

# Mannai Corporation QPSC

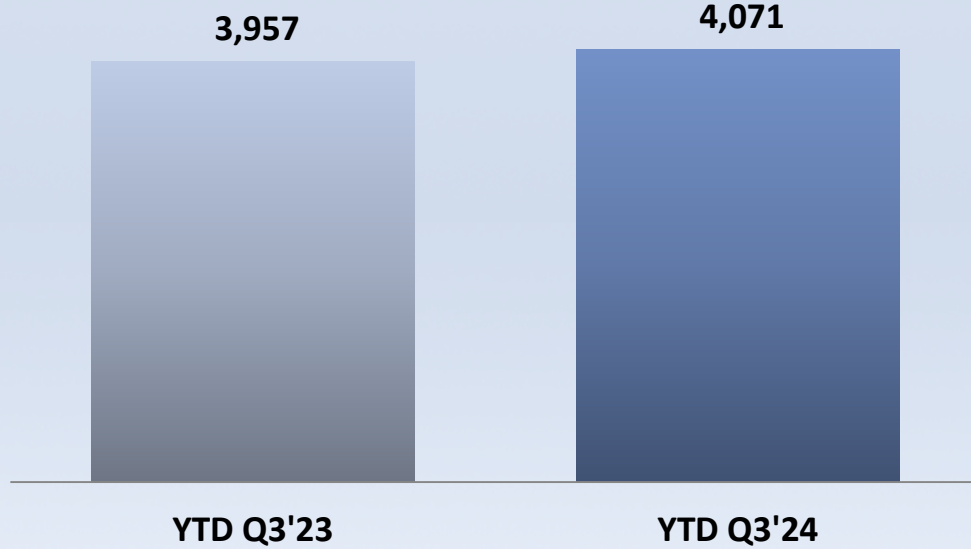
Investors Meeting – 23<sup>rd</sup> October 2024

YTD Q3'2024 Financial Summary

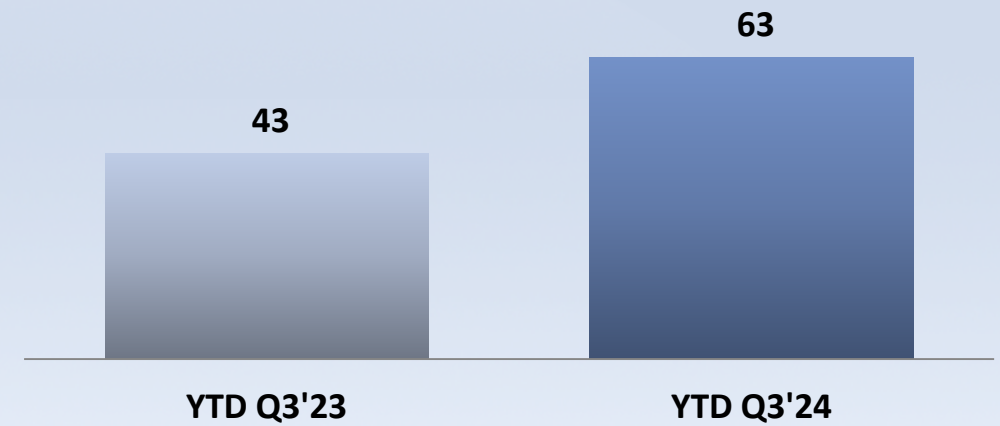
# Mannai Group Financial Performance

QAR m

## Revenues



## Net Profit



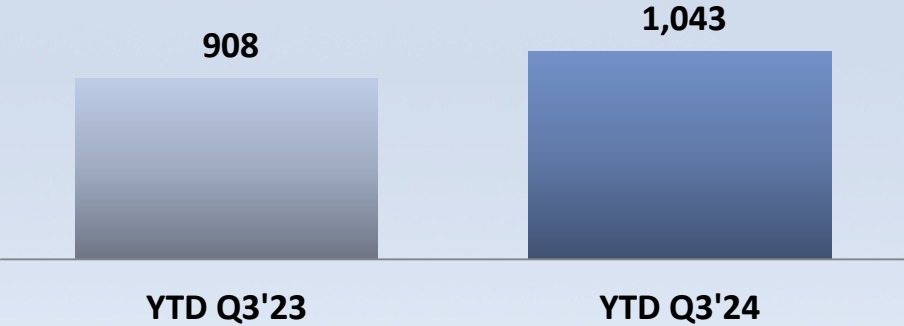
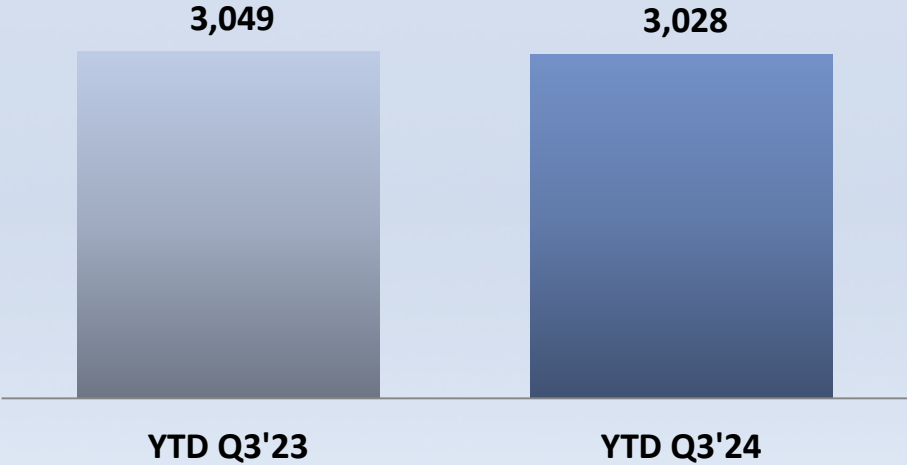
# Revenue

## Revenues

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### Qatar

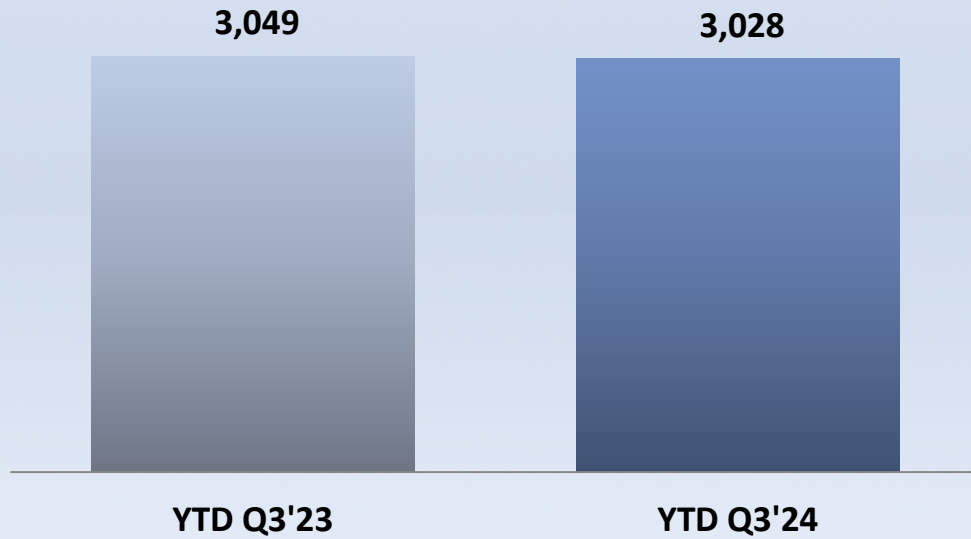
### Damas



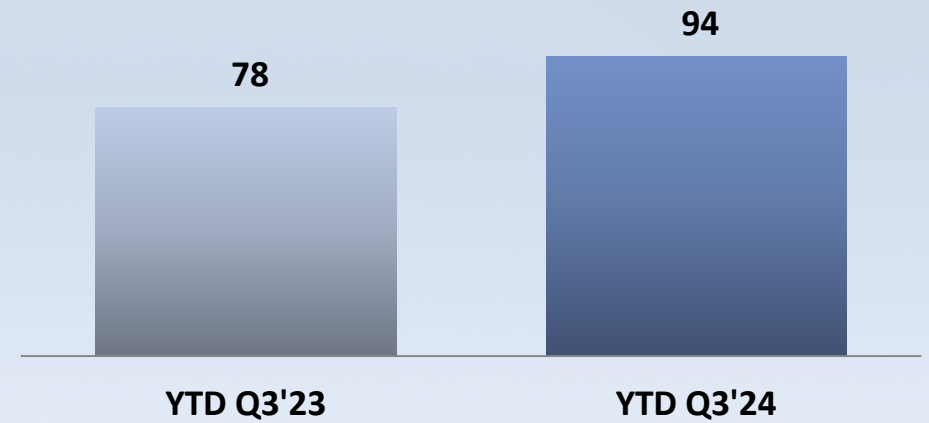
# Mannai Qatar Financial Performance

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## Revenues

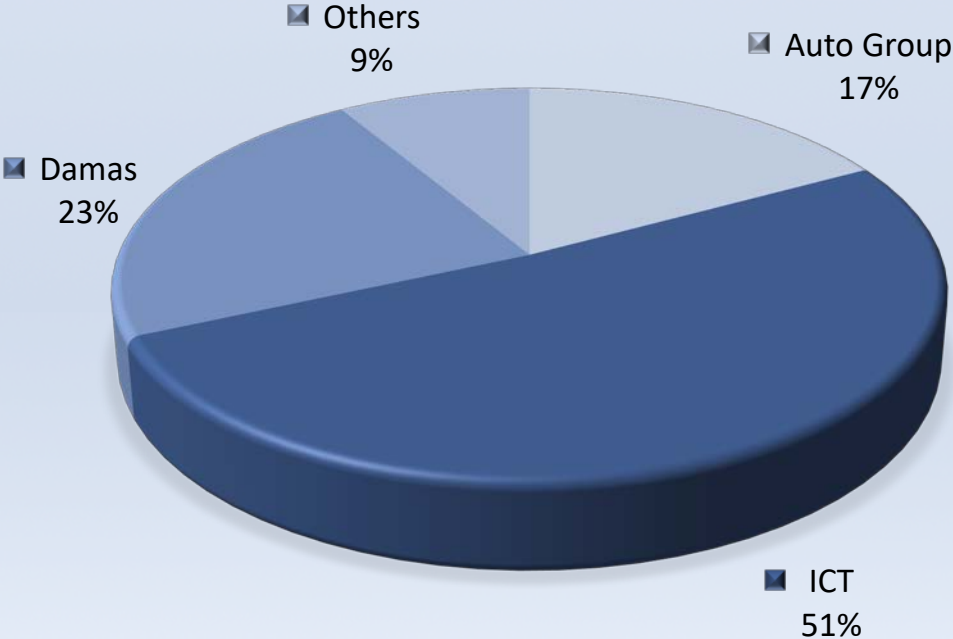


## Net Profit

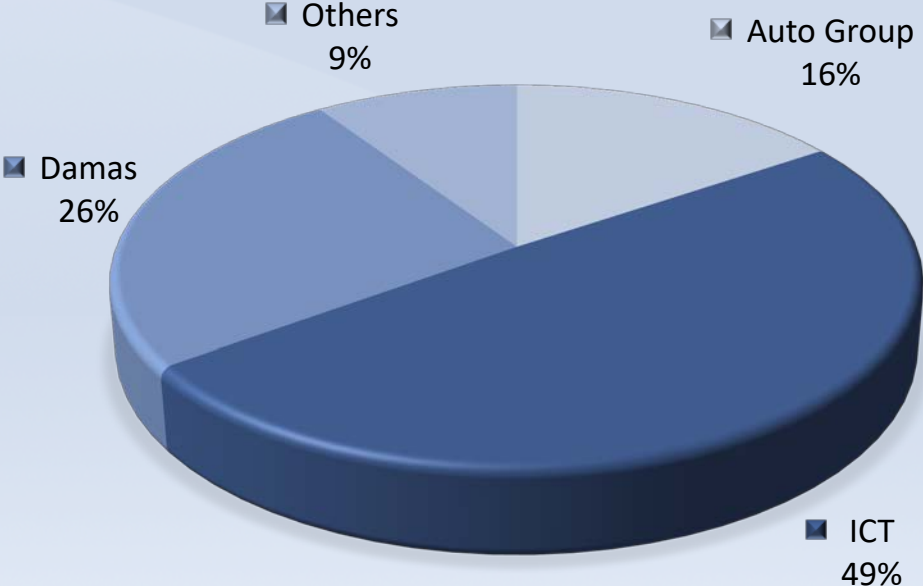


# Revenue Mix by Business Unit

Q3'23



Q3'24



# Consolidated Financial Highlights – Q3'24

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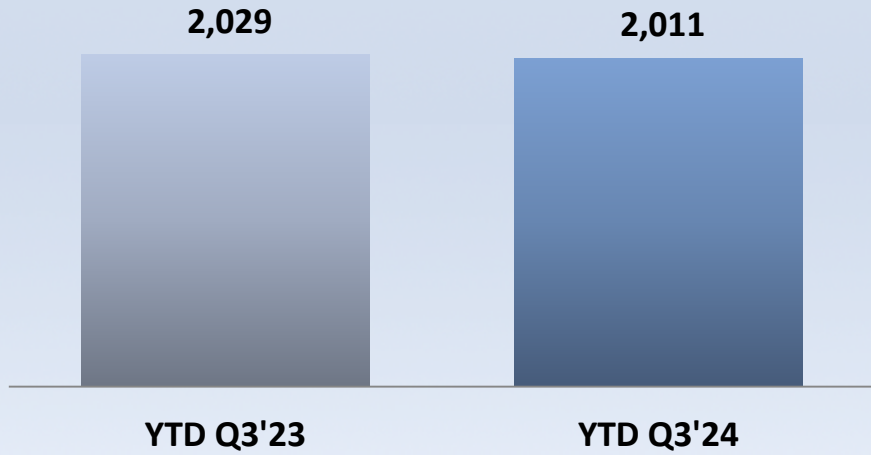
	Q3'24	Q3'23	Variance	
Revenue	4,071	3,957	3%	▲
Gross Profit	738	682	8%	▲
General & Admin Expenses	338	291	16%	▲
Selling & Distribution Expenses	184	164	13%	▲
EBIT	236	234	1%	▲
Finance Cost	170	190	(10%)	▼
Net Profit	63	43	46%	▲
EPS	0.14	0.09	46%	▲

# ICT Qatar

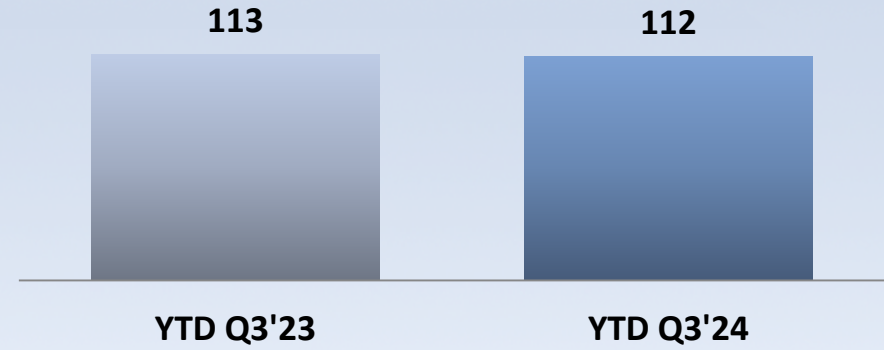


QAR m

## Revenue



## Net Profit



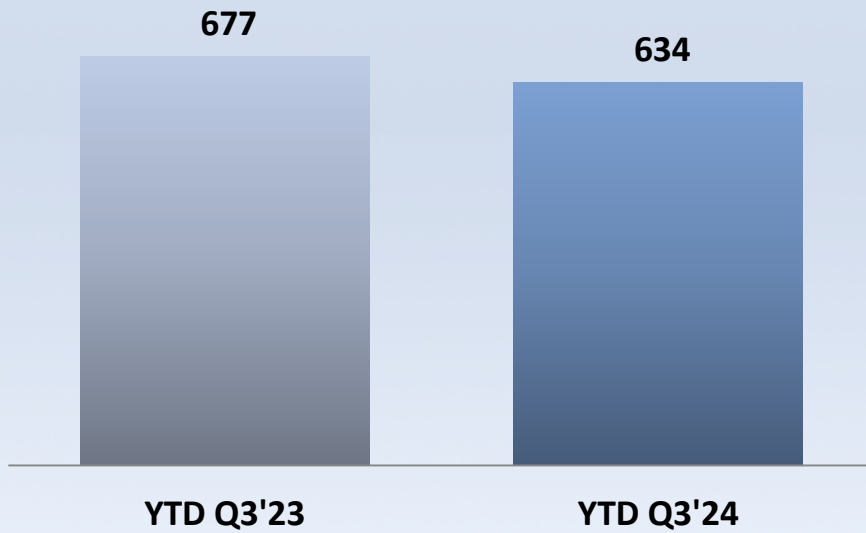


# Auto Group

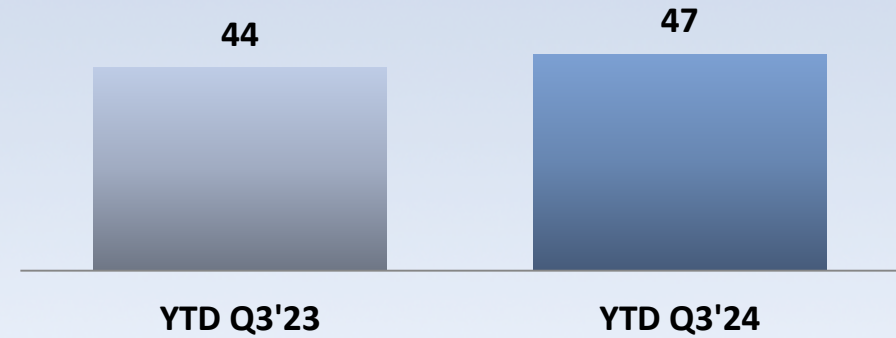


QAR m

## Revenue



## Net Profit



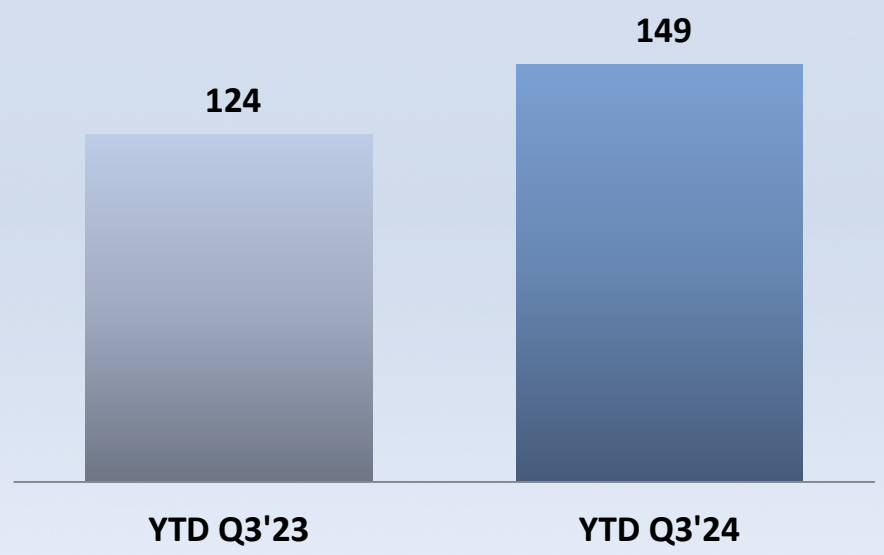


# Energy and Industrial Markets

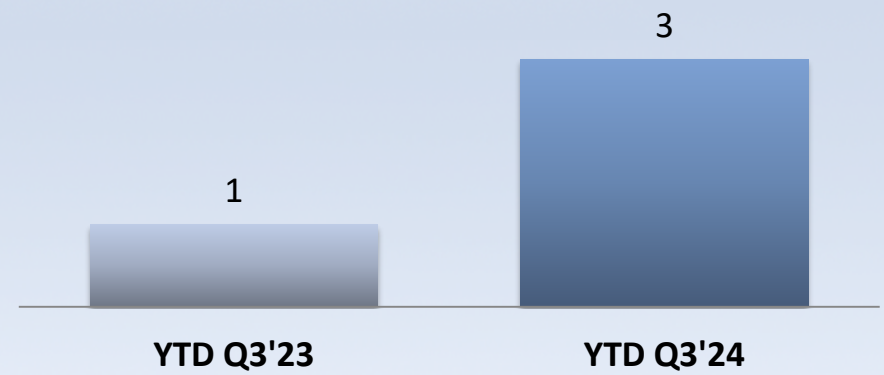


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## Revenue



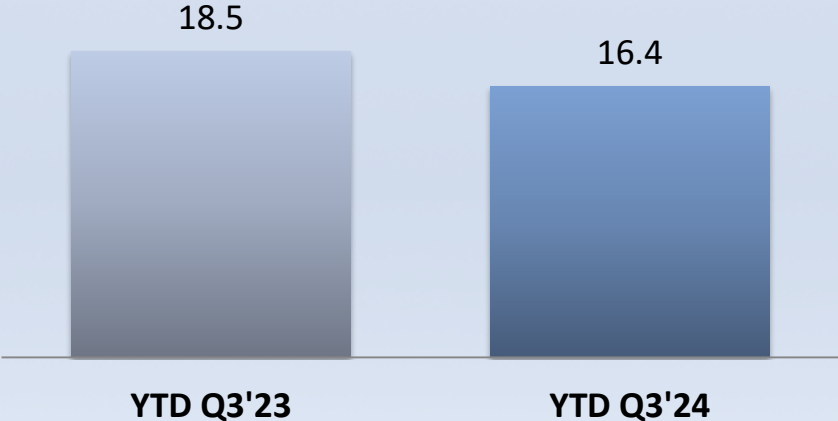
## Net Profit



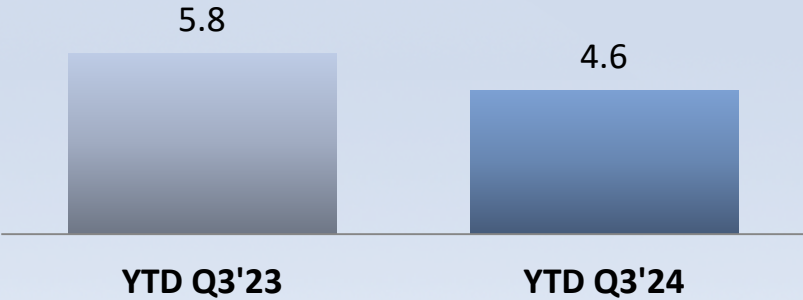
# Qatar Logistics

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## Revenue



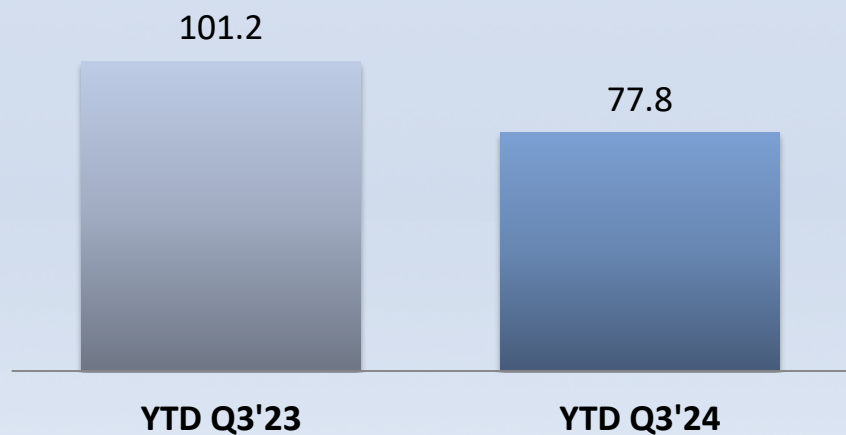
## Net Profit



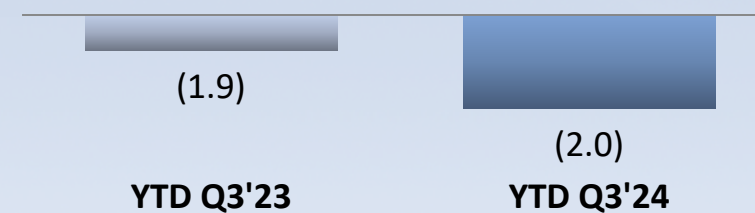
# Home Appl.& Electronics

QAR m

## Revenue



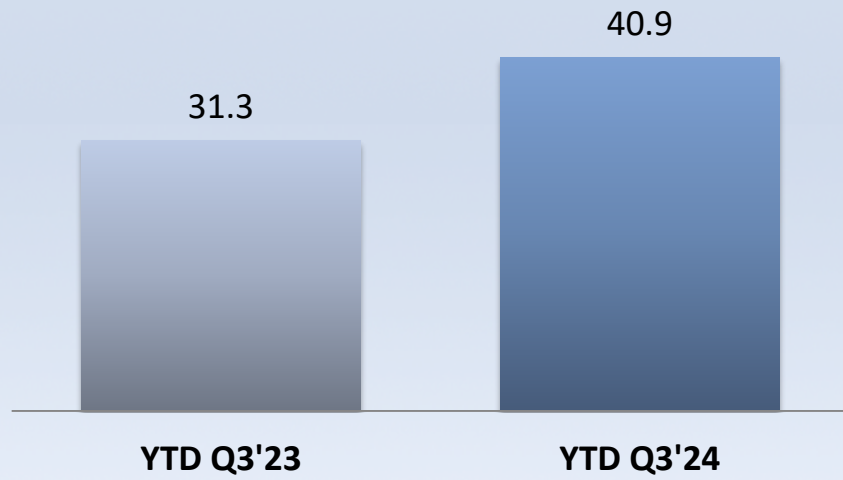
## Net Profit



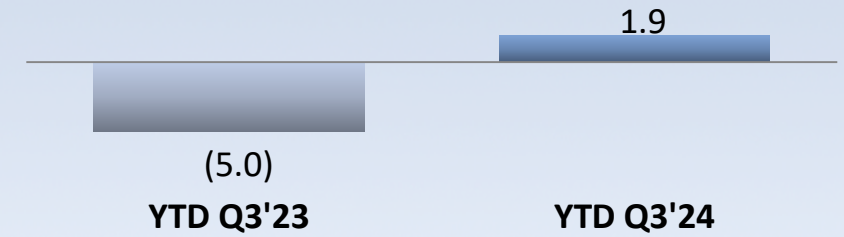
# Gulf Labs

QAR m

## Revenue



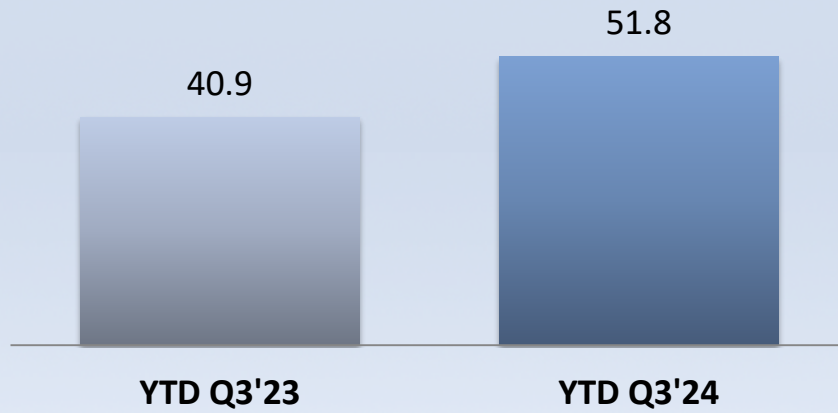
## Net Profit



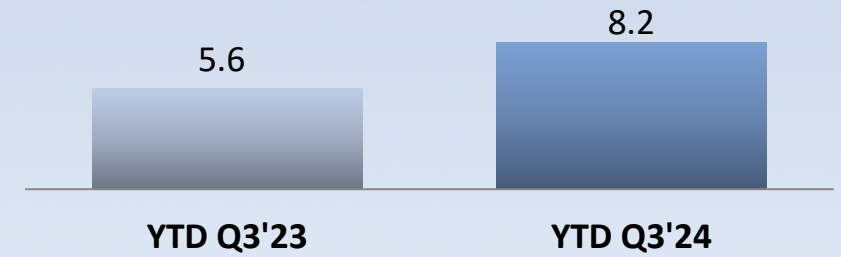
# Travel

QAR m

## Revenue



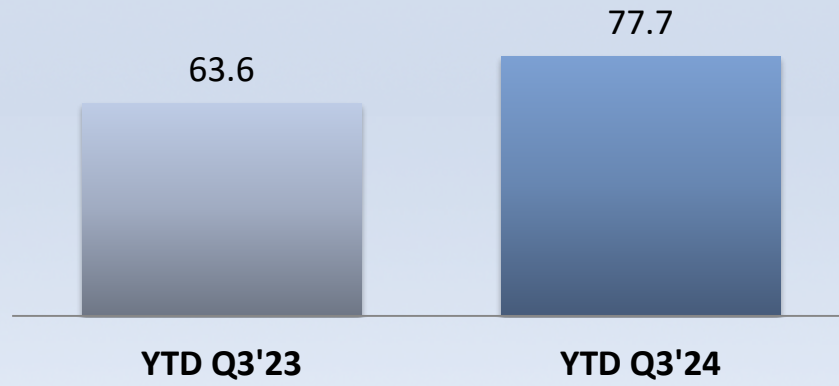
## Net Profit



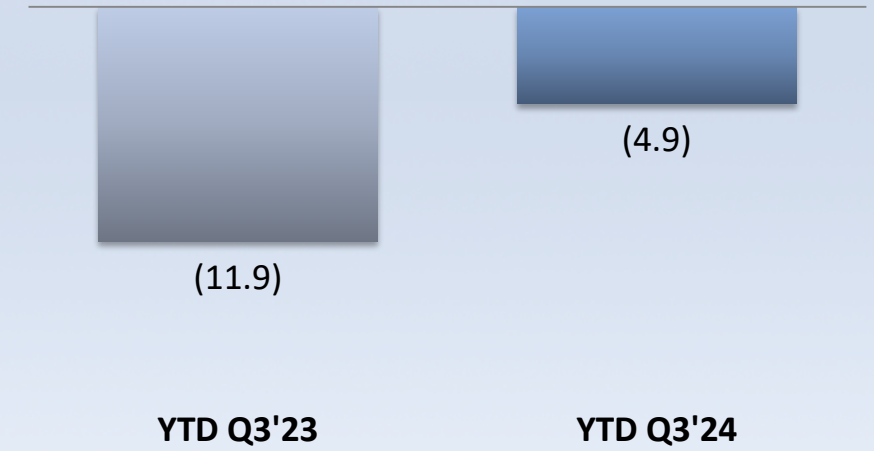
# Manweir

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## Revenue



## Net Profit

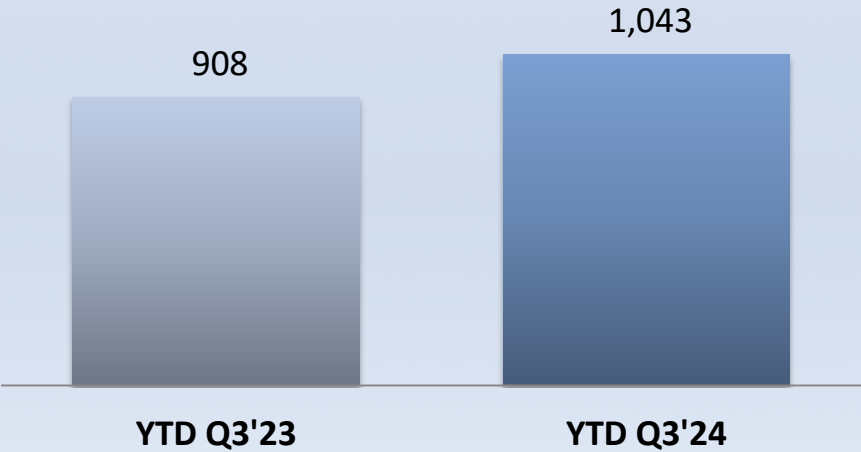


# Damas Jewellery

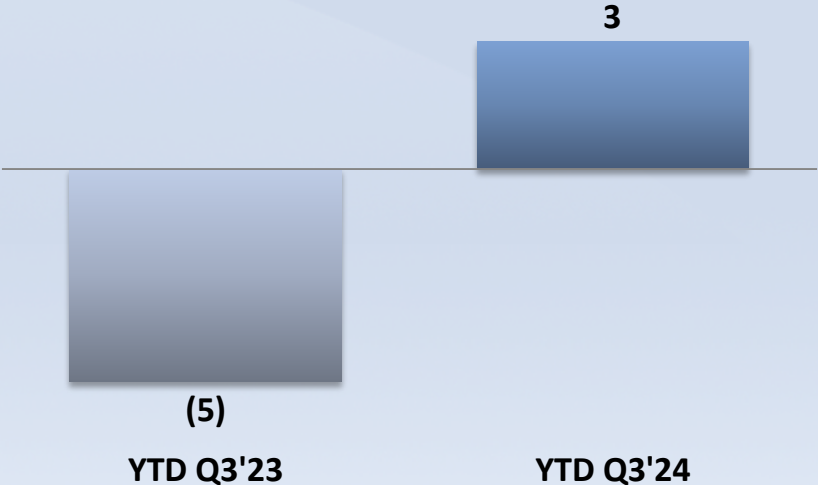


QAR m

## Revenue



## Net Profit







# MANNAI CORPORATION Q.P.S.C

## CONSOLIDATED STATEMENT OF INCOME

For the period ended 30 September 2024

	September 30, 2024	September 30, 2023
	QR 000	QR 000
	(Unaudited)	(Unaudited)
Revenue	4,071,174	3,957,185
Direct costs	<u>(3,332,843)</u>	<u>(3,275,658)</u>
<b>Gross profit</b>	<b>738,331</b>	681,527
Impairment on financial and contract assets - net	(9,618)	(1,695)
Other income	11,494	14,212
General and administrative expenses	(337,642)	(291,357)
Selling and distribution expenses	<u>(184,097)</u>	<u>(163,528)</u>
<b>Operating Profit</b>	<b>218,468</b>	239,159
Share of results from joint ventures and associate companies	17,796	(5,179)
Finance costs	<u>(170,499)</u>	<u>(189,721)</u>
<b>Profit from continuing operations before tax</b>	<b>65,765</b>	44,259
Income tax expenses	<u>(3,264)</u>	<u>(1,566)</u>
<b>Profit from for the period</b>	<b><u>62,501</u></b>	<b><u>42,693</u></b>