

Mannai Corporation QPSC

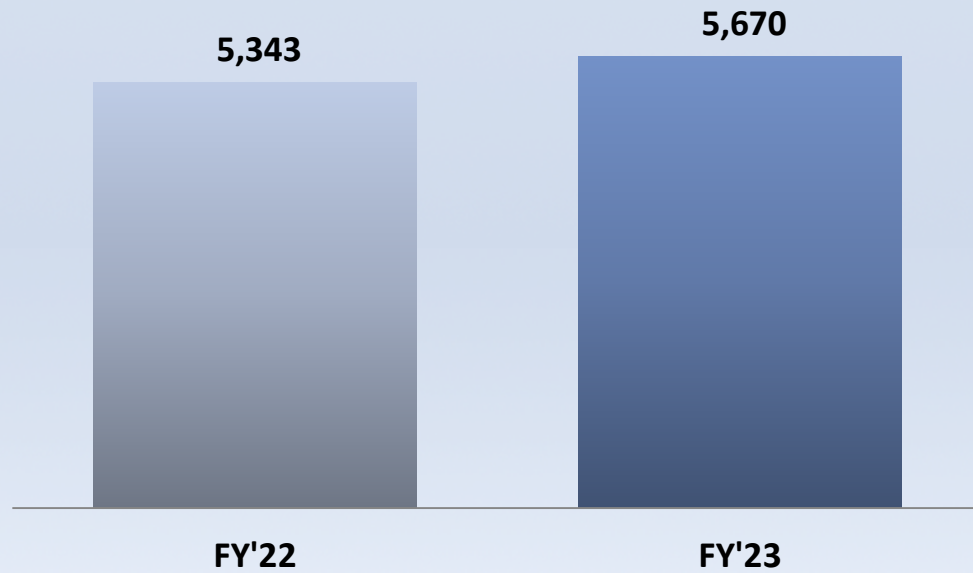
Investors Meeting – 07th March 2024

FY'2023 Financial Summary

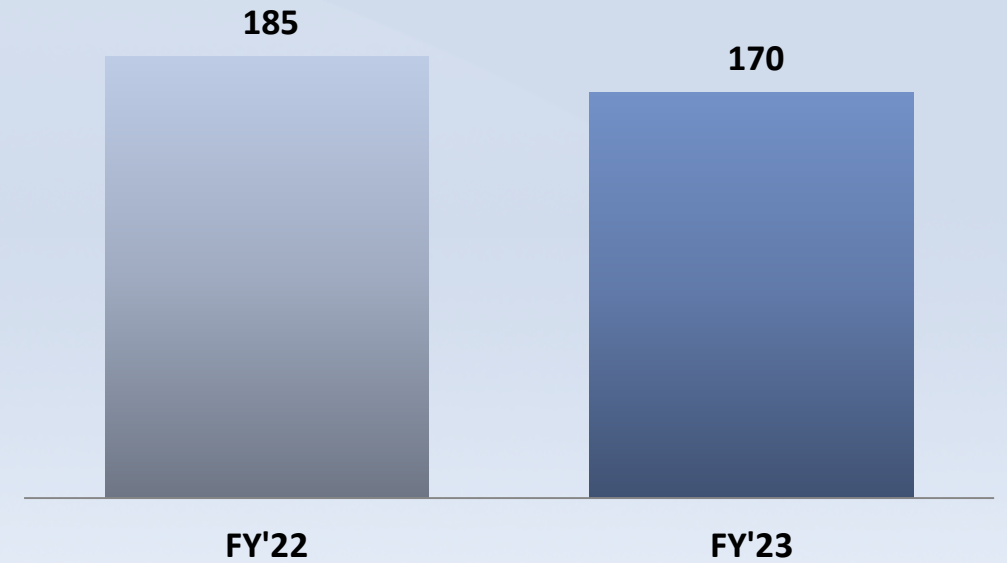
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



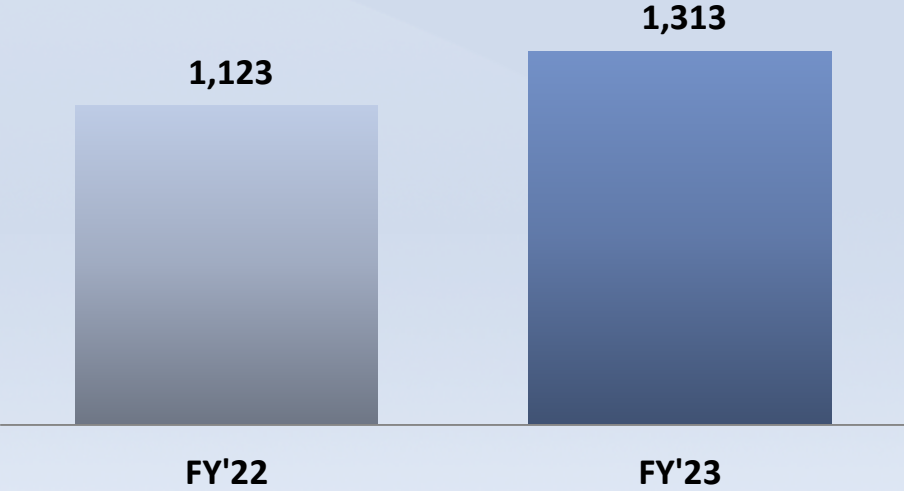
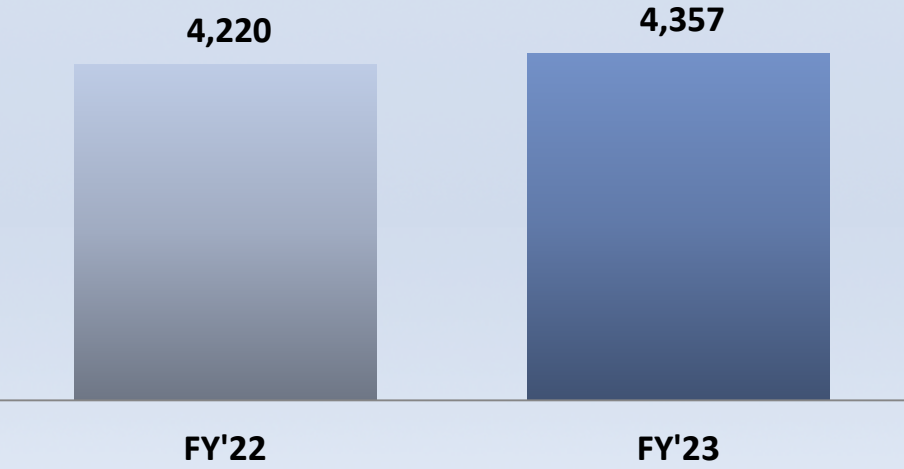
Revenue

Revenues

QAR m

Qatar

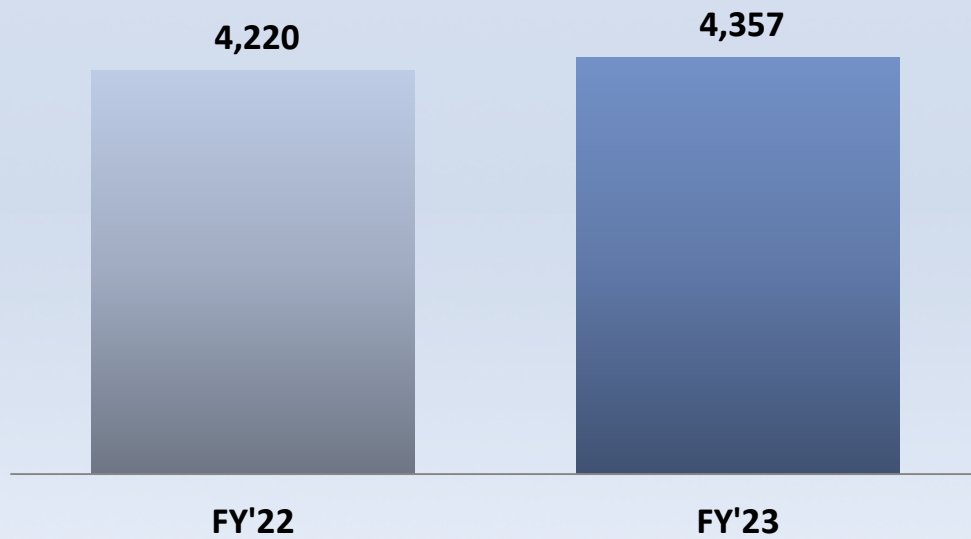
Damas



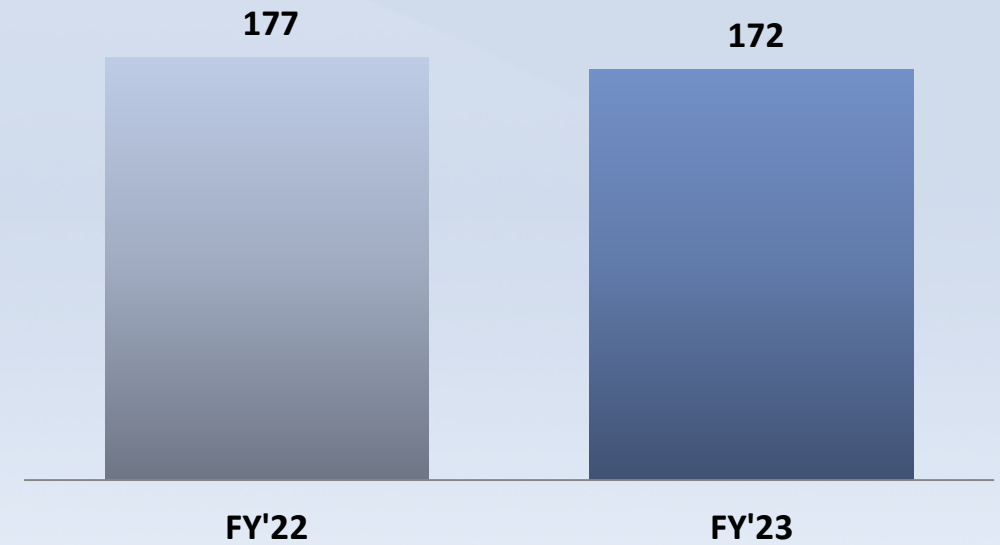
Mannai Qatar Financial Performance

QAR m

Revenues

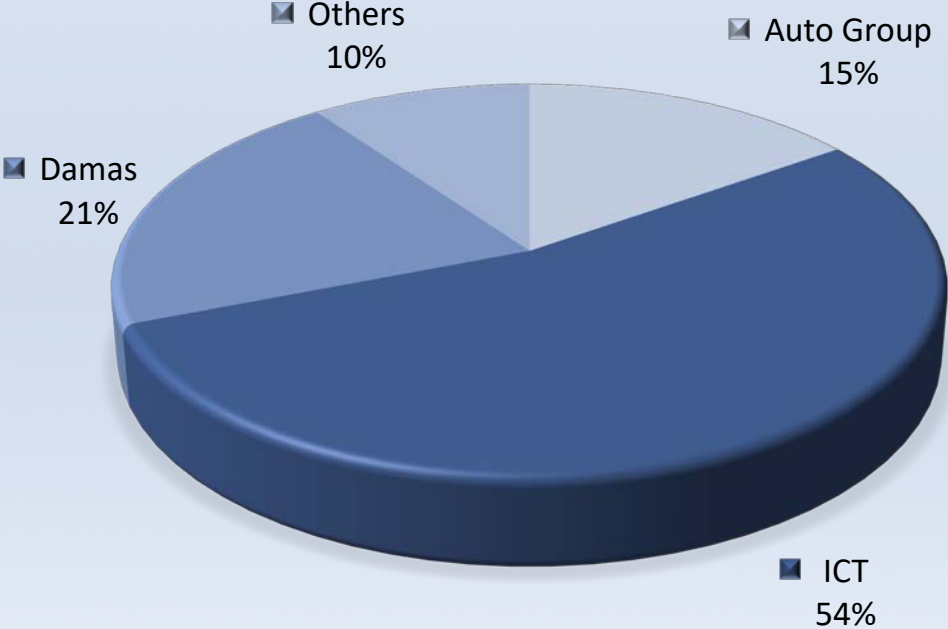


Net Profit

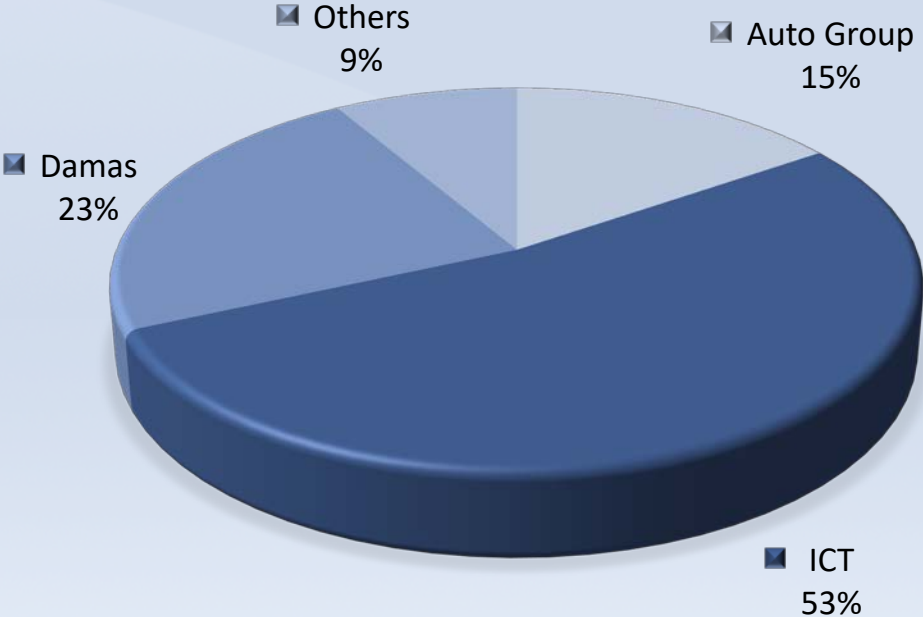


Revenue Mix by Business Unit

FY'22



FY'23



Consolidated Financial Highlights – FY'23

QAR m

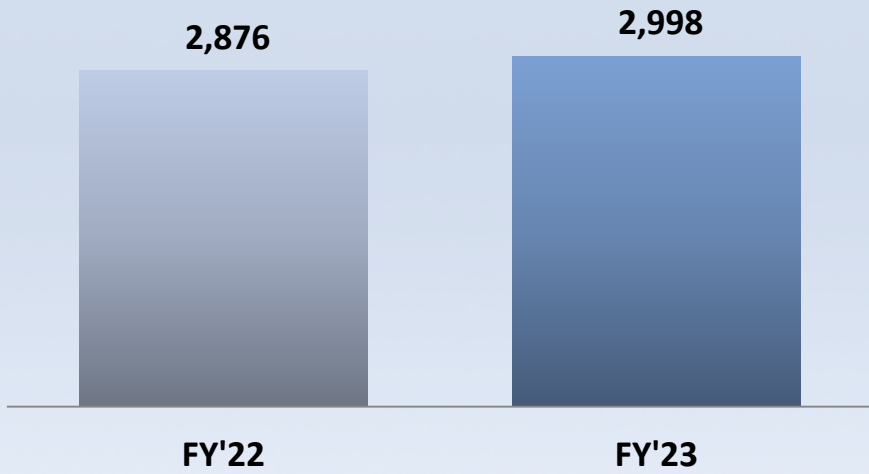
	<u>FY'23</u>	<u>FY'22</u>	<u>Variance</u>	
Revenue	5,670	5,343	6%	▲
Gross Profit	1,005	867	16%	▲
General & Admin Expenses	377	478	(21%)	▼
Selling & Distribution Expenses	226	198	14%	▲
EBIT	425	458	(7%)	▼
Finance Cost	254	271	(6%)	▼
Net Profit	170	185	(8%)	▼
EPS	0.37	0.40	(8%)	▼

ICT Qatar

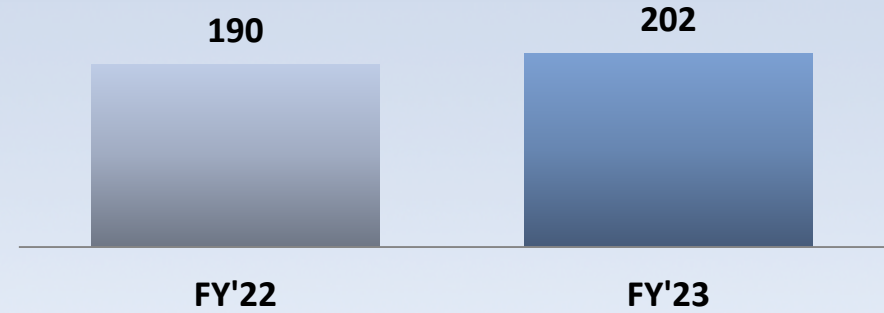


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Revenue



Net Profit

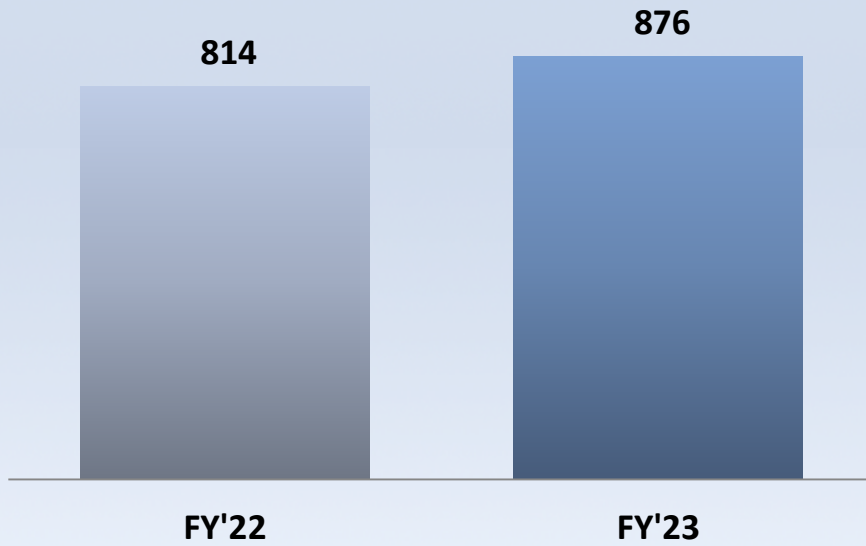


Auto Group

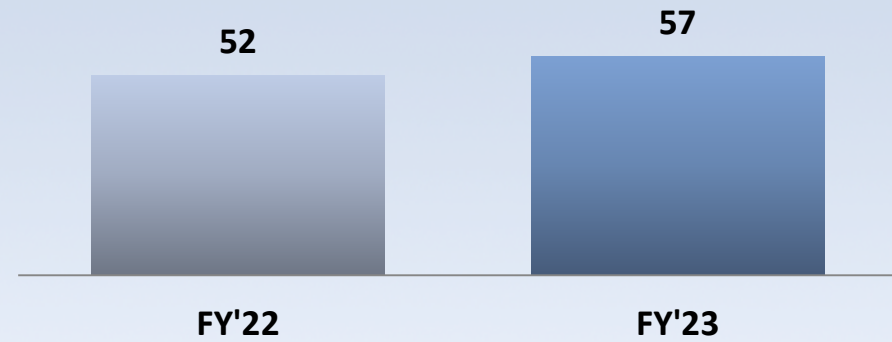


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Revenue



Net Profit

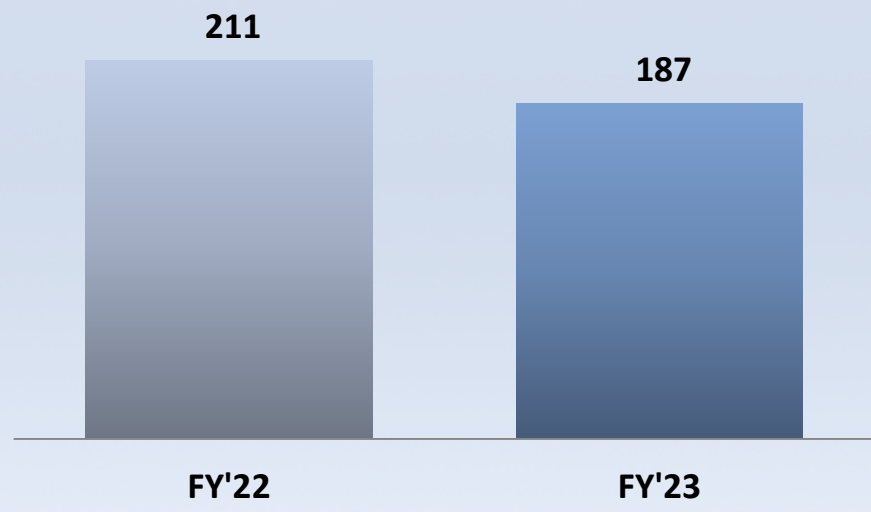


Energy and Industrial Markets

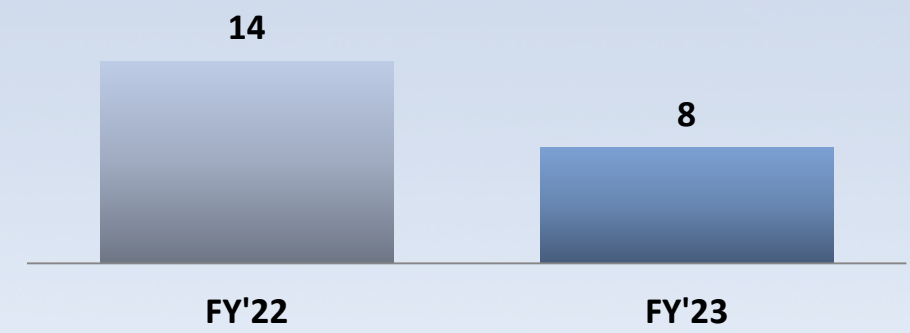


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Revenue



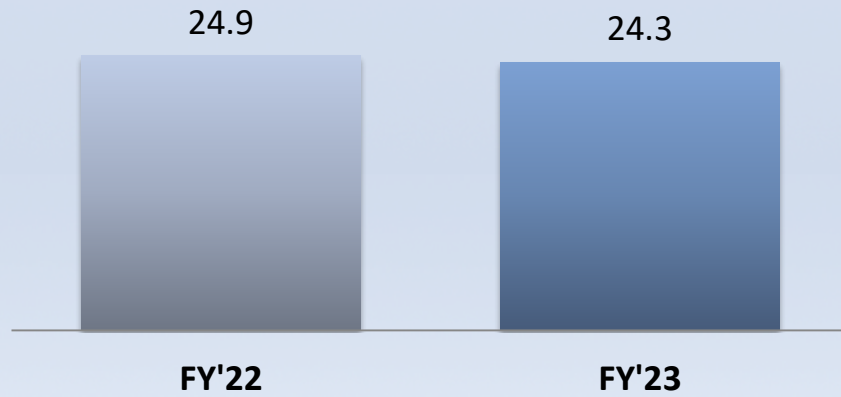
Net Profit



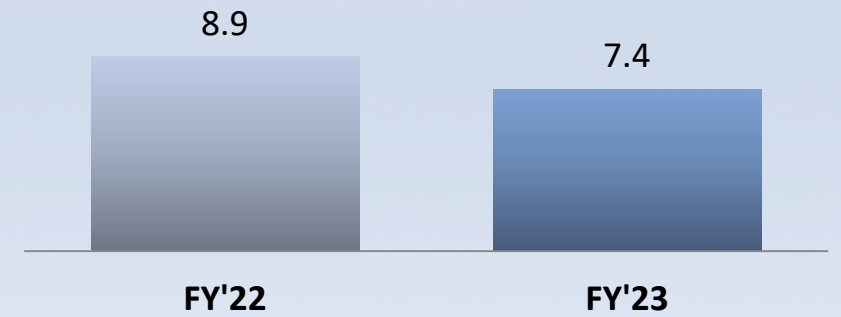
Qatar Logistics

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Revenue



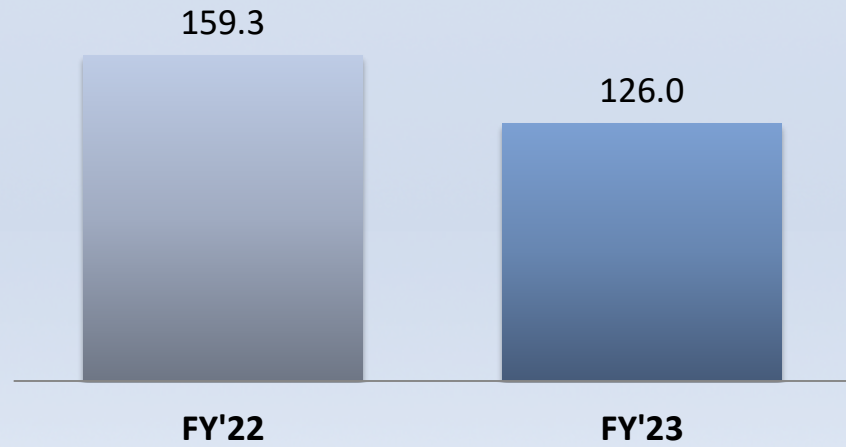
Net Profit



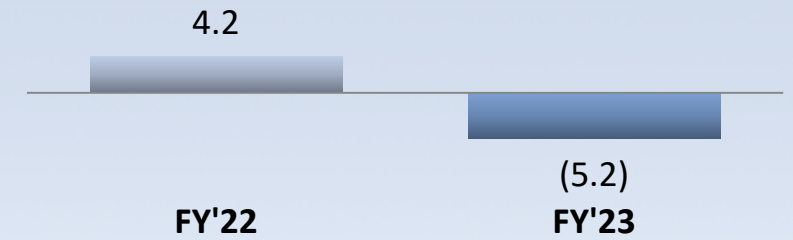
Home Appl.& Electronics

QAR m

Revenue



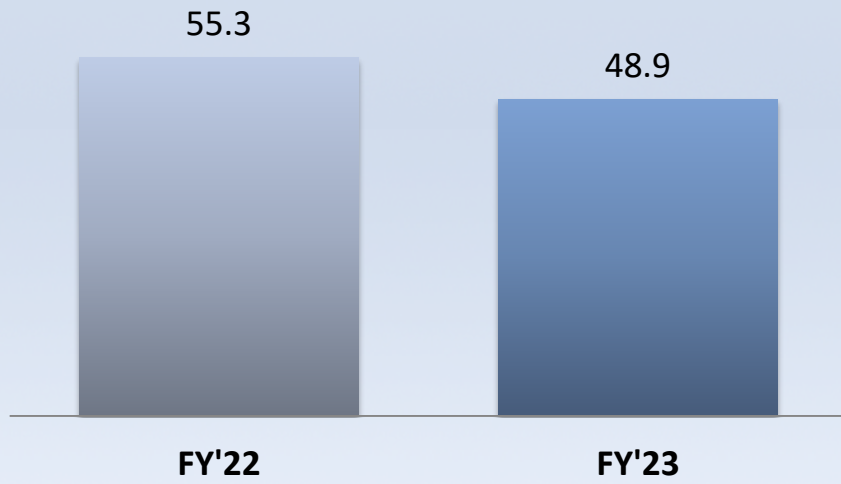
Net Profit



Gulf Labs

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Revenue



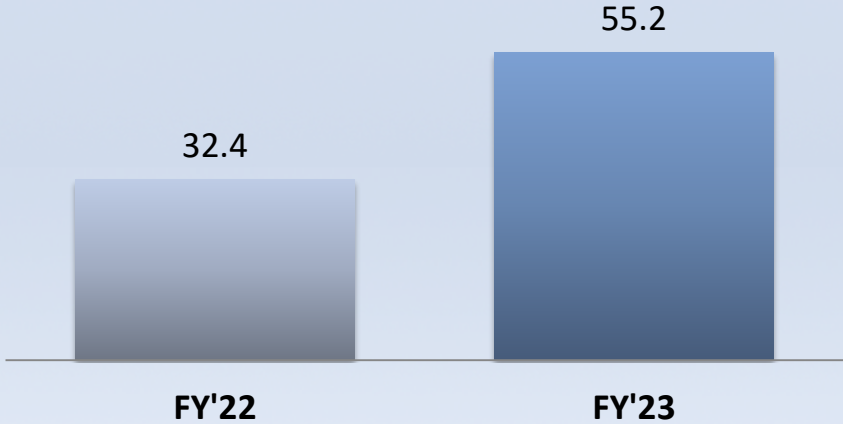
Net Profit



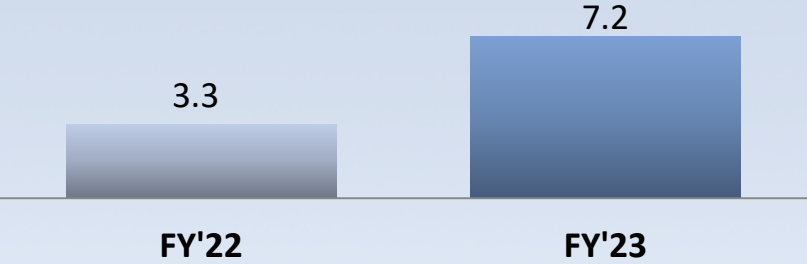
Travel

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Revenue



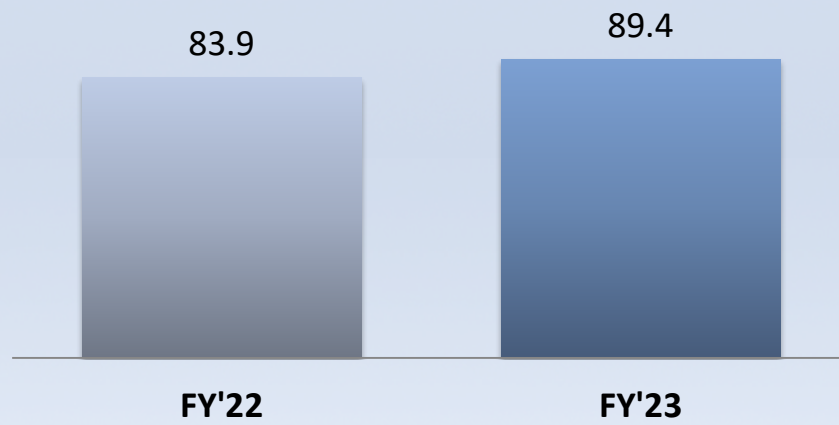
Net Profit



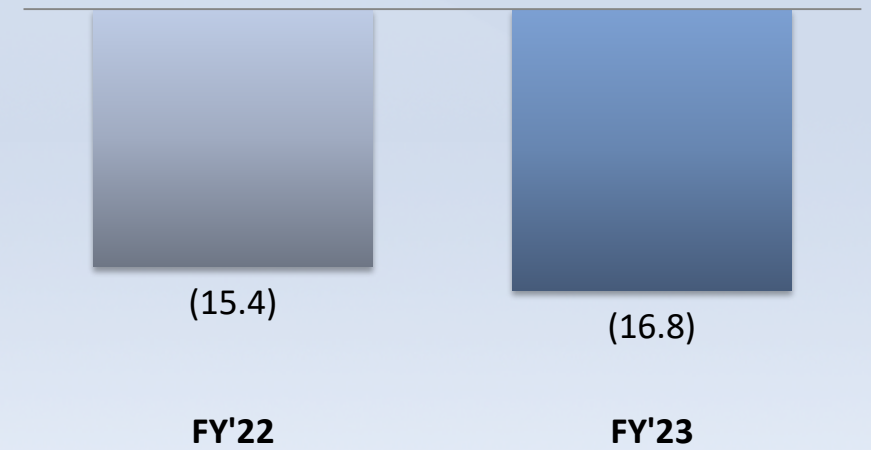
Manweir

QAR m

Revenue



Net Profit

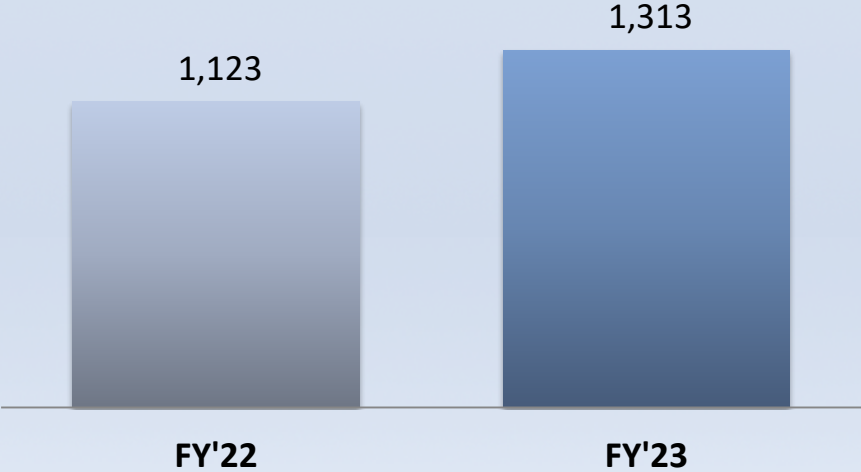


Damas Jewellery

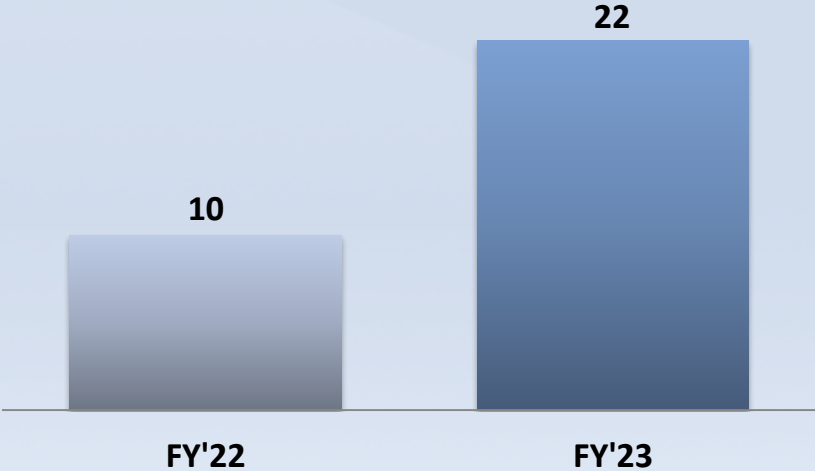


QAR m

Revenue



Net Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2023

	2023	2022
	<u>QR'000</u>	<u>QR'000</u>
Revenue	5,669,797	5,343,143
Cost of sales	<u>(4,664,346)</u>	<u>(4,476,323)</u>
Gross profit	1,005,451	866,820
Impairment of financial and contract assets - net	(6,428)	(44,797)
General and administrative expenses	(377,175)	(478,259)
Selling and distribution expenses	(226,487)	(198,482)
Other income	<u>28,849</u>	<u>56,266</u>
Operating profit	424,210	201,548
Finance costs	(253,681)	(271,054)
Share of results from joint ventures and associate companies	(2,526)	(20,256)
Impairment losses from joint ventures and associate companies	<u>(410,000)</u>	<u>(200,000)</u>
Loss before income tax	(241,997)	(289,762)
Income tax expense	<u>(1,456)</u>	<u>(1,997)</u>
Loss from continuing operations	(243,453)	(291,759)
Profit from discontinued operation	<u>413,146</u>	<u>476,679</u>
Profit for the year	<u>169,693</u>	<u>184,920</u>