

Mannai Corporation QPSC

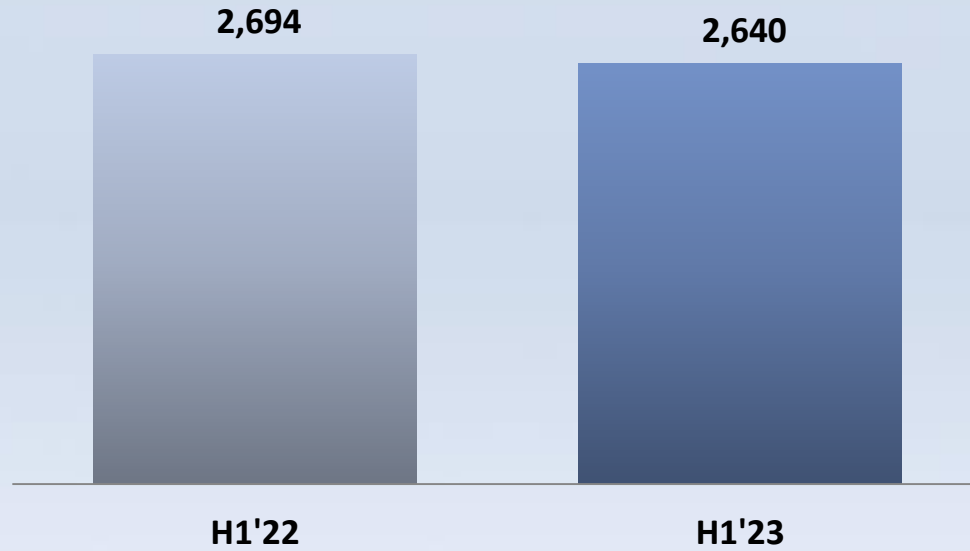
Investors Meeting – 16th Aug 2023

H1'2023 Financial Summary

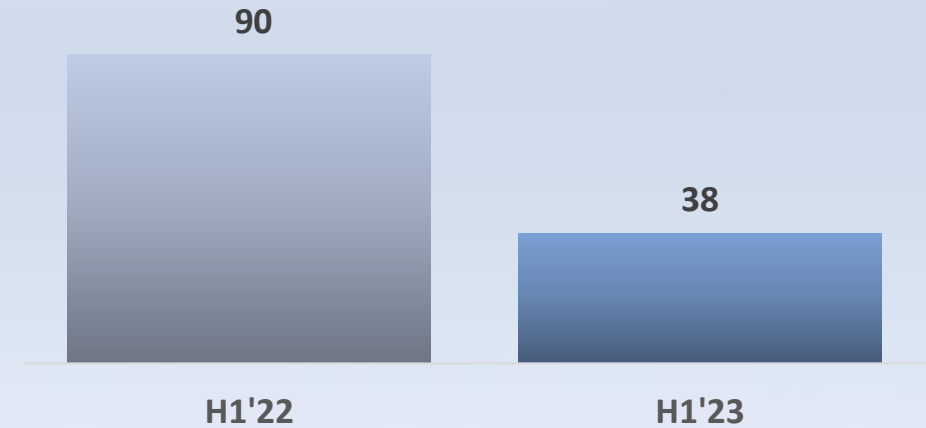
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



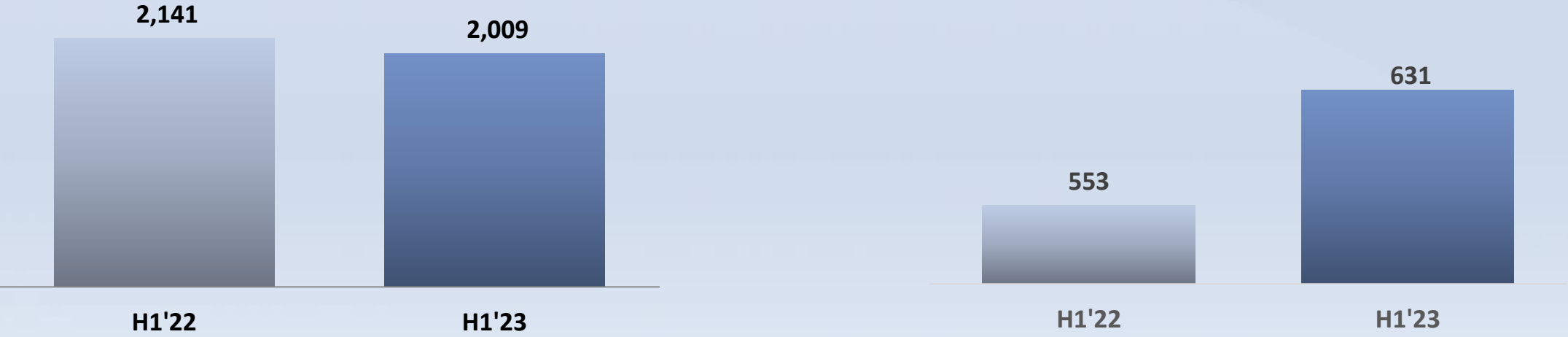
Revenue

Revenues

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Qatar

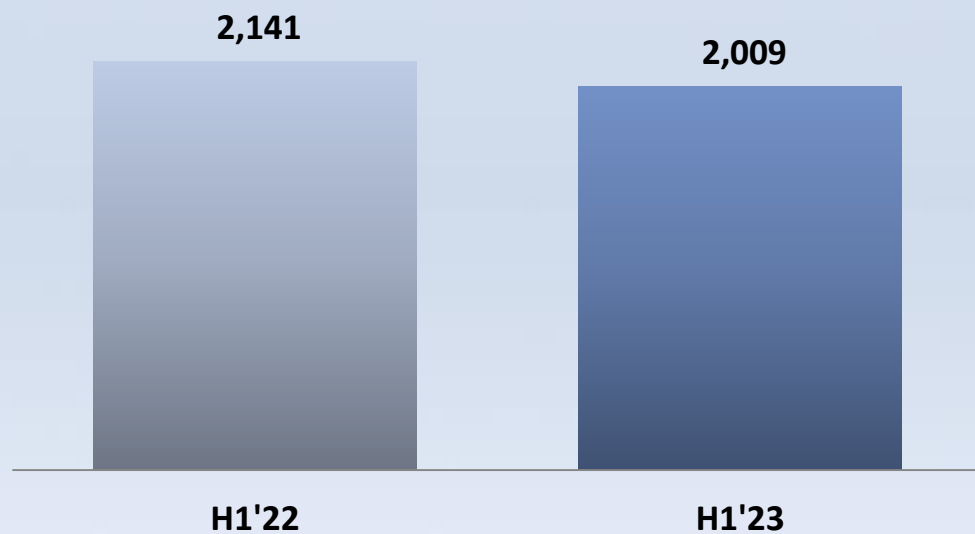
Damas



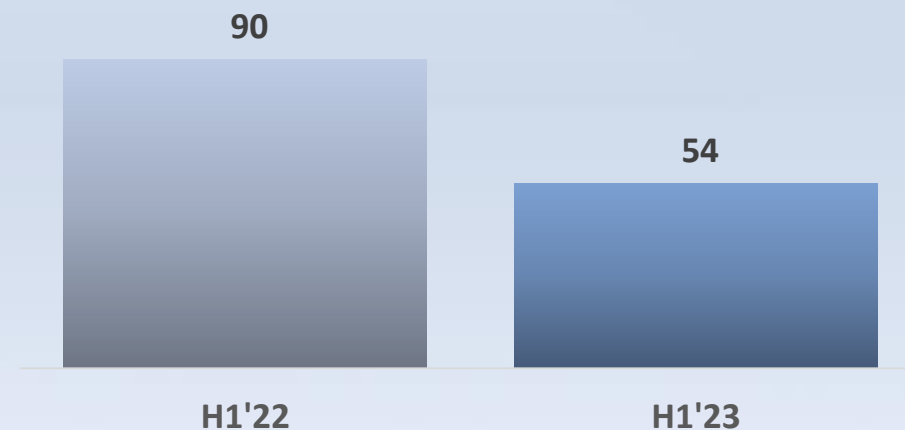
Mannai Qatar Financial Performance

QAR m

Revenues



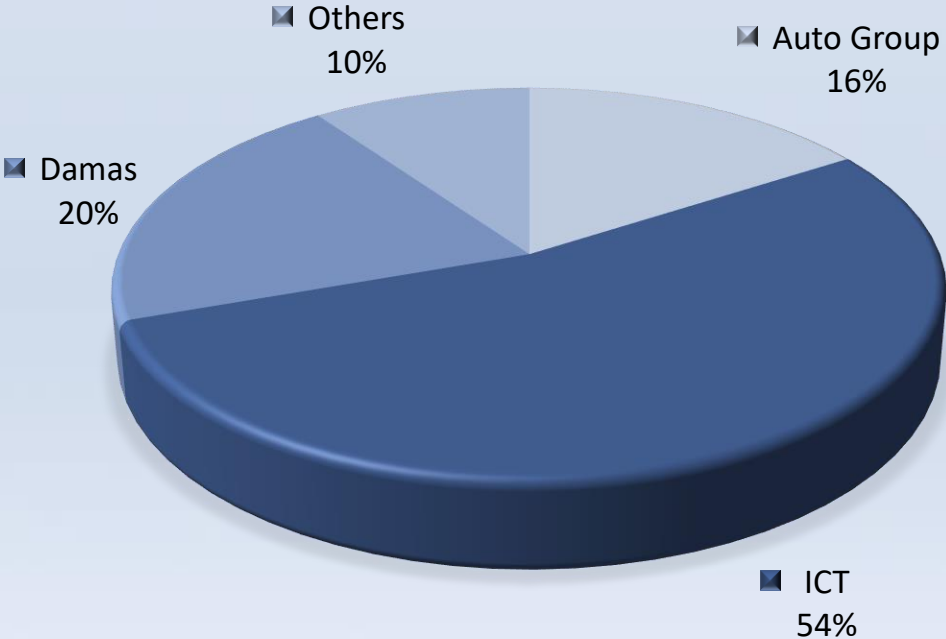
Net Profit*



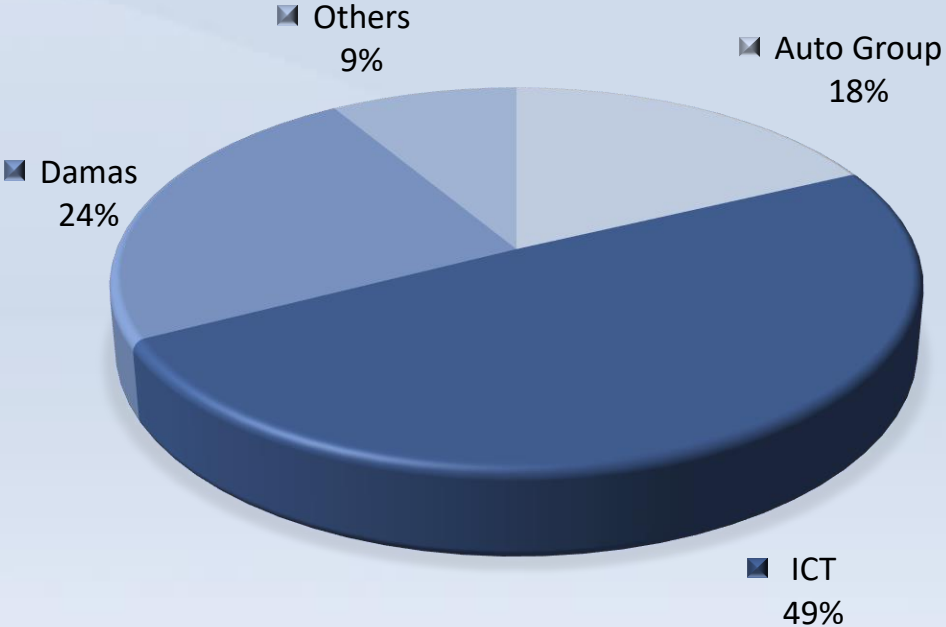
* Before Directors' fees

Revenue Mix by Business Unit

H1'22



H1'23



Consolidated Financial Highlights – H1'23

QAR m

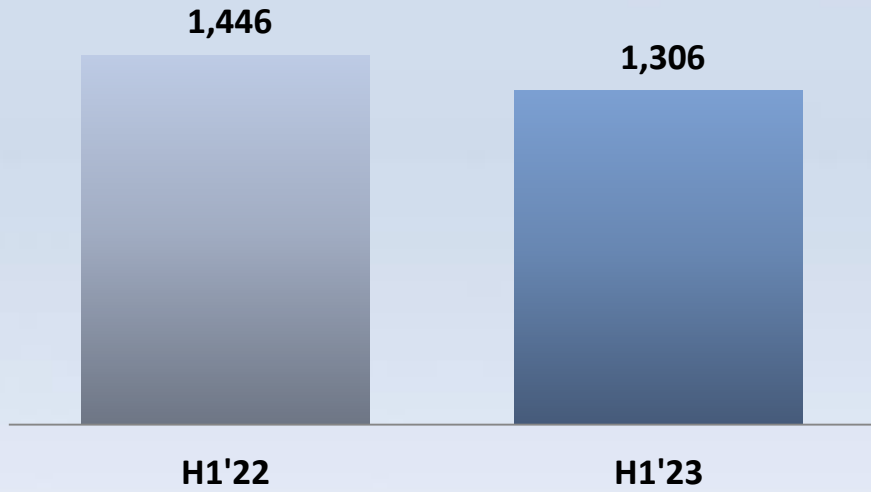
	<u>H1'23</u>	<u>H1'22</u>	<u>Variance</u>	
Revenue	2,640	2,694	(2%)	▼
Gross Profit	469	431	9%	▲
General & Admin Expenses	198	248	(20%)	▼
Selling & Distribution Expenses	110	104	6%	▲
EBIT	165	212	(22%)	▼
Finance Cost	126	121	4%	▲
Net Profit	38	90	(58%)	▼
EPS	0.08	0.19	(58%)	▼

ICT Qatar

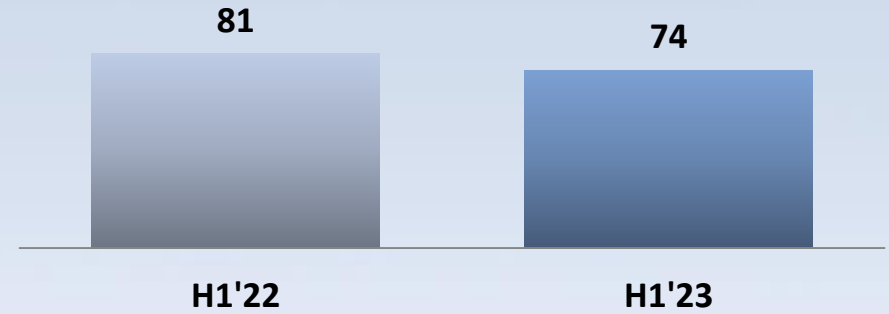


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Revenue



Net Profit

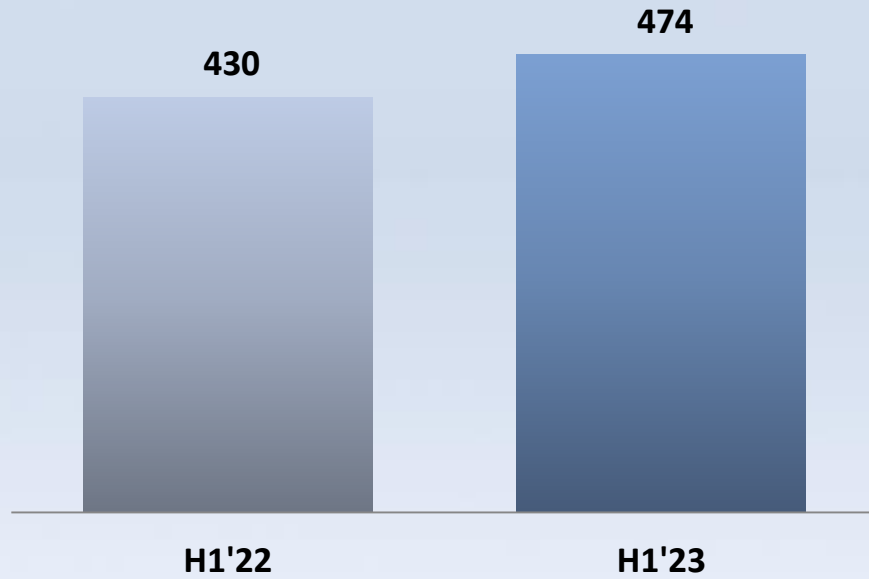


Auto Group

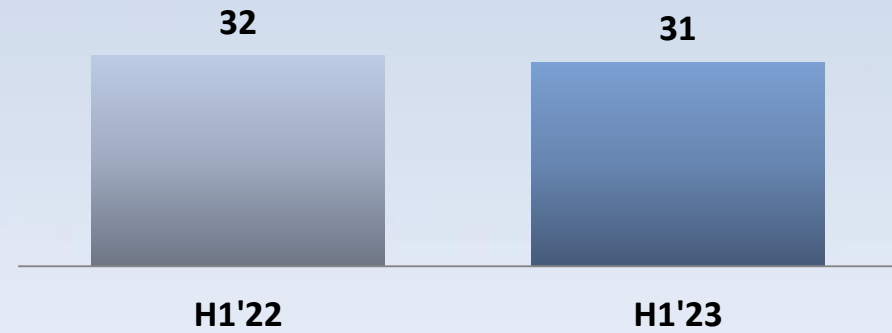


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Revenue



Net Profit

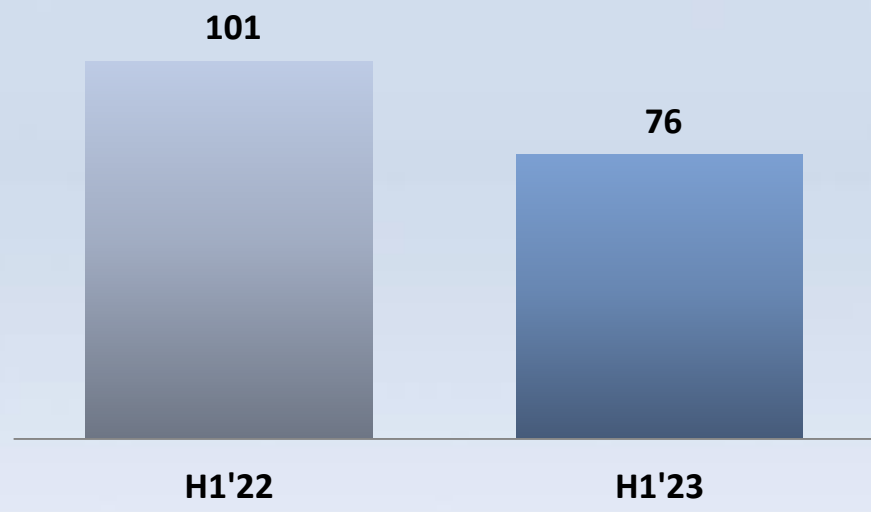


Energy and Industrial Markets

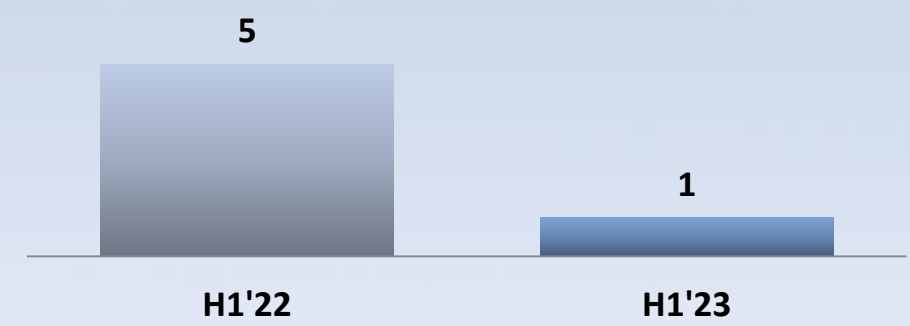


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Revenue



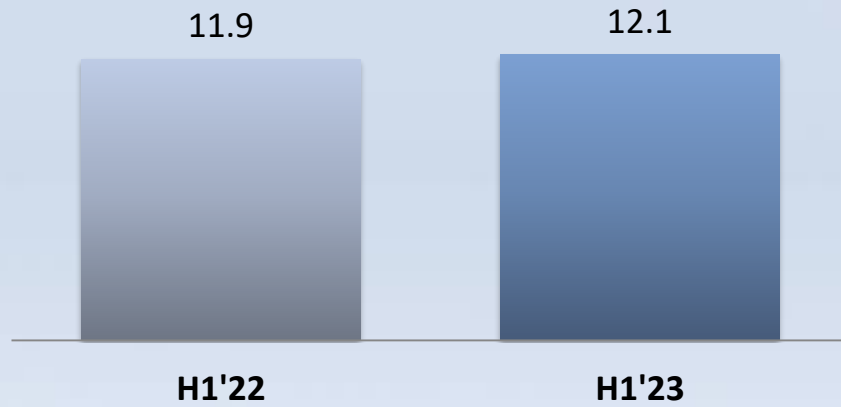
Net Profit



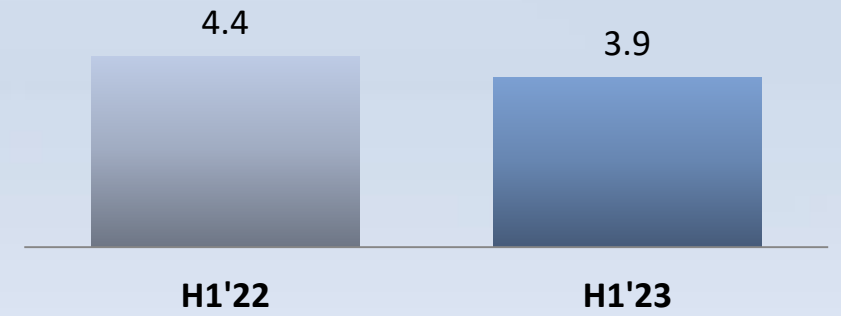
Qatar Logistics

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Revenue



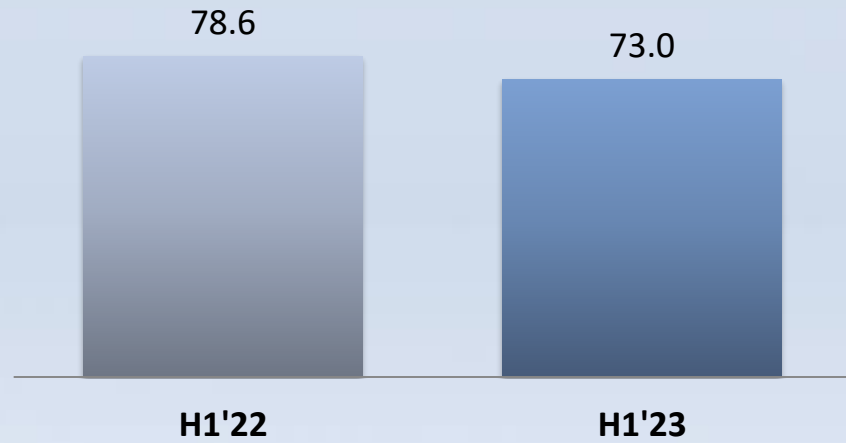
Net Profit



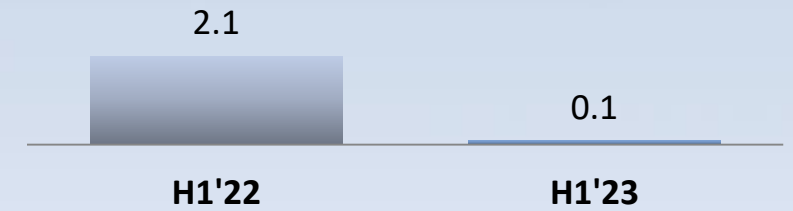
Home Appl.& Electronics

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Revenue



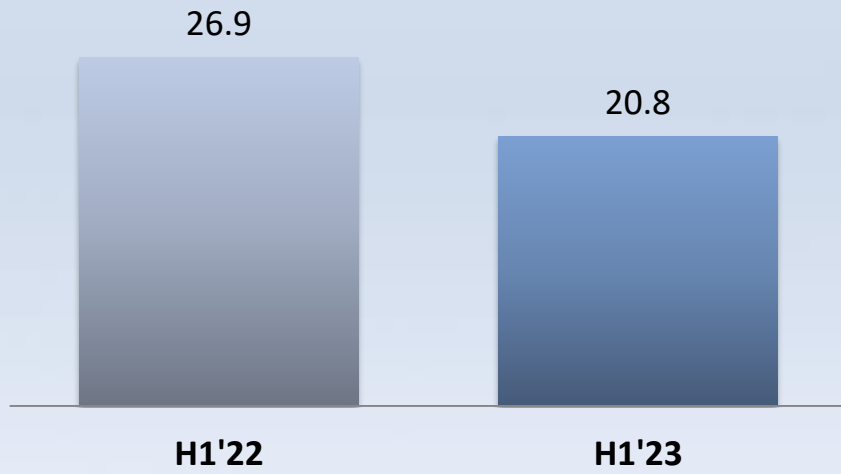
Net Profit



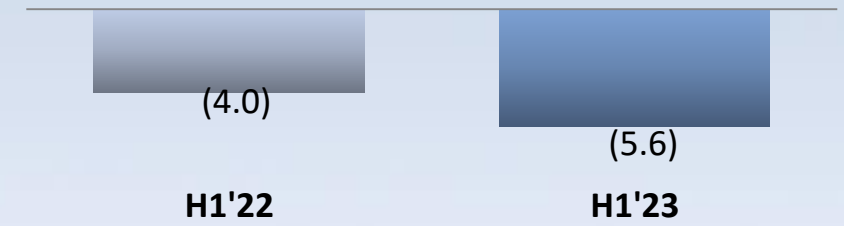
Gulf Labs

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Revenue



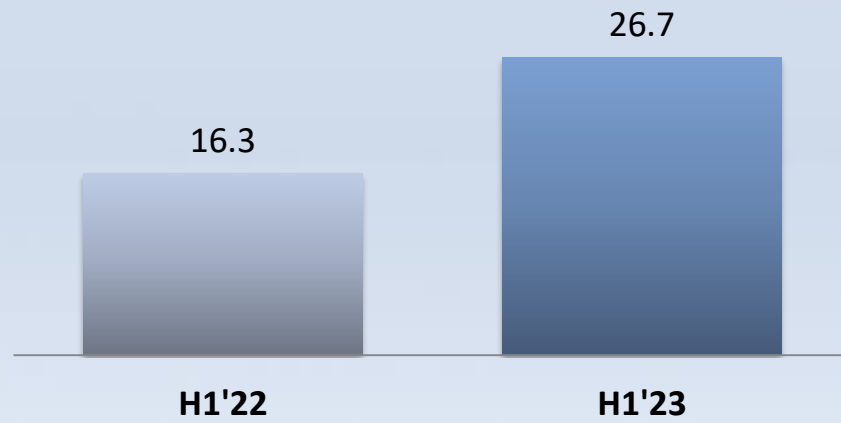
Net Profit



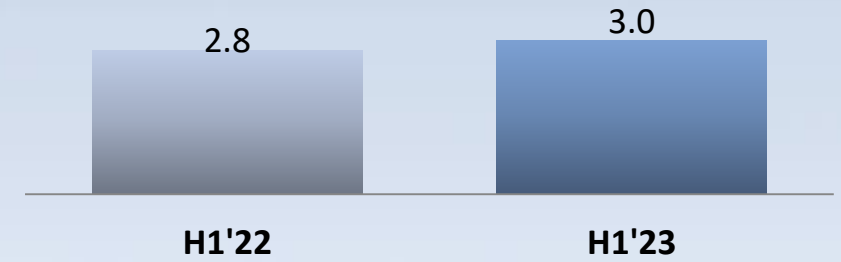
Travel

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Revenue



Net Profit

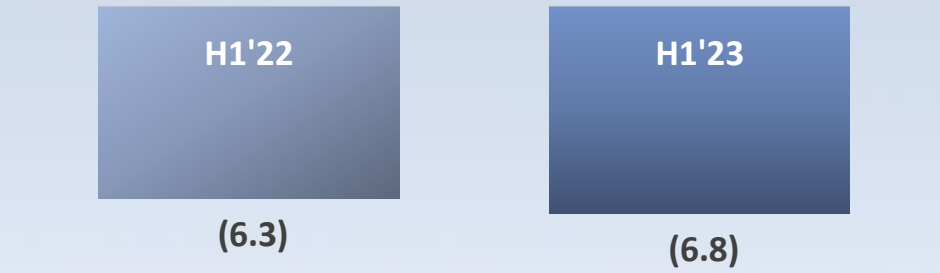
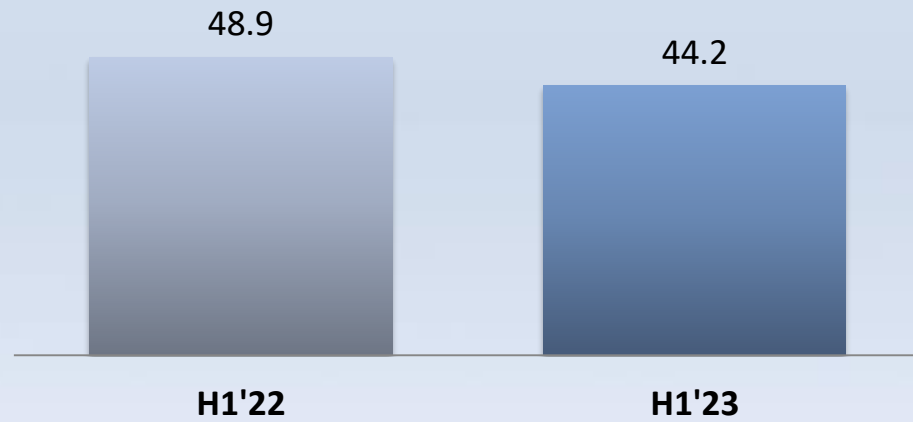


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Revenue

Net Profit

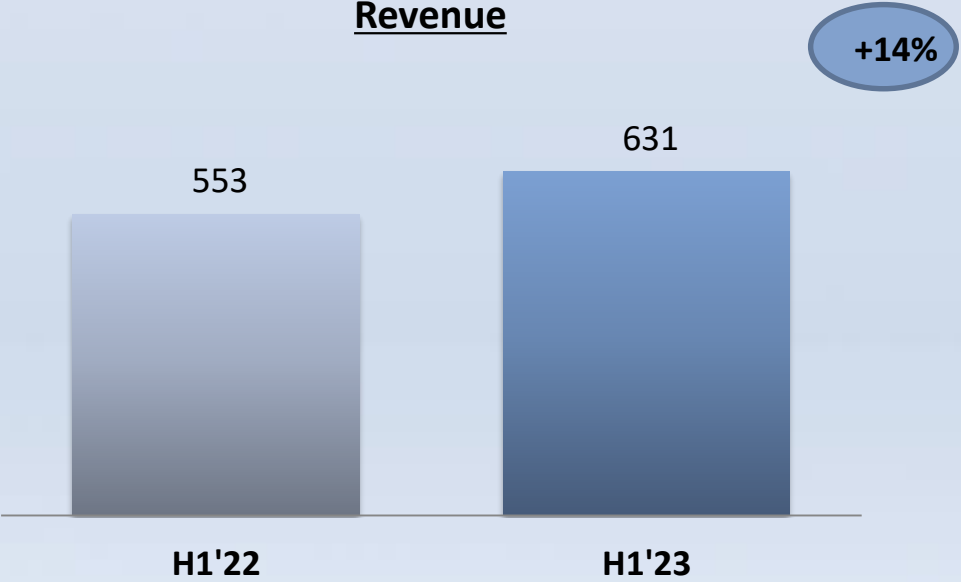


Damas Jewellery

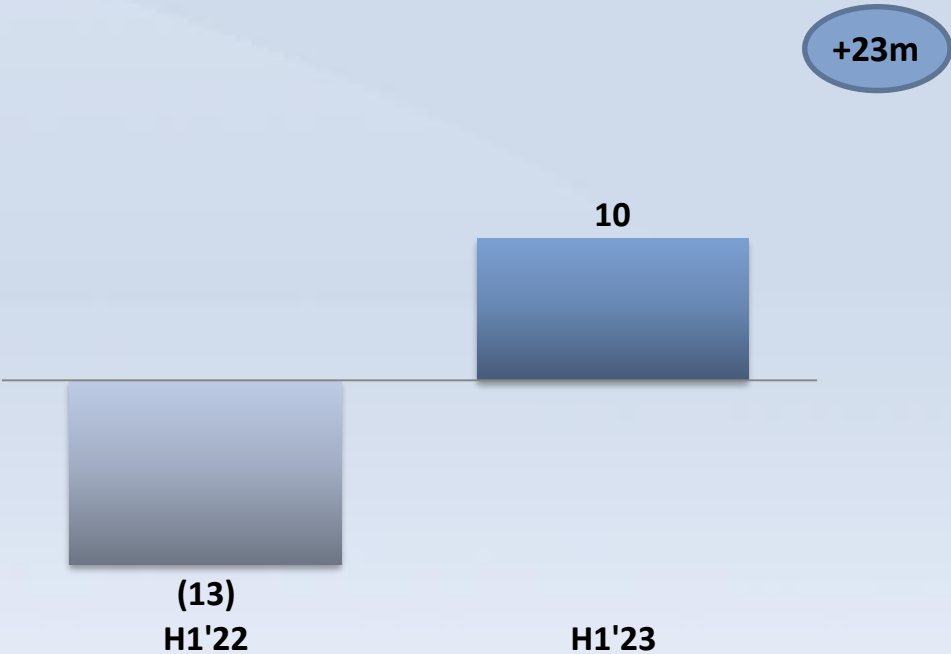


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Revenue

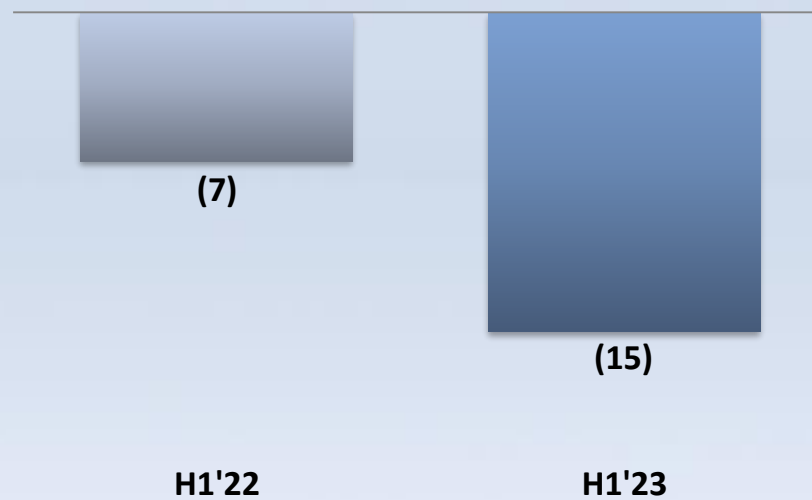


Net Profit



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Net Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the six month period ended 30 June 2023

	June 30, 2023	June 30, 2022
	QR 000	QR 000
	(Reviewed)	(Reviewed)
Revenue	2,639,652	2,694,495
Direct costs	<u>(2,171,093)</u>	<u>(2,263,157)</u>
Gross profit	468,559	431,338
Other income	8,343	5,688
General and administrative expenses	(197,877)	(247,727)
Selling and distribution expenses	(109,838)	(103,842)
Impairment on financial and contract assets - net	<u>(802)</u>	<u>(9,952)</u>
Operating Profit	168,385	75,505
Finance costs	(125,691)	(120,686)
Share of results from joint ventures and associate companies	<u>(3,446)</u>	<u>5,576</u>
Profit from continuing operations before tax	39,248	(39,605)
Income tax expenses	<u>(1,303)</u>	<u>(1,208)</u>
Profit from continuing operations	37,945	(40,813)
Profit from discontinued operation (attributable to shareholders of the company)	<u>-</u>	<u>131,170</u>
Profit for the period attributable to shareholders of the company	<u>37,945</u>	<u>90,357</u>