

Mannai Corporation QPSC

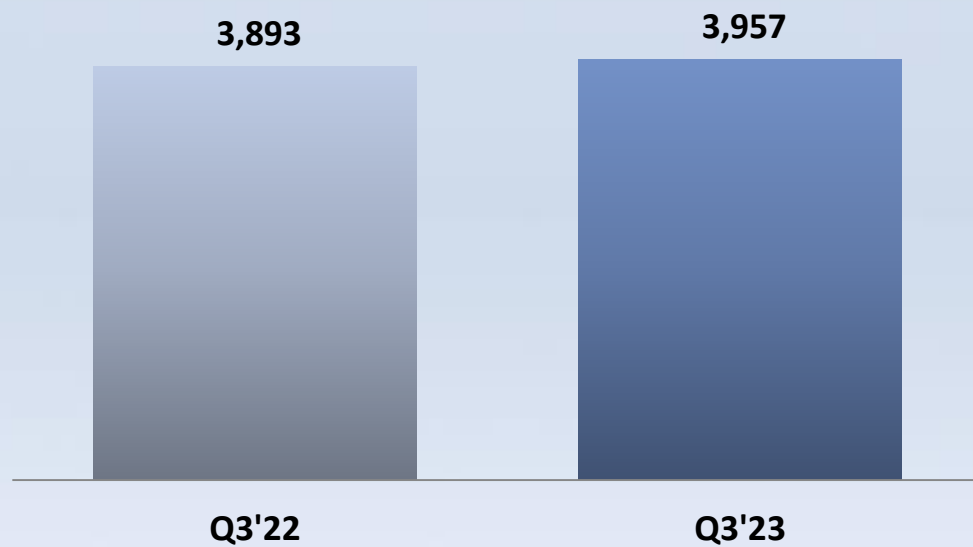
Investors Meeting – 26th October 2023

Q3'2023 Financial Summary

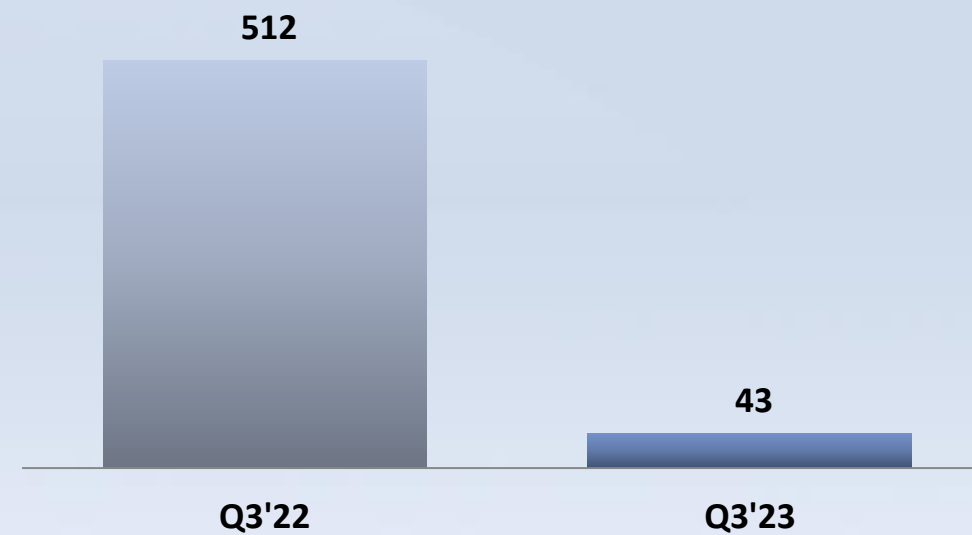
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



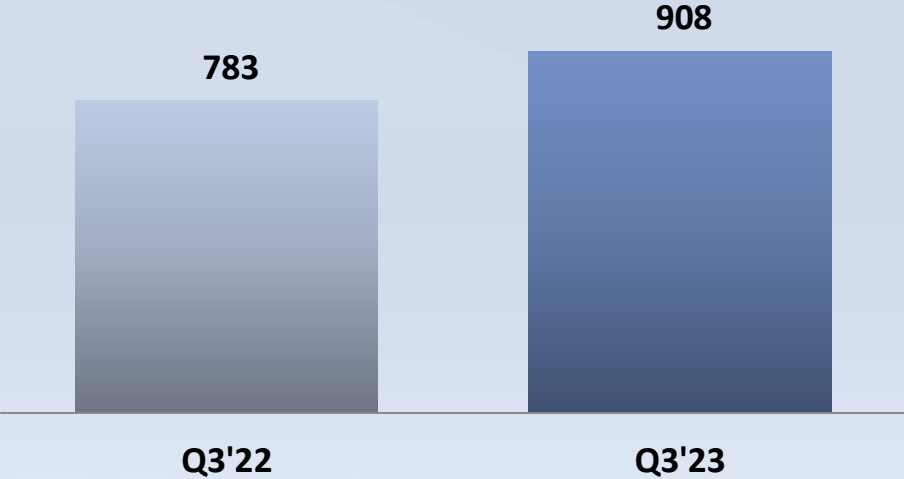
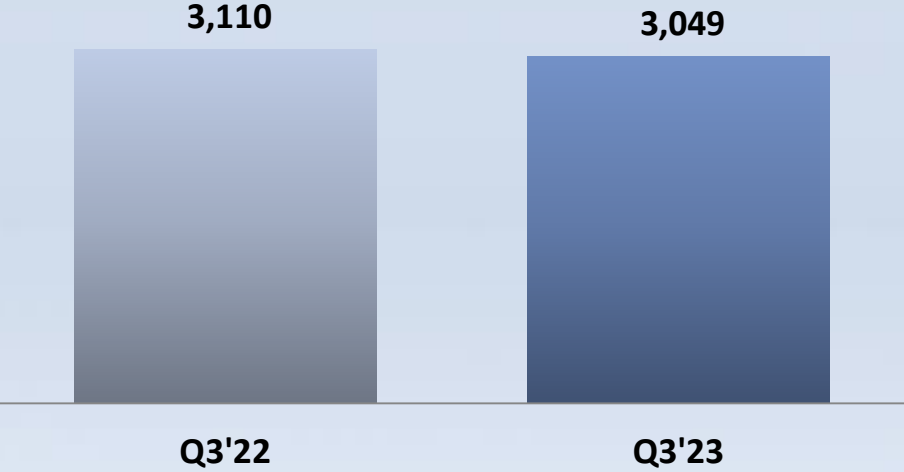
Revenue

Revenues

QAR m

Qatar

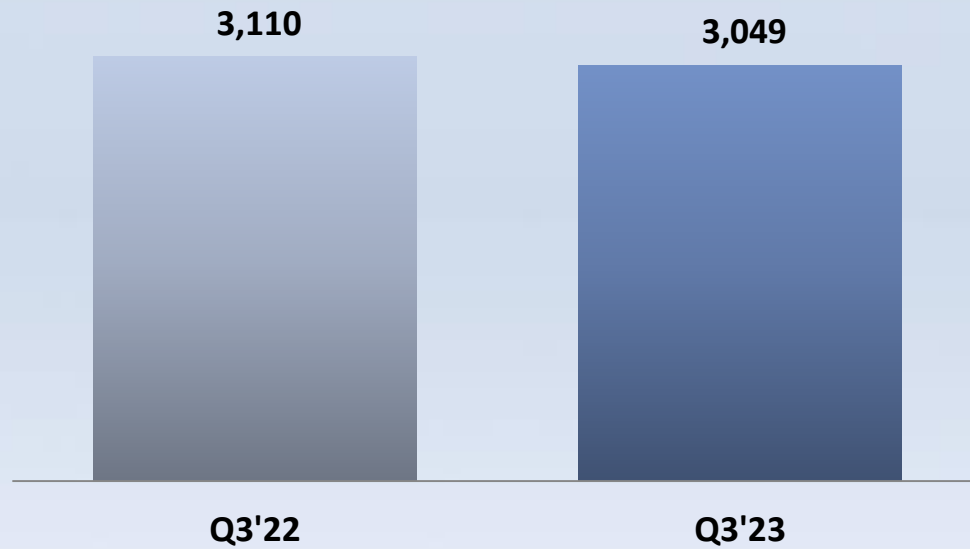
Damas



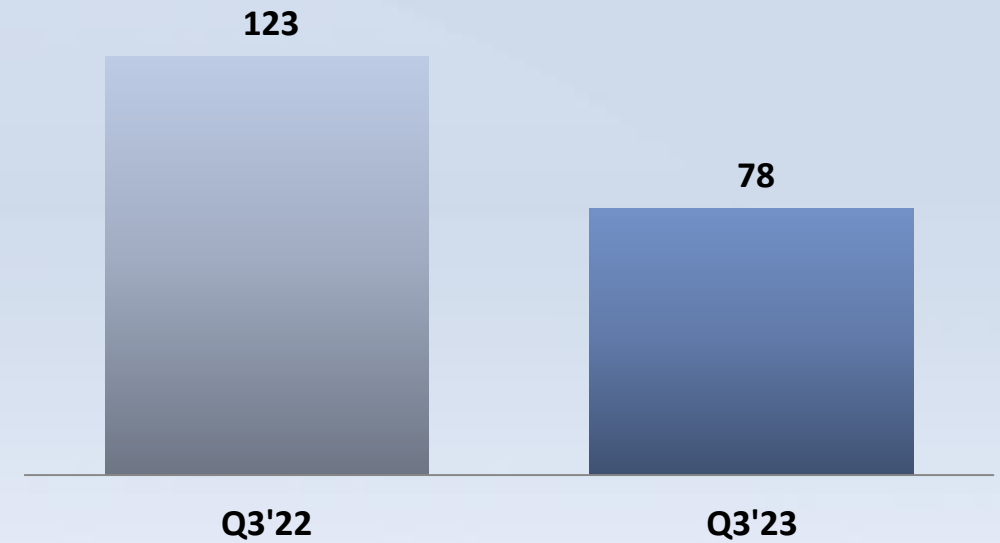
Mannai Qatar Financial Performance

QAR m

Revenues



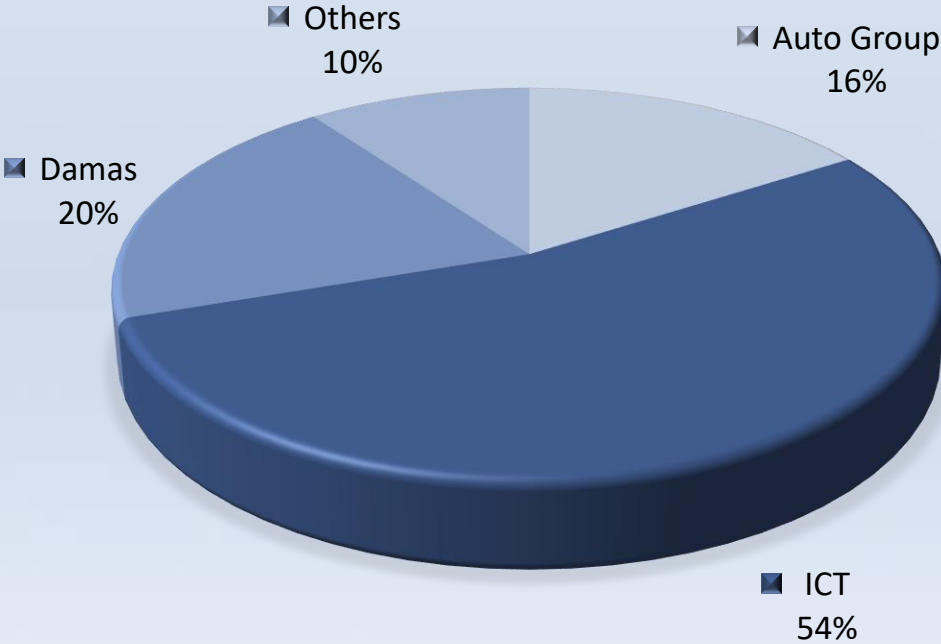
Net Profit*



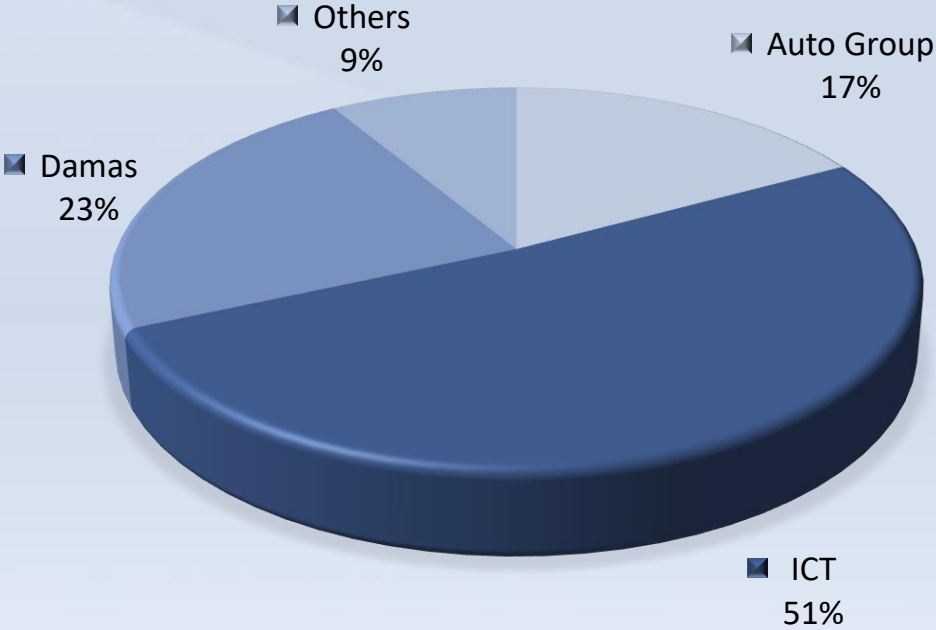
* Before Directors' fees

Revenue Mix by Business Unit

Q3'22



Q3'23



Consolidated Financial Highlights – Q3'23

QAR m

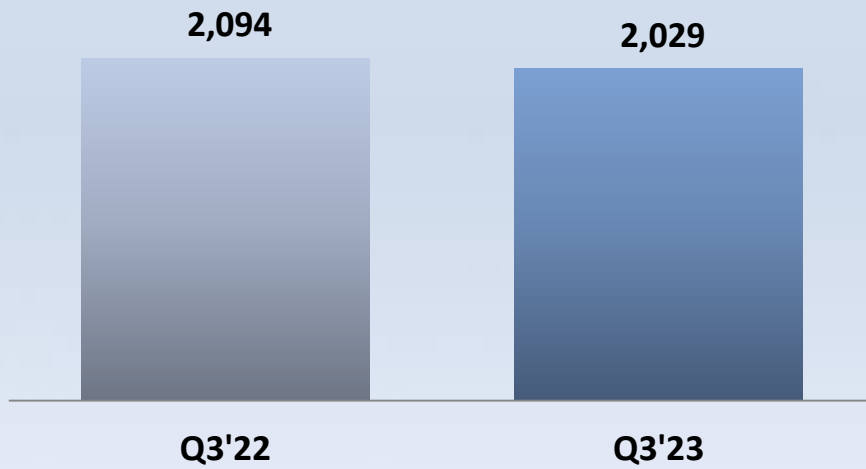
	Q3'23	Q3'22	Variance	
Revenue	3,957	3,893	2%	▲
Gross Profit	682	629	8%	▲
General & Admin Expenses	291	343	(15%)	▼
Selling & Distribution Expenses	164	153	7%	▲
EBIT	234	711	(67%)	▼
Finance Cost	189	198	(4%)	▼
Net Profit	43	512	(92%)	▼
EPS	0.09	1.12	(92%)	▼

ICT Qatar

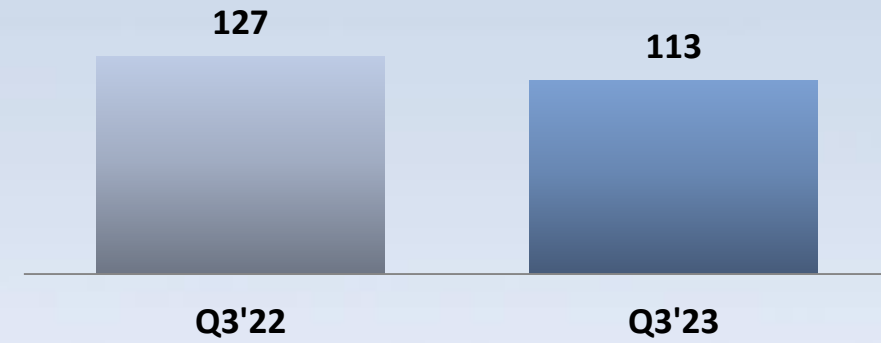


QAR m

Revenue



Net Profit

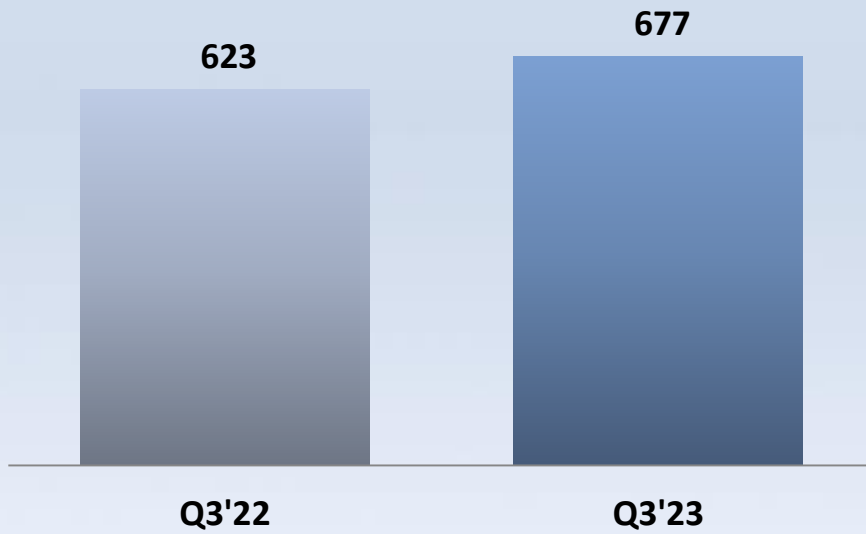


Auto Group

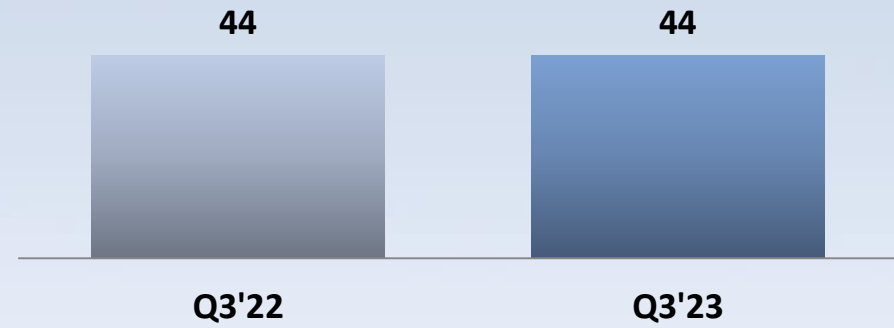


QAR m

Revenue



Net Profit

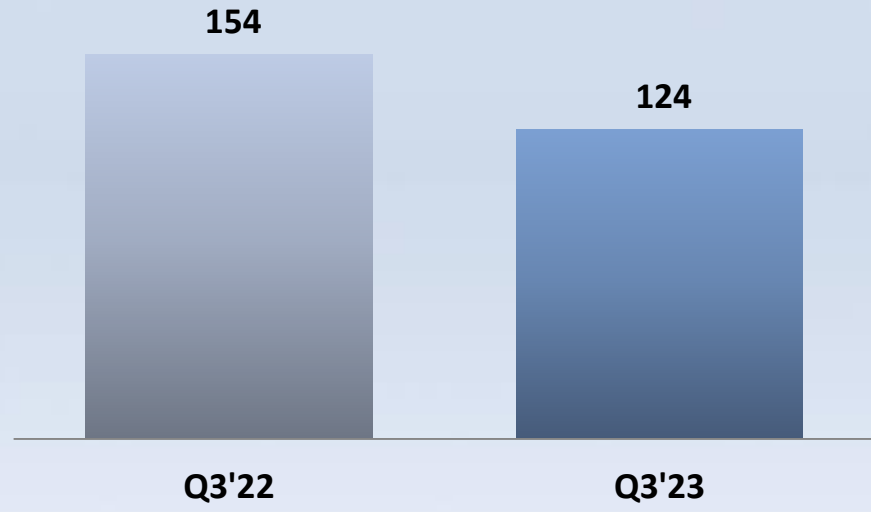


Energy and Industrial Markets

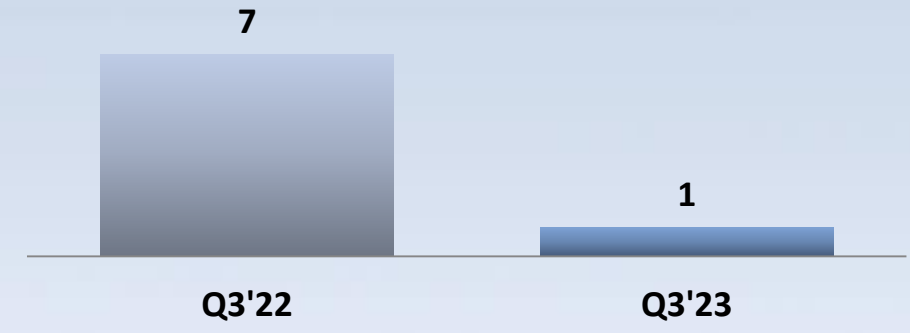


QAR m

Revenue



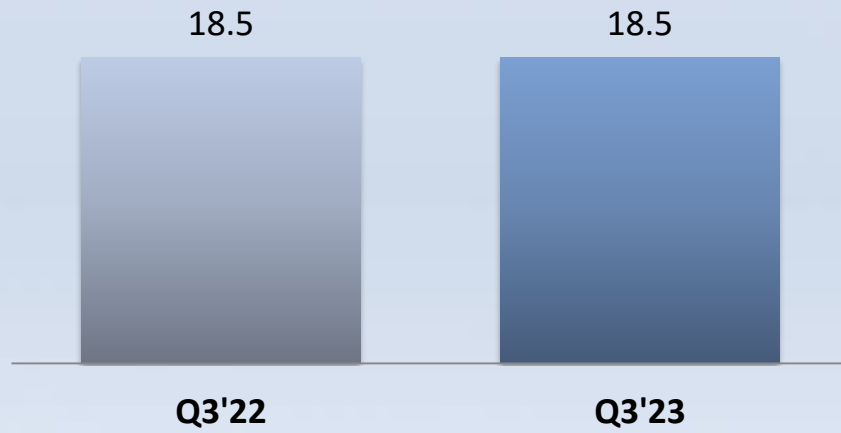
Net Profit



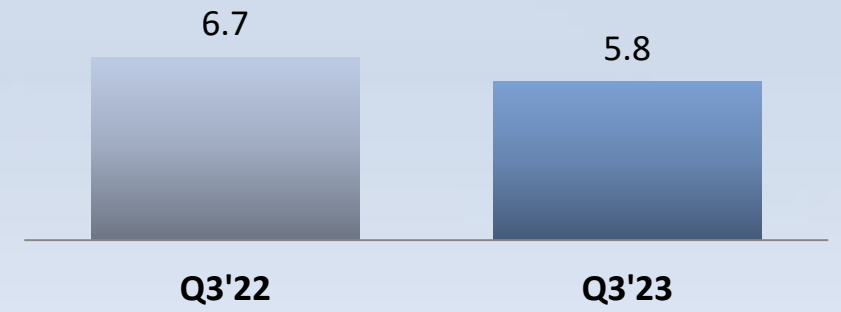
Qatar Logistics

QAR m

Revenue



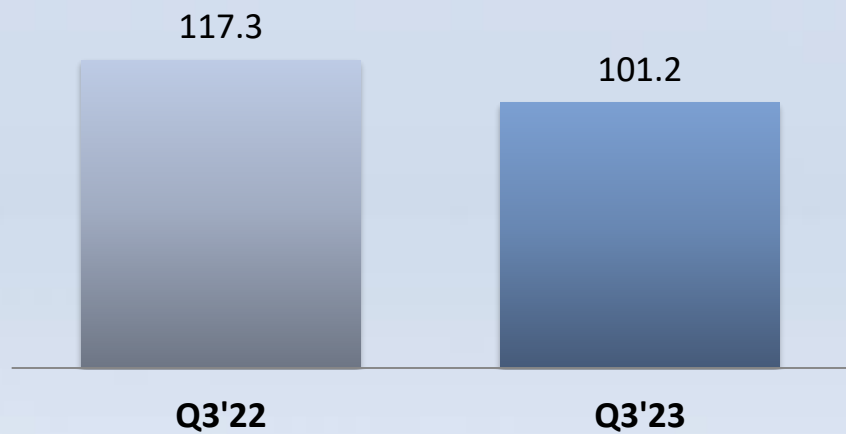
Net Profit



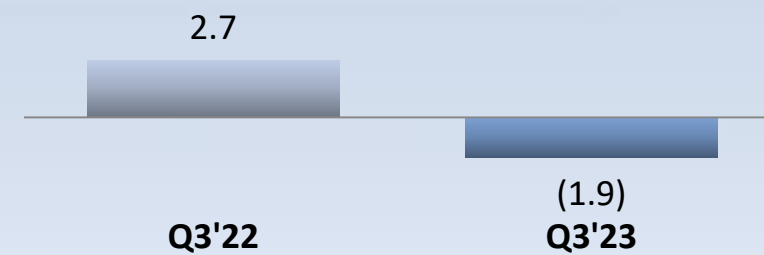
Home Appl.& Electronics

QAR m

Revenue



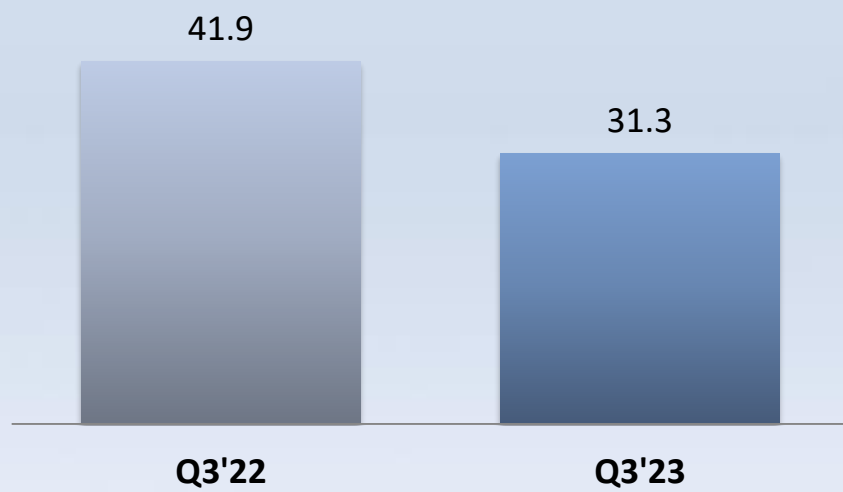
Net Profit



Gulf Labs

QAR m

Revenue



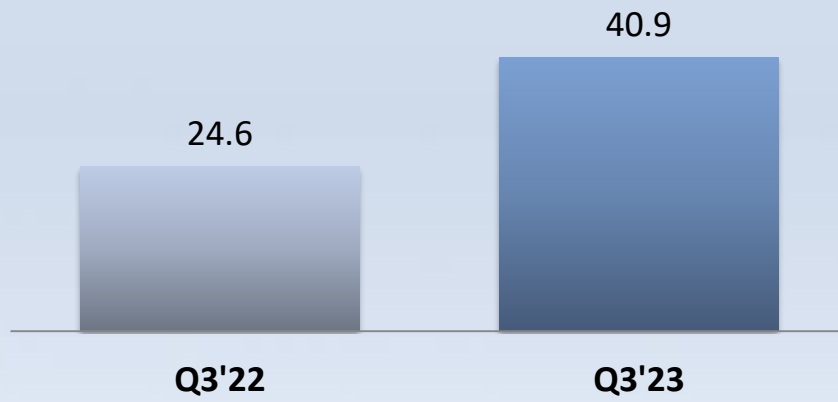
Net Profit



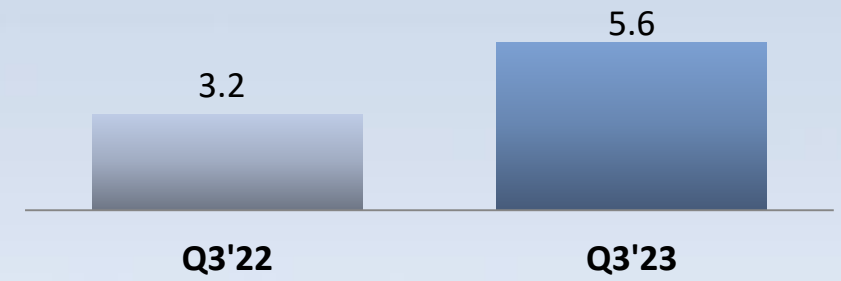
Travel

QAR m

Revenue



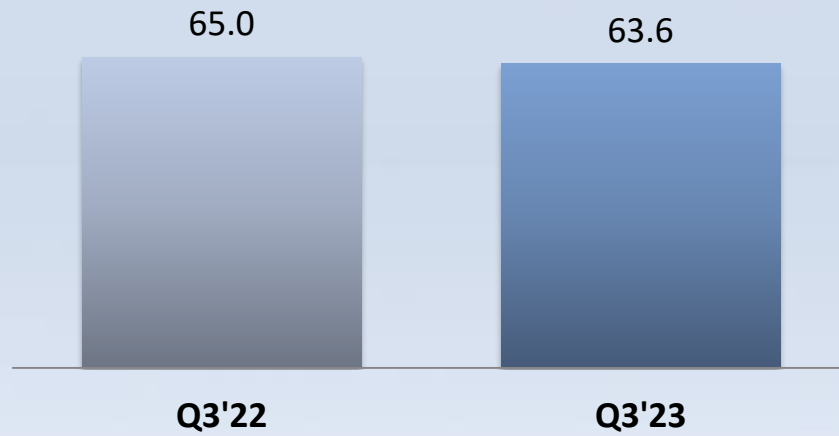
Net Profit



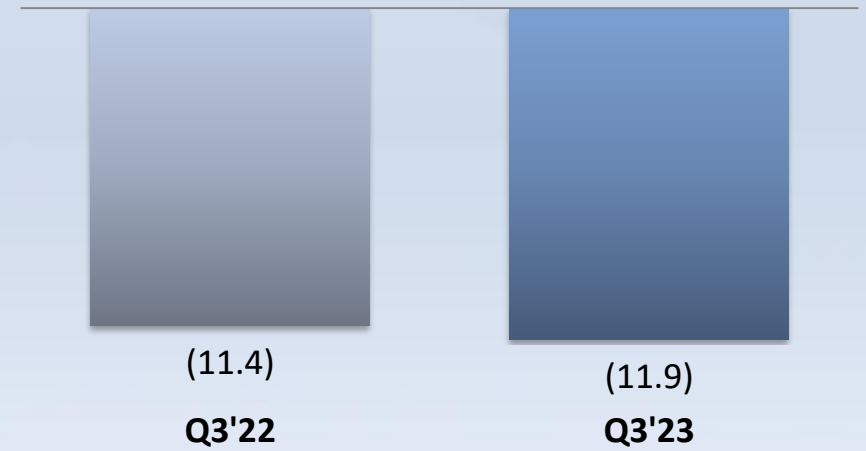
Manweir

QAR m

Revenue



Net Profit

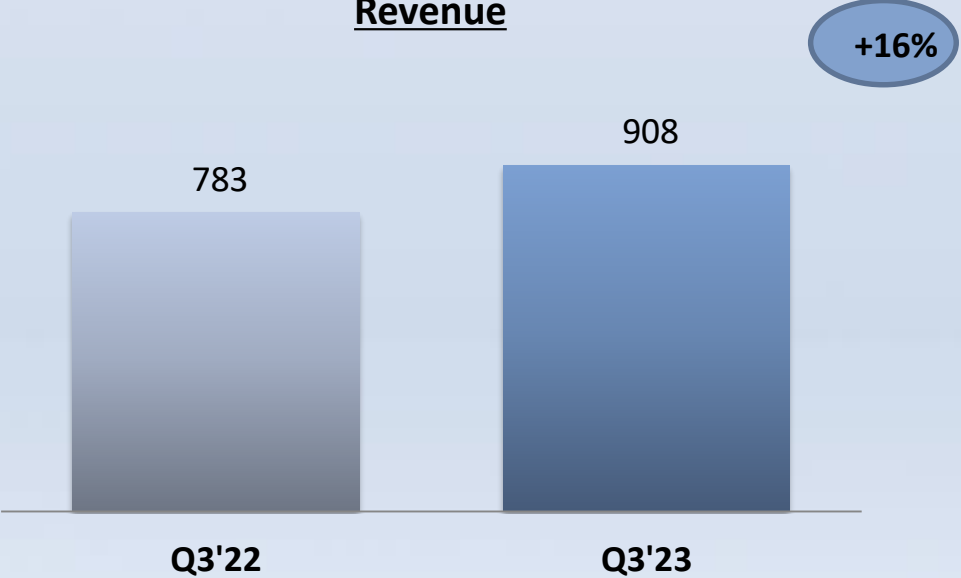


Damas Jewellery

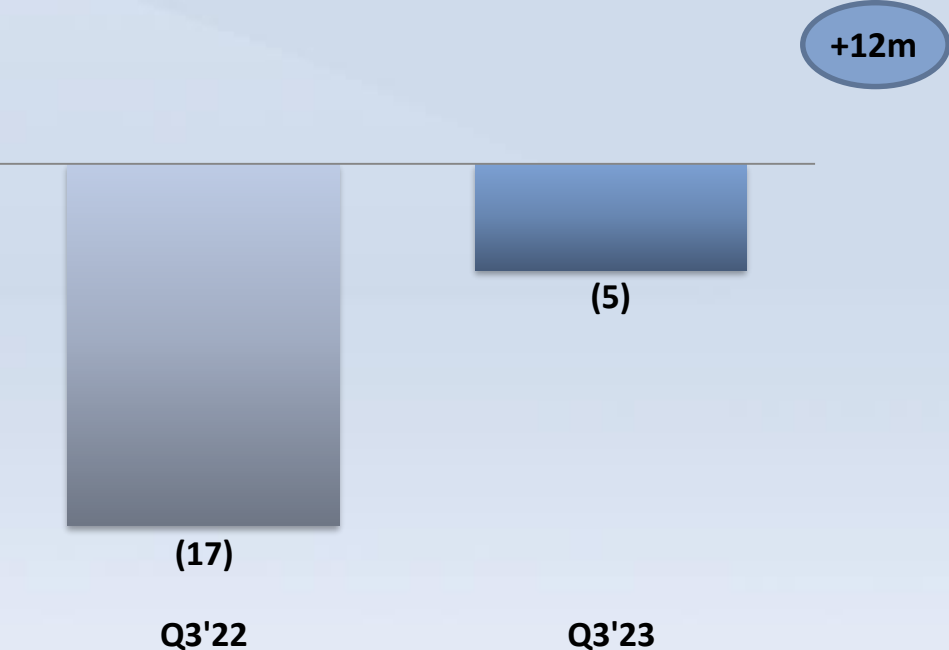


QAR m

Revenue

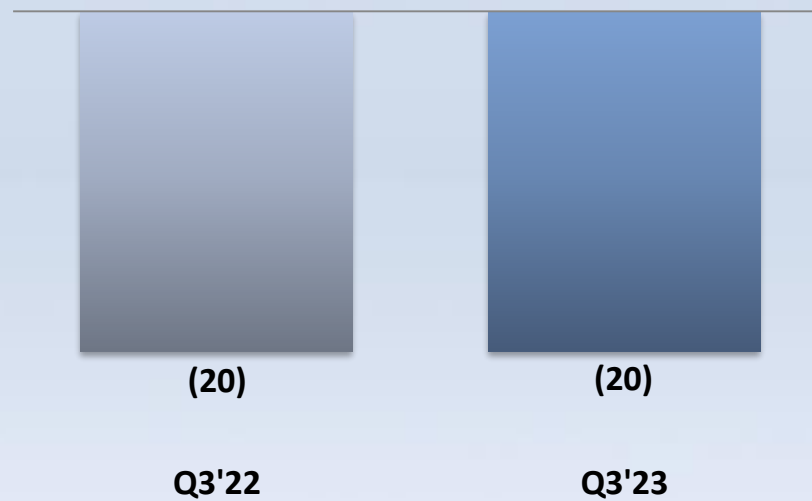


Net Profit



QAR m

Net Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the nine-month period ended 30 September 2023

	September 30, 2023	September 30, 2022
	QR 000	QR 000
	(Unaudited)	(Unaudited)
Revenue	3,957,185	3,893,000
Direct costs	<u>(3,275,658)</u>	<u>(3,263,540)</u>
Gross profit	681,527	629,460
Other income	14,212	25,278
General and administrative expenses	(291,357)	(342,953)
Selling and distribution expenses	(163,528)	(153,178)
Impairment on financial and contract assets - net	<u>(1,695)</u>	<u>(17,161)</u>
Operating Profit	239,159	141,446
Finance costs	(189,721)	(198,186)
Share of results from joint ventures and associate companies	<u>(5,179)</u>	<u>(93)</u>
Profit from continuing operations before tax	44,259	(56,833)
Income tax expenses	<u>(1,566)</u>	<u>(1,290)</u>
Profit from continuing operations	42,693	(58,123)
Profit from discontinued operation (attributable to shareholders of the company)	<u>-</u>	<u>570,093</u>
Profit for the period attributable to shareholders of the company	<u>42,693</u>	<u>511,970</u>