

# **Mannai Corporation QPSC**

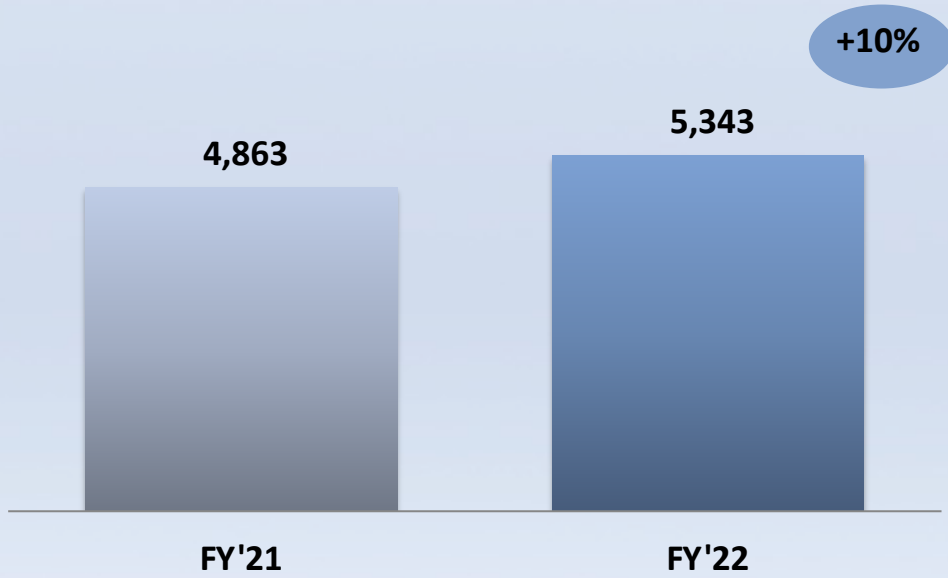
**Investors Meeting – 27th February 2023**

**FY'2022 Financial Summary**

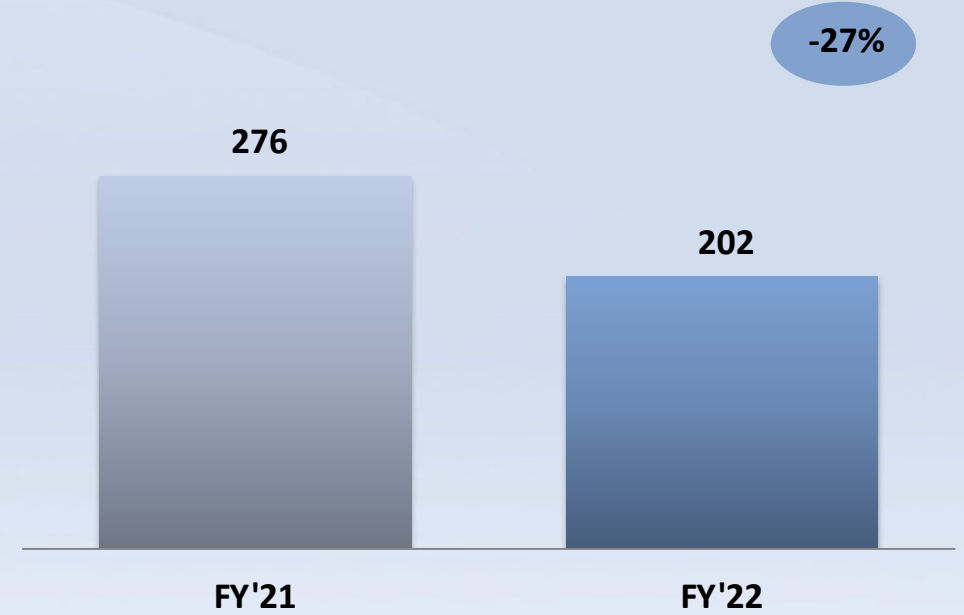
# Mannai Group Financial Performance

QAR m

## Revenues



## Net Profit



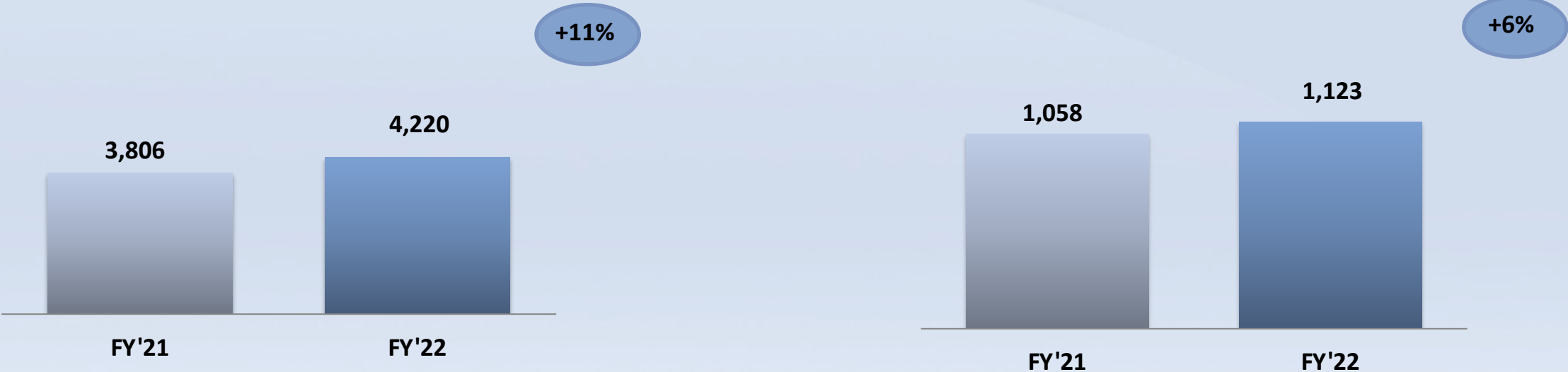
# Revenue Growth

## Revenues

QAR m

### Qatar

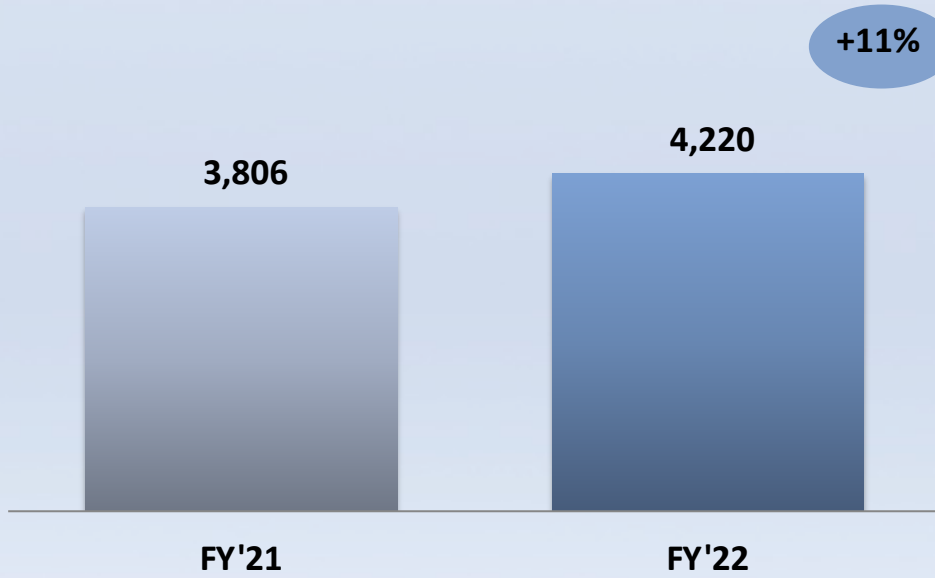
### Damas



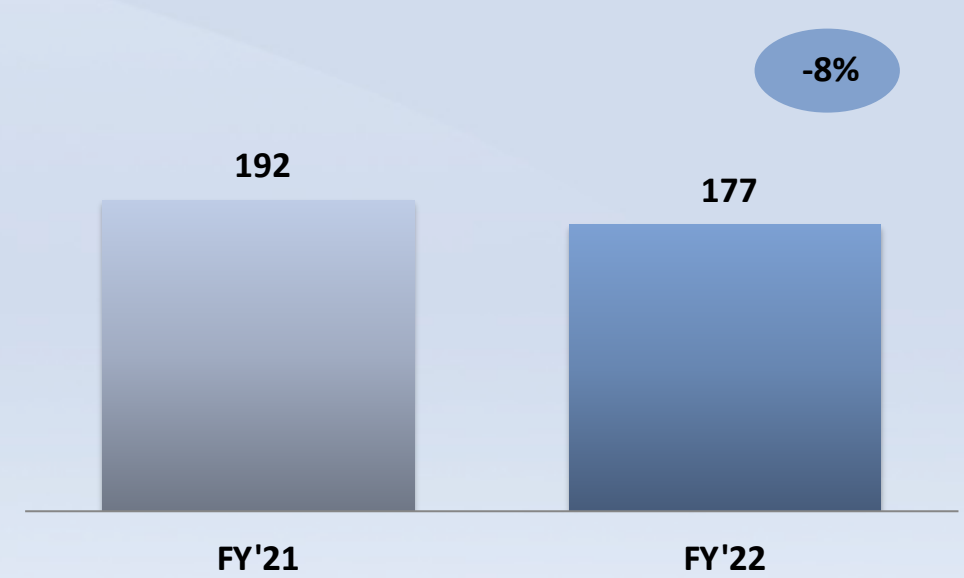
# Mannai Qatar Financial Performance

QAR m

## Revenues



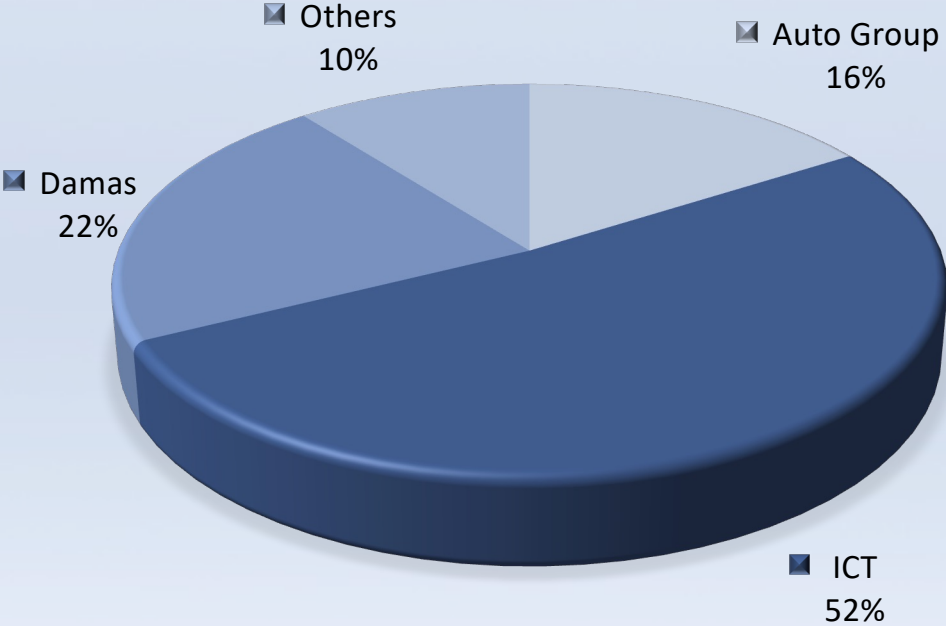
## Net Profit\*



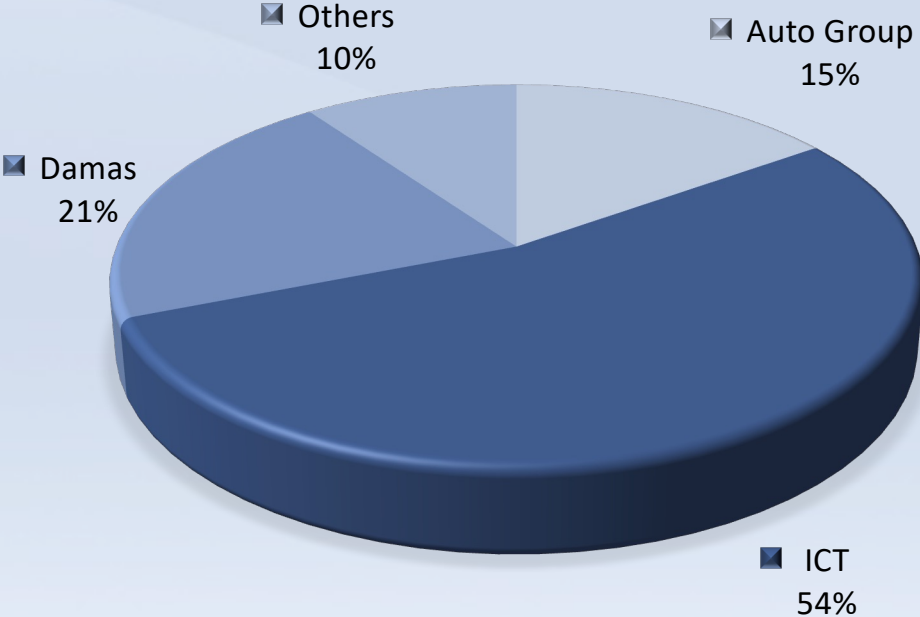
\* Before Directors' fees

# Revenue Mix by Business Unit

FY'21



FY'22



# Consolidated Financial Highlights –FY'22

QAR m

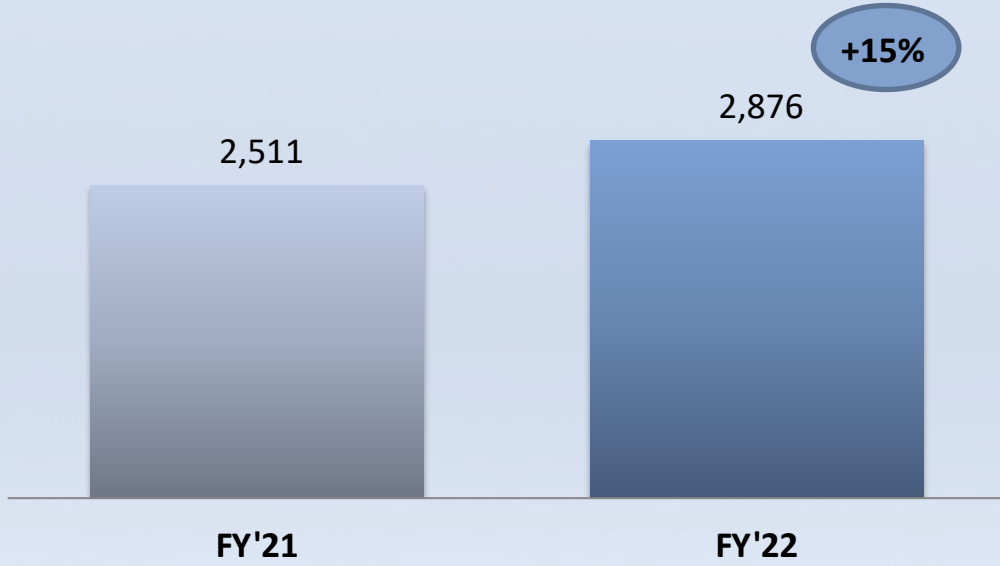
	<u>FY'22</u>	<u>FY'21</u>	<u>Variance</u>	
Revenue	5,343	4,863	10%	▲
Gross Profit	867	800	8%	▲
General & Admin Expenses	478	456	5%	▲
Selling & Distribution Expenses	198	181	10%	▲
EBIT	475	516	(8%)	▼
Finance Cost	271	236	15%	▲
Net Profit	202	276	(27%)	▼
EPS	0.44	0.60	(27%)	▼

# ICT Qatar

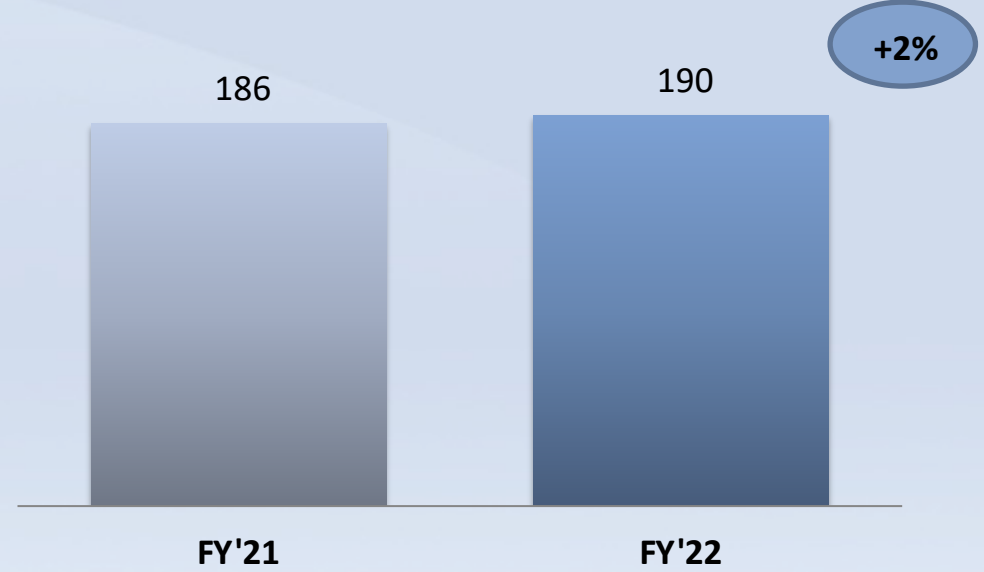


QAR m

## Revenue



## Net Profit

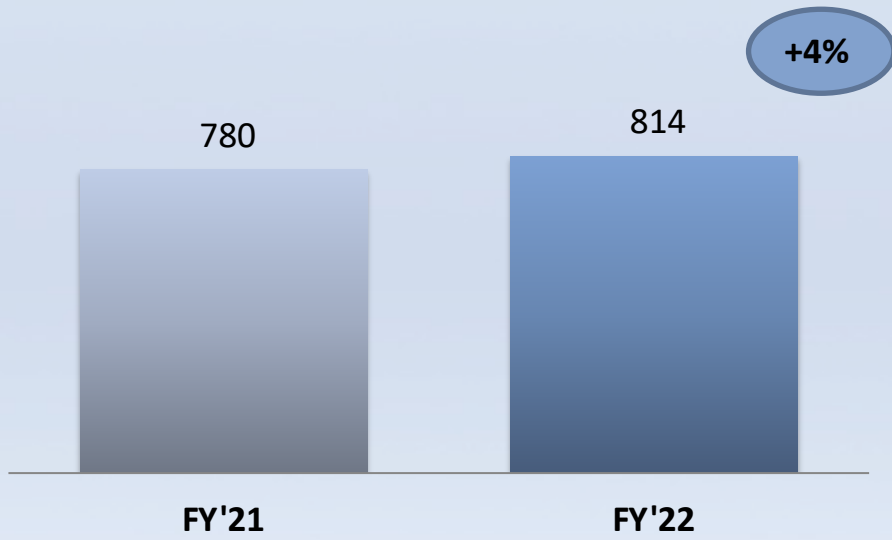


# Auto Group

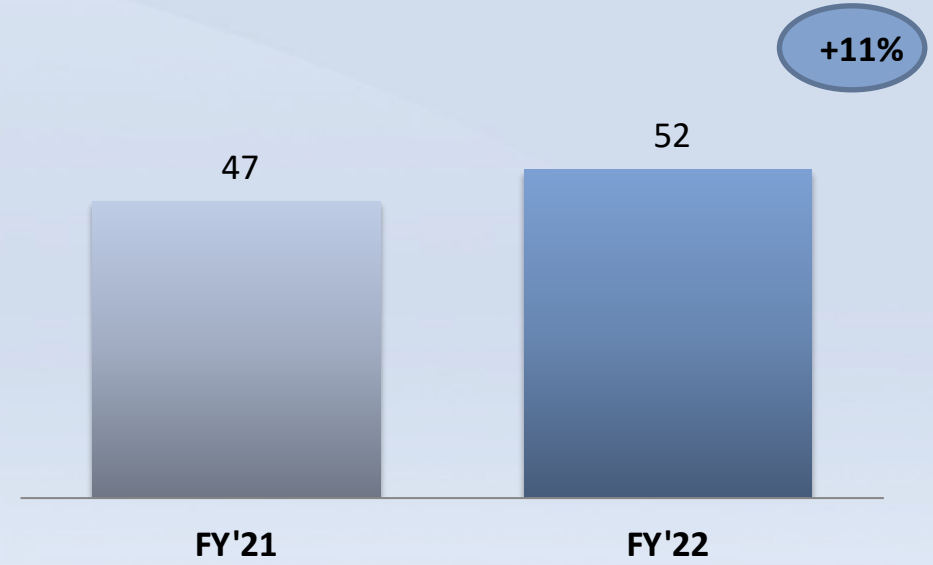


QAR m

## Revenue



## Net Profit



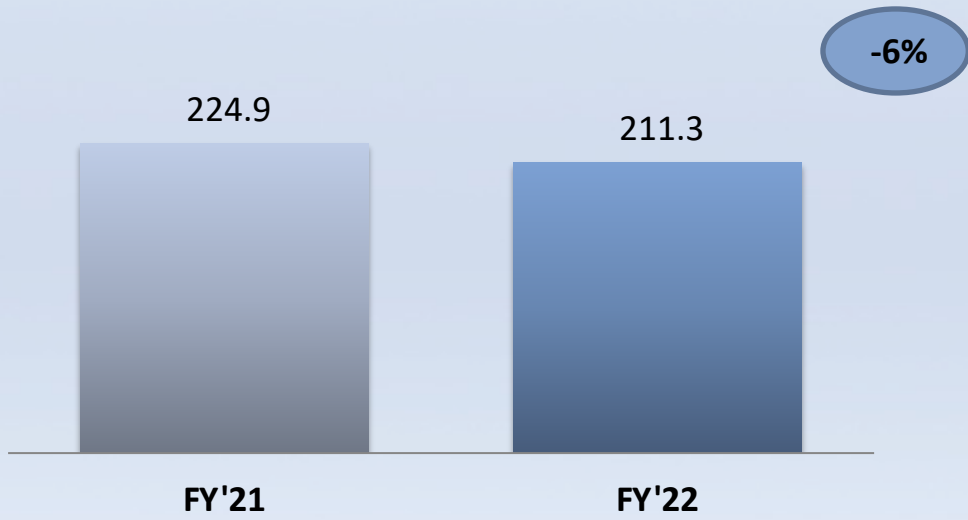


# Energy and Industrial Markets

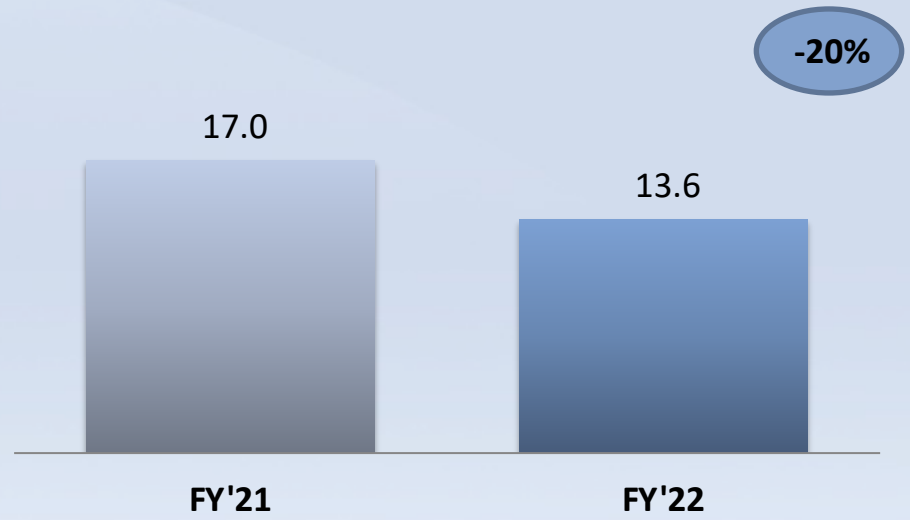


QAR m

## Revenue



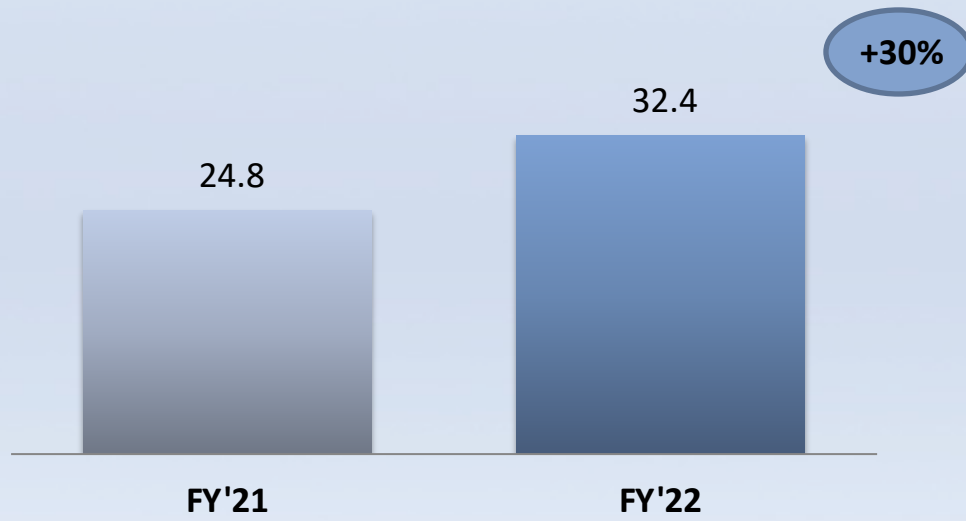
## Net Profit



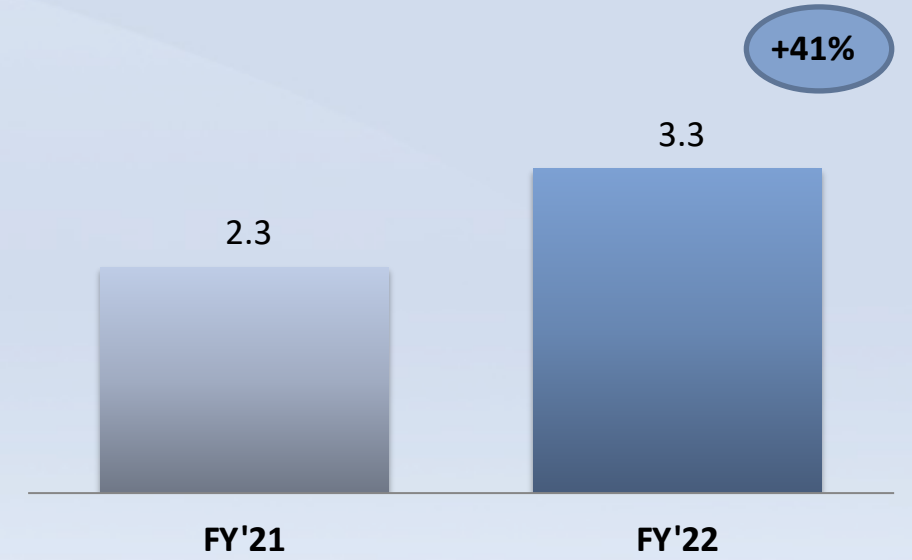
# Travel

QAR m

## Revenue



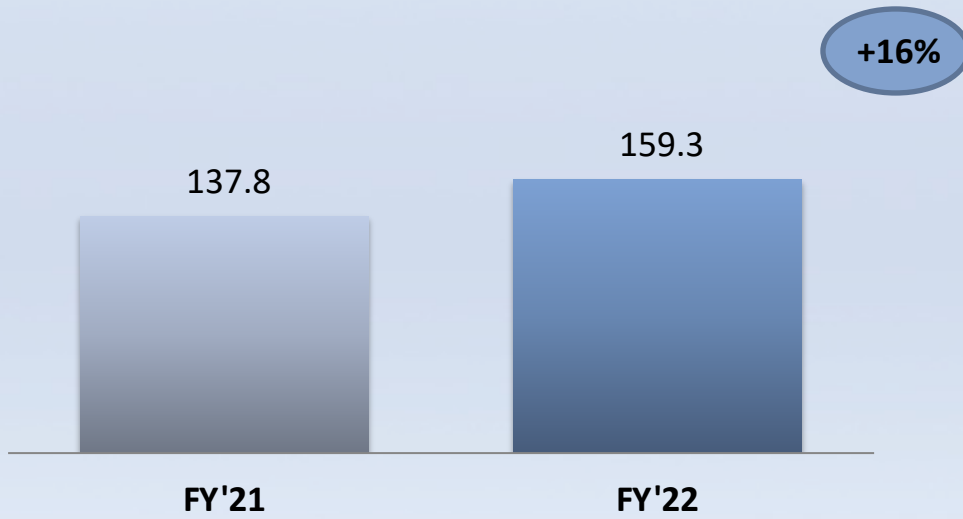
## Net Profit



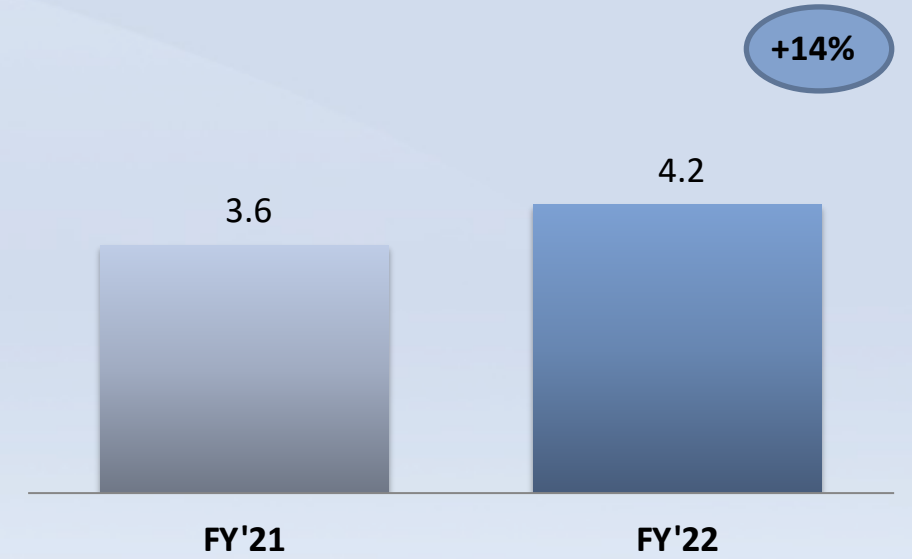
# Home Appl.& Electronics

QAR m

## Revenue



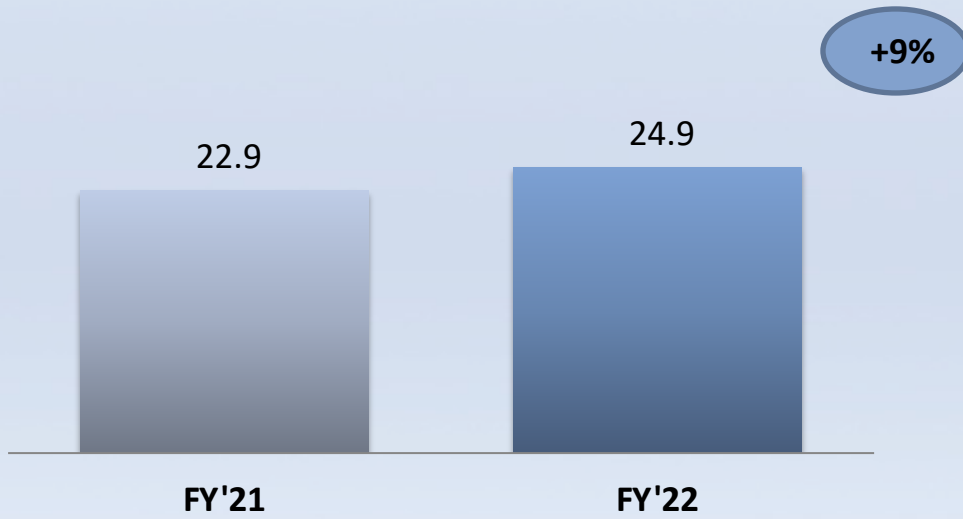
## Net Profit



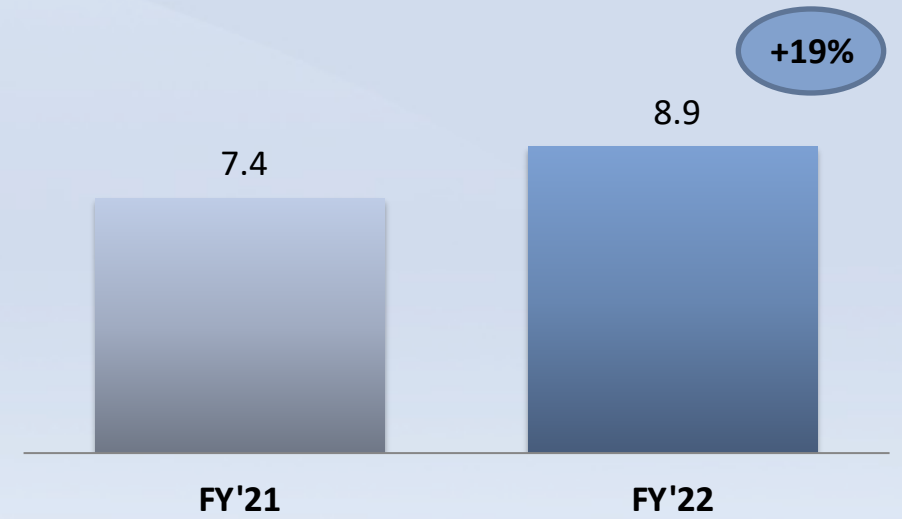
# Qatar Logistics

QAR m

## Revenue



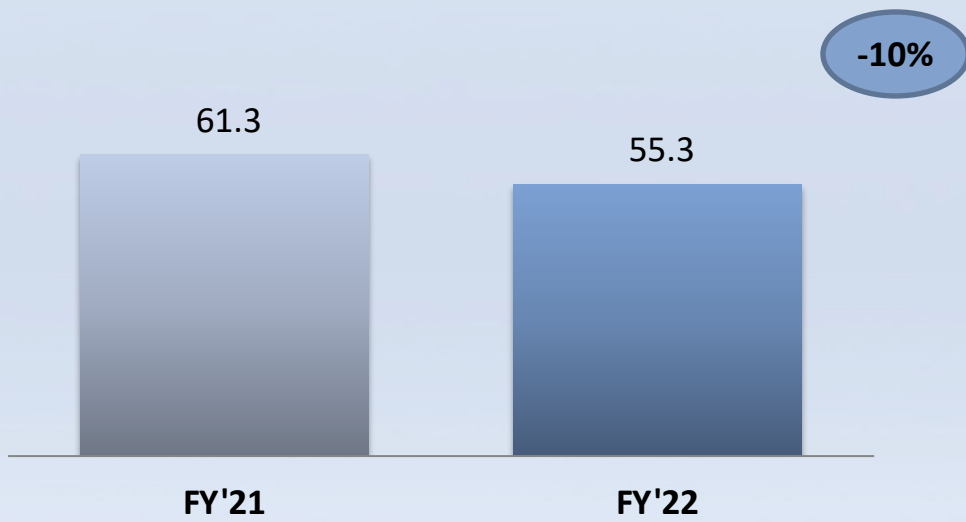
## Net Profit



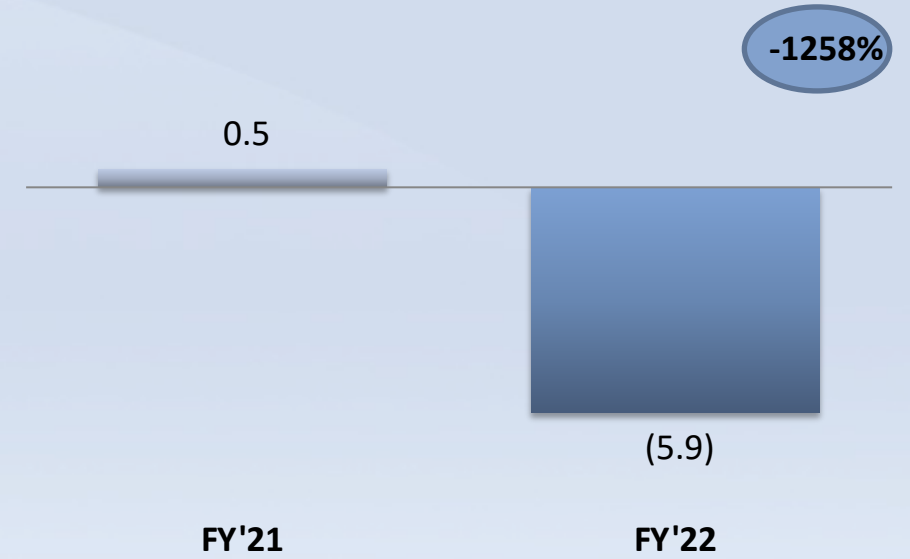
# Gulf Labs

QAR m

## Revenue



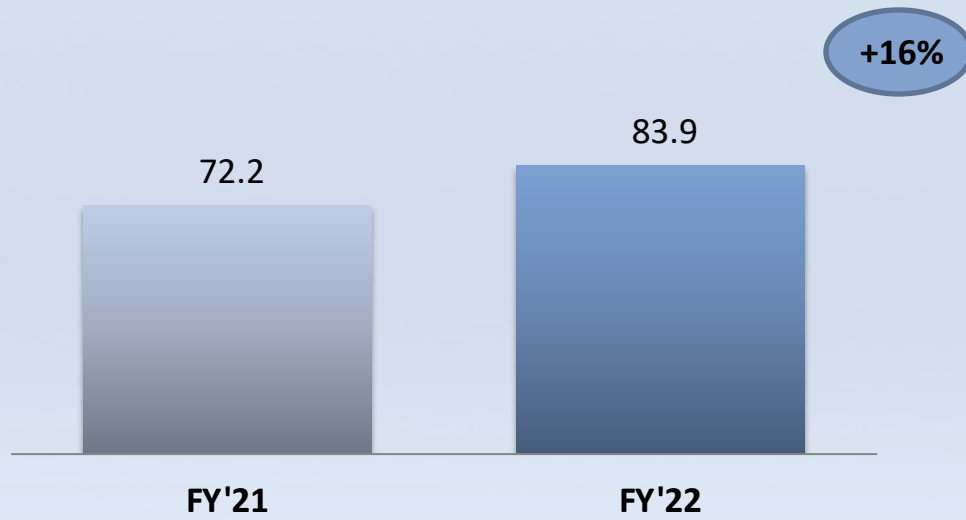
## Net Profit



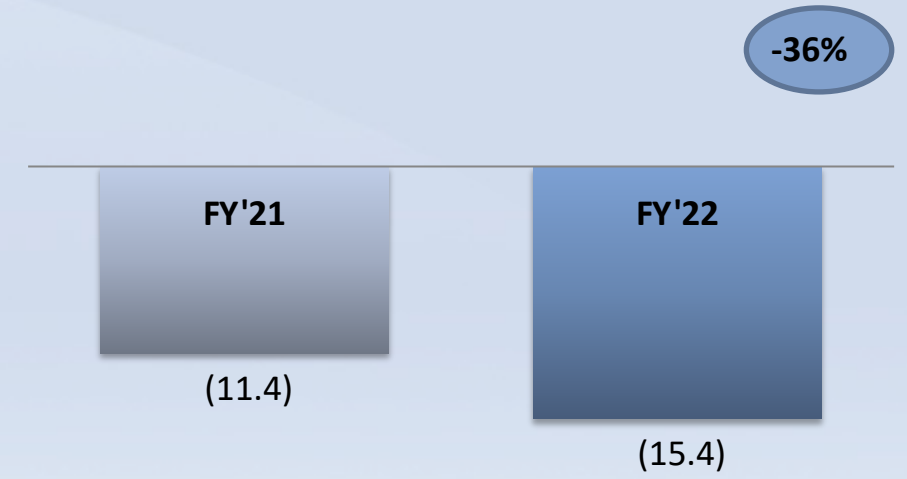
# Manweir

QAR m

## Revenue



## Net Profit

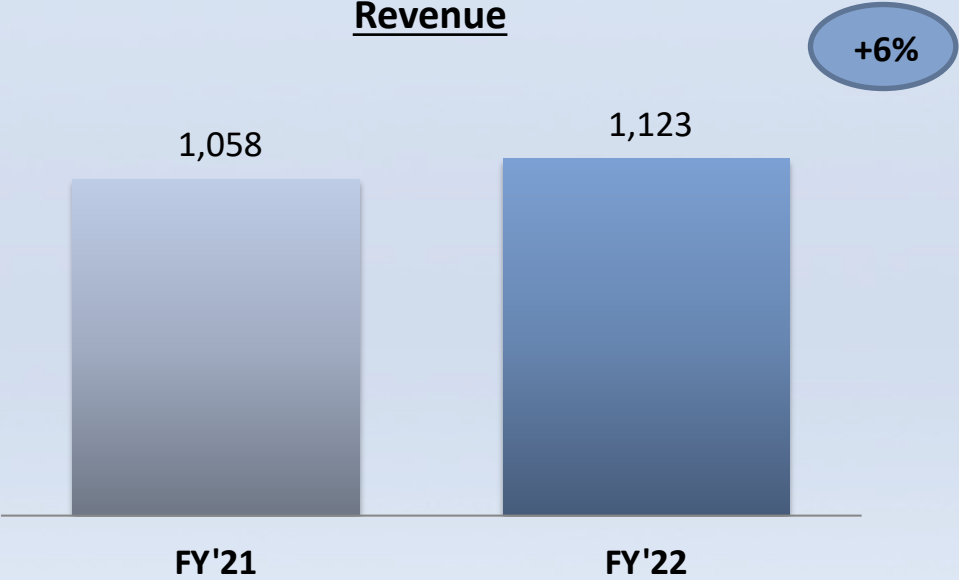


# Damas Jewellery

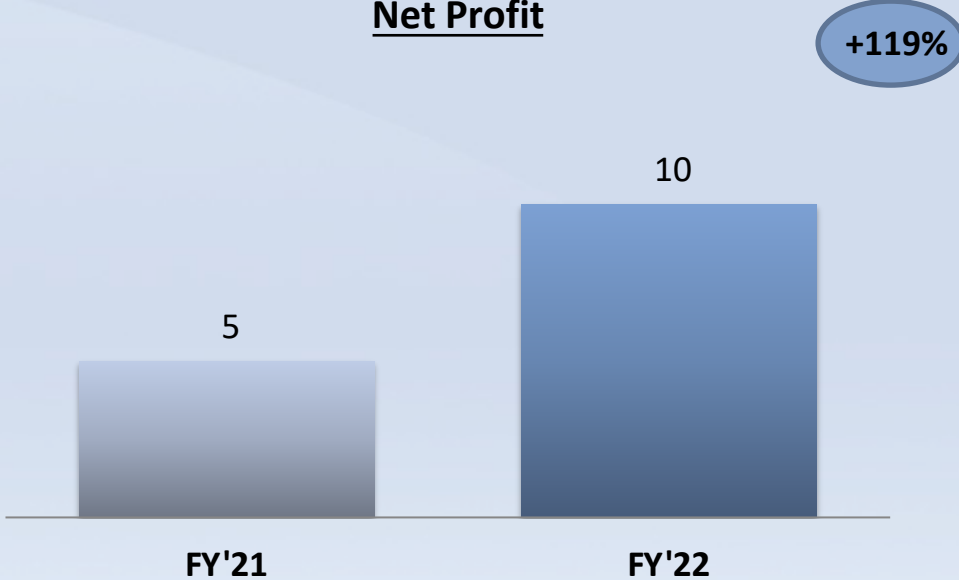


QAR m

## Revenue



## Net Profit





# MANNAI CORPORATION Q.P.S.C

## CONSOLIDATED STATEMENT OF INCOME

### For the Period Ended 31 December 2022

	<i>December 31, 2022 QR 000</i>	<i>December 31, 2021 QR 000</i>
Revenue	5,343,143	4,863,123
Direct costs	<u>(4,476,323)</u>	<u>(4,063,138)</u>
<b>Gross profit</b>	<b>866,820</b>	<b>799,985</b>
Share of profit from associates and joint venture companies	(202,716)	23,302
Other income	56,266	38,726
Impairment of financial & contract assets - net	(44,797)	(2,084)
General and administrative expenses	(478,261)	(456,332)
Selling and distribution expenses	(198,482)	(181,188)
Finance costs	(271,054)	(236,149)
Profit from discontinued operations net of tax	476,679	293,186
<b>Net profit before tax</b>	<u><b>204,455</b></u>	<u><b>279,446</b></u>
Income tax	(1,996)	(3,819)
<b>Net Profit for the year</b>	<u><u><b>202,459</b></u></u>	<u><u><b>275,627</b></u></u>