

Mannai Corporation QPSC

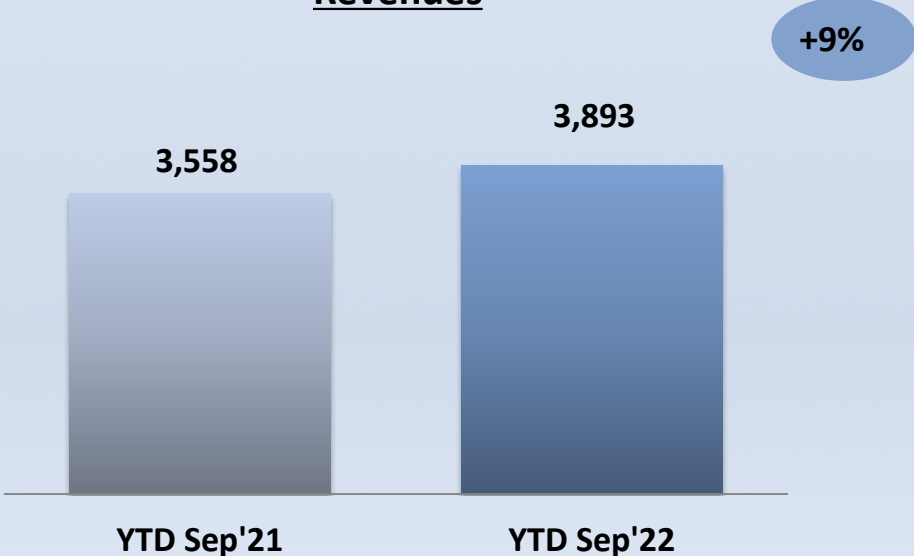
Investors Meeting – 27th October 2022

YTD Q3'22 Financial Summary

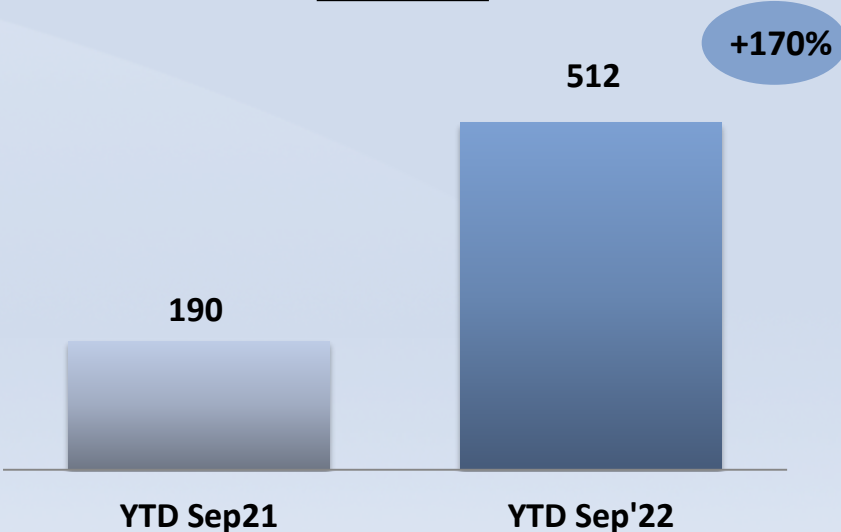
Mannai Group Financial Performance

QAR m

Revenues



Net Profit



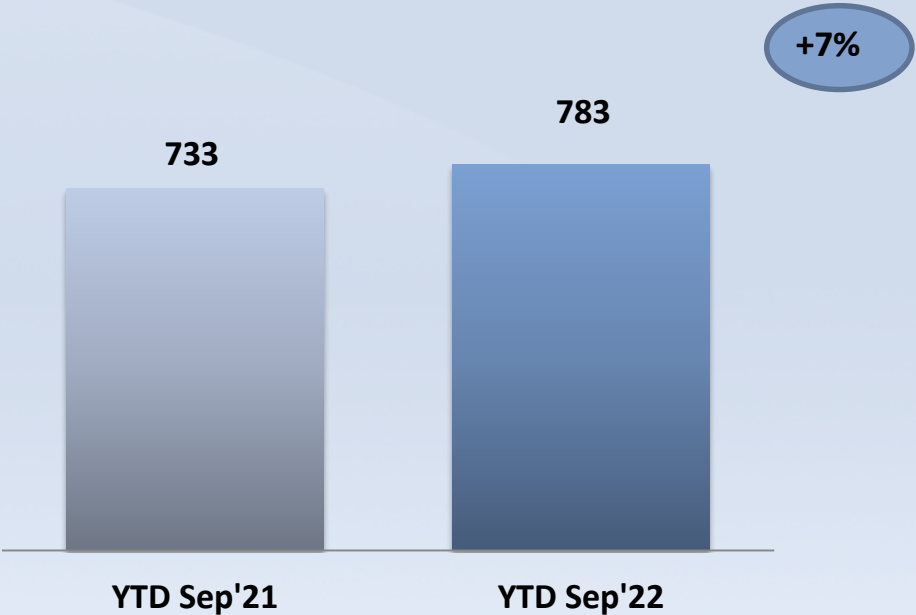
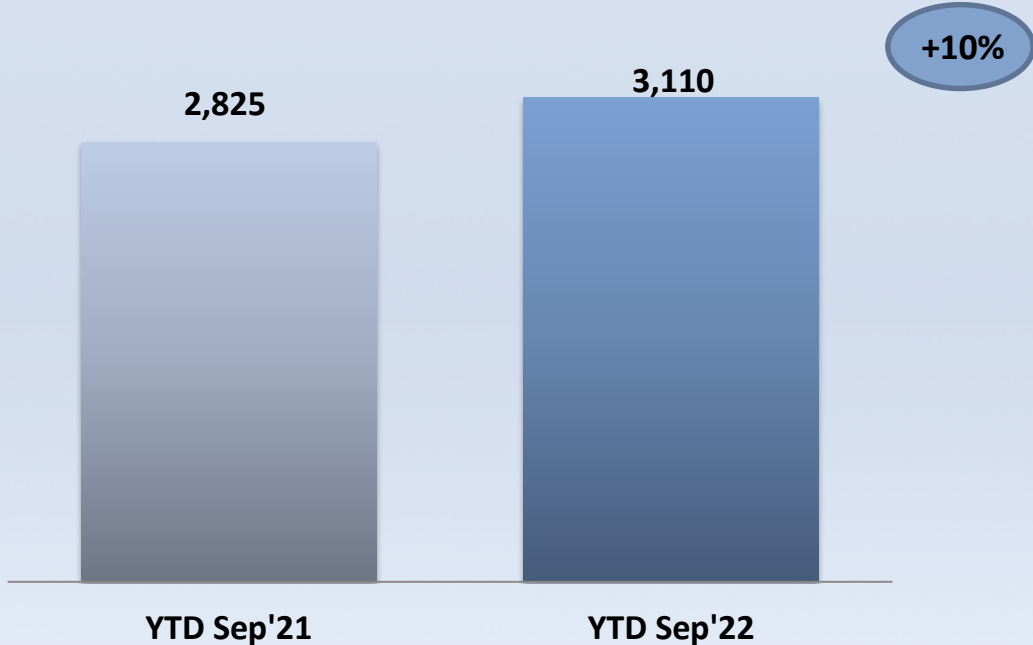
Revenue Growth across Qatar and Damas

Revenues

QAR m

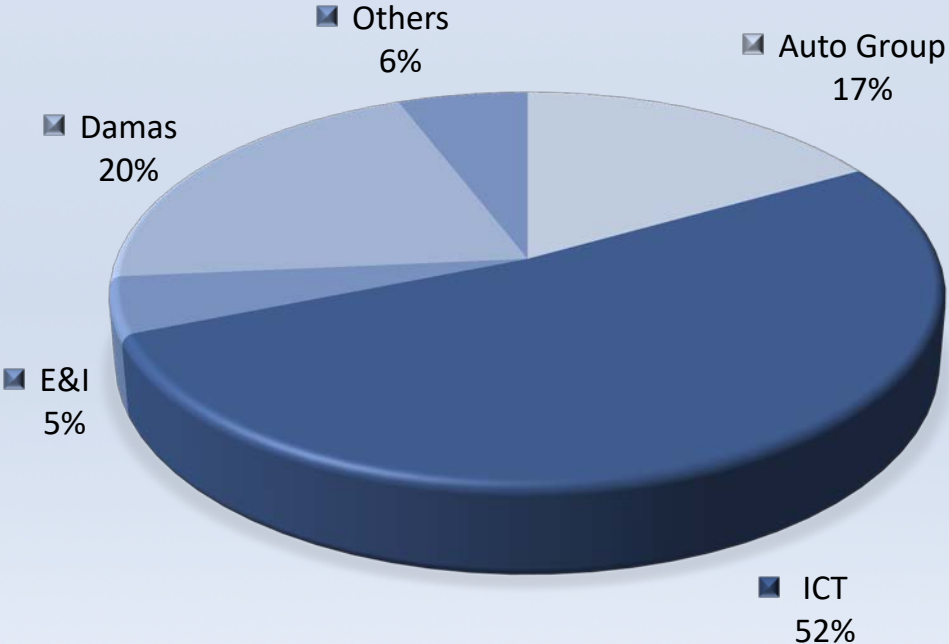
Qatar

International

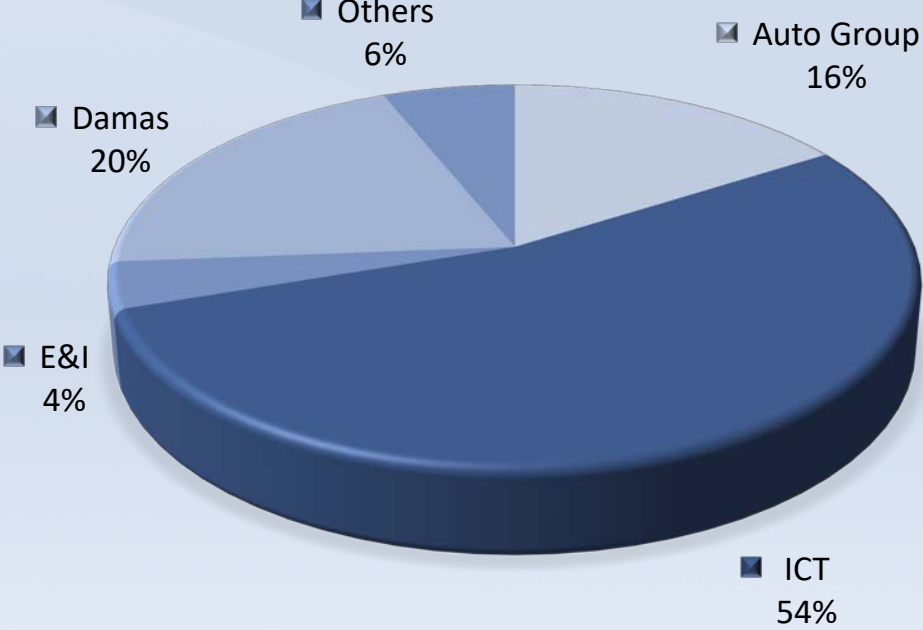


Revenue Mix by Business Unit

YTD SEP'21



YTD SEP'22



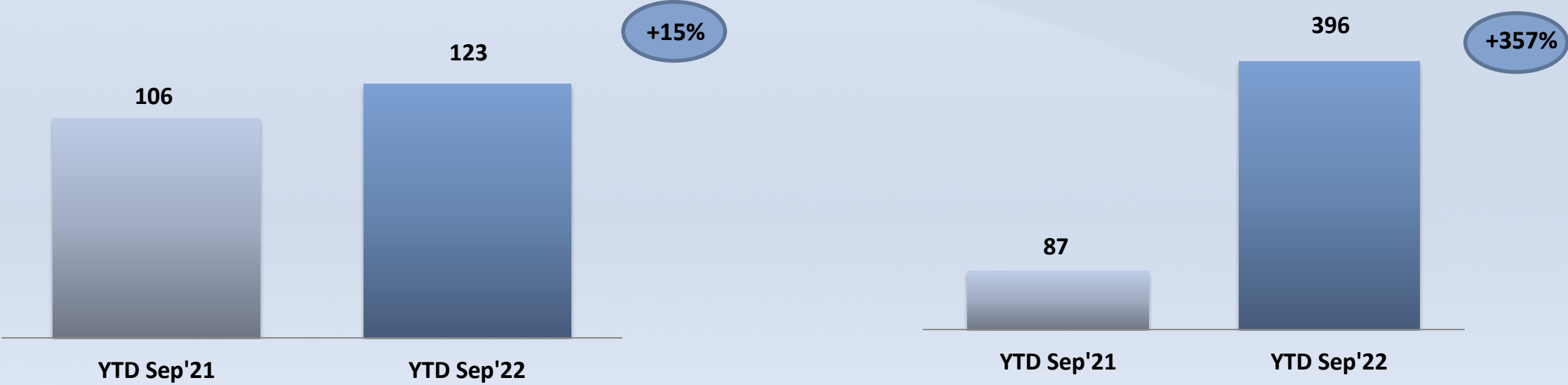
Net Profit Before Directors' Fees

Net Profit

QAR m

Qatar

International



Consolidated Financial Highlights – YTD Sep'22

QAR m

	Q3'22	Q3'21	Variance	
Revenue	3,893	3,558	9%	▲
Gross Profit	717	651	10%	▲
General & Admin Expenses	308	225	37%	▲
Selling & Distribution Expenses	153	137	12%	▲
EBITDA	833	486	71%	▲
EBIT	711	369	93%	▲
Finance Cost	198	176	13%	▲
Net Profit	512	190	170%	▲
EPS	1.12	0.42	170%	▲

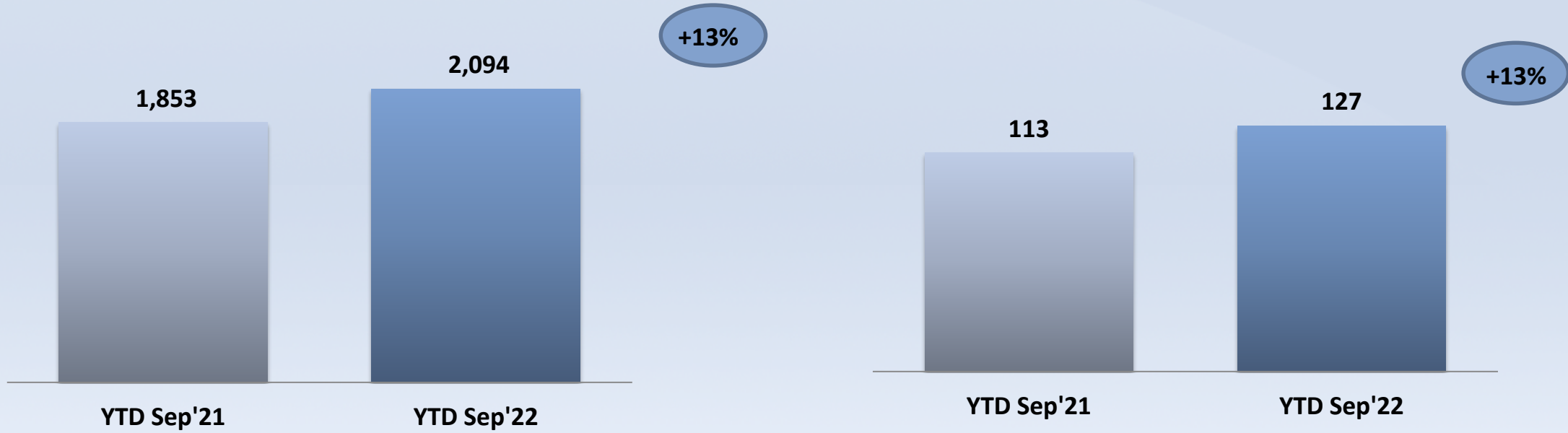
ICT Qatar



QAR m

Revenue

Net Profit



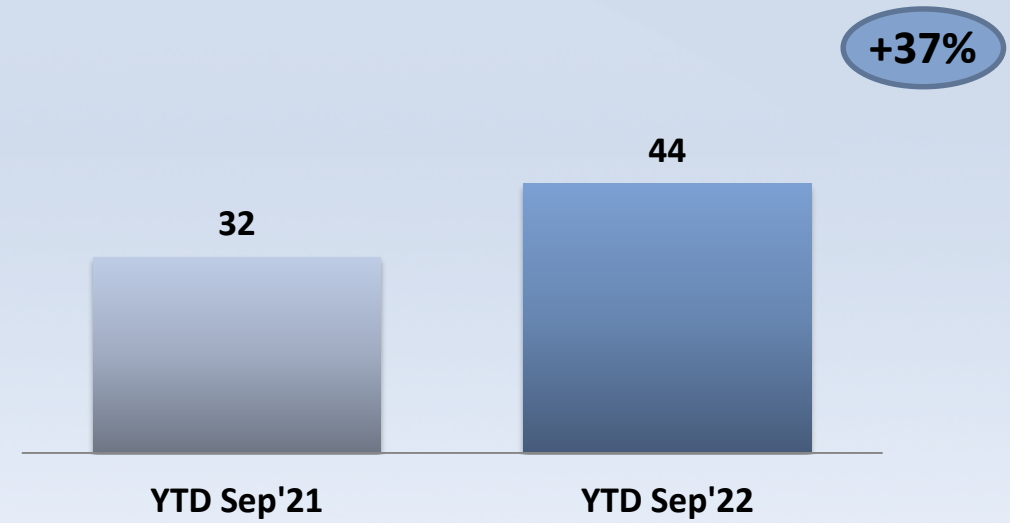
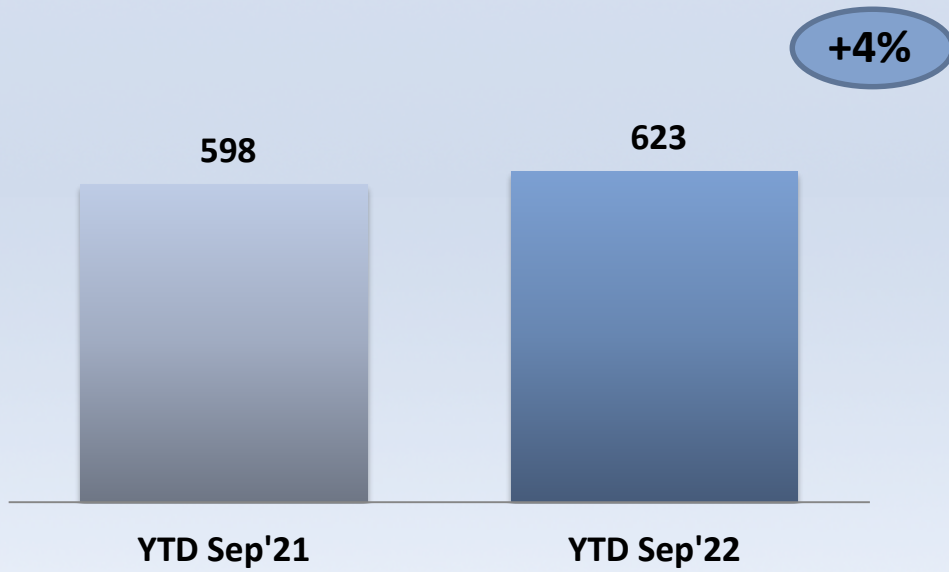
Auto Division

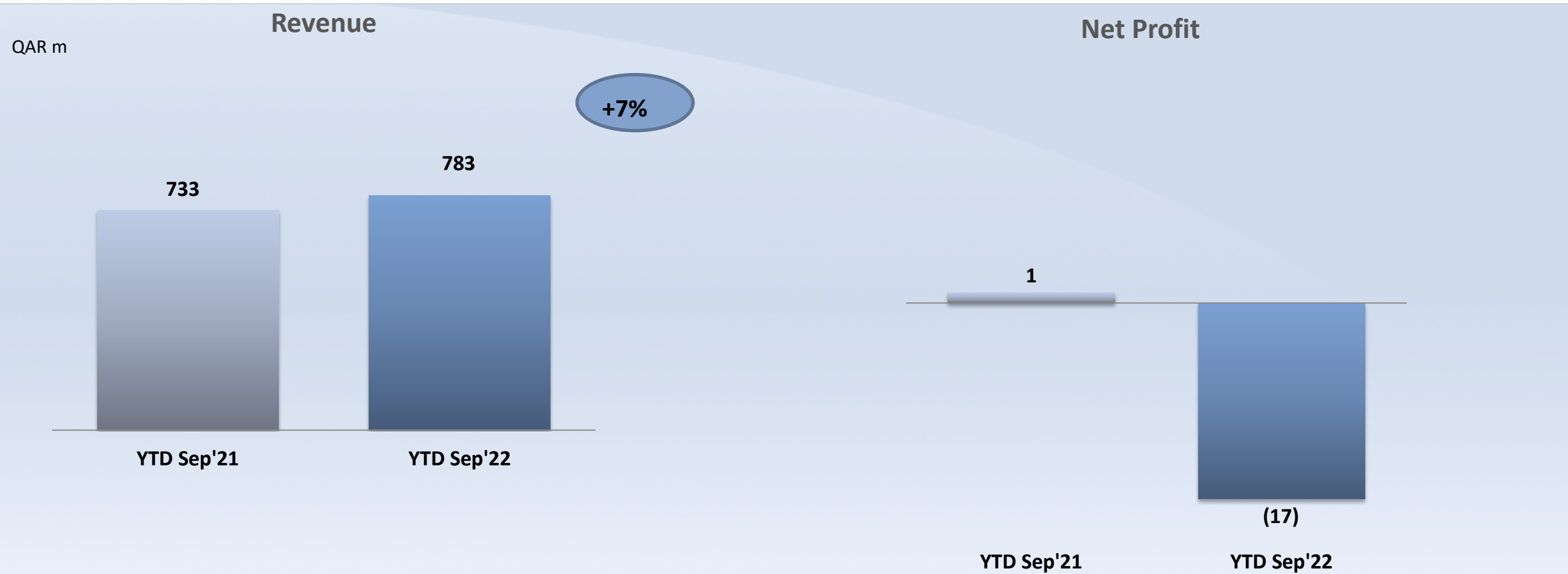


QAR m

Revenue

Net Profit



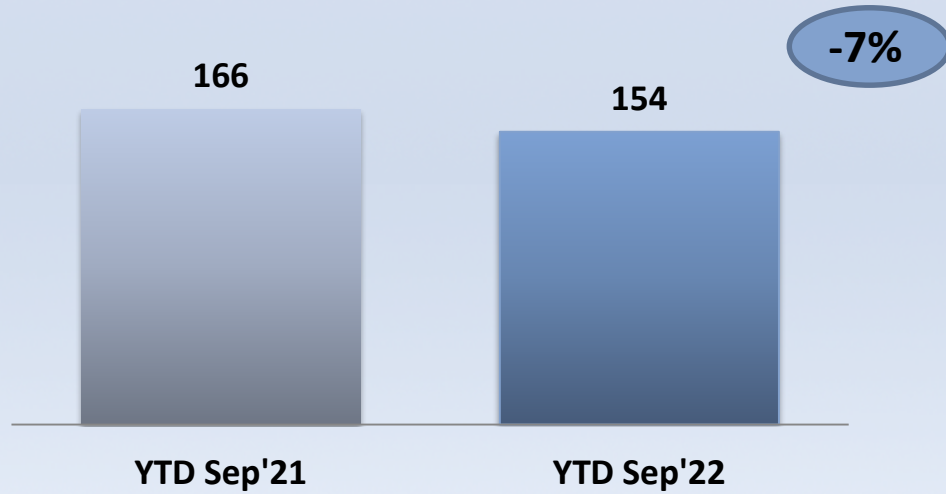


Energy and Industrial Markets

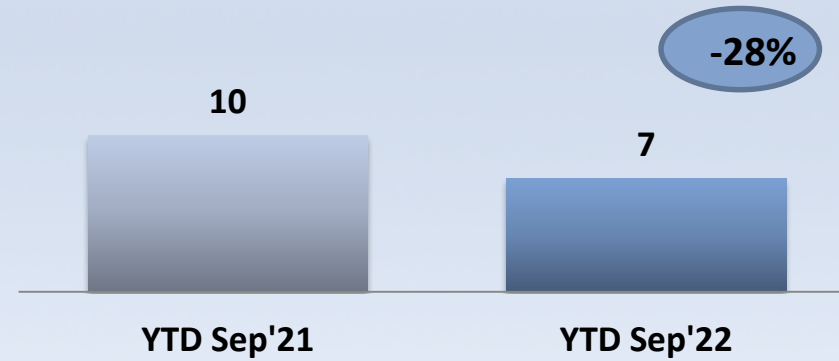


QAR m

Revenue



Net Profit

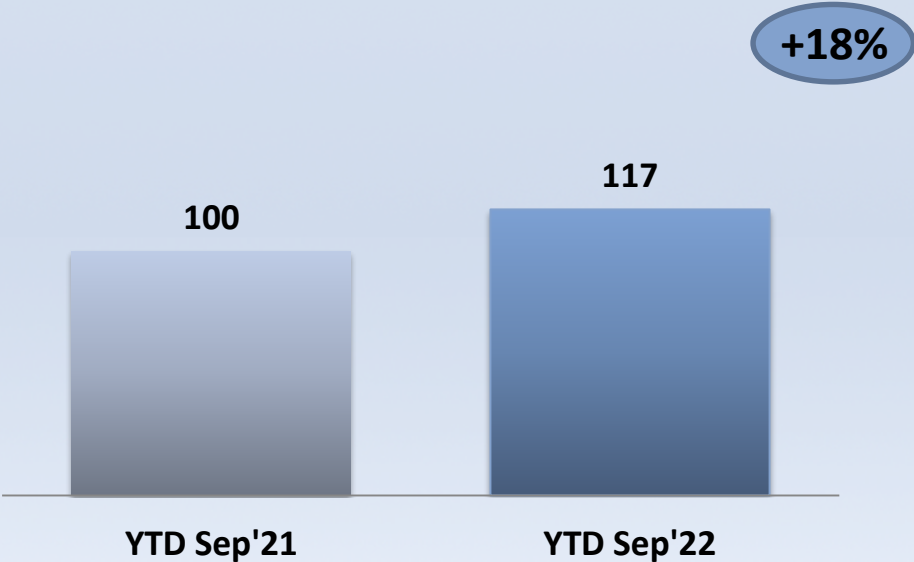


Home Appliances & Electronics Division

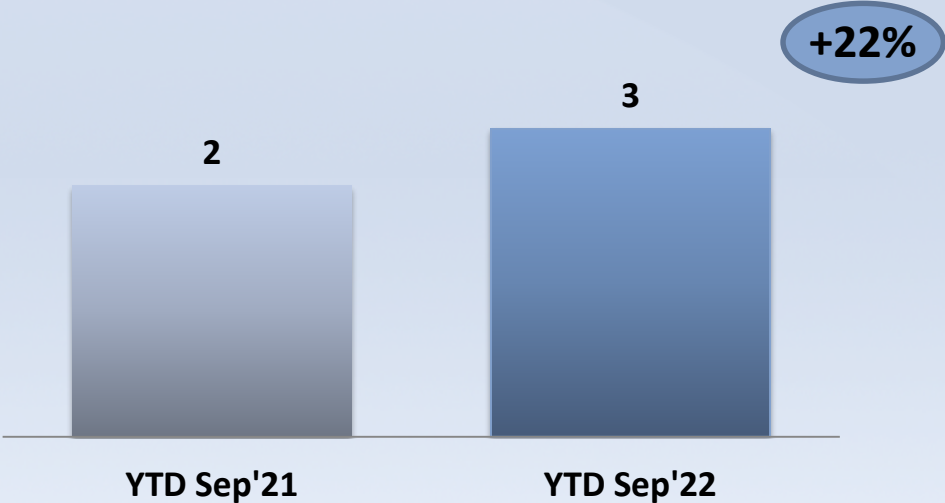


QAR m

Revenue



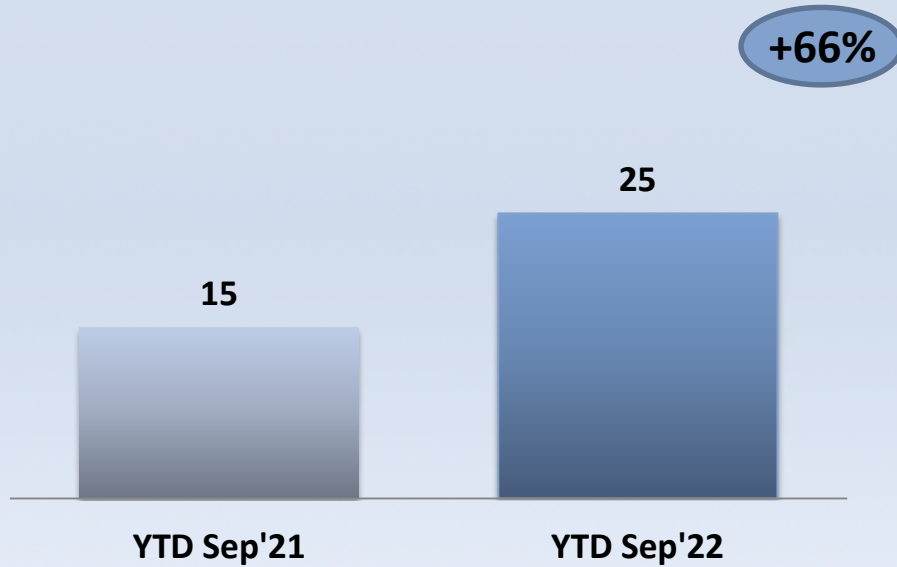
Net Profit



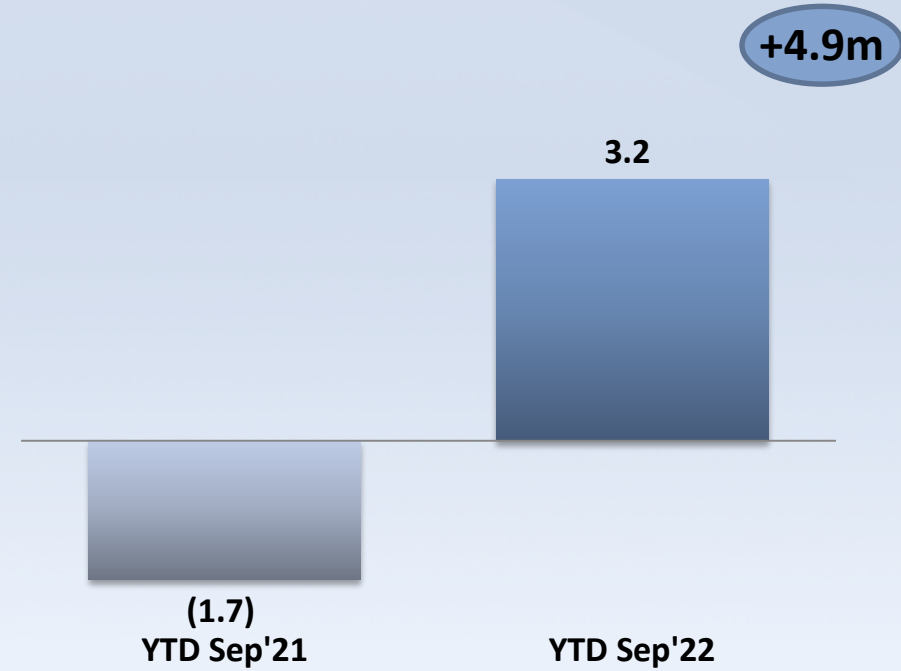
Travel Division

QAR m

Revenue



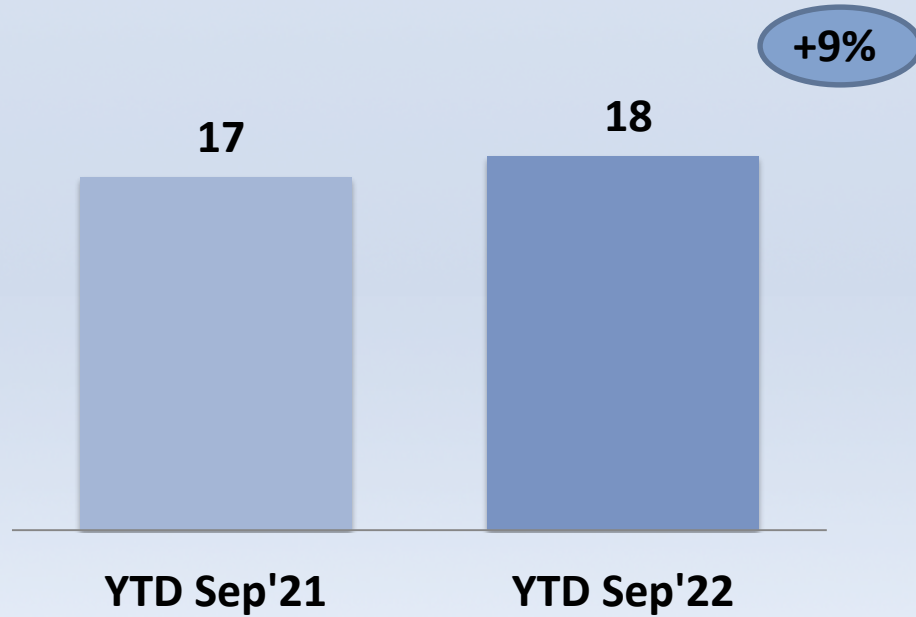
Net Profit



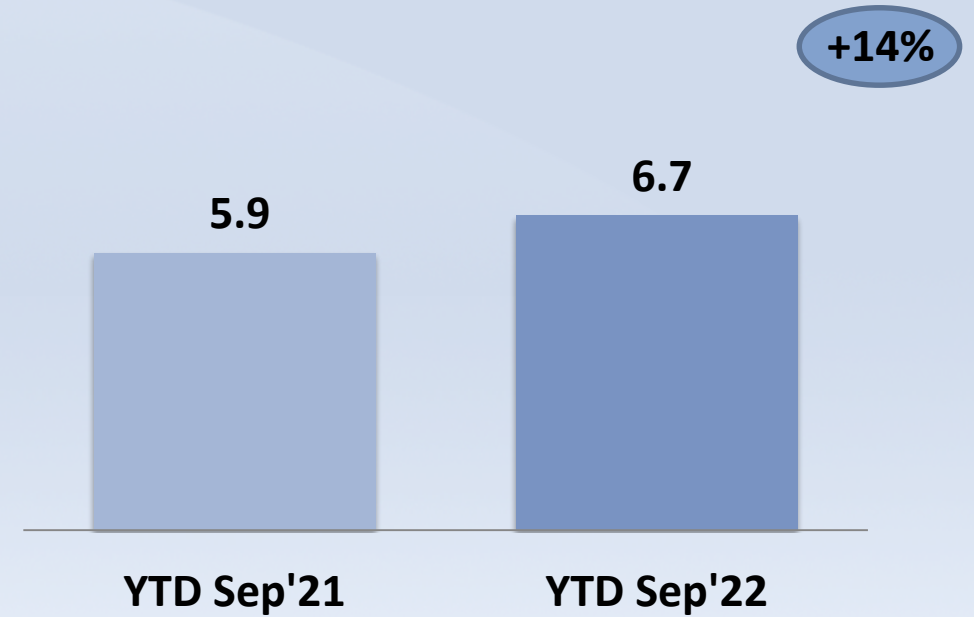
Logistics

QAR m

Revenue



Net Profit

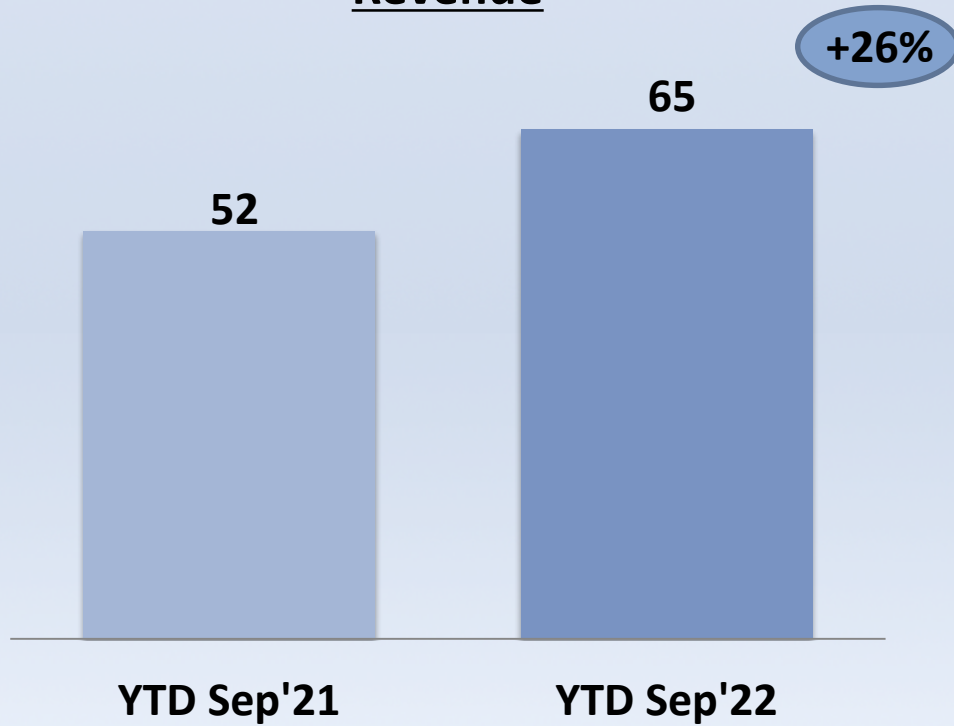


Engineering

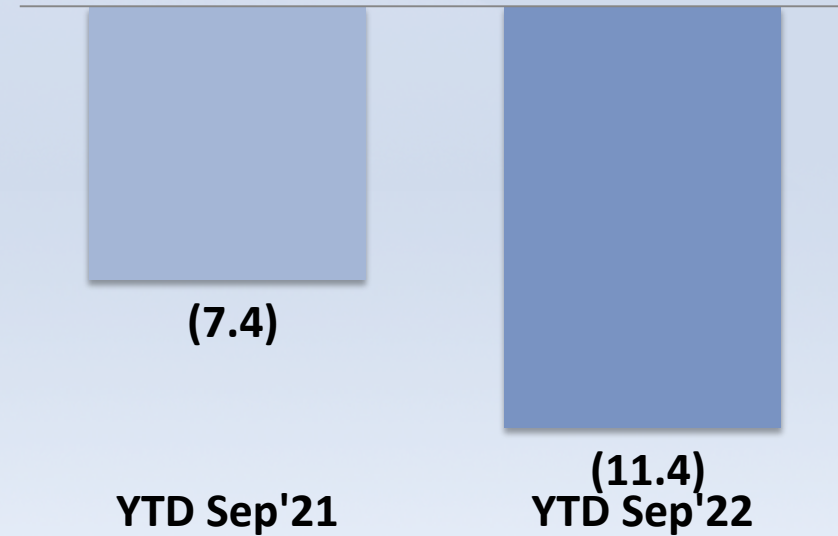


QAR m

Revenue



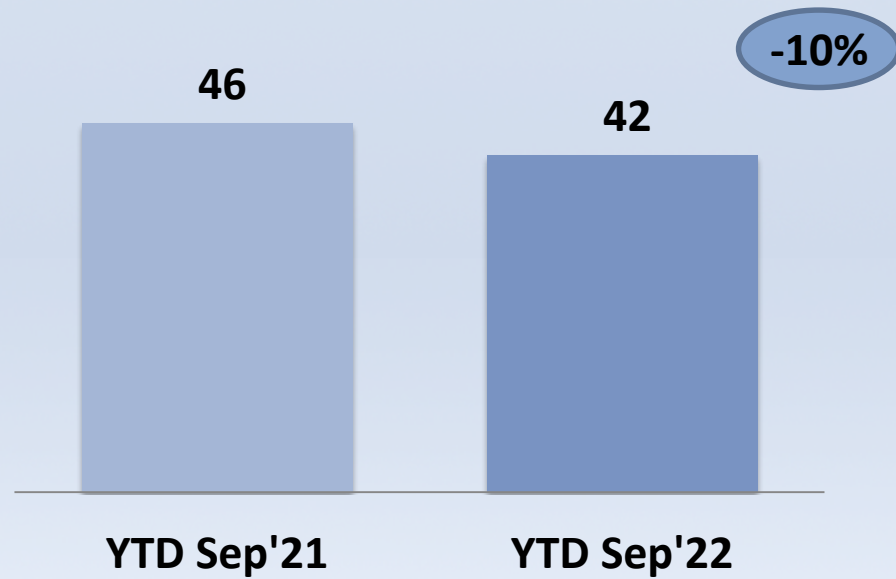
Net Profit



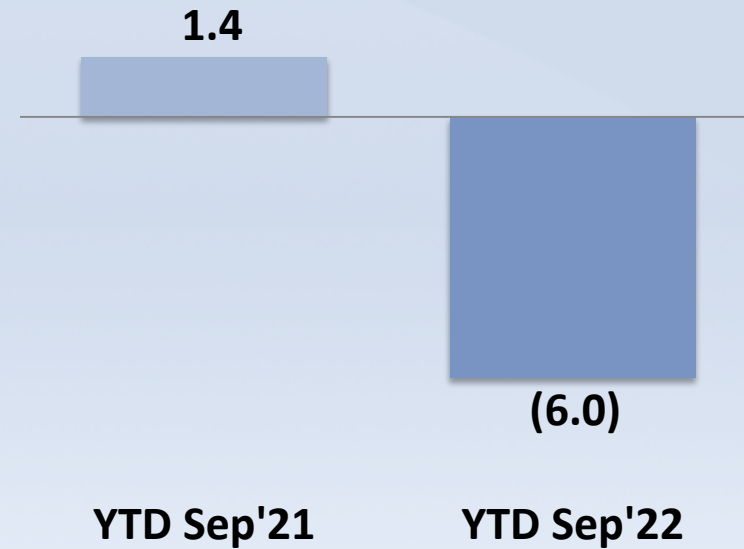
Geotechnical Services

QAR m

Revenue

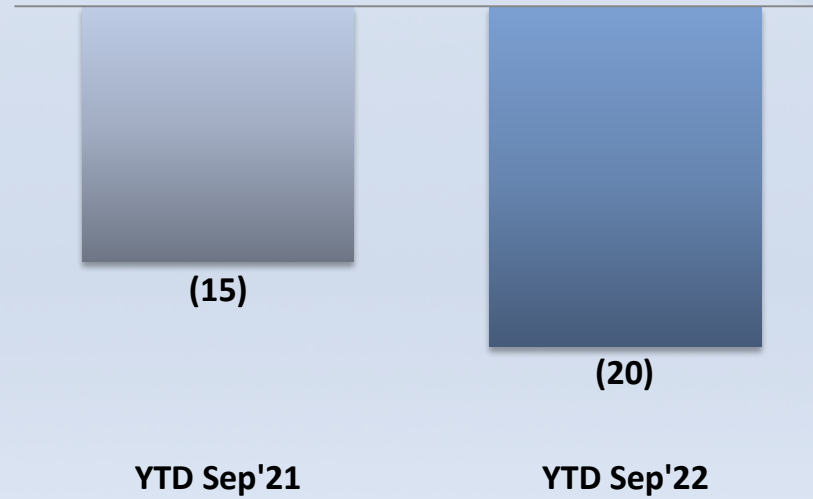


Net Profit



QAR m

Share of Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the Period Ended 30 September 2022

Mannai Corporation Q.P.S.C

INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME

For the nine month period ended 30 September 2022

	<i>September 30, 2022</i>	<i>September 30, 2021</i>
	<i>QR 000</i>	<i>QR 000</i>
	<i>(Unaudited)</i>	<i>(Unaudited)</i>
Revenue	3,893,000	3,558,061
Direct costs	<u>(3,176,460)</u>	<u>(2,907,488)</u>
Gross profit	716,540	650,573
Share of profit from associates and joint venture companies	(93)	15,115
Other income	25,278	30,817
Impairment of financial & contract assets - net	(17,161)	(11,931)
General and administrative expenses	(308,314)	(224,811)
Selling and distribution expenses	<u>(153,178)</u>	<u>(136,755)</u>
Profit before interest, tax, depreciation and amortisation	263,072	323,008
Finance costs	(198,186)	(176,062)
Depreciation and amortisation	<u>(121,719)</u>	<u>(117,545)</u>
Profit before tax	(56,833)	29,401
Income tax	<u>(1,290)</u>	<u>(3,030)</u>
Net profit from continuing operations	(58,123)	26,371
Profit from discontinued operations net of tax	<u>570,093</u>	<u>163,415</u>
Net Profit for the period	<u>511,970</u>	<u>189,786</u>

Mannai Corporation QPSC

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