

# Mannai Corporation QPSC

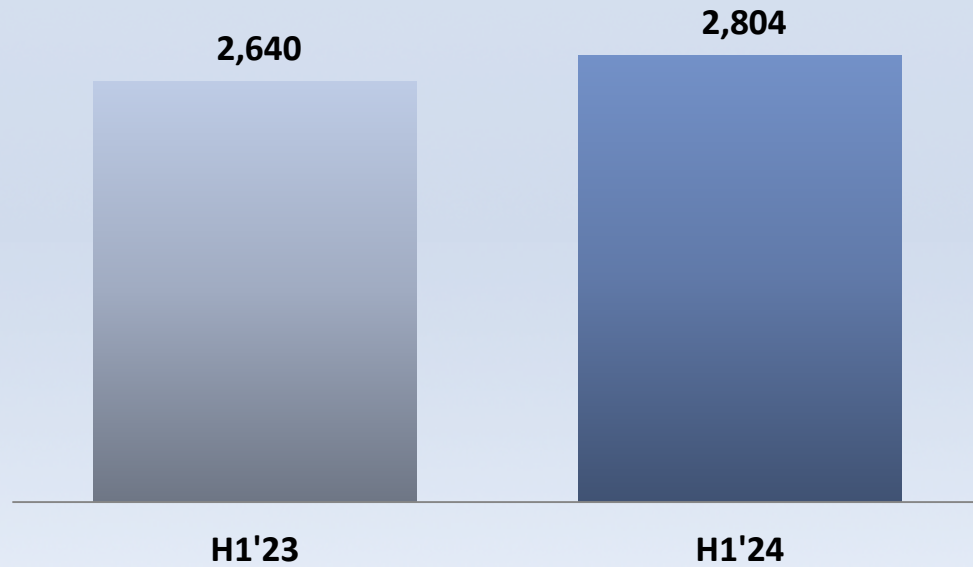
Investors Meeting – 15<sup>th</sup> August 2024

H1'2024 Financial Summary

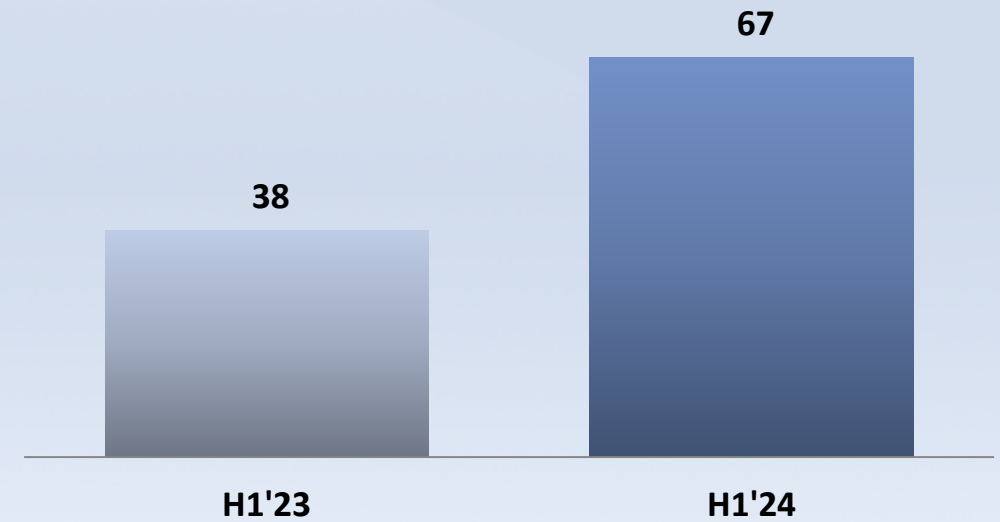
# Mannai Group Financial Performance

QAR m

## Revenues



## Net Profit



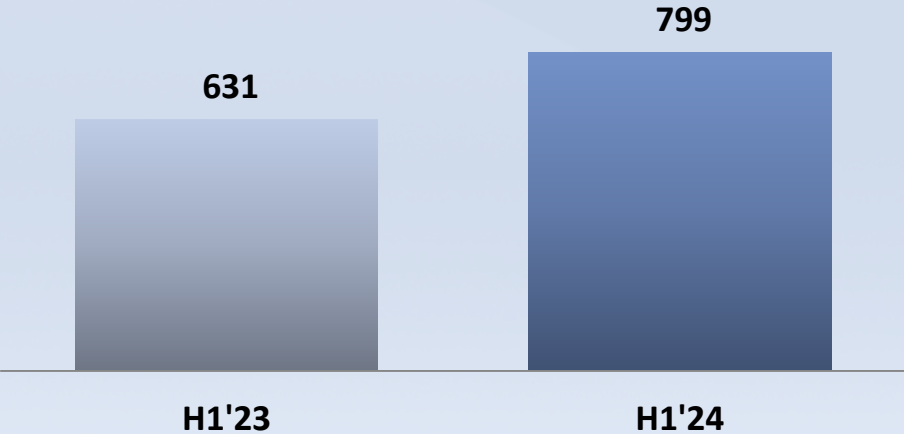
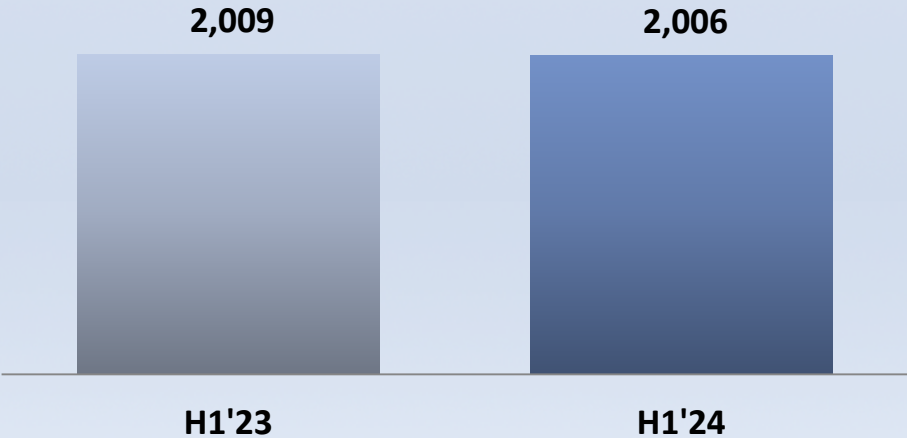
# Revenue

## Revenues

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### Qatar

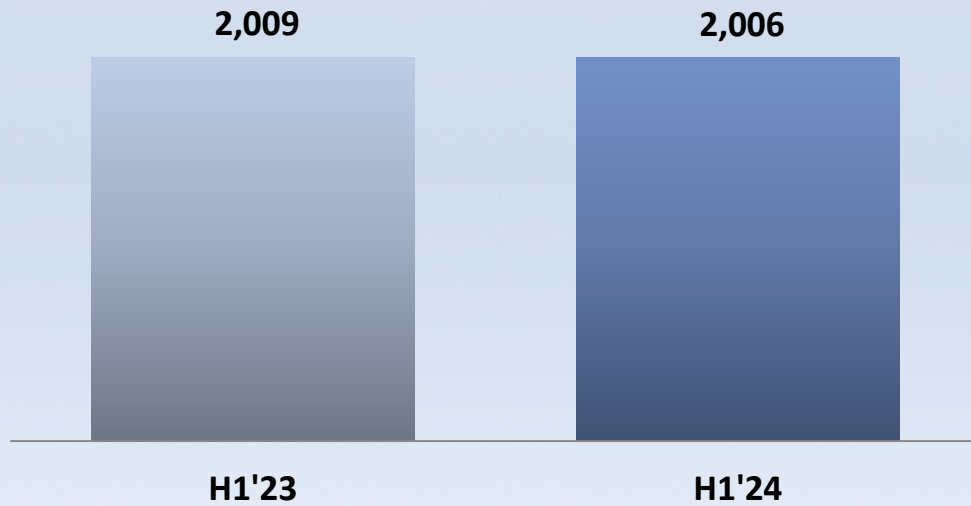
### Damas



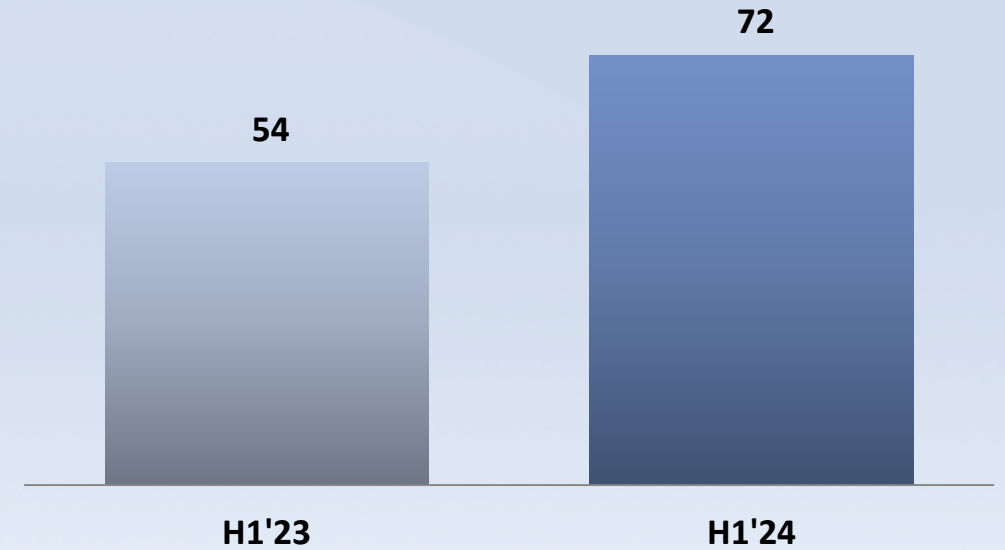
# Mannai Qatar Financial Performance

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## Revenues

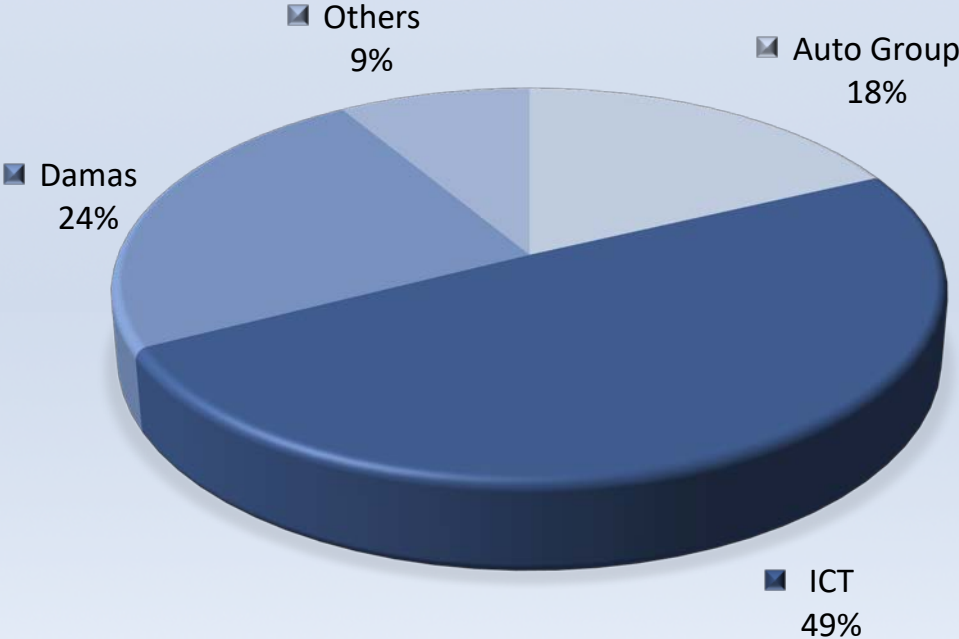


## Net Profit

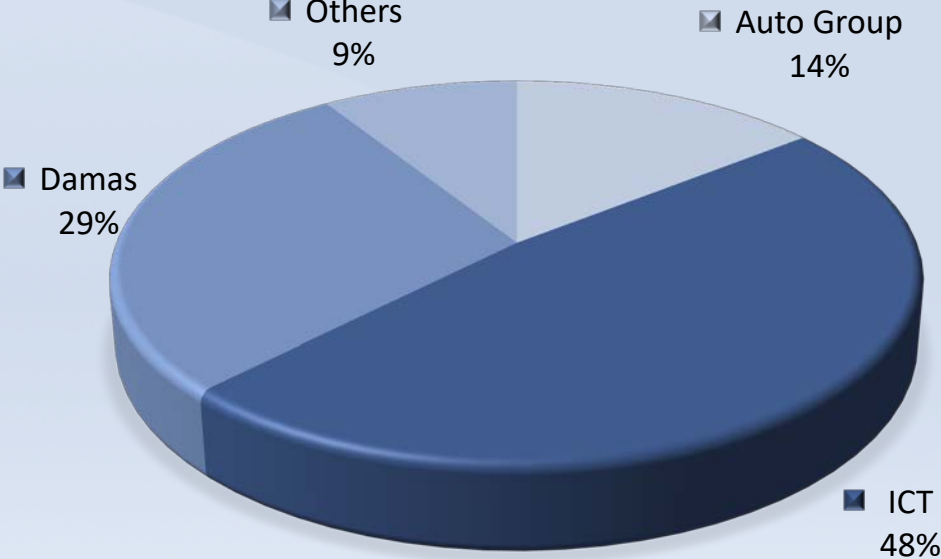


# Revenue Mix by Business Unit

H1'23



H1'24



# Consolidated Financial Highlights – H1'24

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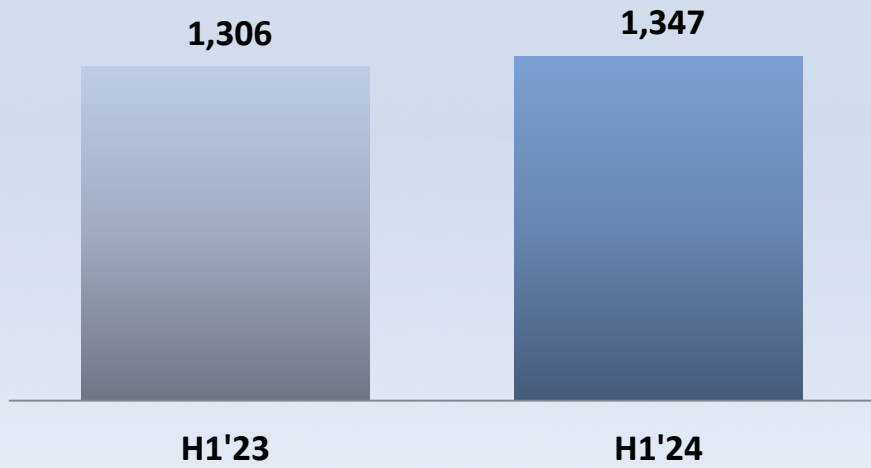
	H1'24	H1'23	Variance	
Revenue	2,804	2,640	6%	▲
Gross Profit	520	469	11%	▲
General & Admin Expenses	234	198	18%	▲
Selling & Distribution Expenses	129	110	18%	▲
EBIT	176	165	7%	▲
Finance Cost	106	126	(15%)	▼
Net Profit	67	38	78%	▲
EPS	0.15	0.08	78%	▲

# ICT Qatar

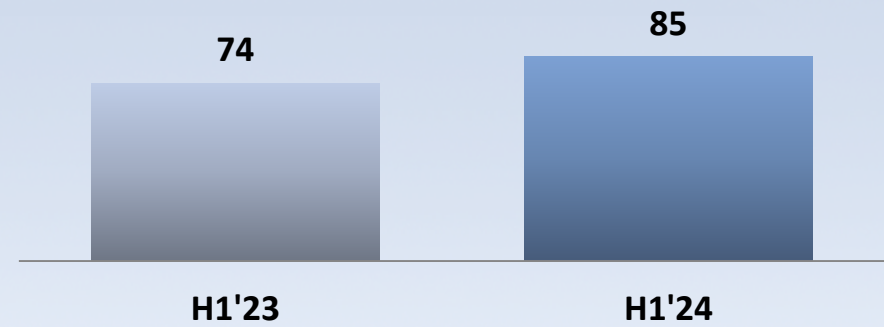


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## Revenue



## Net Profit

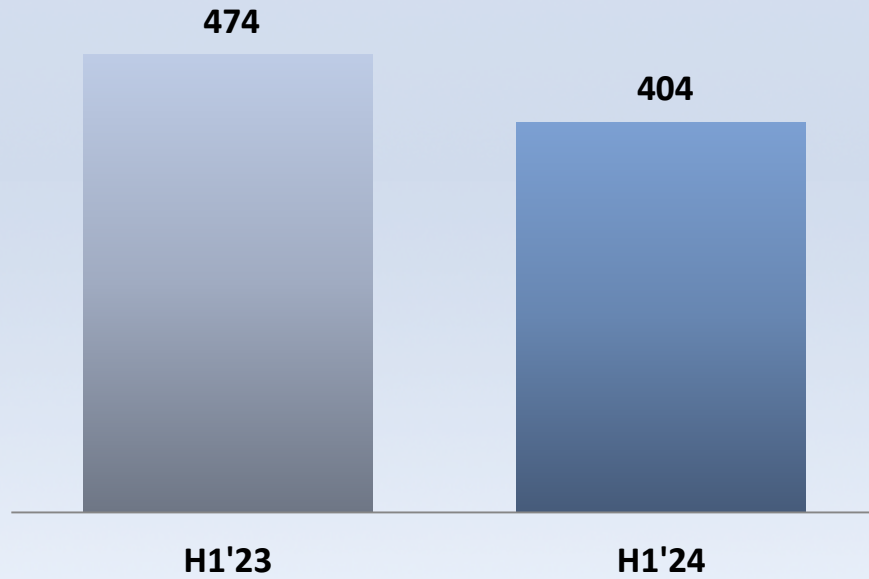


# Auto Group

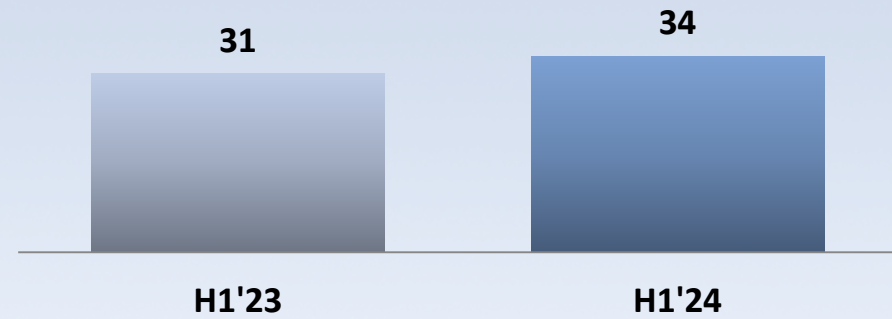


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## Revenue



## Net Profit



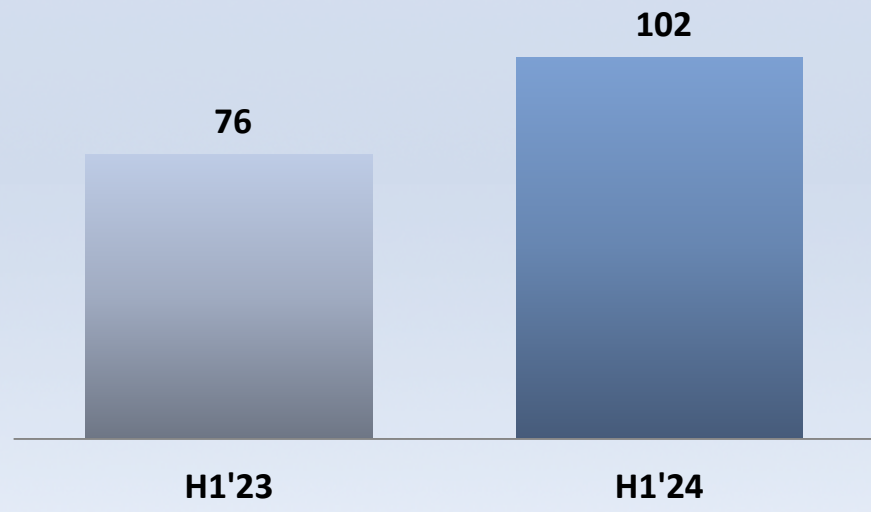


# Energy and Industrial Markets

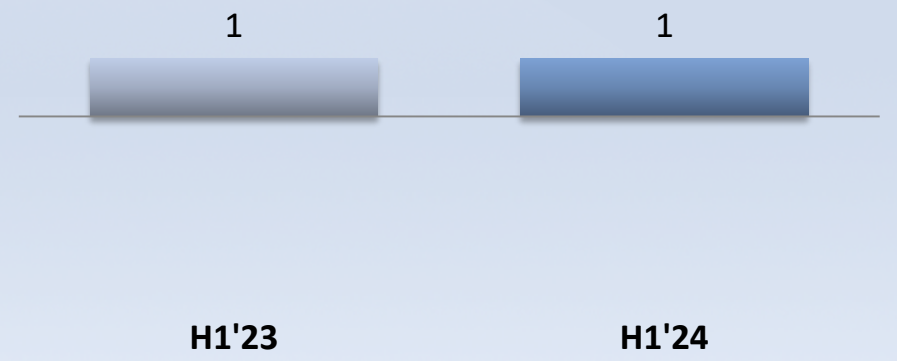


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## Revenue



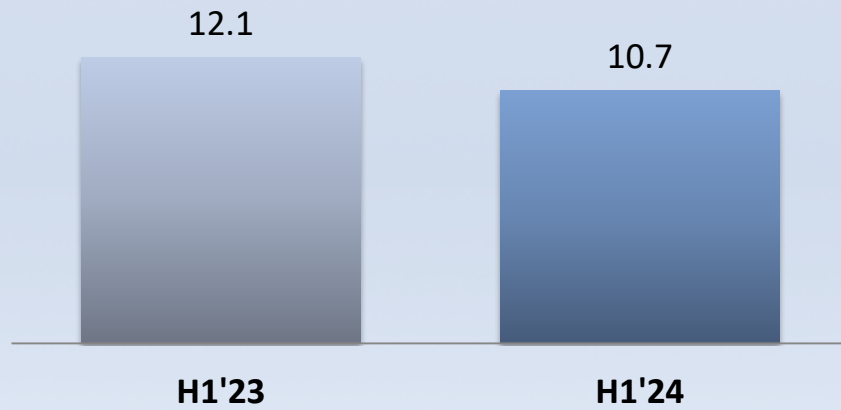
## Net Profit



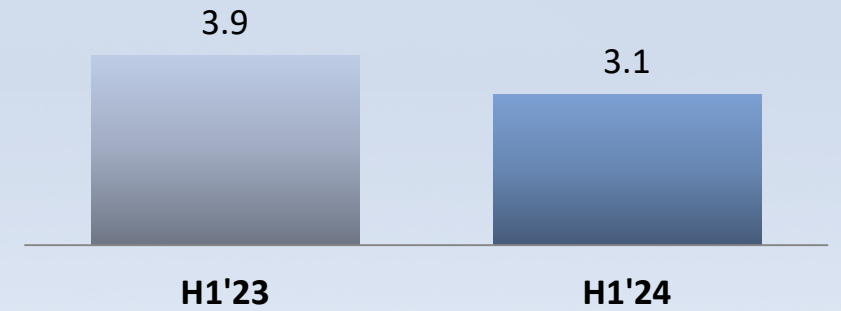
# Qatar Logistics

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## Revenue



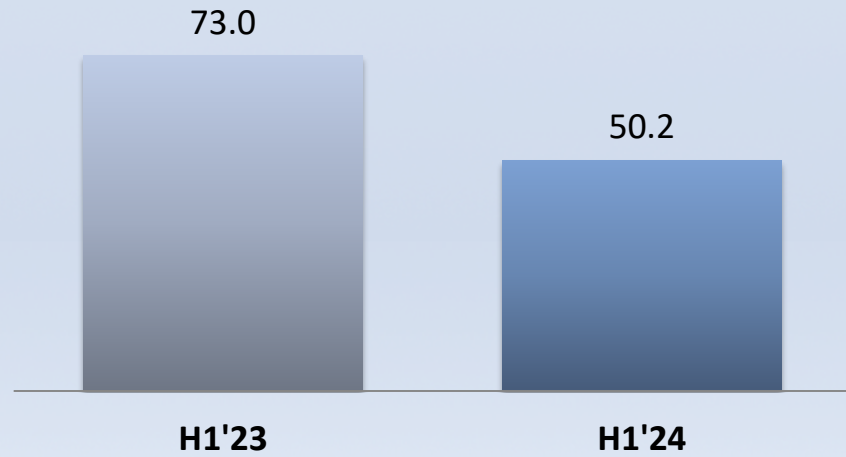
## Net Profit



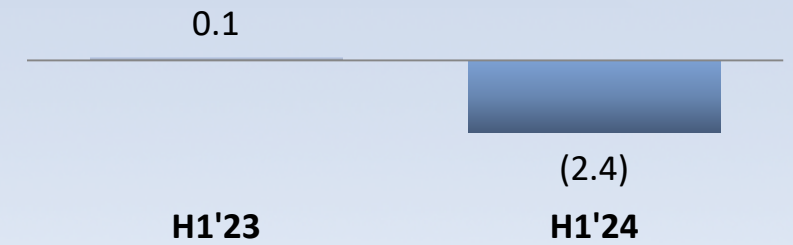
# Home Appl.& Electronics

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## Revenue



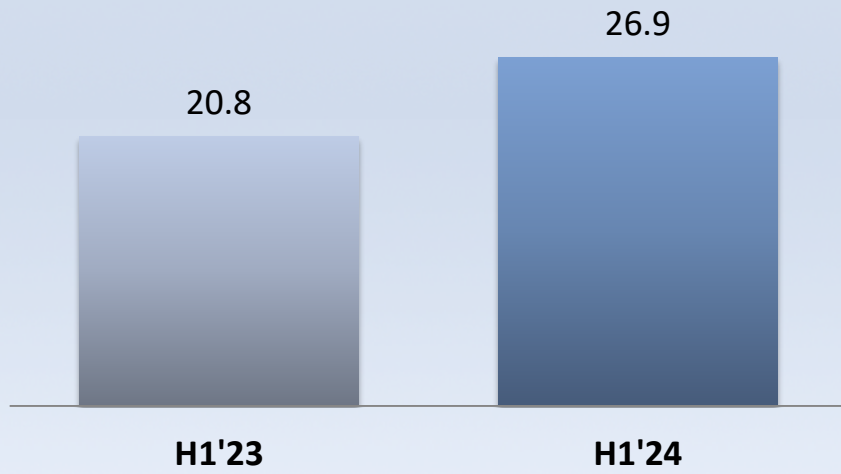
## Net Profit



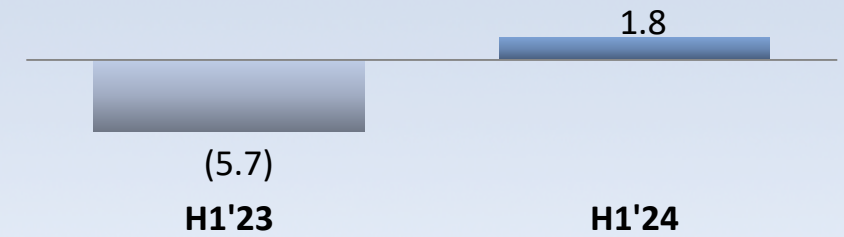
# Gulf Labs

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## Revenue



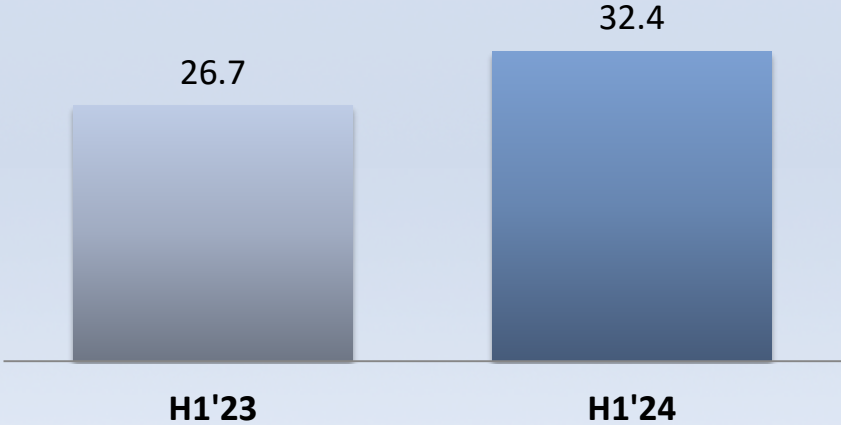
## Net Profit



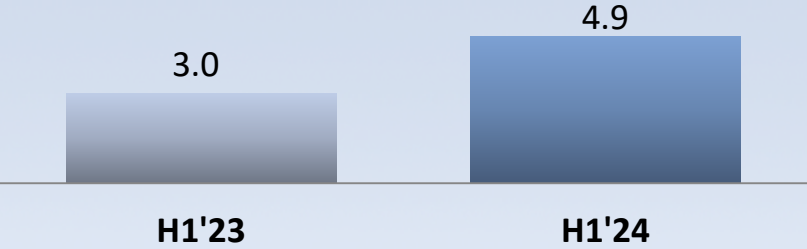
# Travel

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## Revenue



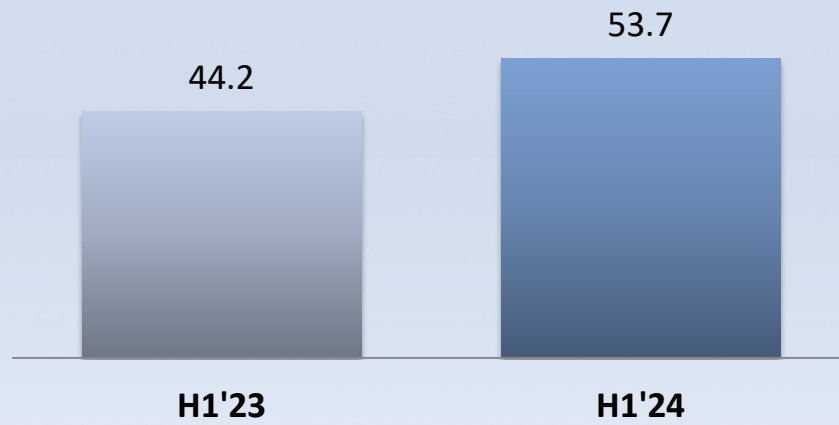
## Net Profit



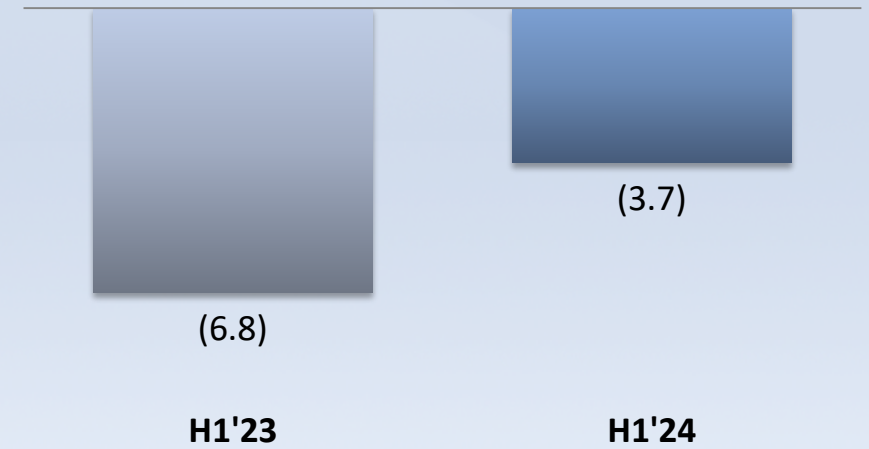
# Manweir

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## Revenue



## Net Profit

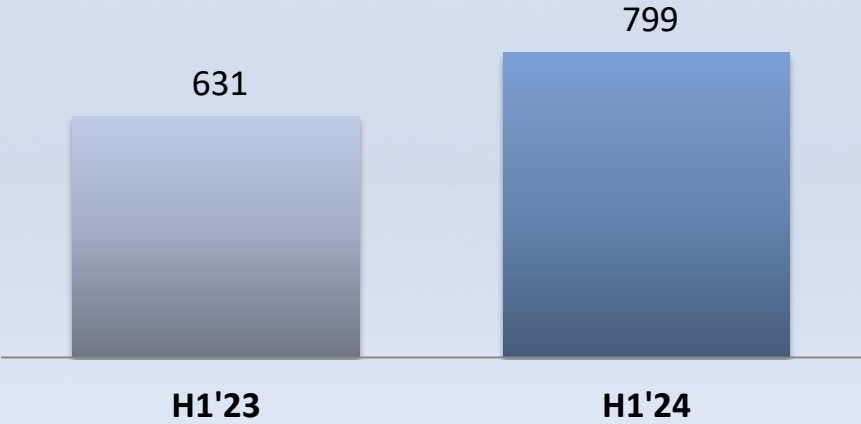


# Damas Jewellery

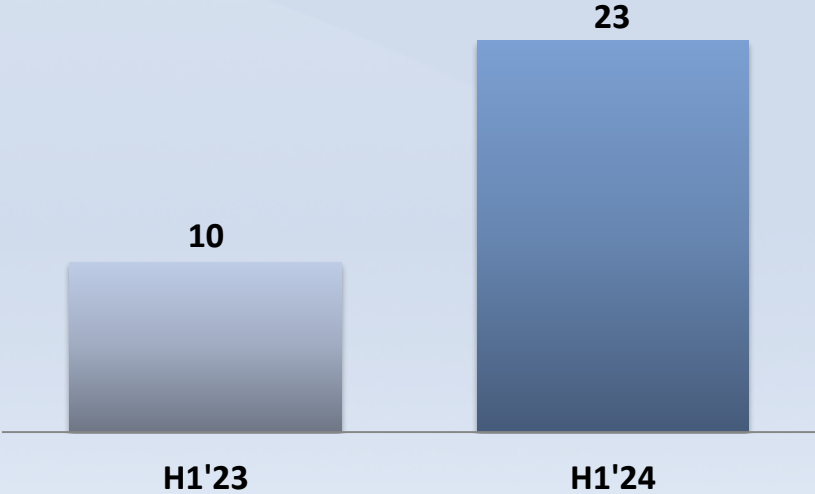


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## Revenue



## Net Profit





**MANNAI CORPORATION Q.P.S.C**  
**CONSOLIDATED STATEMENT OF INCOME**  
**For the period ended 30 June 2024**

	<b>June 30, 2024</b>	June 30, 2023
	<b>QR 000</b>	QR 000
	<b>(Unaudited)</b>	(Unaudited)
Revenue	<b>2,804,222</b>	2,639,652
Direct costs	<b>(2,283,988)</b>	(2,171,093)
<b>Gross profit</b>	<b>520,234</b>	468,559
Impairment on financial and contract assets - net	(4,981)	(802)
Other income	<b>7,010</b>	8,343
General and administrative expenses	<b>(233,766)</b>	(197,877)
Selling and distribution expenses	<b>(129,368)</b>	(109,838)
<b>Operating Profit</b>	<b>159,129</b>	168,385
Share of results from joint ventures and associate companies	<b>16,970</b>	(3,446)
Finance costs	<b>(106,369)</b>	(125,691)
<b>Profit from continuing operations before tax</b>	<b>69,730</b>	39,248
Income tax expenses	<b>(2,320)</b>	(1,303)
<b>Profit from for the period</b>	<b>67,410</b>	37,945