

# Mannai Corporation QPSC

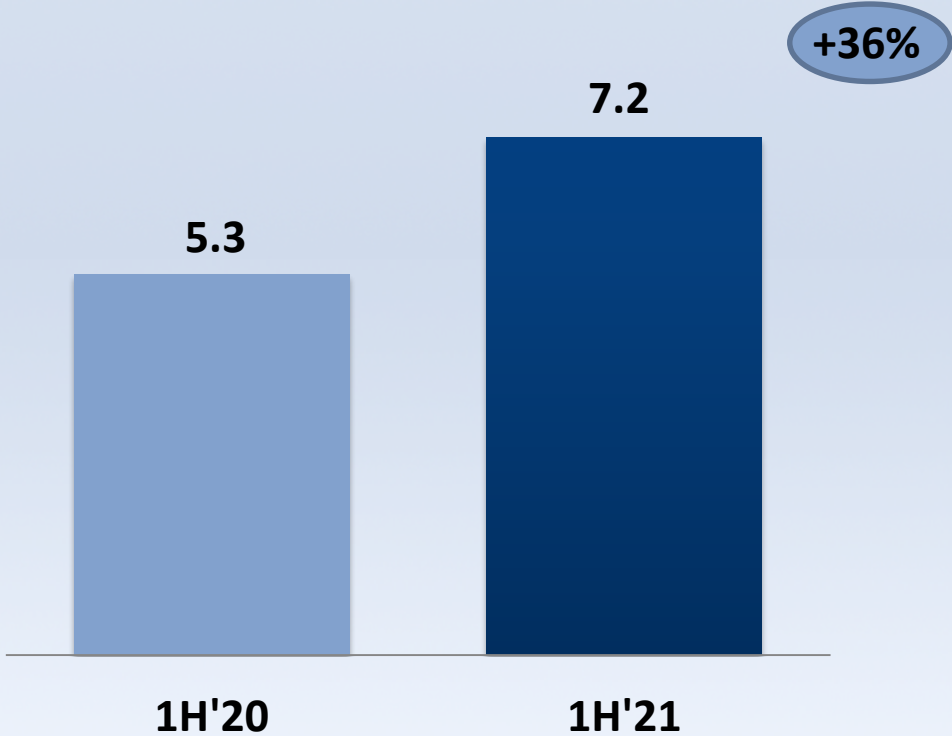
## Investors Meeting

### H1'21 Financial Summary

# Strong Revenue Growth across Qatar and International to QR 7.2 Billion

QAR b

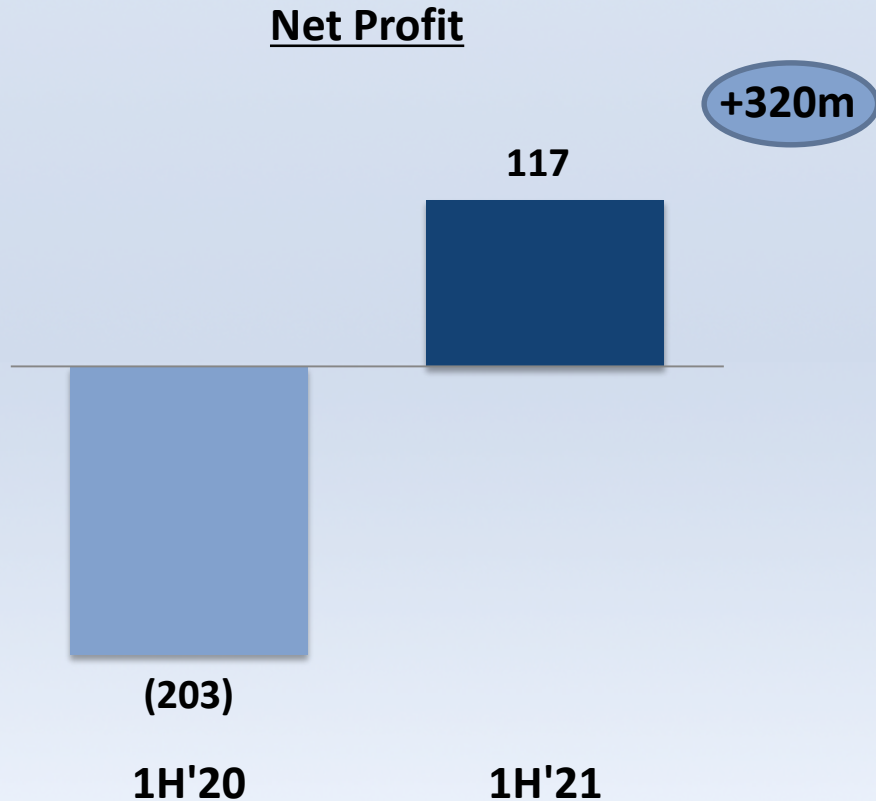
## Revenue



- **Strong H1'21 Revenue** performance with growth of **+36%** over H1'20.
- **Inetum** increased by **+39%** or **+1.3b**
- **ICT Qatar** increased by **+23%** or **+229m**
- **Damas** increased by **+42%** or **+145m**
- **Auto Group** increased by **+70%** or **+181m**

# Net Profit for the First Half Year of QR 117m

QAR m



- **Turnaround of Net Profit** continues with growth across all major businesses, with **Group Net Profit** improving **+320m**, from a loss of **QR (203)m** in H1'20 to profit of **QR 117m** in H1'21.

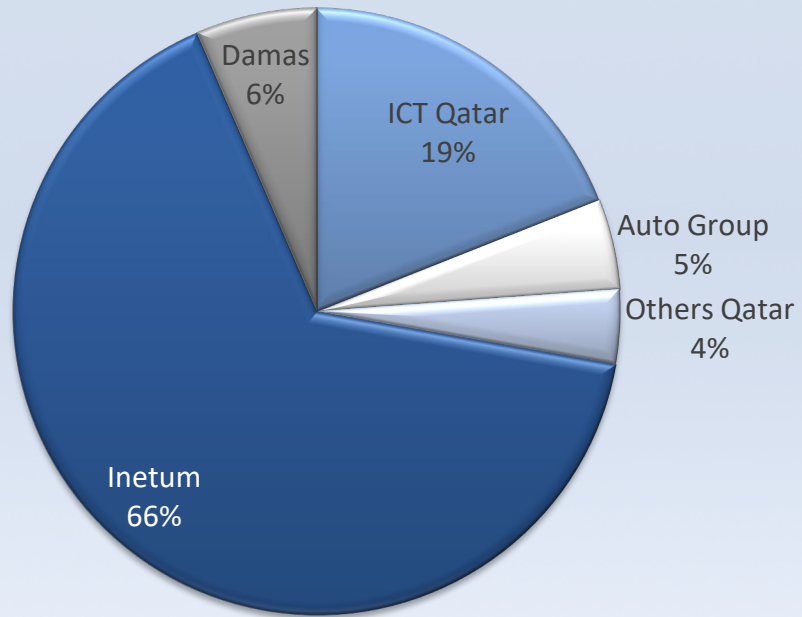
# Financial Highlights

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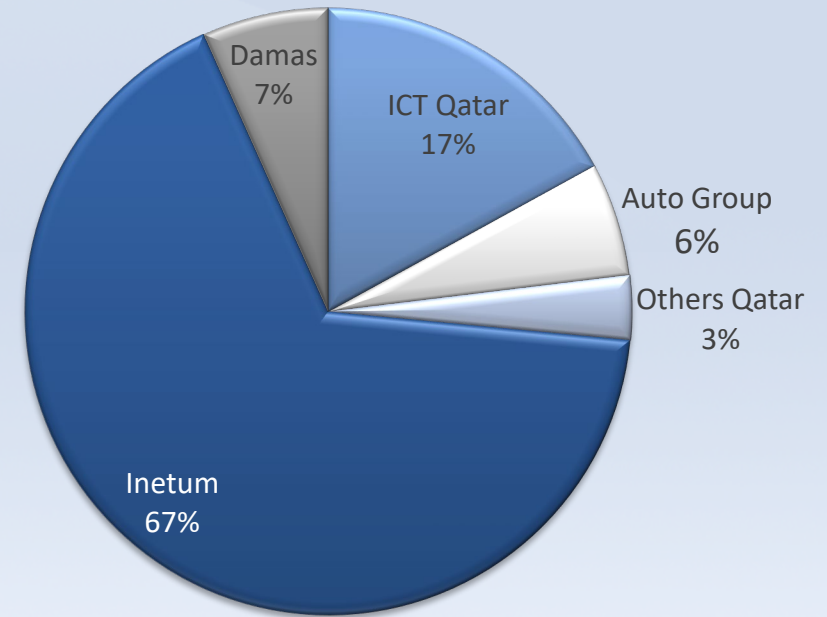
	<u>1H'21</u>	<u>1H'20</u>		
Revenues	7,285	5,339	36%	▲
EBITDA	592	257	130%	▲
Gross Profit	1,515	1,084	40%	▲
General & Admin Expenses	729	622	17%	▲
Selling & Distribution Expenses	245	204	20%	▲
Finance Cost	174	197	(12)%	▼
Net Profit	117	(203)	fav.	▲
Earnings Per Share	0.26	(0.44)	fav.	▲

# Revenue Mix by Business Group

**H1'20**



**H1'21**

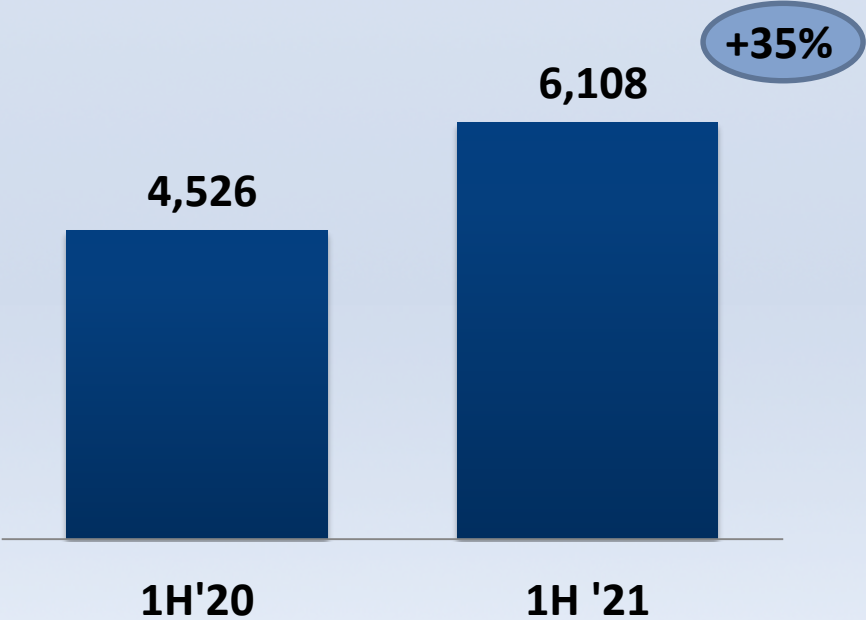


# Information Technology

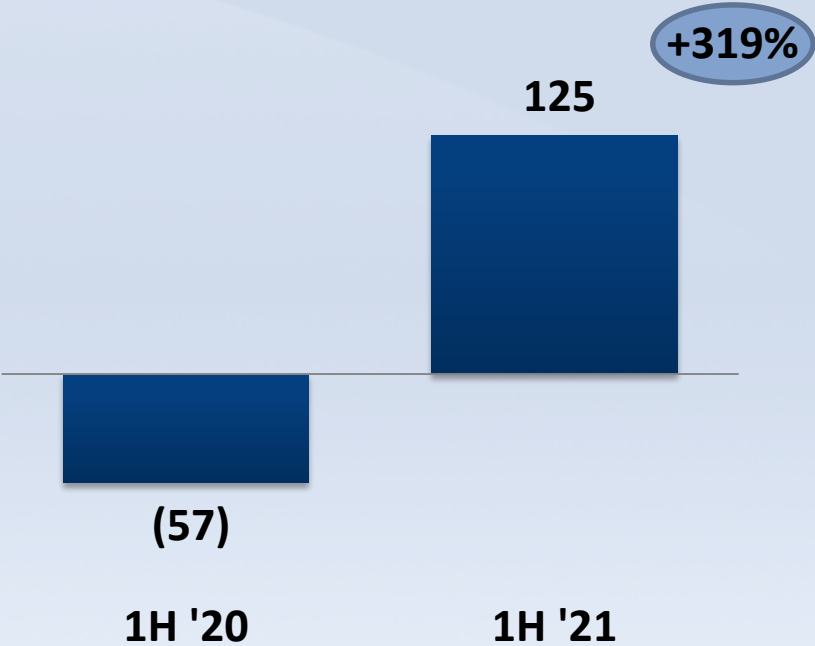


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## Revenue



## Net Profit

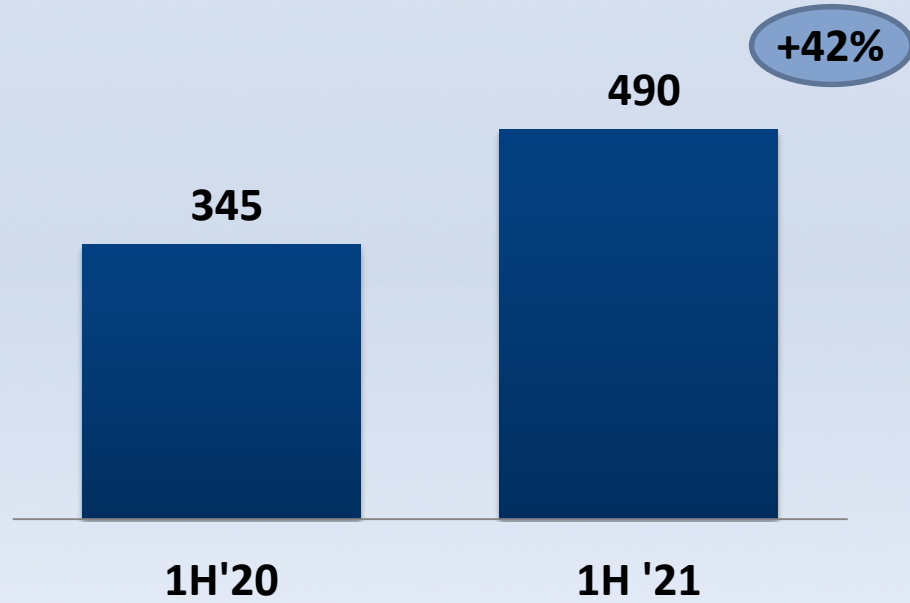


# Damas Jewellery

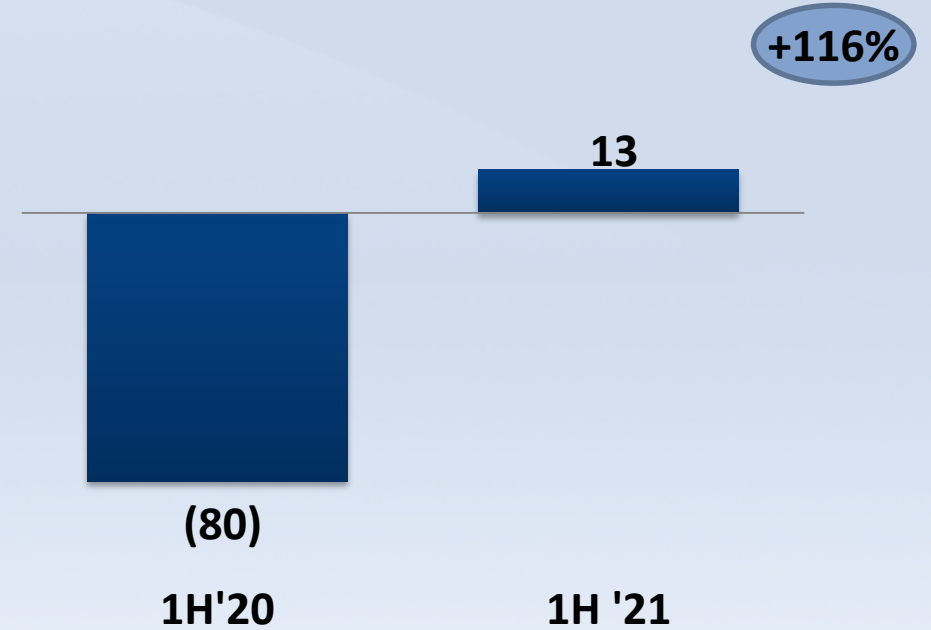
damas

QAR m

## Revenue



## Net Profit

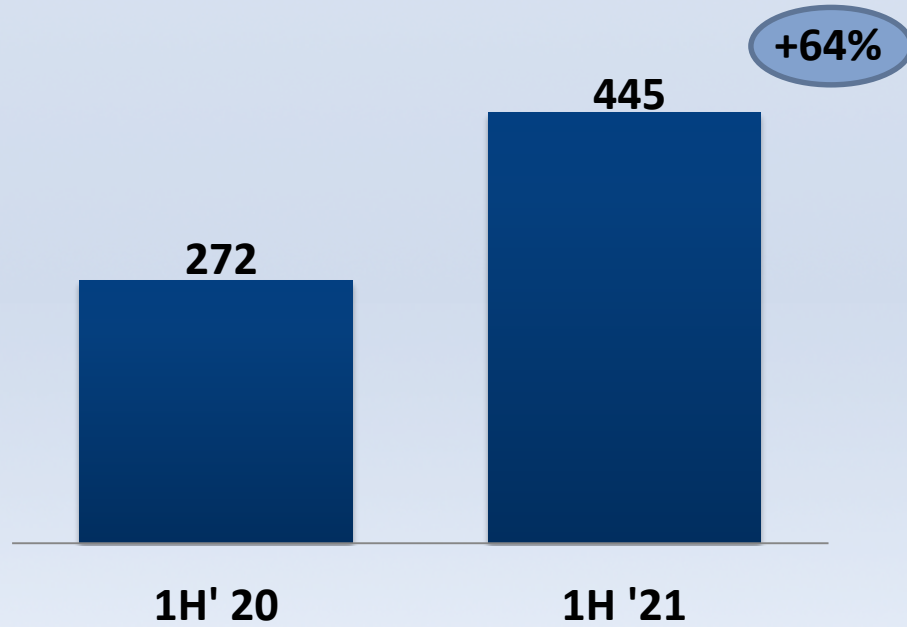


# Auto Division

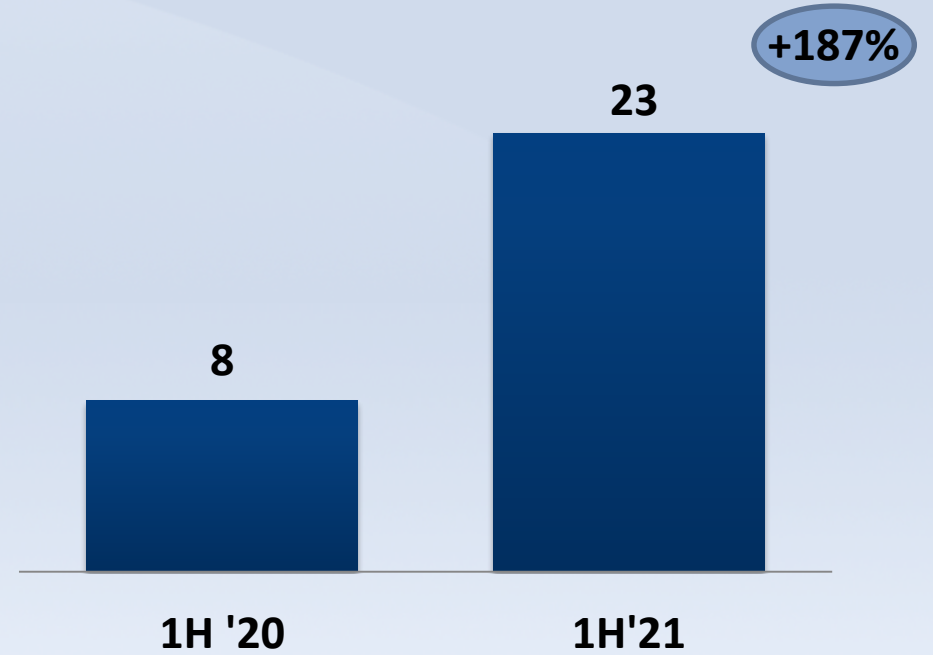


QAR m

## Revenue



## Net Profit



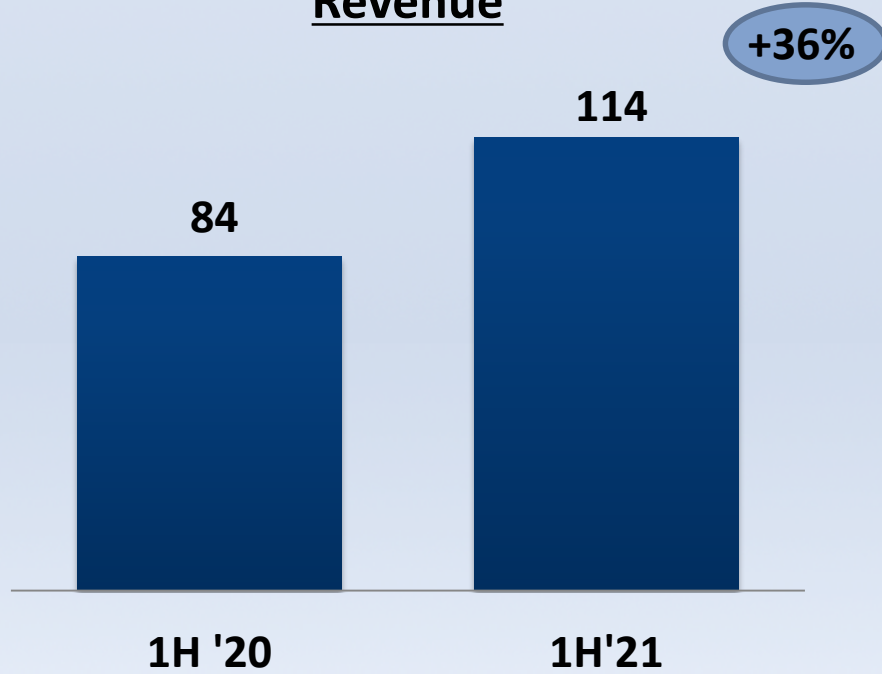


# Energy and Industrial Markets

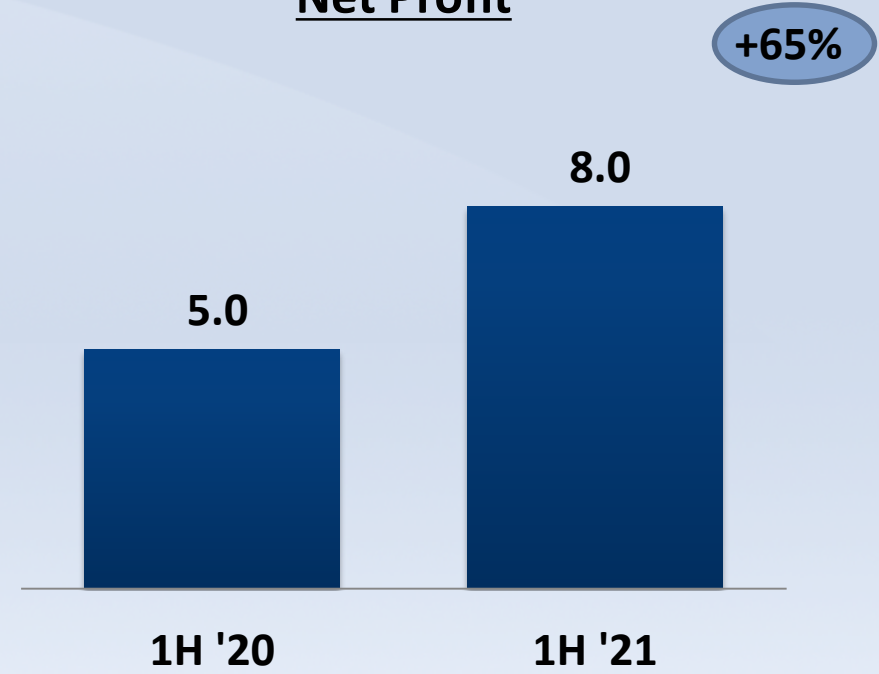


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## Revenue



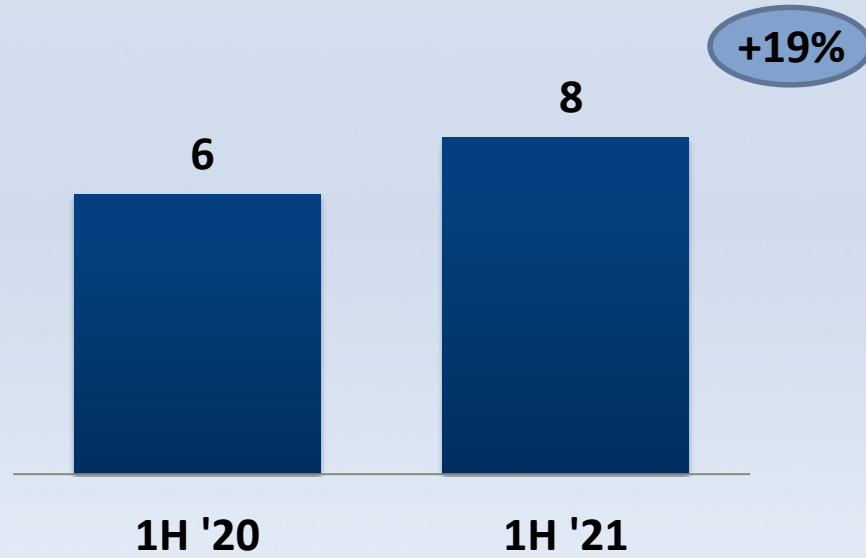
## Net Profit



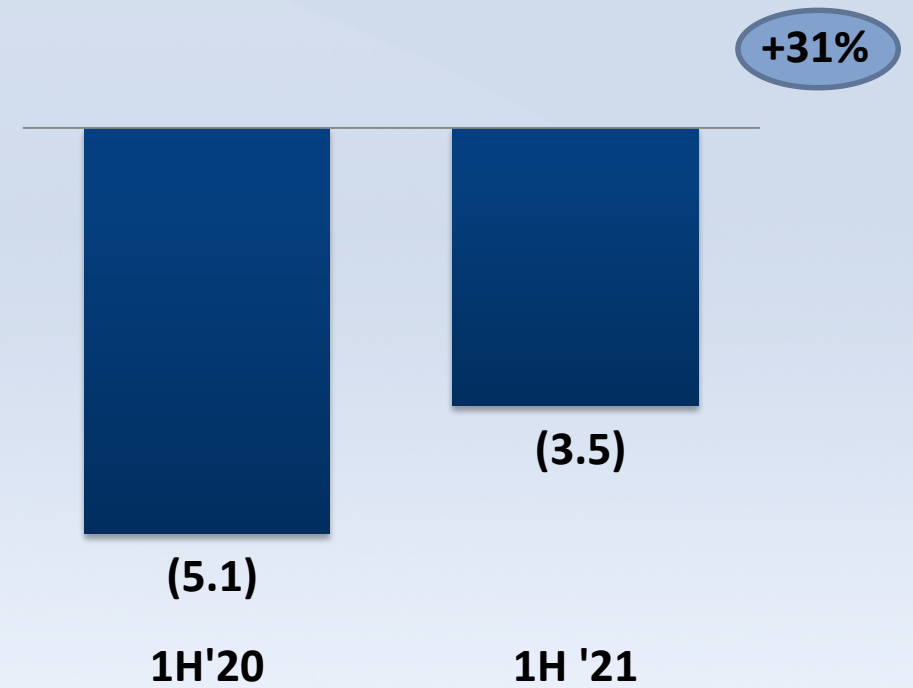
# Travel Division

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## Revenue



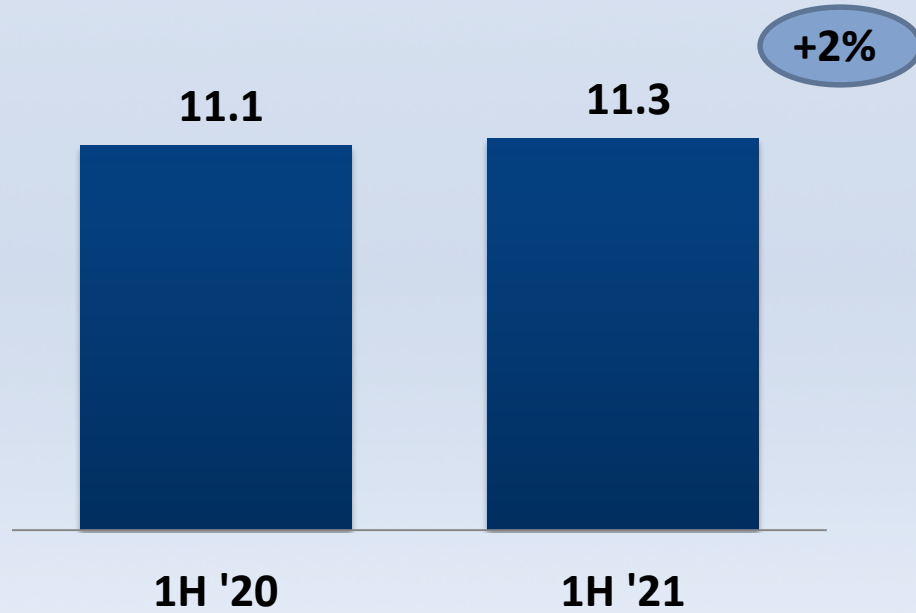
## Net Profit



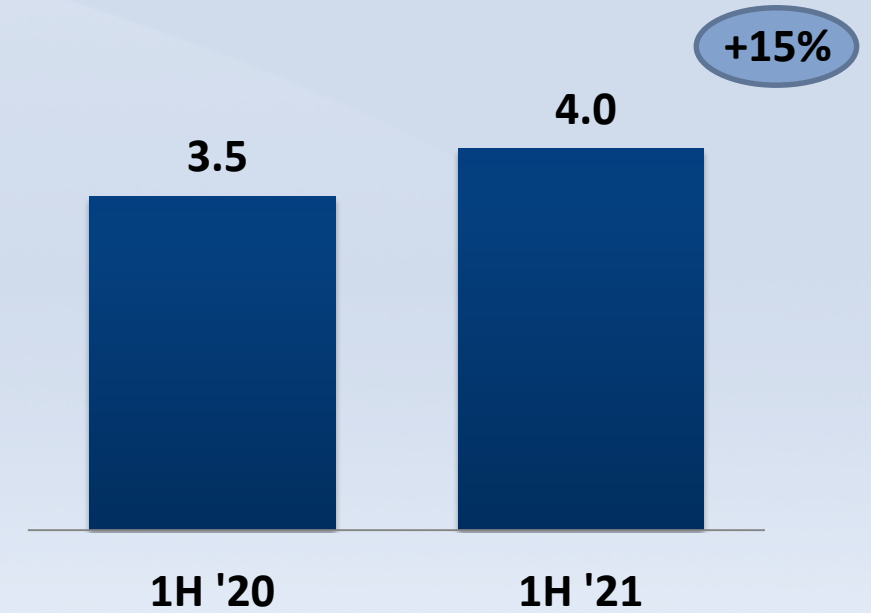
# Logistics

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## Revenue



## Net Profit

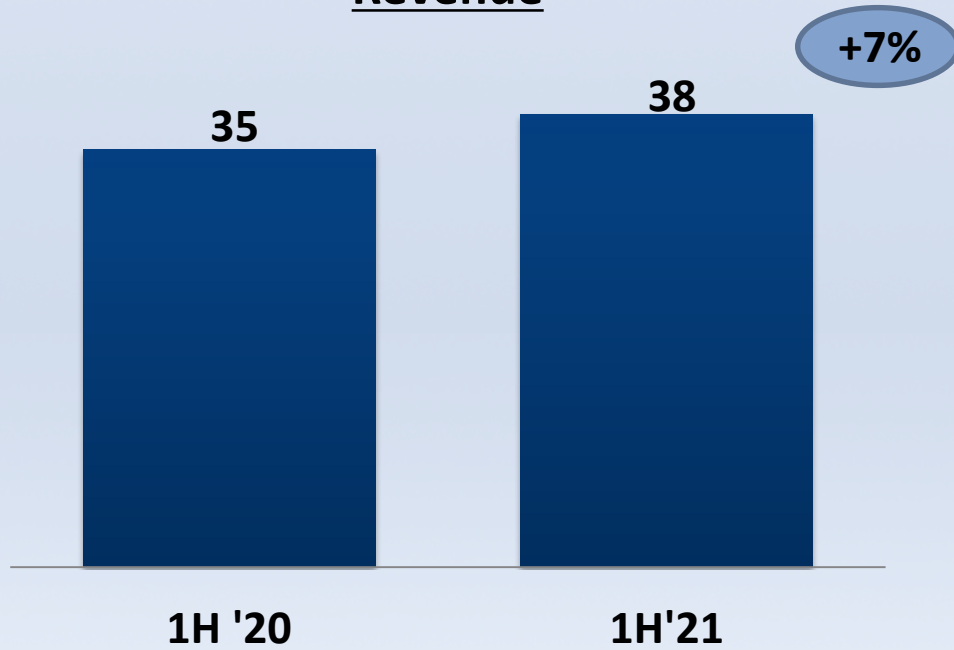


# Engineering

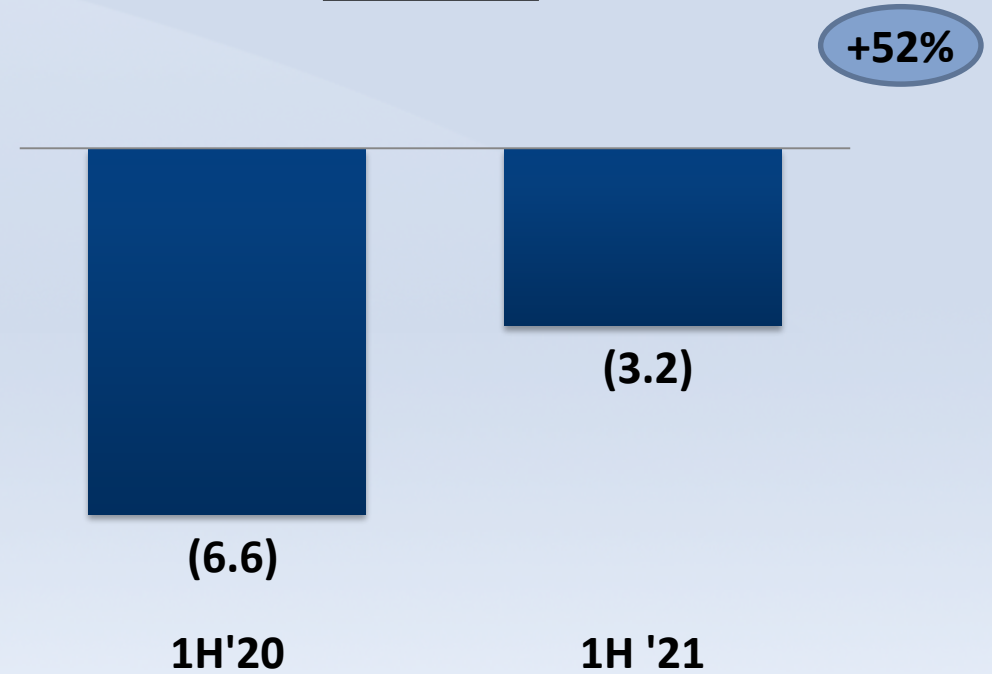


QAR m

## Revenue



## Net Profit

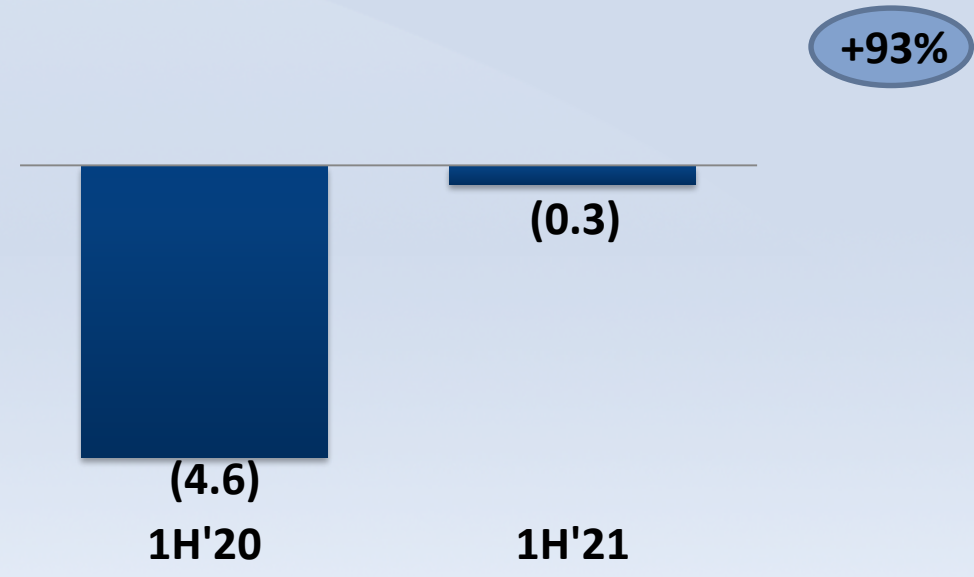
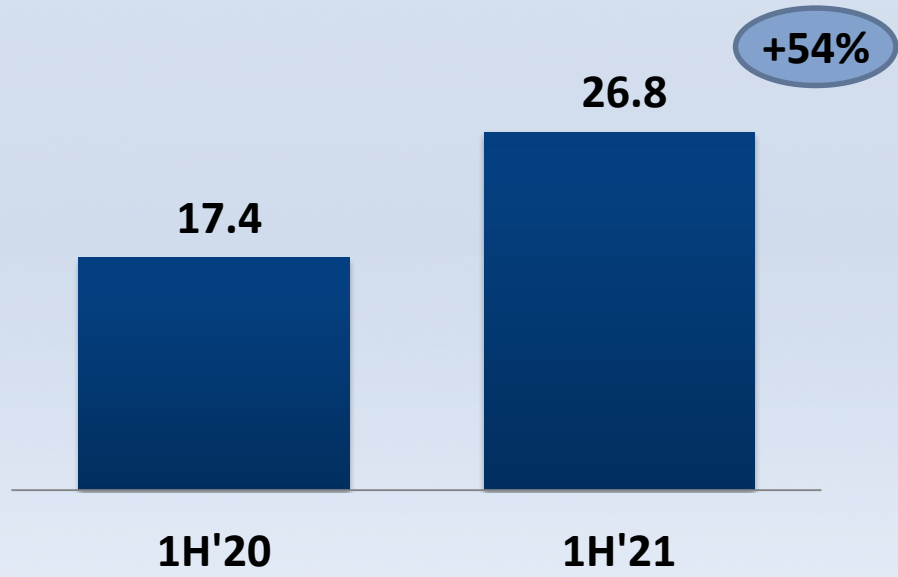


# Geotechnical Services

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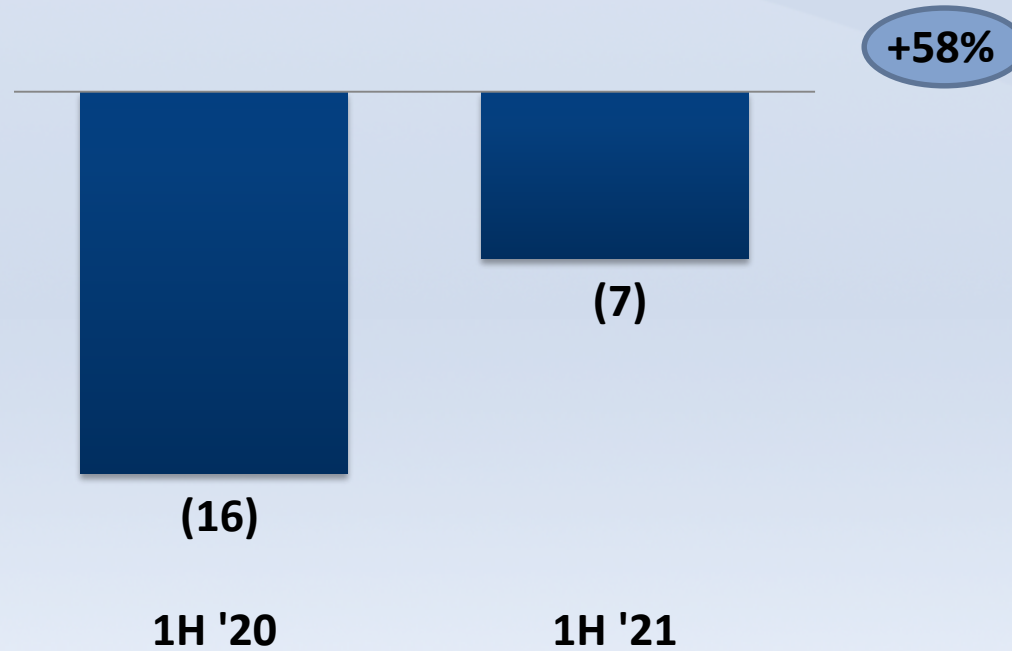
## Revenue

## Net Profit



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## Share of Profit





# MANNAI CORPORATION Q.P.S.C

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS

### For the First Six-month Period Ended 30 June 2021

	June 30,2021 QR 000	June 30, 2020 QR 000
Revenue	7,284,843	5,338,667
Direct costs	<u>(5,769,570)</u>	<u>(4,254,648)</u>
<b>Gross profit</b>	<b>1,515,273</b>	<b>1,084,019</b>
Other income	47,314	26,482
Share of profit from associates and joint venture companies	16,594	(18,114)
Impairment of financial & contract assets – net	(12,928)	(8,333)
General and administrative expenses	(728,938)	(622,250)
Selling and distribution expenses	<u>(245,072)</u>	<u>(204,497)</u>
<b>Profit before interest, tax, depreciation and amortization</b>	<b>592,243</b>	<b>257,307</b>
Finance costs	(173,667)	(196,975)
Depreciation and amortization	<u>(243,382)</u>	<u>(207,703)</u>
<b>Profit before tax</b>	<b>175,194</b>	<b>(147,371)</b>
Income tax	<u>(57,930)</u>	<u>(55,750)</u>
<b>Net profit / (loss) for the period</b>	<b><u>117,264</u></b>	<b><u>(203,121)</u></b>
<b>Attributable to:</b>		
Shareholders of the Company	117,109	(202,791)
Non-controlling interests	155	(330)
	<u>117,264</u>	<u>(203,121)</u>

# Mannai Corporation QPSC

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