

Mannai Corporation QPSC

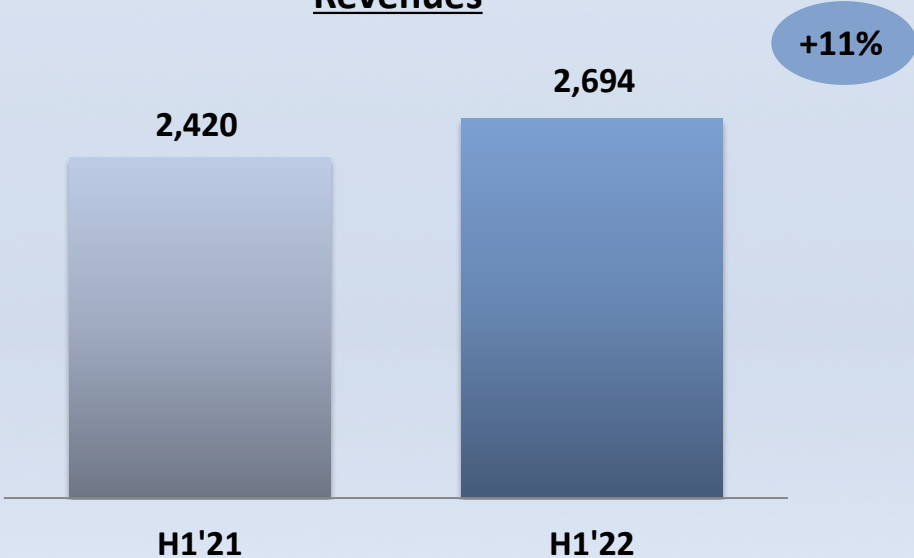
Investors Meeting – 15th August 2022

H1'22 Financial Summary

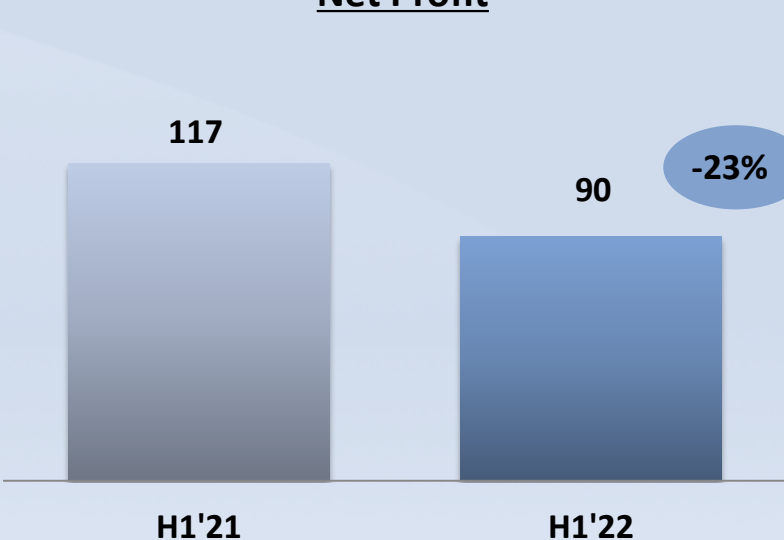
Mannai Group Financial Performance

QAR m

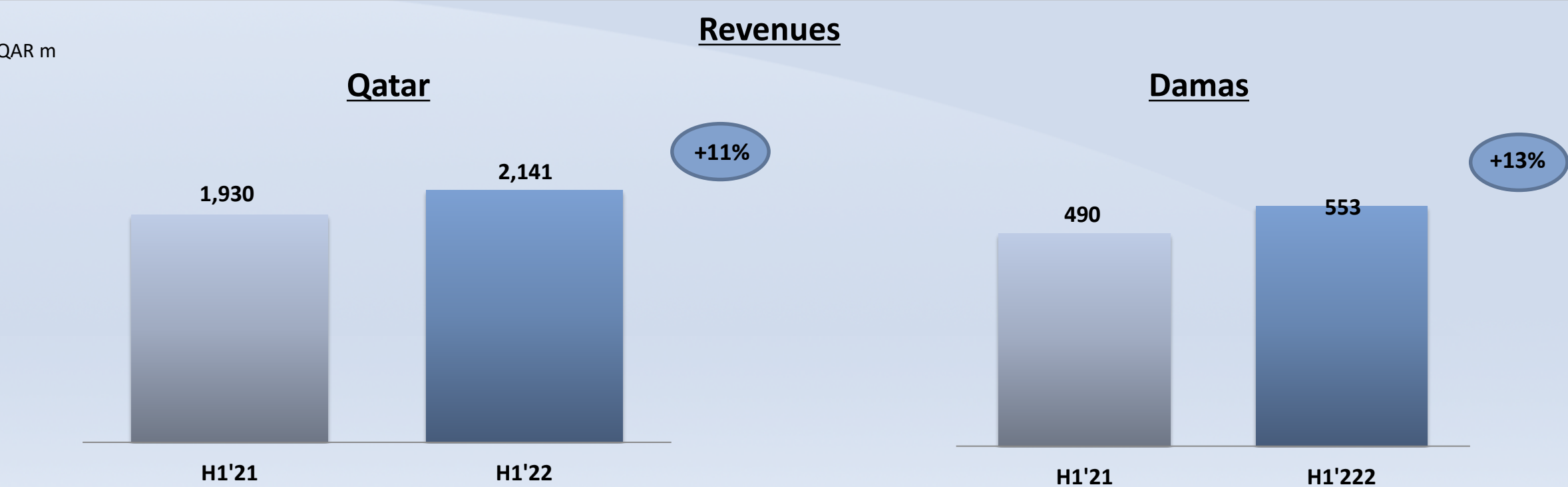
Revenues



Net Profit

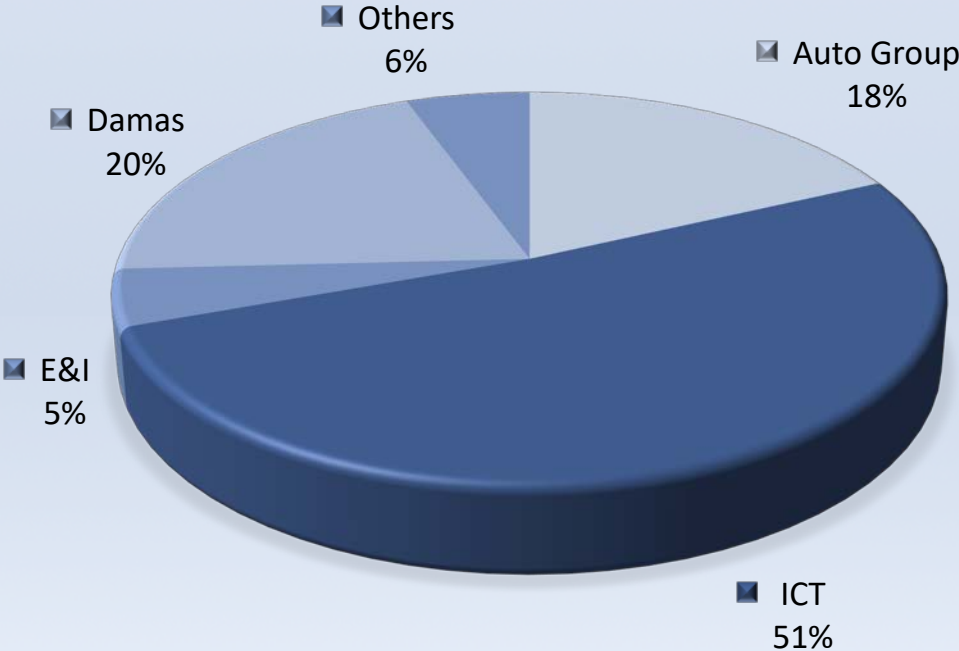


Revenue Growth across Qatar and International

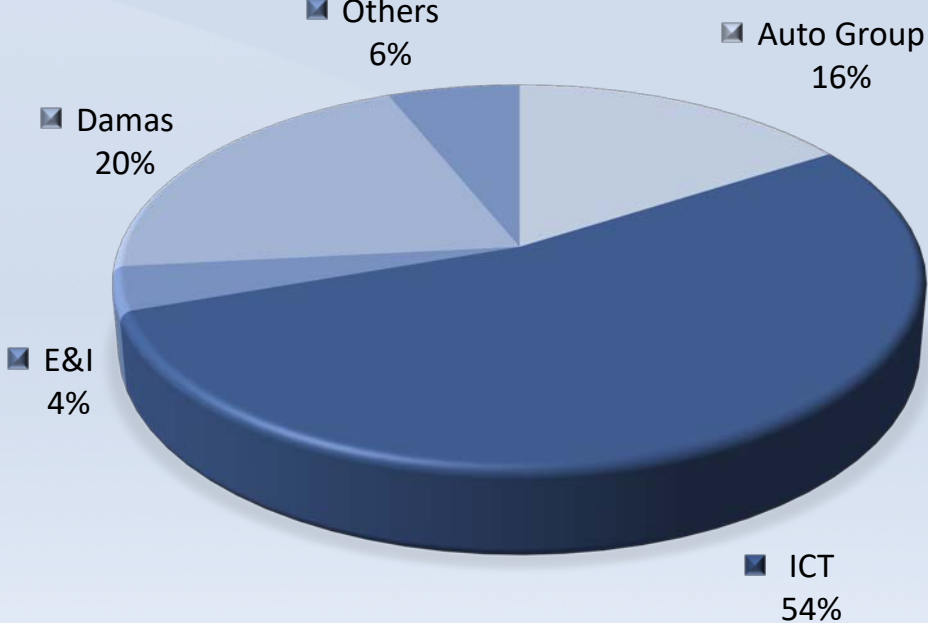


Revenue Mix by Business Unit

H1'21



H1'22



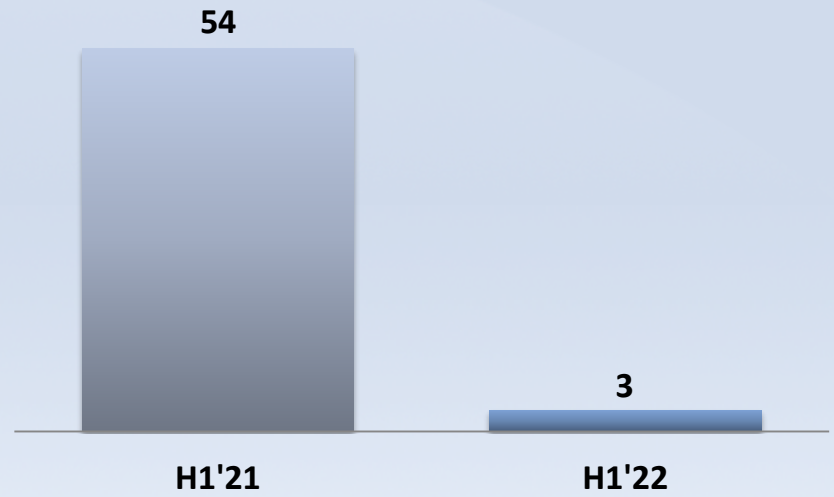
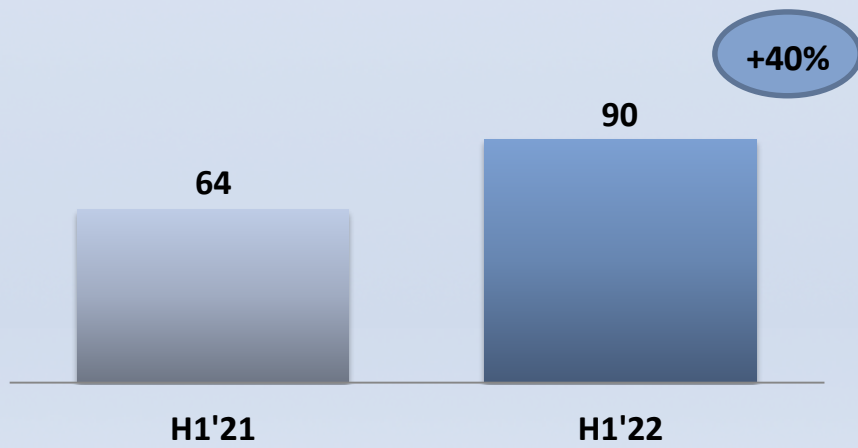
Net Profit Before Directors' Fees

QAR m

Net Profit

Qatar

International



Consolidated Financial Highlights

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	<u>H1'22</u>	<u>H1'21</u>	<u>Variance</u>	
Revenue	2,694	2,420	11%	▲
Gross Profit	489	438	12%	▲
General & Admin Expenses	225	153	47%	▲
Selling & Distribution Expenses	104	93	12%	▲
EBITDA	293	313	-6%	▼
EBIT	212	235	-10%	▼
Finance Cost	121	116	4%	▲
Net Profit	90	117	-23%	▼
EPS	0.20	0.26	-23%	▼

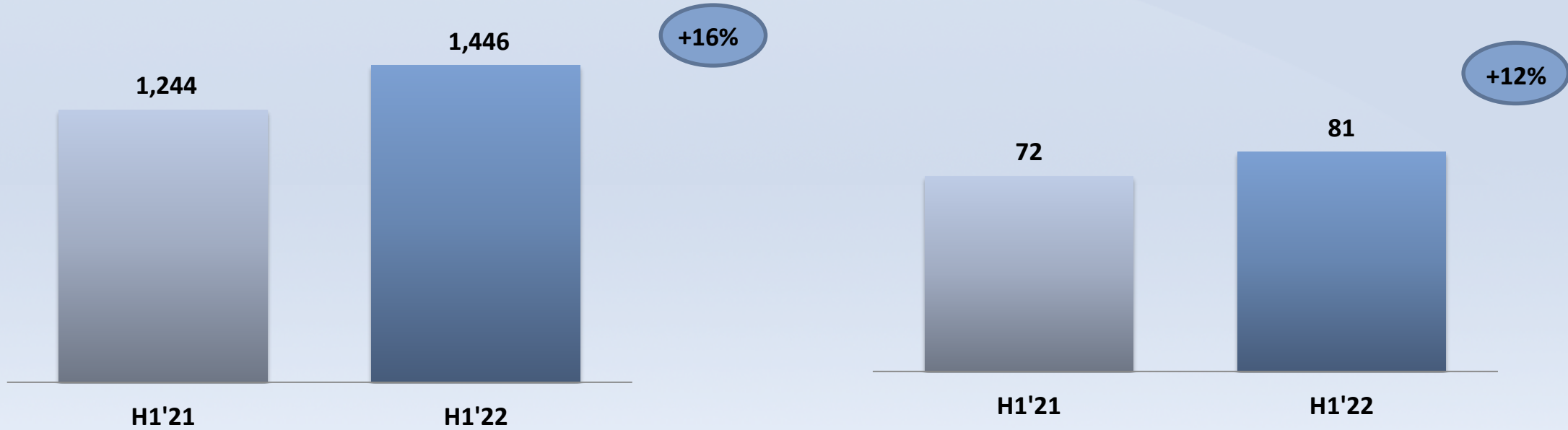
ICT Qatar



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Revenue

Net Profit



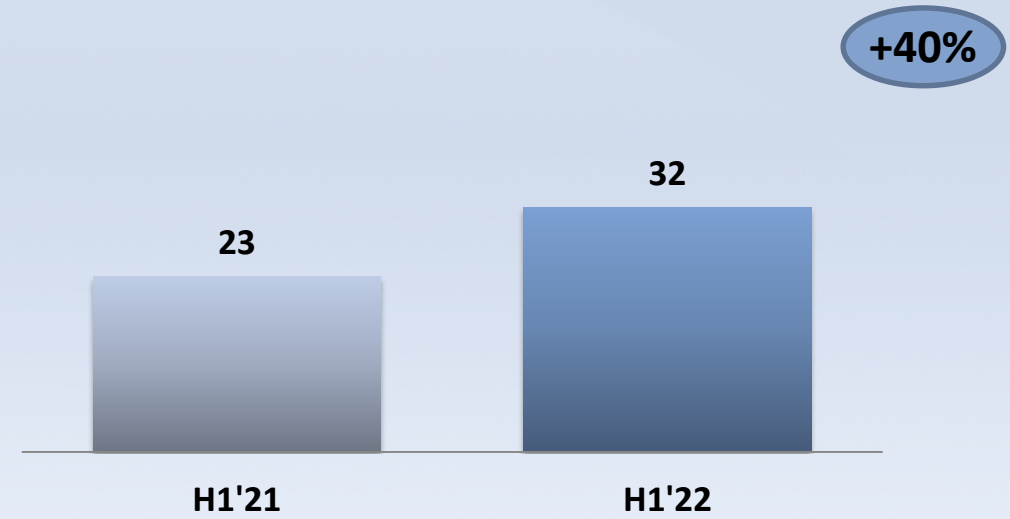
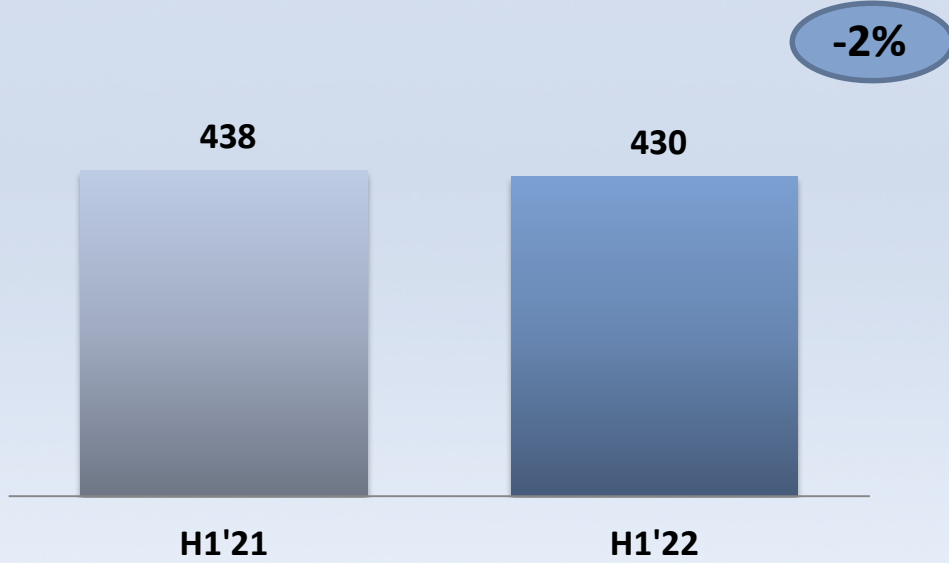
Auto Division

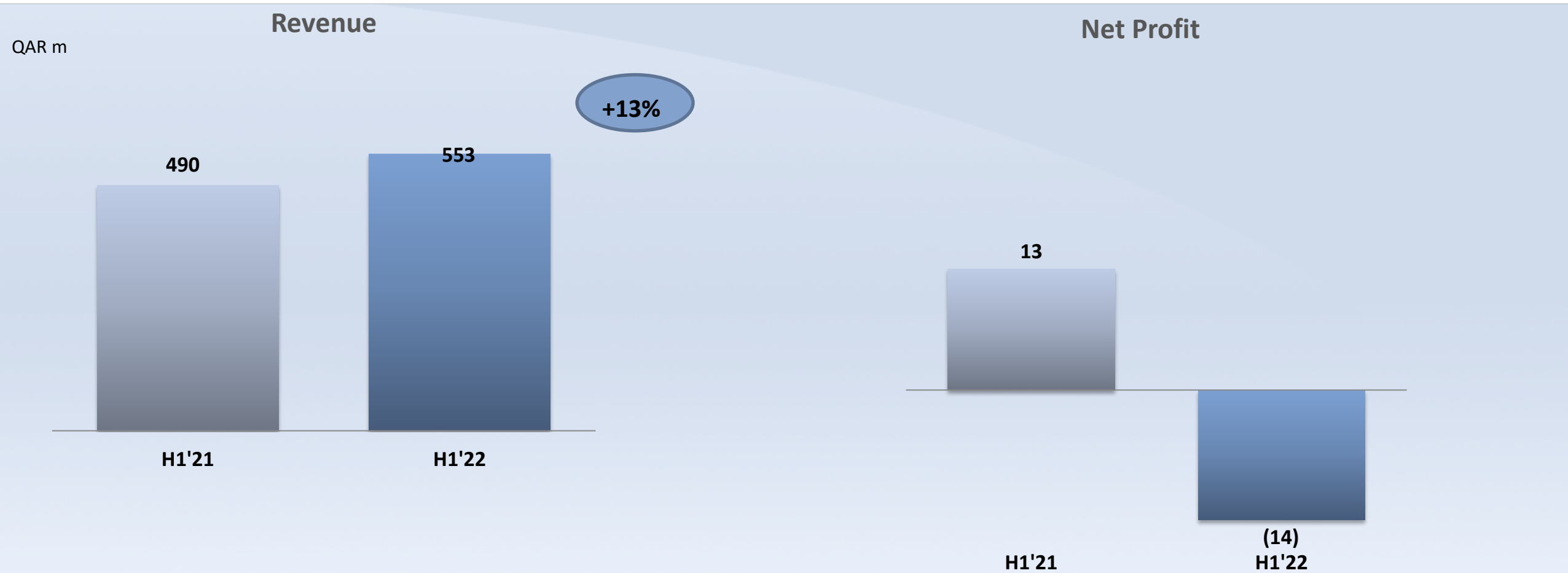


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Revenue

Net Profit



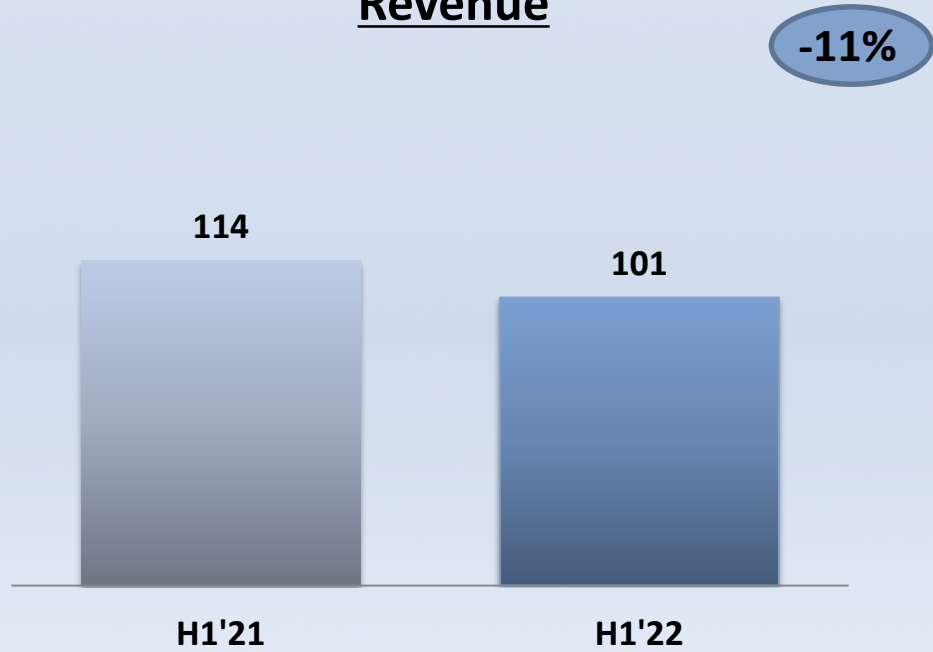


Energy and Industrial Markets

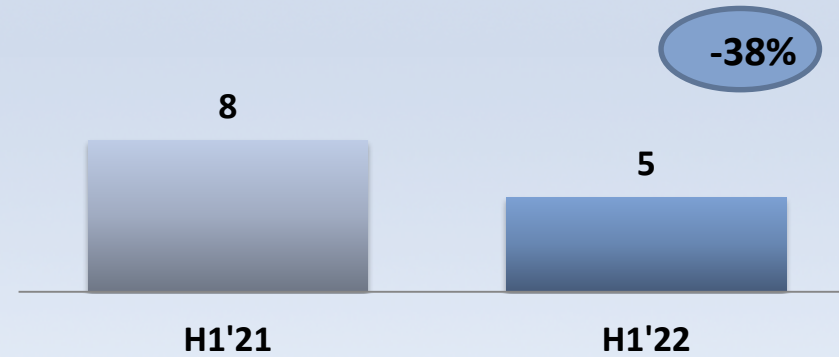


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Revenue



Net Profit

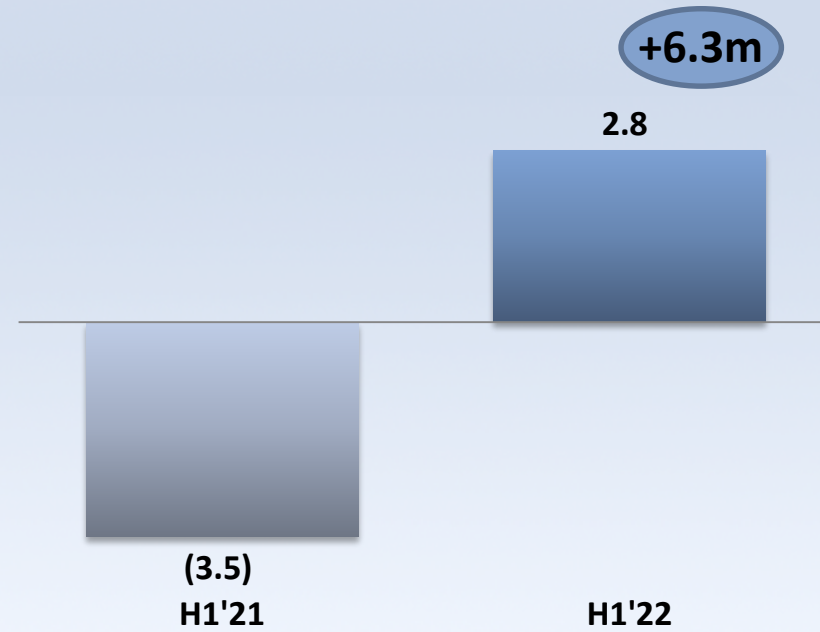
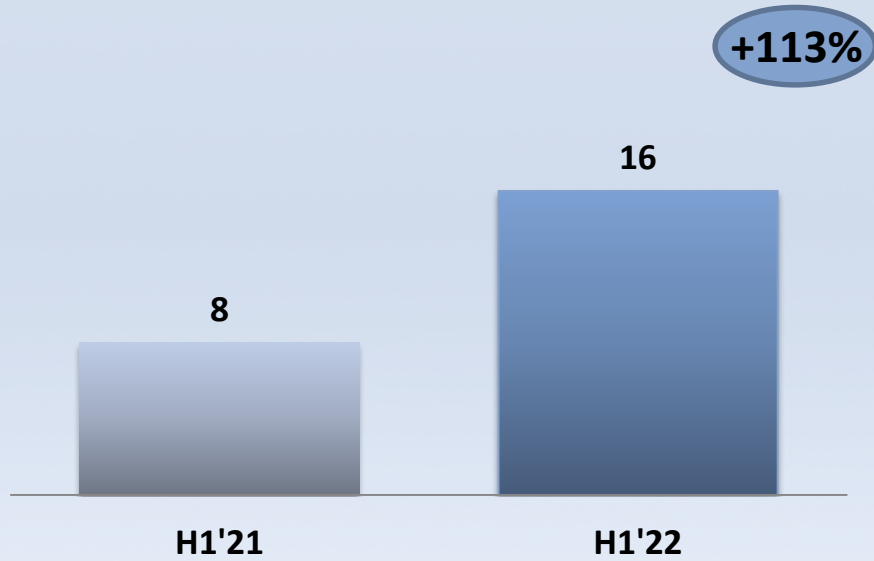


Travel Division

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Revenue

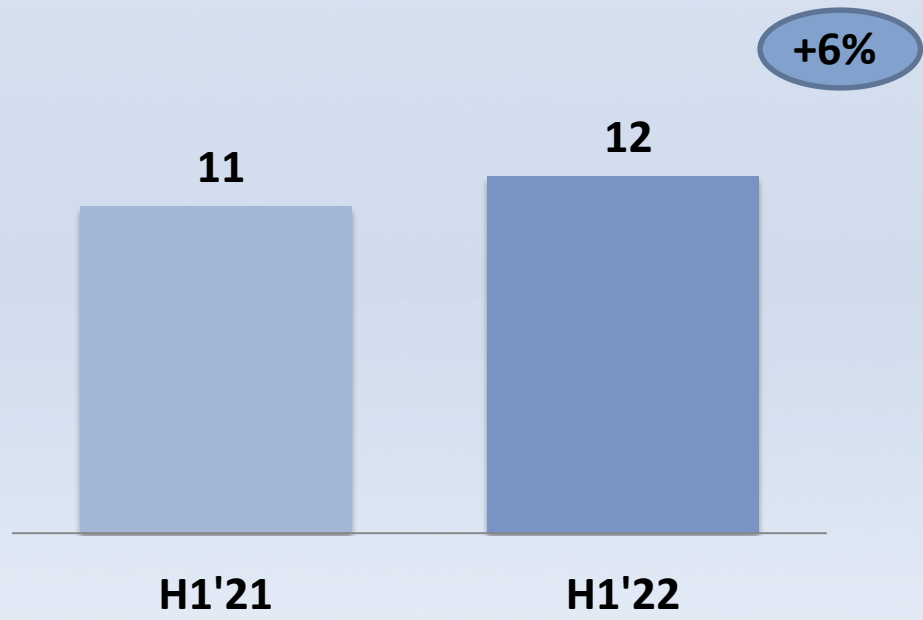
Net Profit



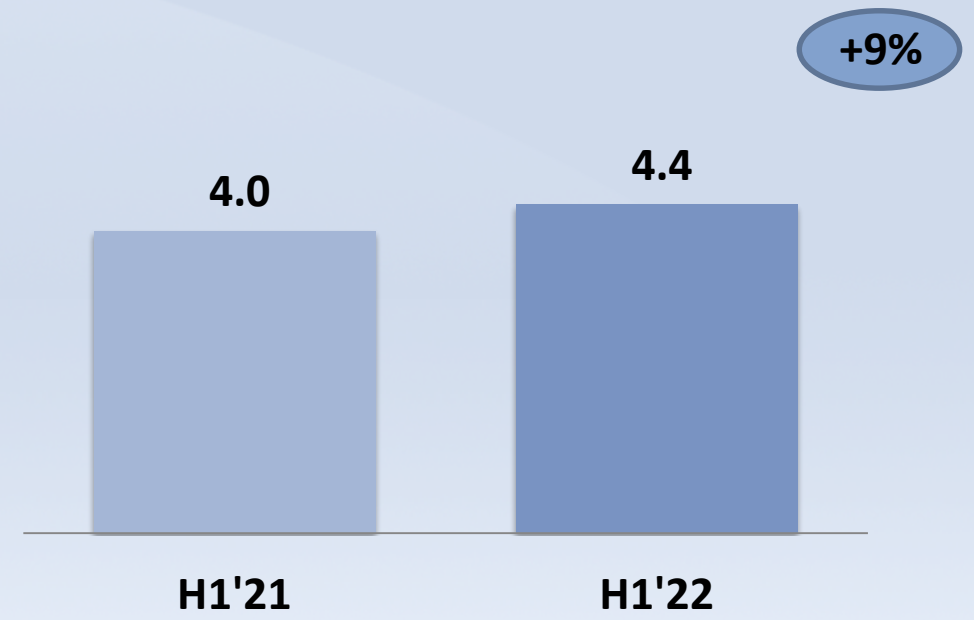
Logistics

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Revenue



Net Profit

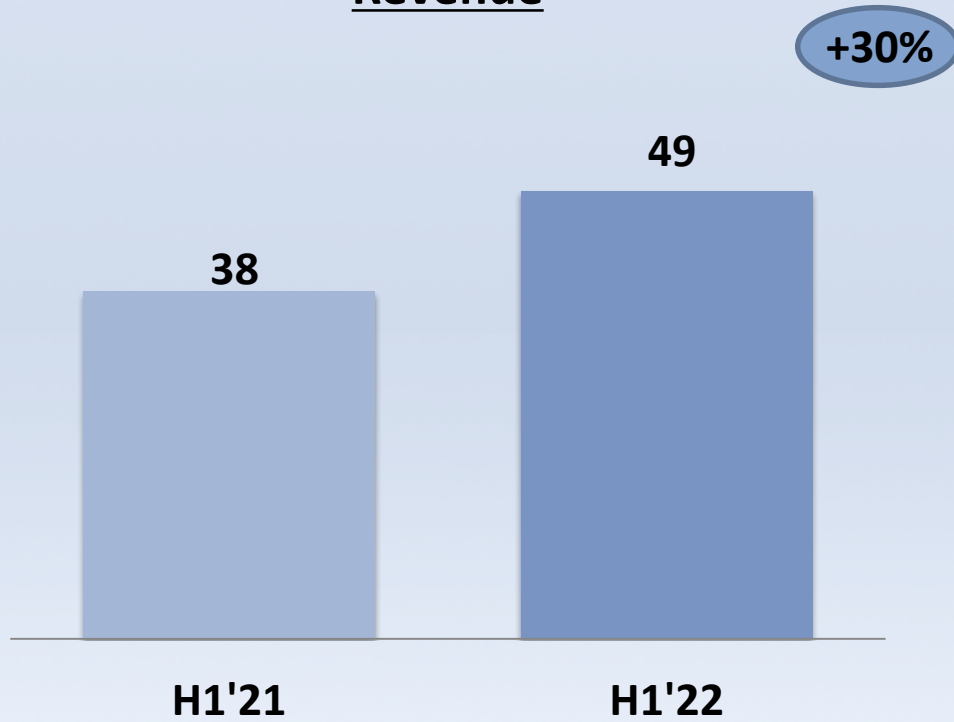


Engineering

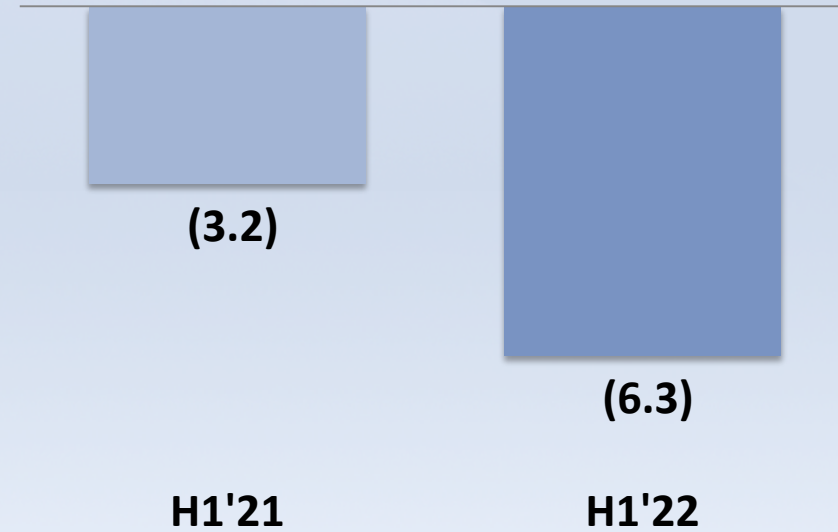


QAR m

Revenue



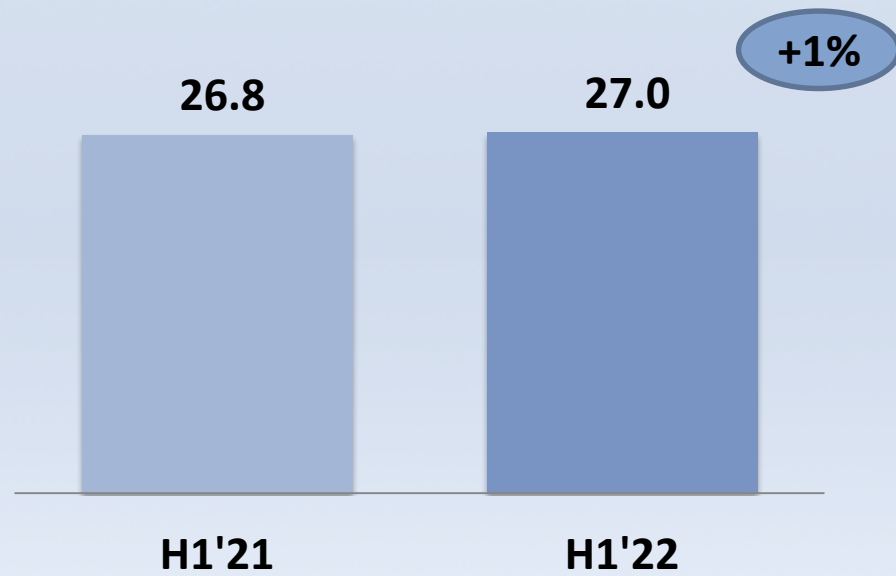
Net Profit



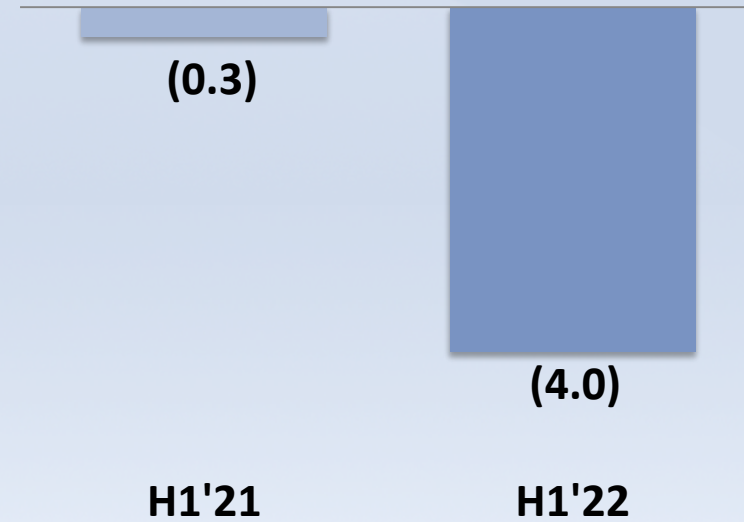
Geotechnical Services

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Revenue

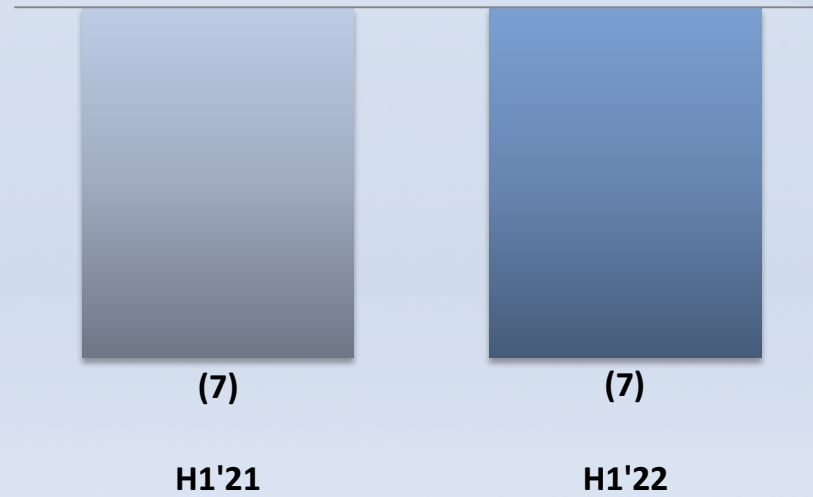


Net Profit



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Share of Profit





MANNAI CORPORATION Q.P.S.C

CONSOLIDATED STATEMENT OF INCOME

For the Period Ended 30 June 2022

	<i>June 30, 2022</i>	<i>June 30, 2021</i>
	<i>QR 000</i>	<i>QR 000</i>
	<i>(Reviewed)</i>	<i>(Reviewed)</i>
Revenue	2,694,495	2,420,466
Direct costs	<u>(2,205,192)</u>	<u>(1,982,474)</u>
Gross profit	489,303	437,992
Share of profit from associates and joint venture companies	5,576	16,594
Other income	5,688	25,071
Impairment of financial & contract assets - net	(9,952)	(10,967)
General and administrative expenses	(224,981)	(152,712)
Selling and distribution expenses	<u>(103,842)</u>	<u>(92,870)</u>
Profit before interest, tax, depreciation and amortisation	161,792	223,108
Finance costs	(120,686)	(115,849)
Depreciation and amortisation	<u>(80,711)</u>	<u>(78,074)</u>
Profit before tax	(39,605)	29,185
Income tax	<u>(1,208)</u>	<u>(2,177)</u>
Net profit from continuing operations	(40,813)	27,008
Profit from discontinued operations net of tax	<u>131,170</u>	<u>90,256</u>
Net Profit for the period	<u>90,357</u>	<u>117,264</u>

Mannai Corporation QPSC

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