

Mannai Corporation QPSC

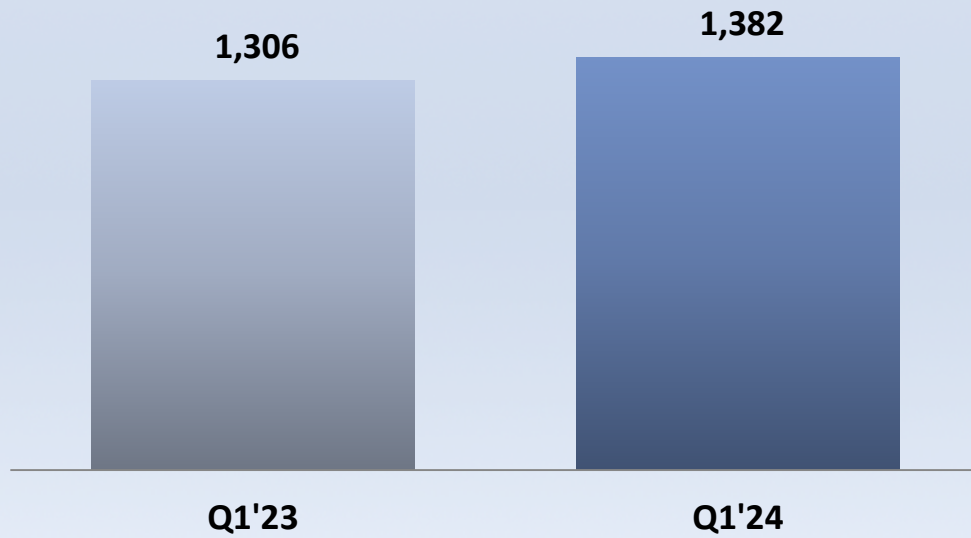
Investors Meeting – 30th April 2024

Q1'2024 Financial Summary

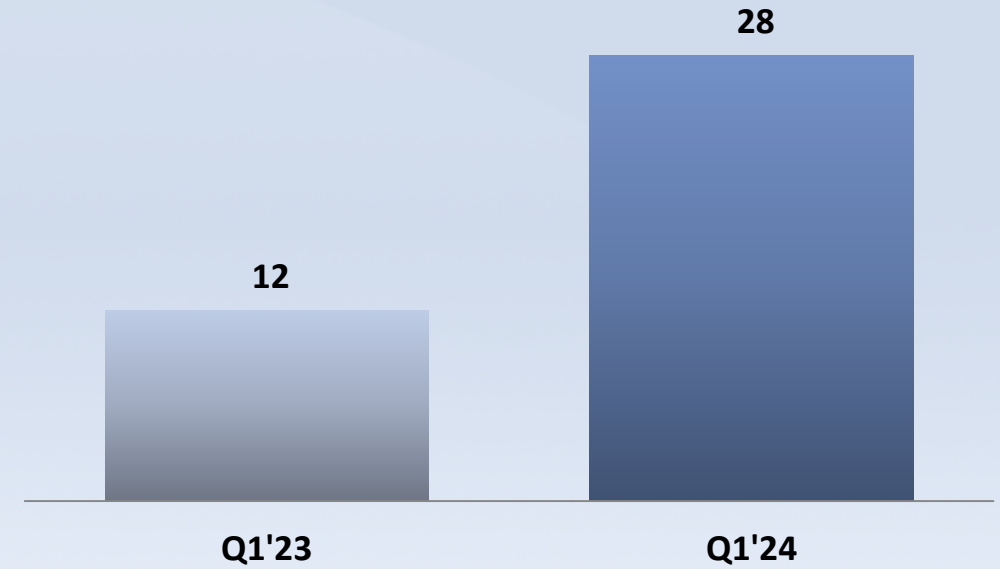
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



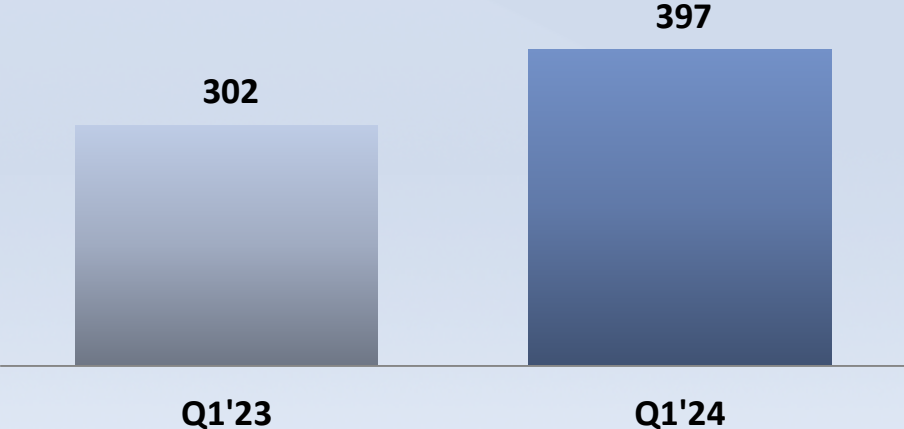
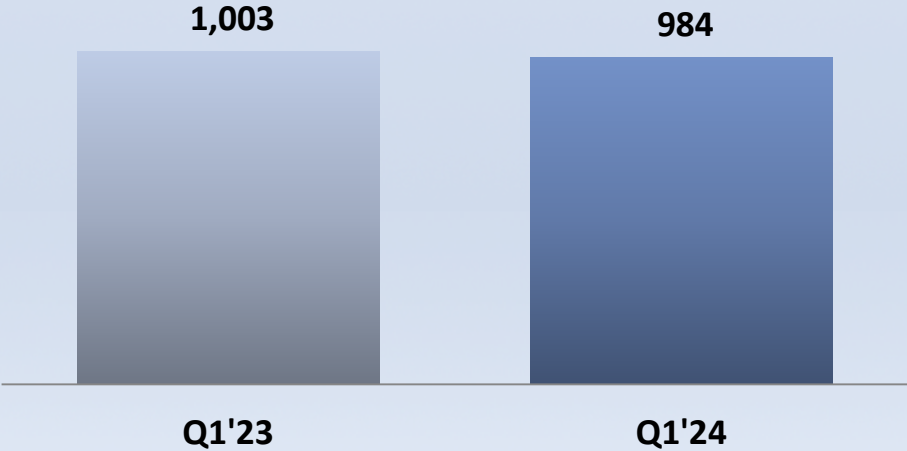
Revenue

Revenues

QAR m

Qatar

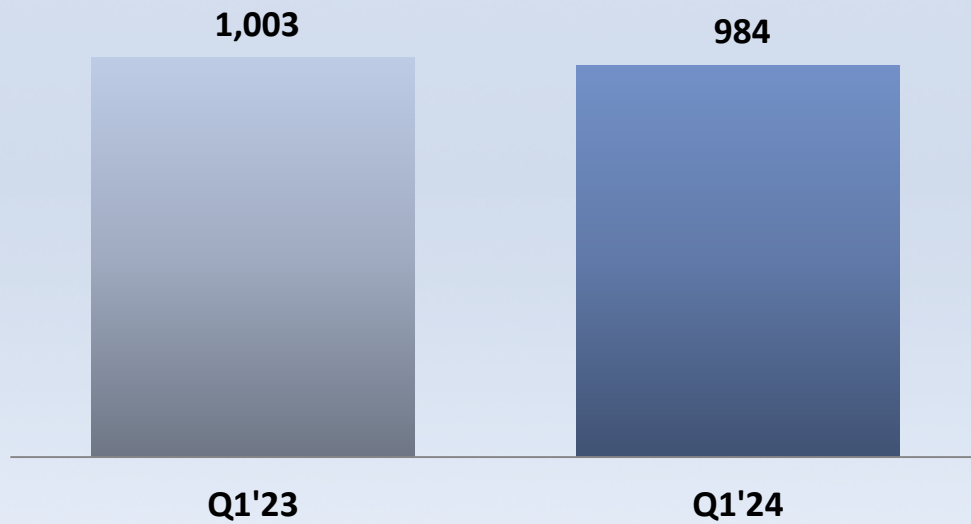
Damas



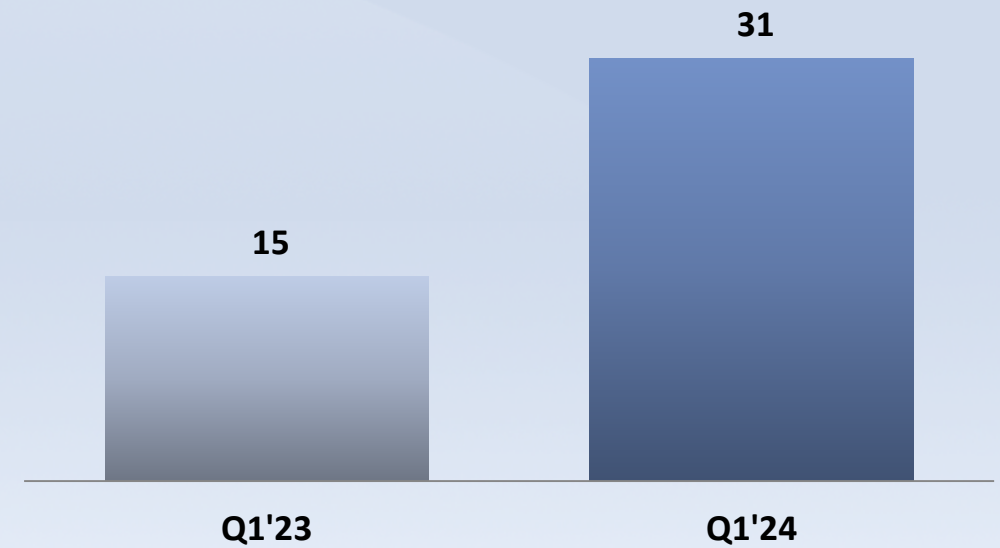
Mannai Qatar Financial Performance

QAR m

Revenues

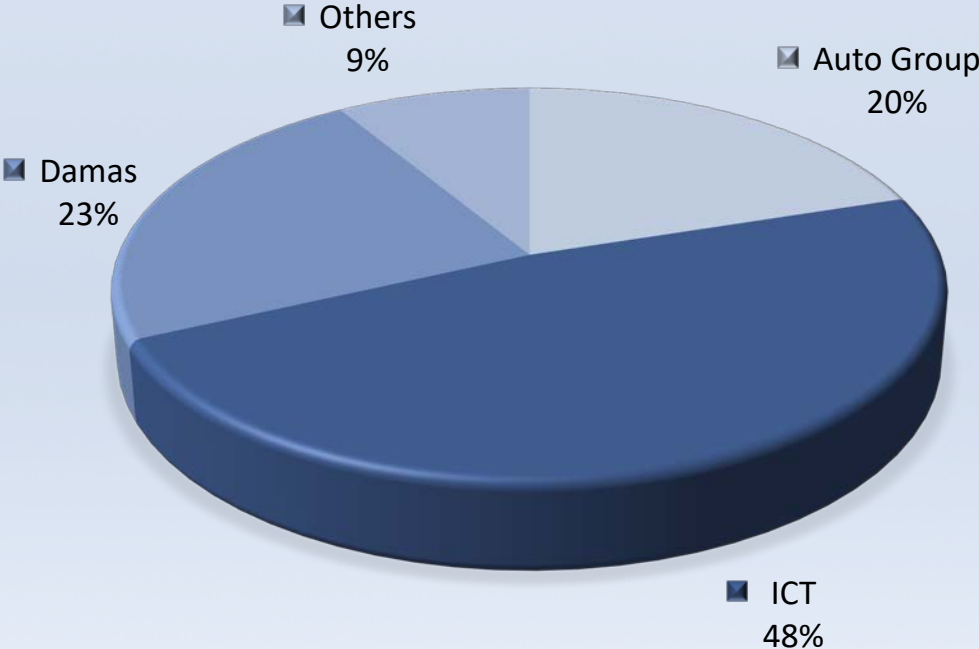


Net Profit

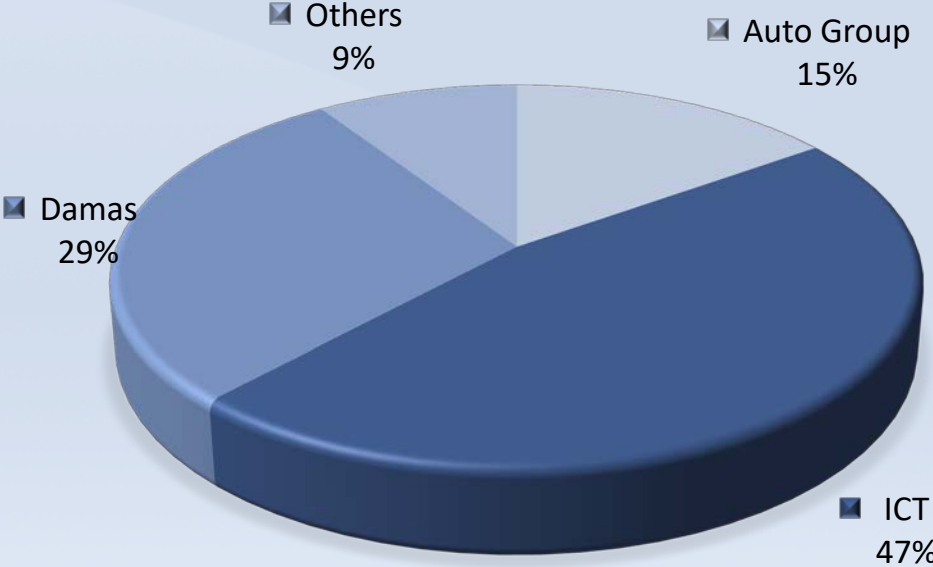


Revenue Mix by Business Unit

Q1'23



Q1'24



Consolidated Financial Highlights – Q1'24

QAR m

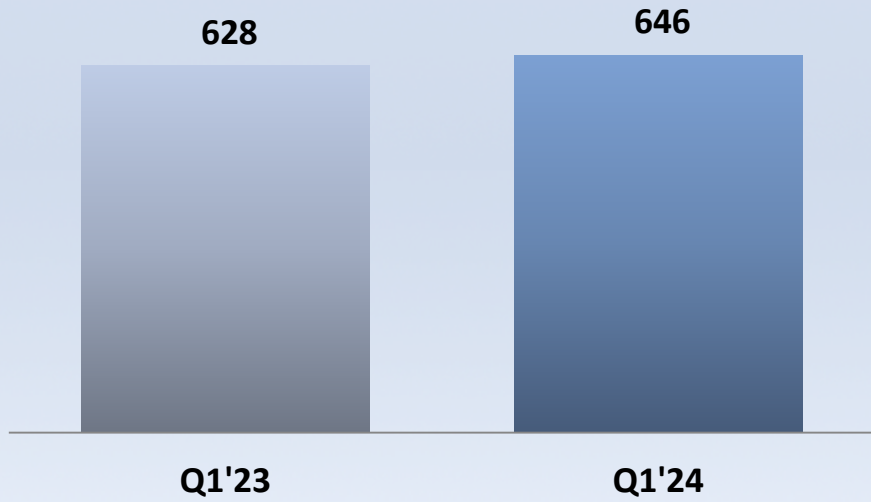
	Q1'24	Q1'23	Variance	
Revenue	1,382	1,306	6%	▲
Gross Profit	253	227	12%	▲
General & Admin Expenses	117	100	17%	▲
Selling & Distribution Expenses	61	57	8%	▲
EBIT	82	74	10%	▲
Finance Cost	52	62	(15%)	▼
Net Profit	28	12	131%	▲
EPS	0.06	0.03	131%	▲

ICT Qatar

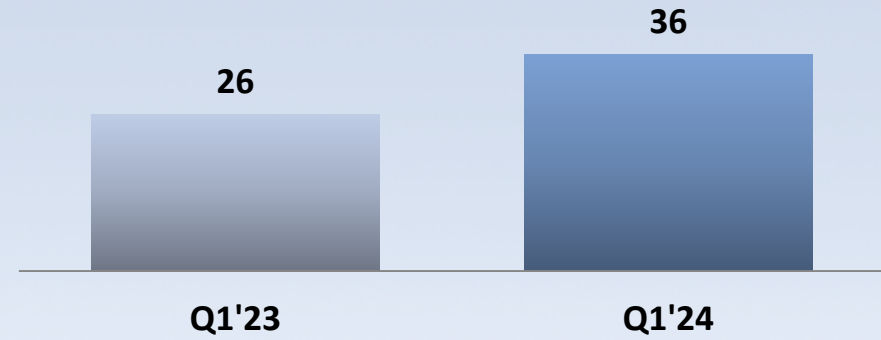


QAR m

Revenue



Net Profit

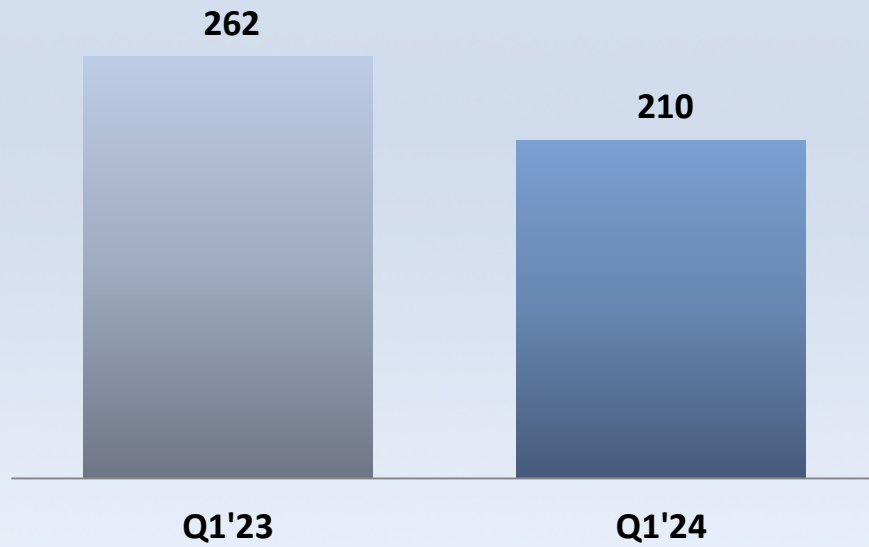


Auto Group

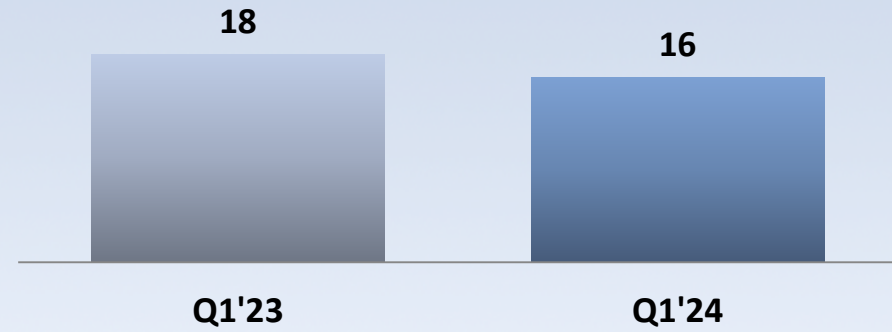


QAR m

Revenue



Net Profit

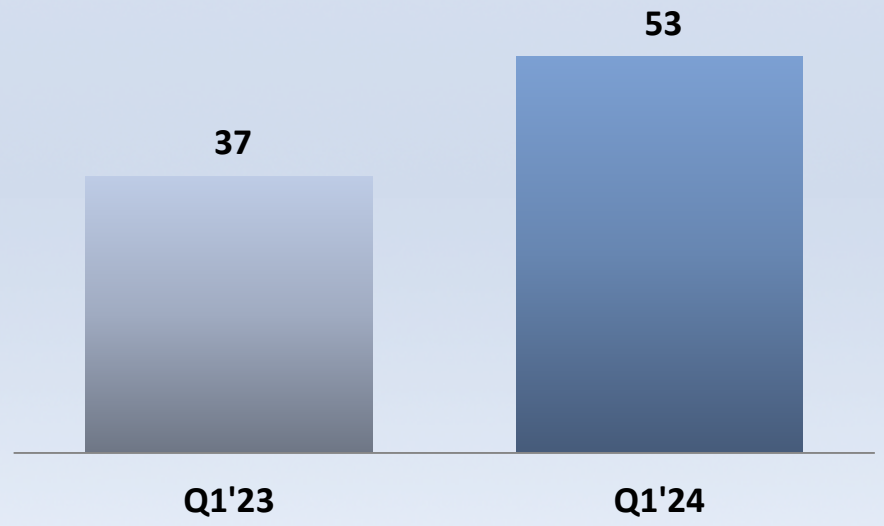


Energy and Industrial Markets

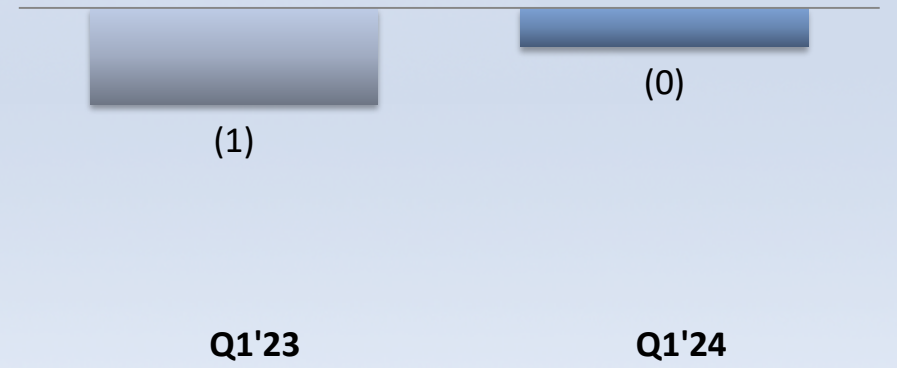


QAR m

Revenue



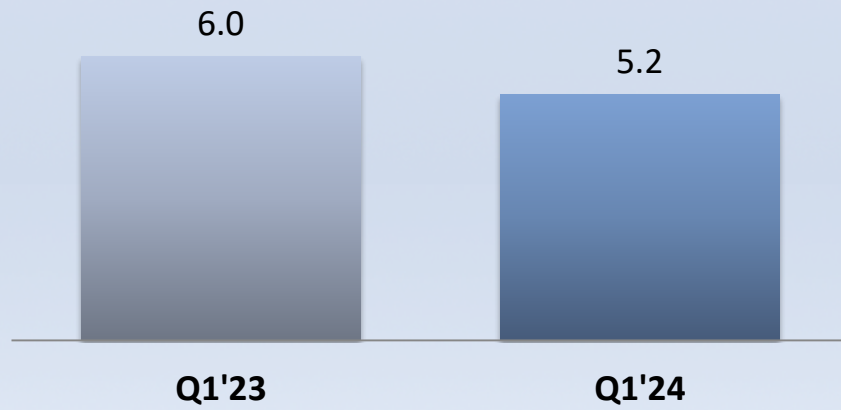
Net Profit



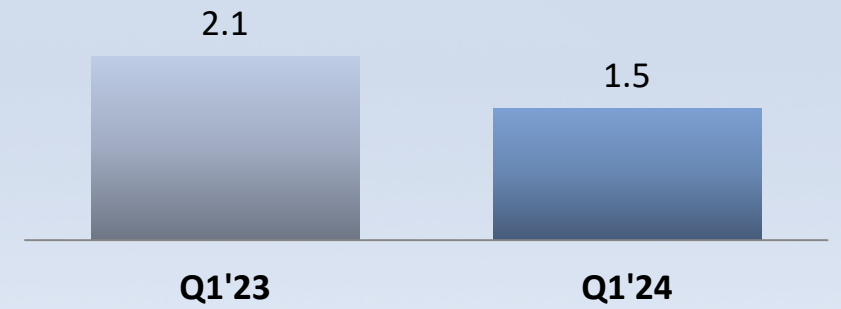
Qatar Logistics

QAR m

Revenue



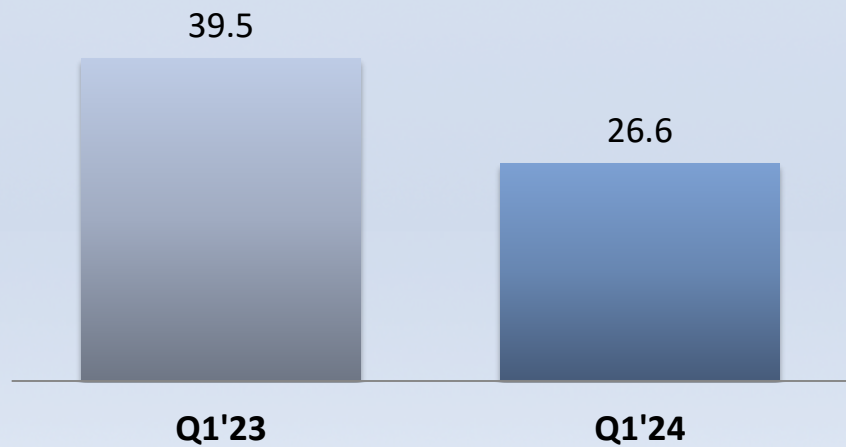
Net Profit



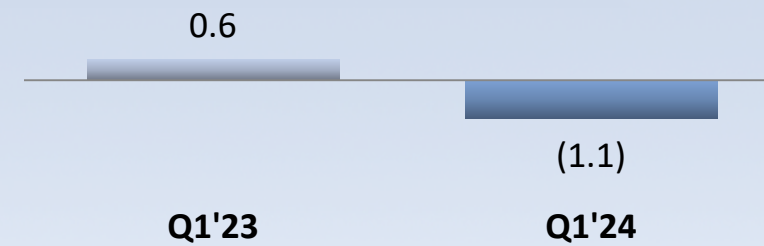
Home Appl.& Electronics

QAR m

Revenue



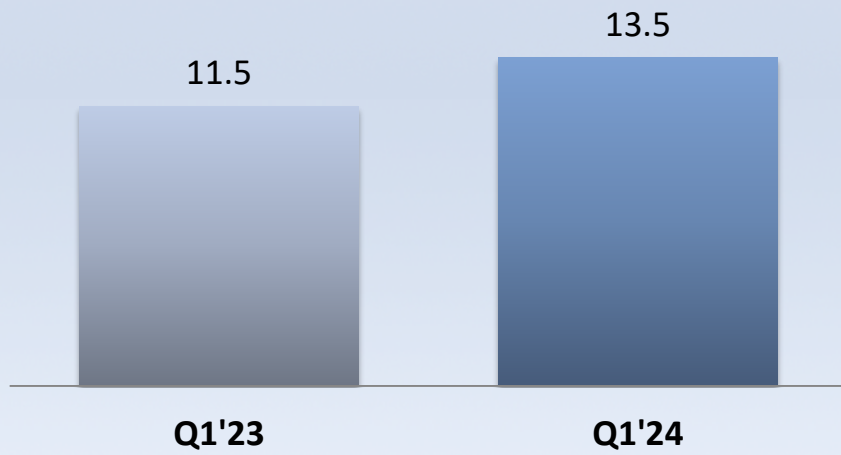
Net Profit



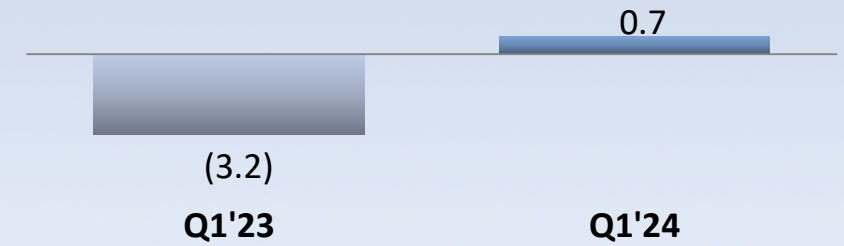
Gulf Labs

QAR m

Revenue



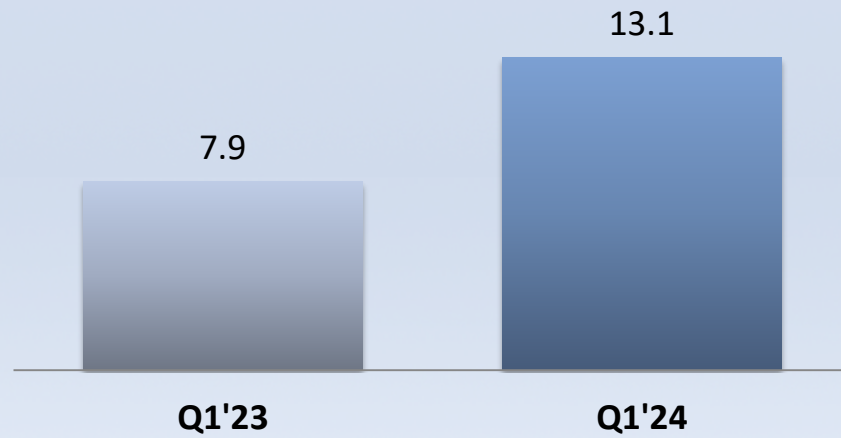
Net Profit



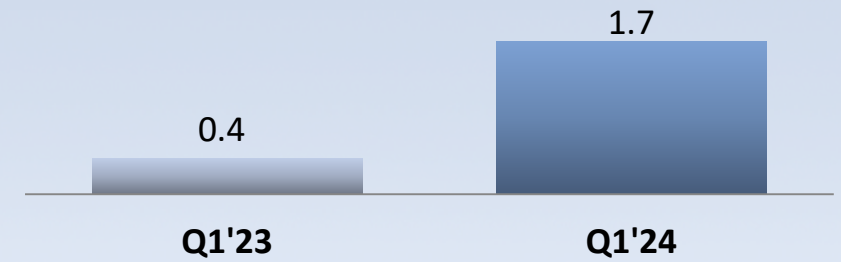
Travel

QAR m

Revenue



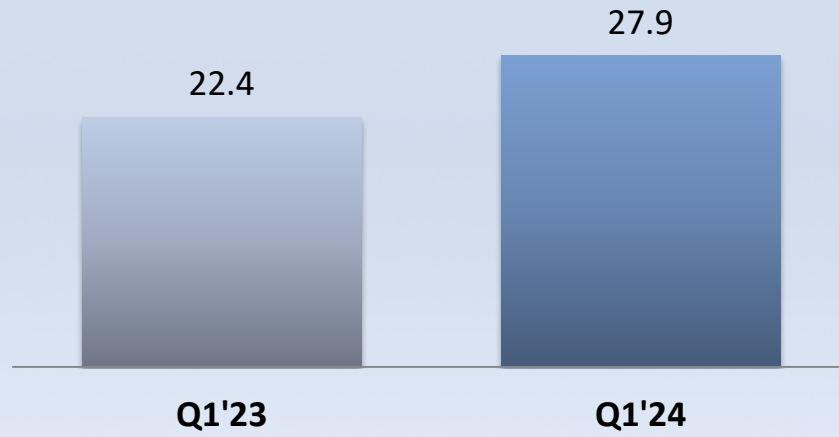
Net Profit



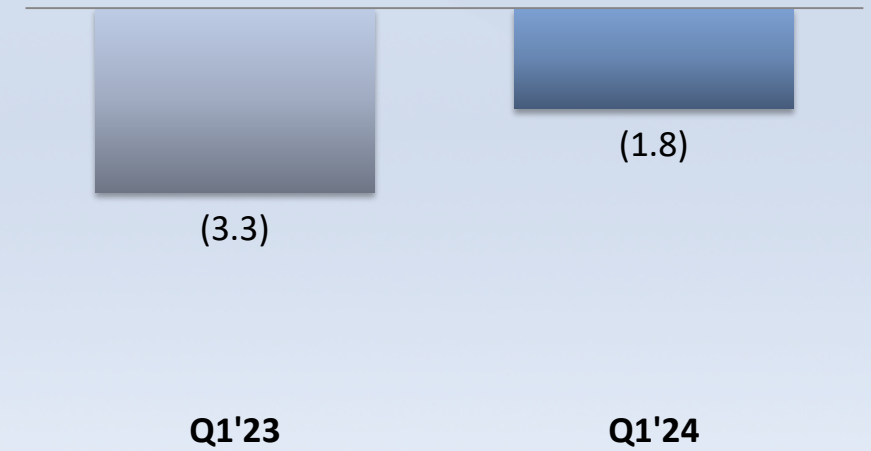
Manweir

QAR m

Revenue



Net Profit

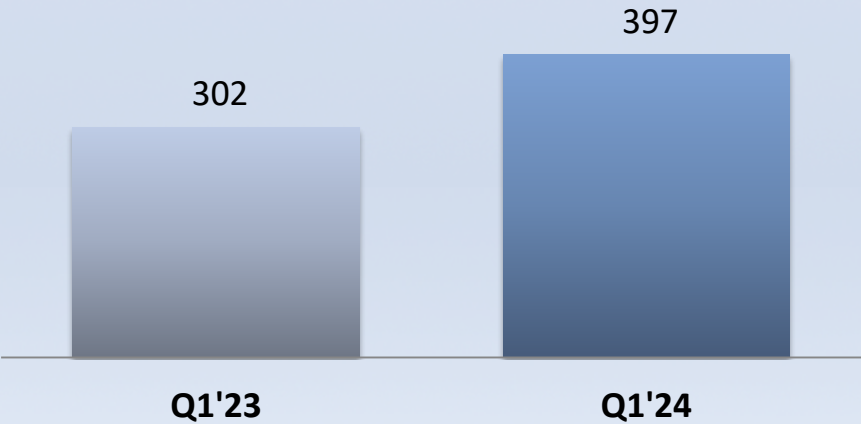


Damas Jewellery

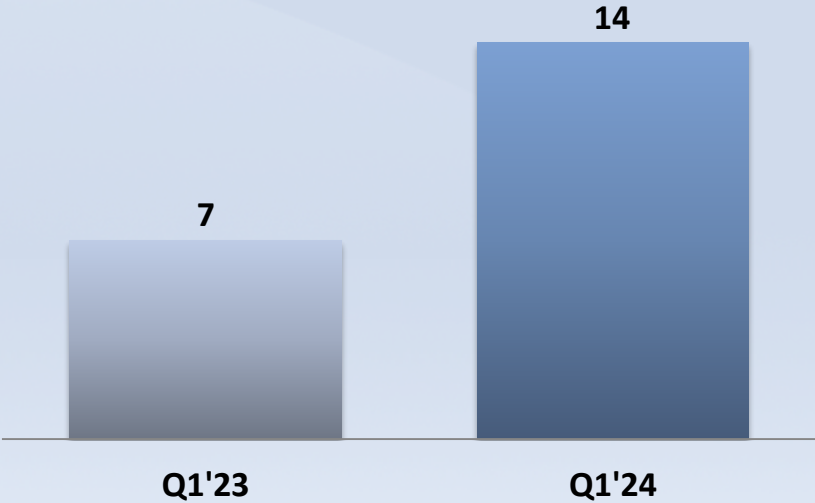


QAR m

Revenue



Net Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the period ended 31 March 2024

	March 31, 2024	March 31, 2023
	QR 000	QR 000
	(Unaudited)	(Unaudited)
Revenue	1,381,728	1,305,650
Direct costs	<u>(1,128,771)</u>	<u>(1,078,804)</u>
Gross profit	252,957	226,846
Other income	3,365	4,052
General and administrative expenses	(117,159)	(99,785)
Selling and distribution expenses	(61,335)	(56,816)
Impairment on financial and contract assets - net	<u>(645)</u>	<u>(3,426)</u>
Operating Profit	77,183	70,871
Finance costs	(52,330)	(61,579)
Share of results from joint ventures and associate companies	<u>4,561</u>	<u>3,208</u>
Profit from continuing operations before tax	29,414	12,500
Income tax expenses	<u>(1,381)</u>	<u>(347)</u>
Profit from for the period	<u>28,033</u>	<u>12,153</u>