

Mannai Corporation QPSC

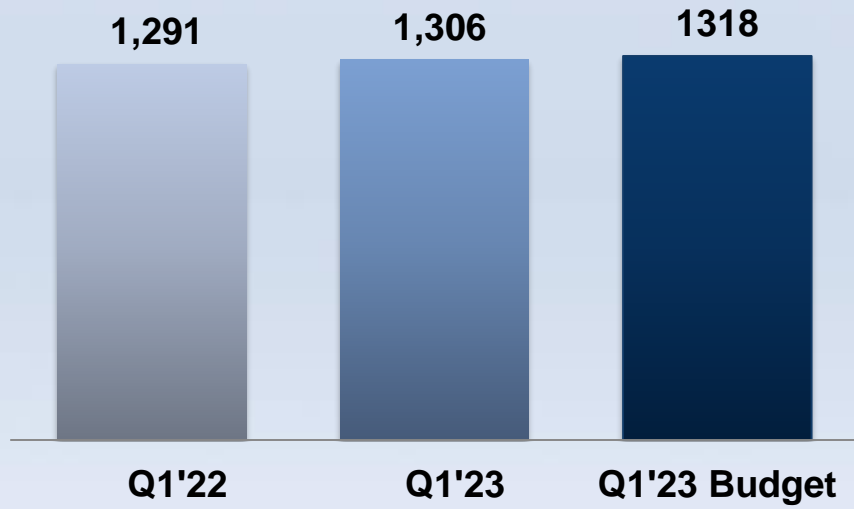
Investors Meeting – 30th April 2023

Q1'2023 Financial Summary

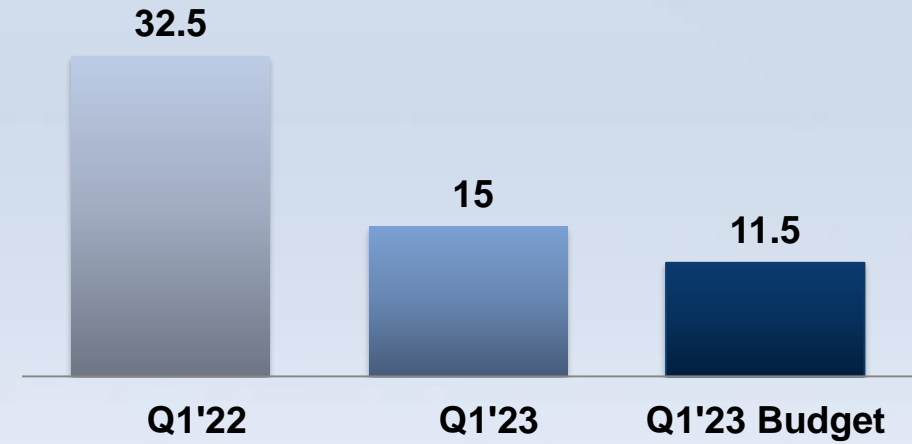
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



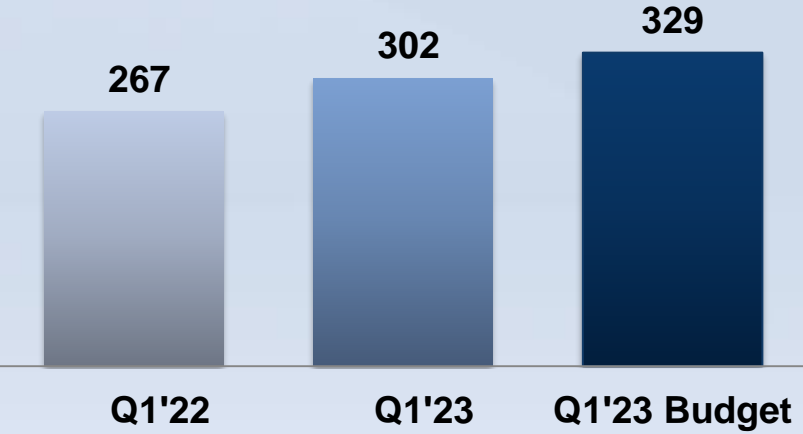
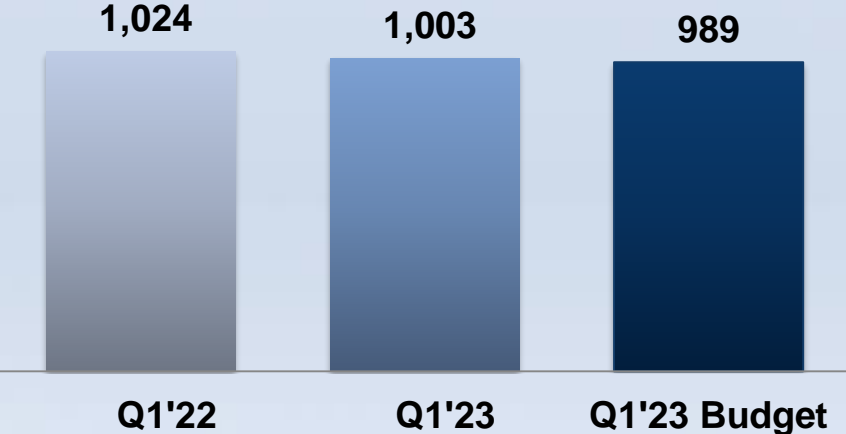
Revenue

Revenues

QAR m

Qatar

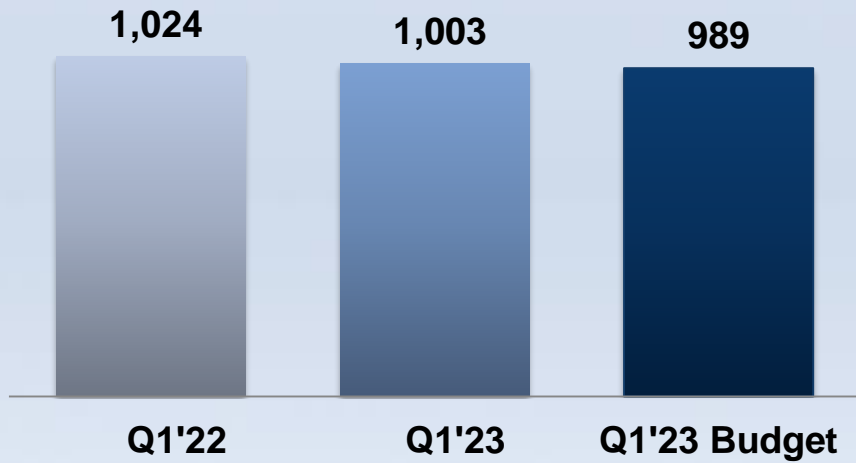
Damas



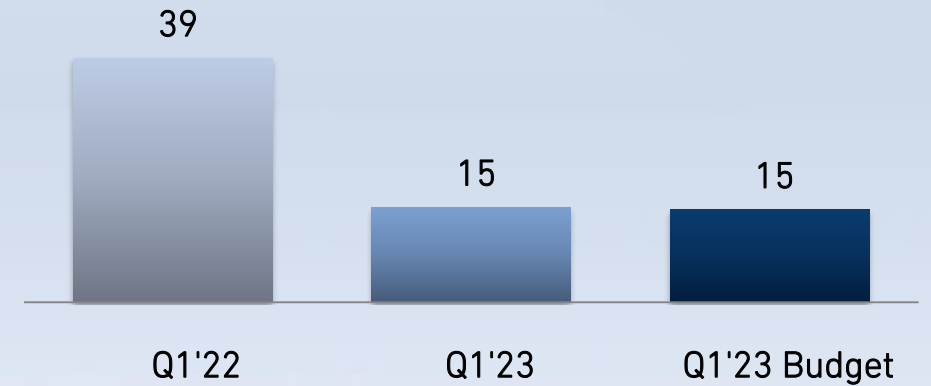
Mannai Qatar Financial Performance

QAR m

Revenues



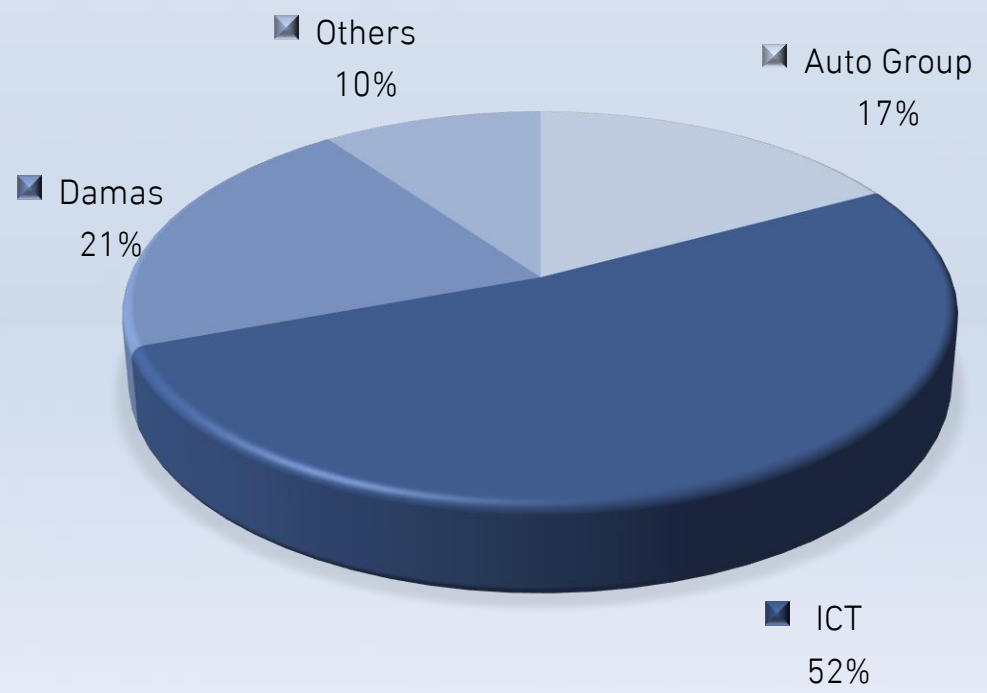
Net Profit*



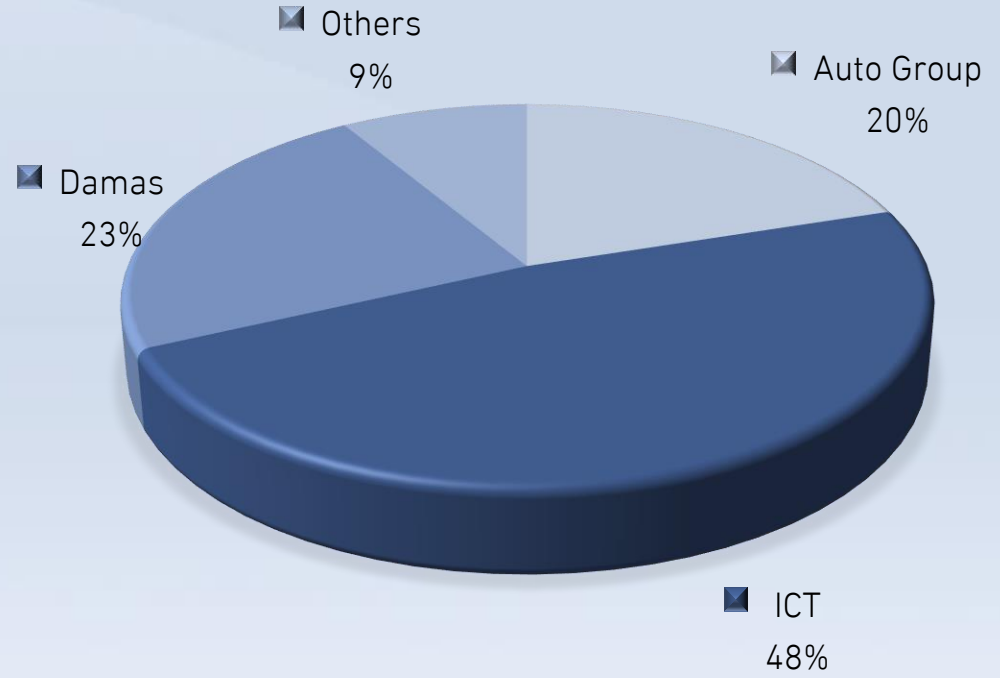
* Before Directors' fees

Revenue Mix by Business Unit

FY'22



FY'23



Consolidated Financial Highlights –Q1'23

QAR m

	Q1'23	Q1'22	Variance	
Revenue	1,306	1,291	1%	▲
Gross Profit	227	212	7%	▲
General & Admin Expenses	100	89	12%	▲
Selling & Distribution Expenses	57	52	8%	▲
EBIT	74	91	(18%)	▼
Finance Cost	62	59	5%	▲
Net Profit	12	32	(62%)	▼
EPS	0.02	0.03	(11%)	▼

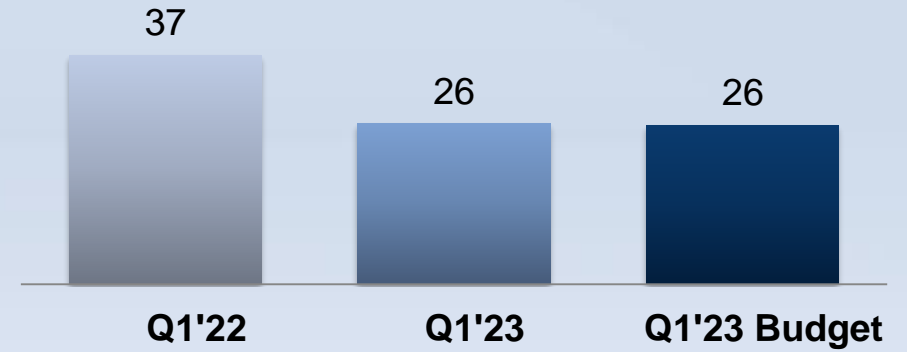
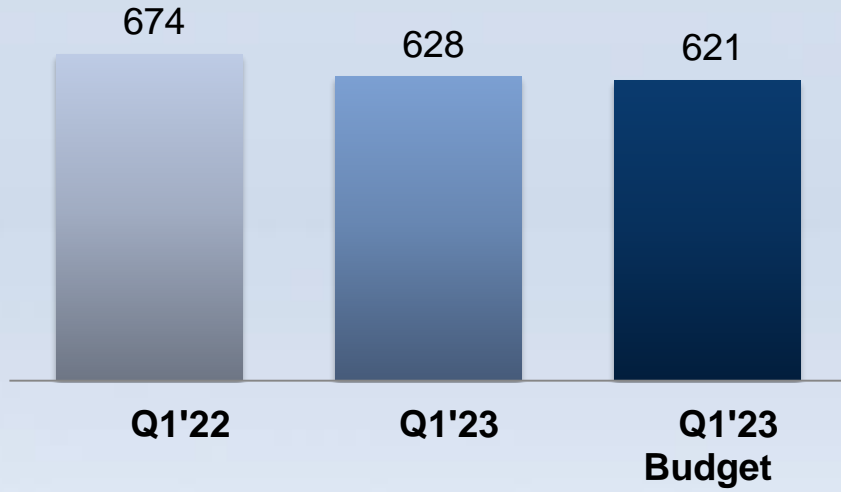
ICT Qatar



QAR m

Revenue

Net Profit

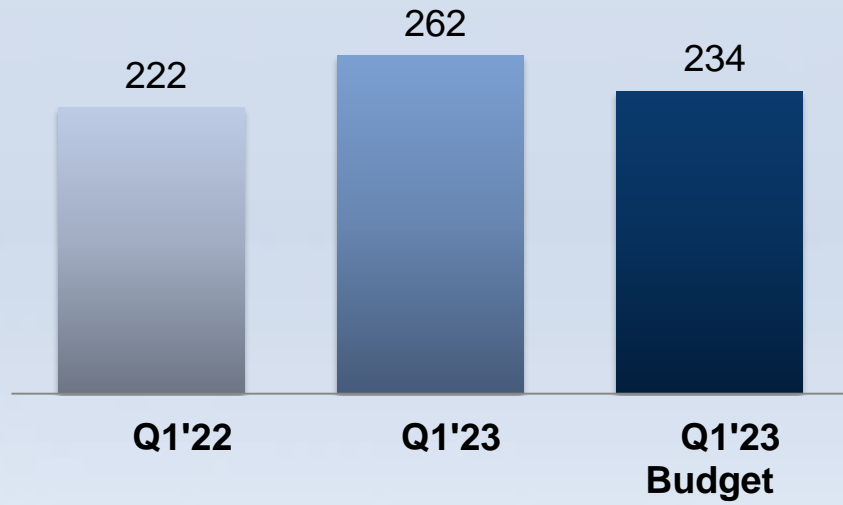


Auto Group

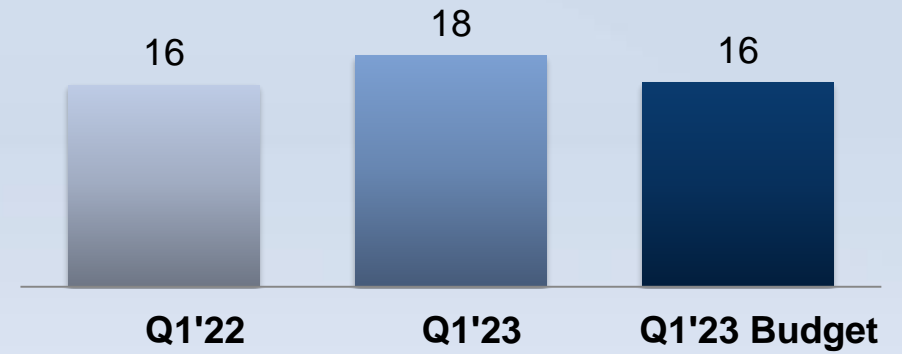


QAR m

Revenue



Net Profit

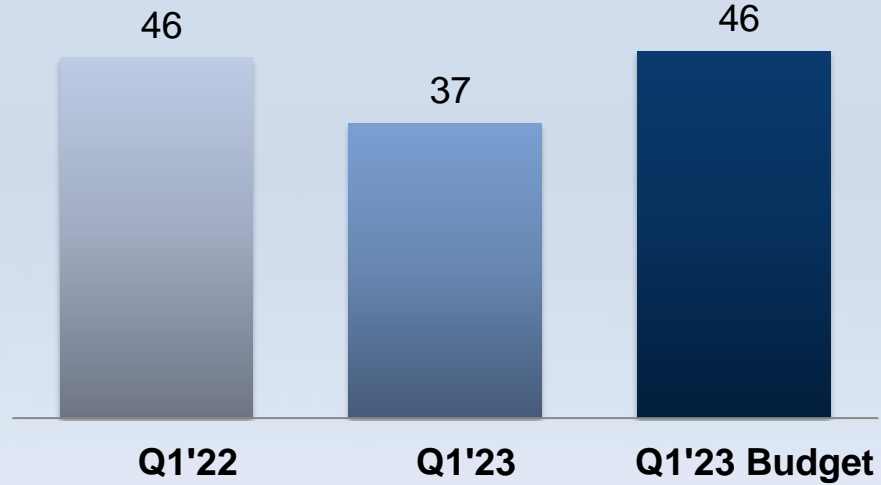


Energy and Industrial Markets

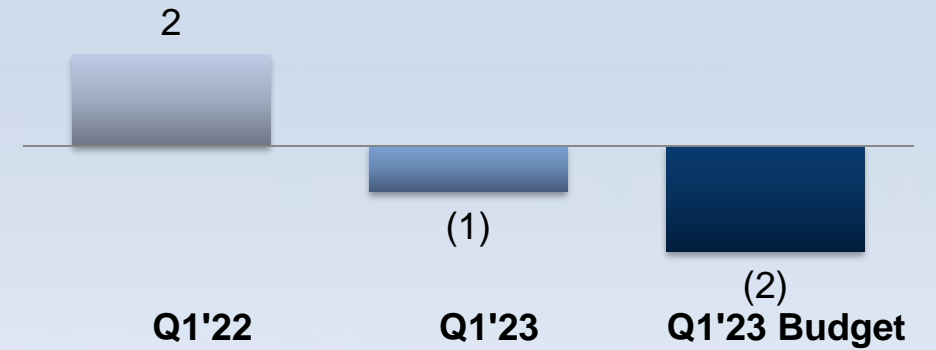


QAR m

Revenue



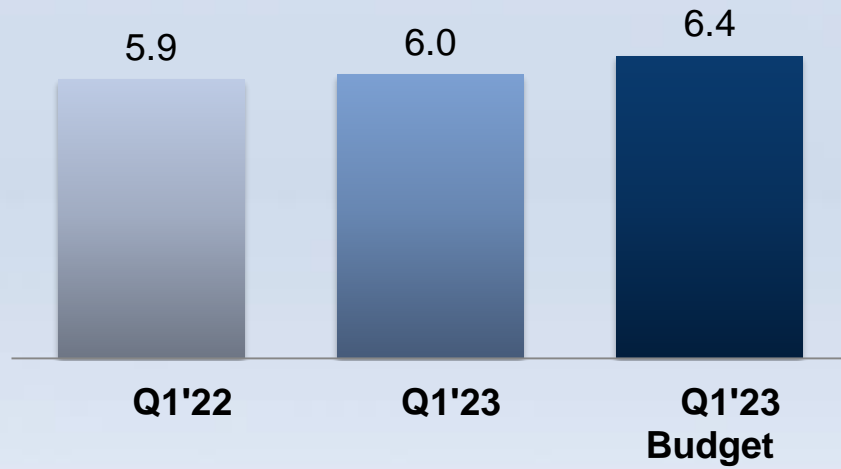
Net Profit



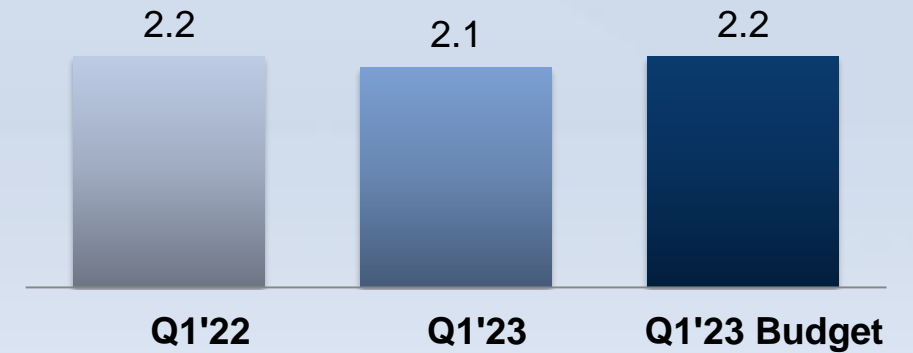
Qatar Logistics

QAR m

Revenue



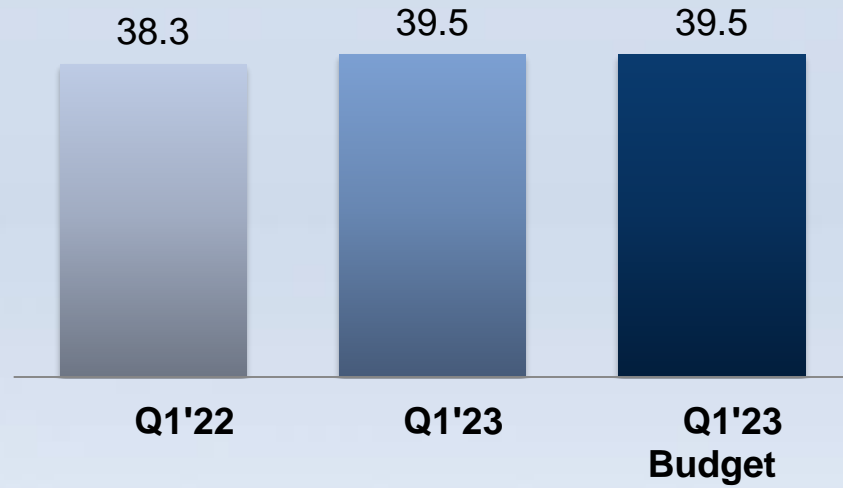
Net Profit



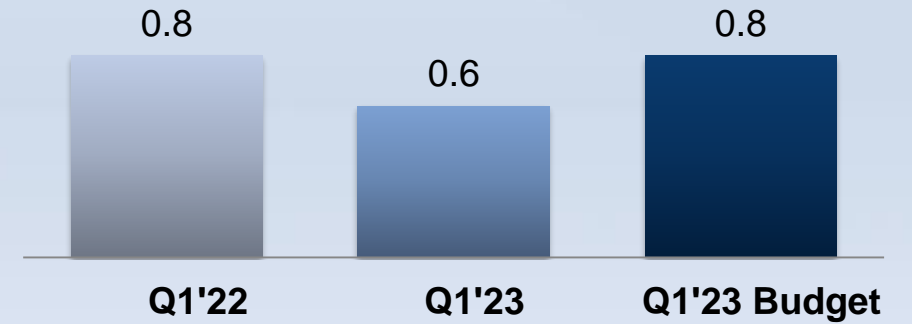
Home Appl.& Electronics

QAR m

Revenue



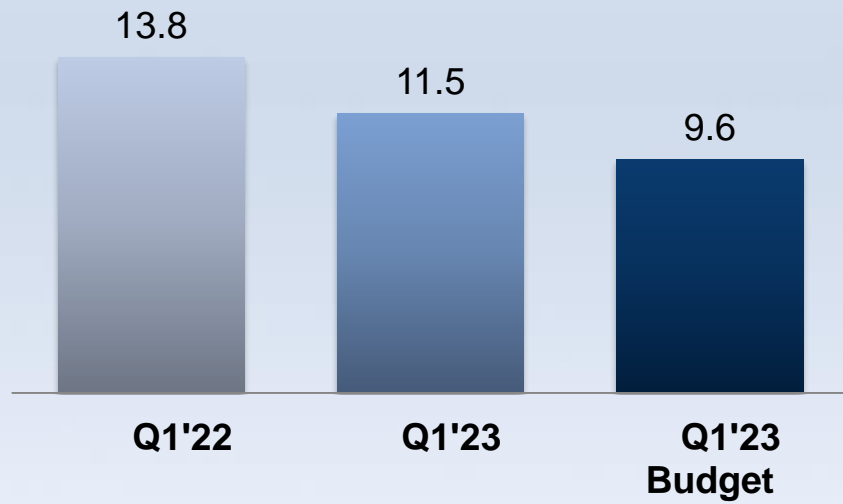
Net Profit



Gulf Labs

QAR m

Revenue



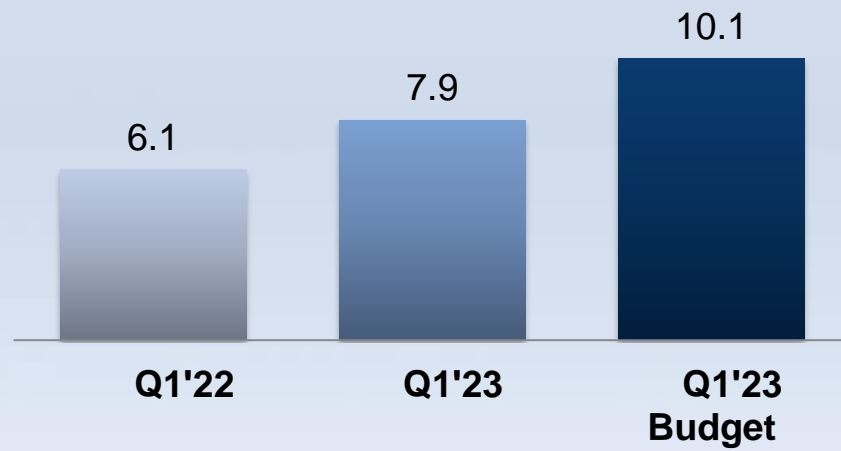
Net Profit



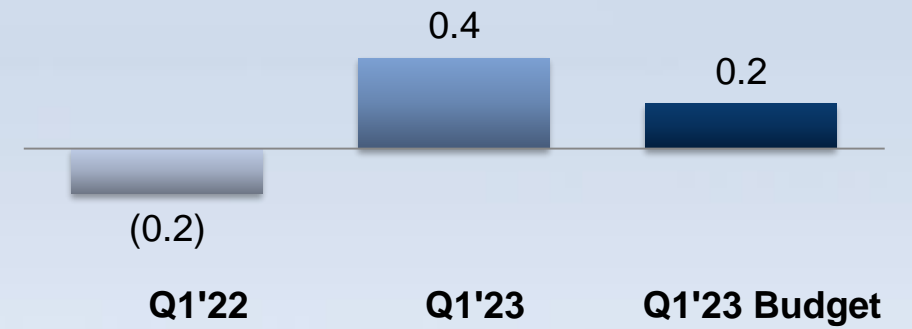
Travel

QAR m

Revenue



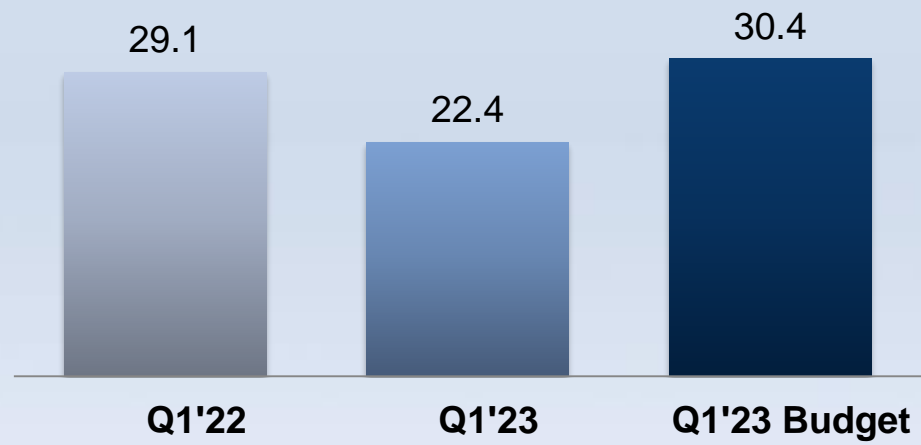
Net Profit



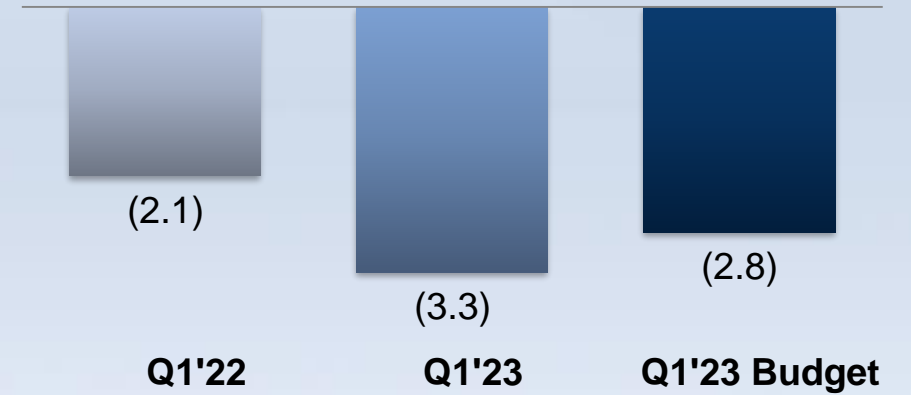
Manweir

QAR m

Revenue



Net Profit



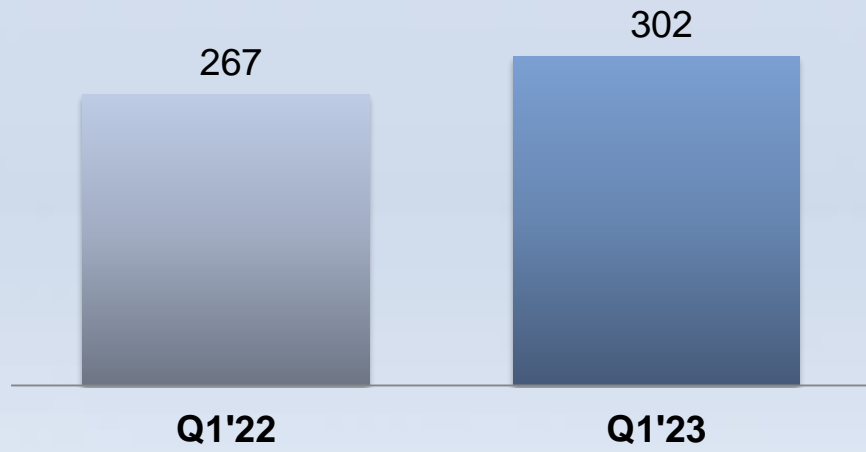
Damas Jewellery

damas

QAR m

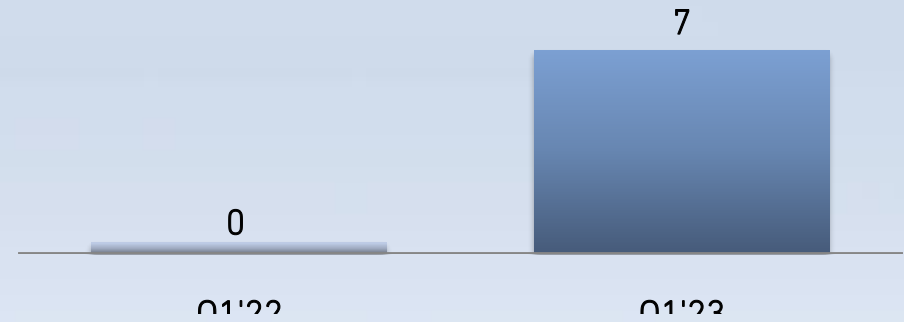
Revenue

+13%



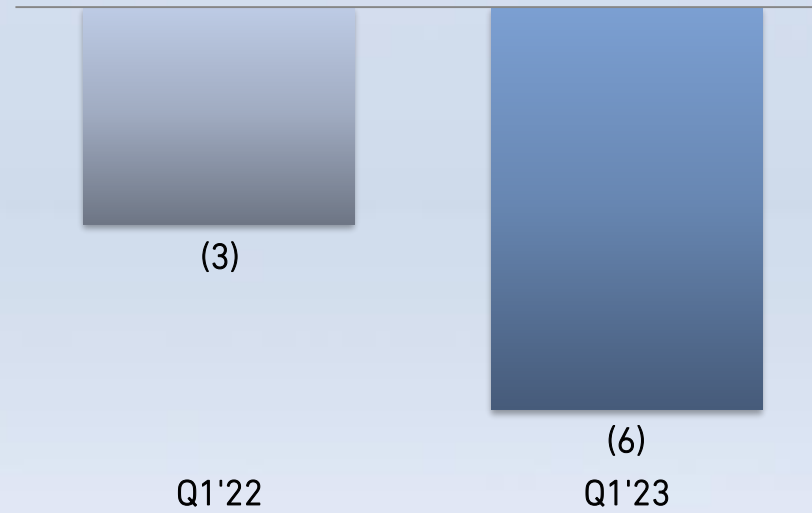
Net Profit

+7m



QAR m

Net Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the three month period ended 31 March 2023

	March 31, 2023	March 31, 2022
	QR 000	QR 000
	(Unaudited)	(Unaudited)
Revenue	1,305,650	1,290,905
Direct costs	(1,078,804)	(1,079,185)
Gross profit	226,846	211,720
Other income	4,052	3,219
General and administrative expenses	(99,785)	(89,323)
Selling and distribution expenses	(56,816)	(52,449)
Impairment on financial and contract assets - net	(3,426)	(5,204)
Operating Profit	70,871	67,963
Finance costs	(61,579)	(58,671)
Share of results from joint ventures and associate companies	3,208	4,562
Profit from continuing operations before tax	12,500	13,854
Income tax expenses	(347)	(155)
Profit from continuing operations	12,153	13,699
Profit from discontinued operation	-	18,080
Profit for the period	12,153	31,779