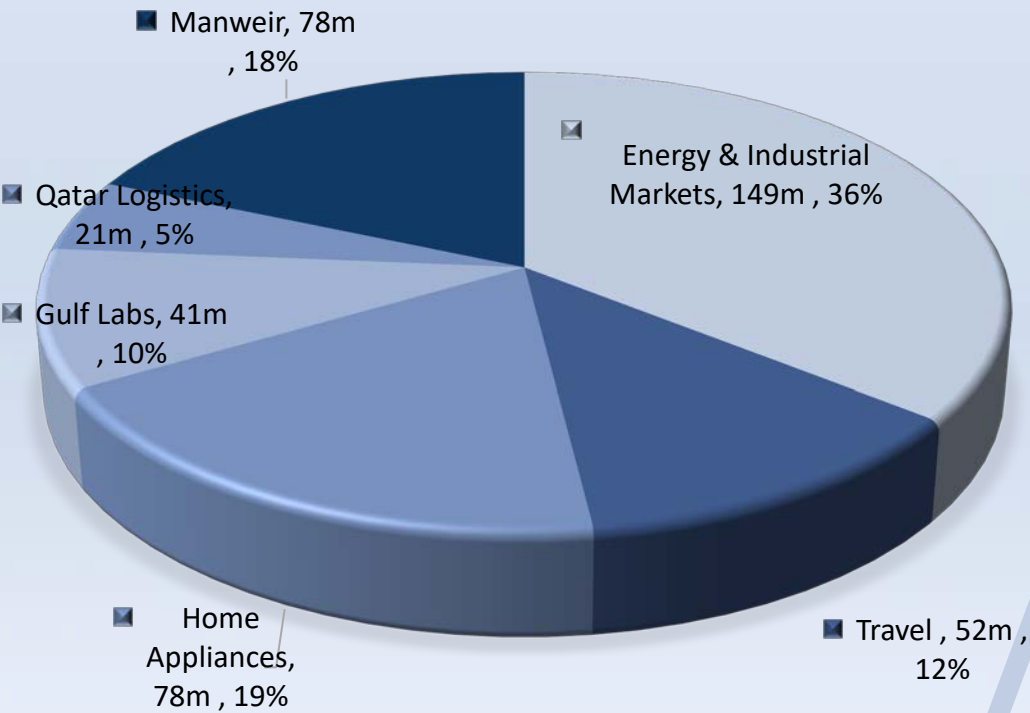


Net Profit

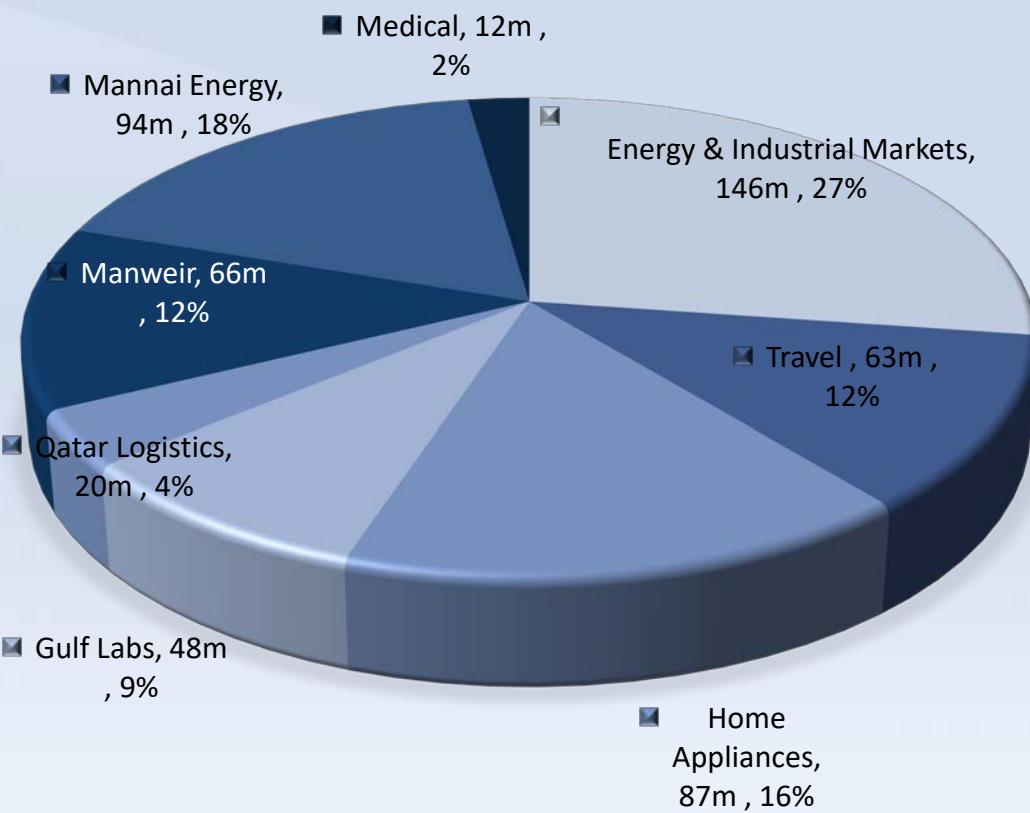


Revenue Mix by Other Qatar Business Unit YTD Q3

Q3'24

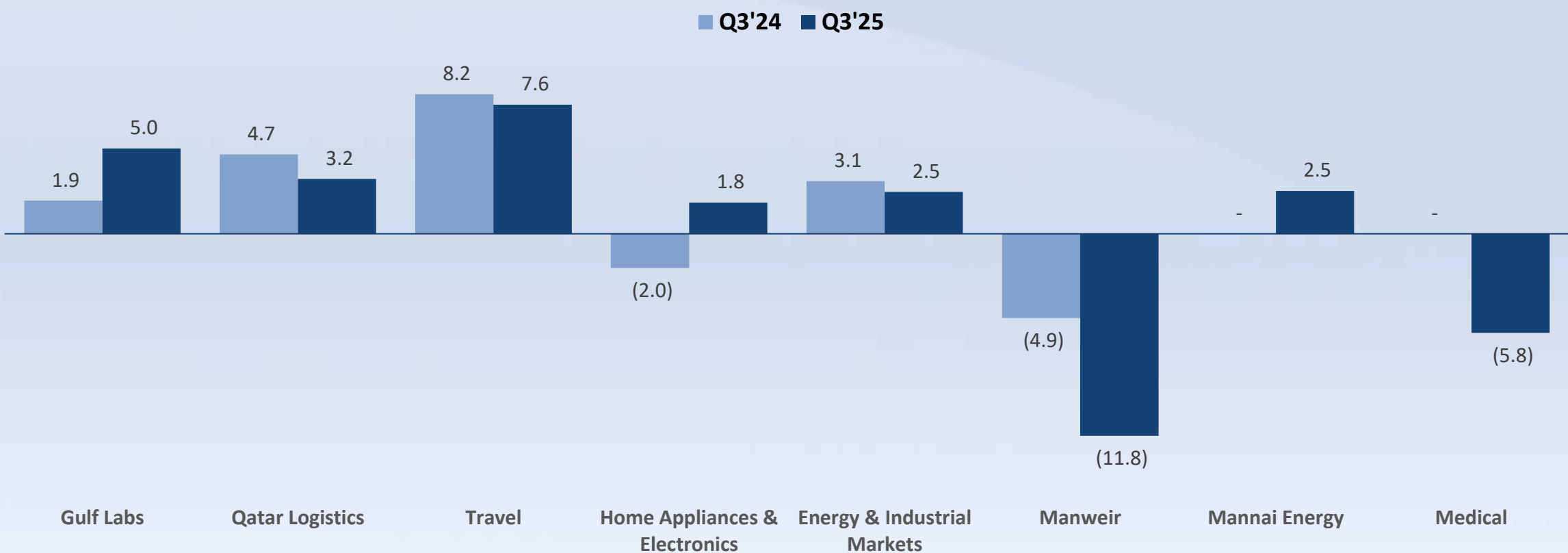


Q3'25



Other Qatar Business Unit : Net Profit YTD Q3

QAR m



MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the nine-month period ended 30 September 2025

	In thousands of Qatari Riyal	
	<u>30 September 2025</u>	<u>30 September 2024</u>
Revenue	3,479,219	3,030,480
Direct costs	<u>(2,914,214)</u>	<u>(2,542,062)</u>
Gross profit	565,005	488,418
Other income	9,327	11,238
Impairment loss on trade receivables and contract assets	(44,007)	(9,618)
General and administrative expenses	(215,182)	(220,269)
Selling and distribution expenses	<u>(84,962)</u>	<u>(71,166)</u>
Operating Profit	230,181	198,603
Share of results from equity-accounted investees	2,083	13,430
Finance costs	<u>(125,098)</u>	<u>(133,521)</u>
Profit before income tax & discontinued operation	107,166	78,512
Income tax expenses	<u>(4,060)</u>	<u>(2,416)</u>
Profit for the period for continued operation	103,106	76,096
Profit/(loss) from discontinued operation	(1,731)	(13,595)
Profit for the period	<u>101,375</u>	<u>62,501</u>