

# Corporate Governance Report

1st January - 31st December, 2015



# Mannai Corporation QSC

# Corporate Governance Report for the Year 2015

| Article No.   | Clause No.  | Compliance | Non-<br>compliance | N/A | Governance<br>Applications                       | Justification<br>of Non-<br>compliance |
|---|---|------------|--------------------|-----|--|--|
| Article 3:<br>Necessity of<br>Compliance<br>of the<br>Company | 3.1: The Board shall ensure that the companies listed in the main market are compliant with the principles set forth in this regulation.  3.2:  | <b>√</b>   |                    |     | See Note<br>No. 1<br>attached                    |  |
| with the<br>Governance<br>Principles                          | The Board shall review and update the approved governance applications and review them on a regular basis.  3.3:  | ✓          |                    |     | See Note<br>No. 1<br>attached                    |  |
|   | The Board shall continuously review and develop the rules of professional conduct that reflect the company's values, policies and other internal procedures that the members of the Board and the company's employees and consultants shall comply with (the abovementioned rules of professional conduct may include, for example but without limitation, the Charter of the Board of Directors, Charters of the Audit Committee, the company's regulations, policies of the related parties' transactions and rules of internal persons). The Board shall review the principles of professional conduct on a periodic basis to ensure that they reflect the best practices and they meet the company's needs. | <b>\</b>   |                    |     | See Note<br>No. 1<br>attached                    |  |
| Article 4:<br>Charter of<br>the Board                         | The Board shall adopt a charter under the name of Charter of the Board. Such charter shall set out in details the tasks, liabilities and obligations of the Board members who shall be fully compliant with such charter. The latter shall be made according to the provisions of this regulation and to the guidance form enclosed hereto, taking in consideration, upon reviewing the charter, the amendments that may be made by the Authority from one time to another. The Charter of the Board shall be posted on the company's website and made available to the public.   | V          |                    |     | See Note<br>No. 2<br>attached                    |  |
| Article 5:<br>Board's Task<br>and<br>Liabilities              | 5.1: The Board shall manage the company effectively and shall be collectively responsible for overseeing the company's management in an appropriate manner. 5.2: In addition to the Board's tasks and liabilities set forth in the Charter of the company's Board, the Board shall:   | <<br><     |                    |     | See Note No. 3 attached  See Note No. 3 attached |  |

| (   | ,  |
|-----|----|
| MAN | NA |

|   | CORP  | ORATION |   |
|---|---|---------|---|
|   | 5.2.1: Approve the company's strategic objectives, appoint managers, determine their remuneration and their replacement method, review the management performance and guarantee the succession planning of the company's management. 5.2.2: Ensure the company's compliance with the relevant laws and regulations and the company's  |         | See Note No. 3 attached  See Note No. 3 |
|   | memorandum of association and articles of association. The Board shall also be liable for the protection of the company from illegal, abusive or inappropriate works and practices.  5.3:  The Board shall have the right to delegate some of its powers to special committees at the company and to form these committees in order to conduct specific operations. They shall carry out their work in accordance with written and clear instructions related to the nature of the task. In all cases, the Board shall remain liable for all the delegated powers or authorities and for the works of these committees. |         | See Note<br>No. 3<br>attached           |
| Article 6:<br>Trust<br>Obligations<br>of the<br>Members of<br>the Board | 6.1:  The Board of Directors shall represent all shareholders and shall manage the company with due diligence and adhere to the institutional authority as stated in the relevant laws and regulations including this regulation and the Charter of the Board.  |         | See Note<br>No. 4<br>attached           |
|   | 6.2: The members of the Board shall always work on the basis of clear information and with good intention, with the necessary care and affection, for the interest of the company and all shareholders.  6.3:   |         | See Note<br>No. 4<br>attached           |
|   | The members of the Board shall work effectively on the adherence to their liabilities towards the company.  |         | See Note<br>No. 4<br>attached           |
| Article 7:<br>Separation<br>of the<br>Positions of<br>Chairman of       | 7.1:  The position of Chairman and that of the CEO or any other executive position at the company shall not be combined.  7.2:  | ✓       | See Note<br>No. 5<br>attached           |
| the Board<br>and CEO  | In all cases, a single person at the company shall not have the absolute authority to make decisions.   | ✓.      | See Note<br>No. S<br>attached           |

|   |     |     |     | e.  |
|---|-----|-----|-----|-----|
|   | 1   |     | ١   | )   |
|   |     |     | ,   |     |
| N | AA  | N   | N   | AI  |
| C | ORE | POR | TAS | ION |

|   | CORP   | ORATION. |   |
|---|--|----------|---|
| Article 8:<br>Obligations<br>of the<br>Chairman of<br>the Board | 8.1:  The Chairman of the Board shall be responsible for the proper functioning of the Board of Directors in an appropriate and effective manner, including the members of the Board obtaining full and correct information in a timely manner.                                      | <b>✓</b> | See Note<br>No. 6<br>attached             |
|   | 8.2: The Chairman of the Board shall not be member in any committee of the Board set forth in this regulation.   | <b>~</b> | See Note<br>No. 6<br>attached             |
|   | 8.3:  The duties and liabilities of the Chairman of the Board shall include the following, in addition to those stated in the Charter of the Board, for example and without limitation:  |          | See Note<br>No. 6<br>attached             |
|   | <ol> <li>Ensure that the Board discussed all essential<br/>matters in an efficient and timely manner;</li> </ol>   | V        | See Note<br>No. 6                         |
|   | 2- Approve the agenda of every meeting of the<br>Board, taking into consideration any issue<br>raised by any member of the Board. The<br>Chairman may delegate such task to any<br>member of the Board but shall remain liable<br>for the acts of the member delegated such<br>task; |          | attached<br>See Note<br>No. 6<br>attached |
|   | 3- Encourage all members of the Board to<br>participate collectively and effectively in the<br>conduct of the Board's affairs, to ensure that<br>the Board carries out its liabilities in a way<br>achieving the company's interests;  |          | See Note<br>No. 6<br>attached             |
|   | 4- Guarantee the presence of effective<br>communication channels with the<br>shareholders and make their voices heard at<br>the Board of Directors;  | ✓        | See Note<br>No. 6<br>attached             |
|   | 5- Allow the non-executive members of the<br>Board, in particular, to participate effectively<br>and encourage constructive relations<br>between the executive and non-executive<br>members of the Board.  | ~        | See Note<br>No. 6<br>attached             |
|   | 6- Ensure an annual assessment to the Board's performance.   | ✓        | See Note<br>No. 6<br>attached             |

| 6  | 1   |
|----|-----|
| 6  |     |
| MA | NNA |

|   |  | CORPORATION | DN . |                            |              |
|---|--|-------------|------|----------------------------|--------------|
| Article 9:<br>Formation of<br>the Board of<br>Directors | 9.1: The formation of the Board shall be specified in the company's Statute and shall include executive, non-executive and independent members in order to guarantee that not a single person or a small group of persons takes the Board's decisions.  9.2: At least one third of the Board's   | ✓           |      | See Note No. 7<br>attached | See Nate No. |
|   | members shall be independent and the<br>majority shall be non-executive<br>members.  |             | ·    |                            | attached     |
|   | 9.3:   |             |      | See Note No. 7             |              |
|   | The member of the Board shall be<br>qualified and shall have sufficient<br>knowledge in administrative matters and<br>the appropriate experience to carry out<br>his tasks in an effective manner for the<br>benefit of the company. He shall allocate<br>sufficient time to carry out his work in all<br>integrity and transparency in a way<br>achieving the company's benefit, goals<br>and purposes. | V           |      | attached                   |              |
|   | 9.4:  The person nominated for the position of independent Board member shall not own in the company's capital more than the shares required to guarantee his membership in the company's Board of Directors.  | V           |      | See Note No. 7<br>attached |              |
| Article 10:   | 10.1:  |             |      | W JUWANG AWATT AS          |              |
| Non-<br>executive<br>Board<br>Members                   | The obligations of the non-executive<br>Board members include for example and<br>without limitation:   | ~           |      | See Note No. 8<br>attached |              |
| Members   | 10.1.1:<br>Participate in the Board meetings and   | 1           |      | See Note No. 8<br>attached |              |
|   | give independent opinion about the<br>strategic matters, policy, performance,<br>accountability, resources, main<br>appointments and work standards;   |             |      | Stacies                    |              |
|   | 10.1.2:  | 1           |      |                            |              |
|   | Ensure giving priority to the benefits<br>of the company and the shareholders in<br>case of any conflict of interest;  |             |      | See Note No. 8 attached    |              |
|   | 10.1.3:  |             |      | AS 24 A CONTRACTOR (ACC.)  |              |
|   | Participate in the company's Audit<br>Committee;   | 1           |      | See Note No. 8<br>attached |              |
|   |  |             |      |                            |              |
|   | 10.1.4:  |             | 1    | See Note No. 8             |              |

| MANNA       | ļ |
|-------------|---|
| CORPORATION | Į |

| -                         |   | CORPORATION |  |
|---------------------------|---|-------------|--|
|                           | in the achievement of its objectives and<br>purposes agreed upon and review its<br>performance reports including the<br>annual, semi-annual and quarterly<br>reports;   |             |  |
|                           | 10.1.5:   |             | See Note No. 8   |
|                           | Oversee the development of the<br>procedural rules related to the<br>company's governance to supervise their<br>implementation in a way that is<br>consistent with these rules;   | ~           | attached   |
|                           | 10.1.6:   |             | See Note No. 8   |
|                           | Offer their skills, expertise and various<br>specializations and qualifications to the<br>Board of Directors or its different<br>committees by attending regular<br>meetings of the Board, participating<br>actively in general assemblies and<br>understanding the views of shareholders<br>in a balanced and fair manner.                                       |             | attached   |
|                           | 10,2:   |             | See Note No. 8   |
|                           | The majority of non-executive<br>members may request the opinion of an<br>independent external consultant at the<br>expense of the company concerning any<br>matter related to the company.   | V           | attached   |
| Article 11:               | 11.1:   |             |  |
| Board<br>Meetings         | The Board shall hold regular meetings<br>as to ensure the effective performance of<br>the Board's tasks. It shall hold at least six<br>meetings per year and at least one every<br>two months.  |             | See Note No. 9<br>attached   |
|                           | 11.2:   | 1921        | (Managaman Managaman)  |
|                           | The Board shall hold a meeting upon invitation of its Chairman or upon a request submitted by two of its members. The invitation to the Board meeting shall be sent to every member of the Board at least one week before the date of the meeting along with its agenda, noting that every member in the Board shall have the right to add an item to the agenda. | <b>V</b>    | See Note No. 9<br>attached   |
| Article 12:               | 12.1:   | - P         | International Control of the Control |
| Secretary<br>of the Board | The Board shall appoint a secretary who shall register the minutes of meetings and the Board decisions in a special record with a serial number and state the members present and any reservations they have. He shall also keep all the Board's minutes of meetings, registers, books and reports submitted  |             | See Note No.<br>10 attached  |

|   | -  | ٦  |   |  |
|---|----|----|---|--|
|   | ς. | ,  | , |  |
| M | AI | 11 | A |  |

|   |   | CORPORATION |                             |
|---|---|-------------|-----------------------------|
|   | from and to the Board. The Secretary of the Board shall, under the supervision of the Chairman, ensure proper delivery and distribution of the meeting's papers, documents, information and agendas and coordinate between the Board, its members and other stakeholders of the company including the shareholders, managers and employees.  12.2:  The Secretary of the Board shall make sure that the members of the Board can fully and quickly access all the Board's minutes of meetings, information, documents and registers.  | ~           | See Note No.<br>10 attached |
|   | 12.3: All the members of the Board shall be able to benefit from the services and advice of the Secretary.  | ~           | See Note No.<br>10 attached |
|   | 12.4: The Secretary of the Board shall not be appointed or dismissed unless by virtue of a decision issued by the Board.  12.5:   | ×           | See Note No.<br>10 attached |
|   | The Secretary of the Board shall be member in a chartered accountants authority or a member in an approved secretaries' authority, a lawyer or holder of a certificate from a recognized university or its equivalent, having at least three years experience in handling the affairs of a public company of which the shares are listed in the market.   |             | See Note No.<br>10 attached |
| Article 13:<br>Conflict of<br>Interests and<br>Transactions<br>of Internal<br>Persons | The company shall adopt and announce its general rules and procedures related to the conclusion of any commercial transaction with any relevant party / parties (known as the company's general policy as per the relevant parties). In all cases, the company shall not conclude any commercial transaction with any relevant party without full consideration of the company's policy concerning the relevant parties. Such policy shall guarantee the principles of transparency, fairness and disclosure and shall require the approval of any transaction with a relevant party by the company's General Assembly. |             | See Note No.<br>11 attached |
|   | 13.2:   |             | See Note No.                |

|    | 1  | 9  | - |     |   |
|----|----|----|---|-----|---|
|    | (  |    |   | ,   |   |
| M  | A  | N  | N | IA  | 1 |
| CC | RE | 01 | A | rio | N |

|  |  | CORPORATION |                             |
|--|--|-------------|-----------------------------|
|  | In case of raising any issue, in a Board meeting, related to the conflict of interests or any commercial transaction between the company, a member of its Board or any party related to the members of the Board, the issue shall be discussed in the absence of the concerned member so the latter does not have the right to participate in the voting upon the transaction. In any case, the transaction shall be made according to the market prices and on a pure commercial basis and shall not include any conditions that violate the company's benefit. |             | 11 attached                 |
|  | 13.3:<br>In all events, these transactions shall<br>be revealed in the company's annual<br>report and shall be indicated specifically<br>in the General Assembly following these<br>commercial transactions.   | ~           | See Note No.<br>11 attached |
|  | 13.4:  The trading in the company's shares and other securities by the members of the Board shall be revealed and the company shall adopt clear rules and procedures that govern the trading of the company's shares by the members of the Board and the employees.  |             | See Note No.<br>11 attached |
| Article 14:<br>Other Tasks<br>and<br>Obligations of<br>the Board | 14.1:  The company shall provide the Board members with all information, data, documents and records of the company, in a way enabling them to carry out their activities and be familiar with all the aspects related to the company's activities. The company's executive management shall provide the Board and its committees with all required documents and information.  14.2:  |             | See Note No.<br>12 attached |
|  | The members of the Board shall ensure the presence of the members of the appointments committees, remuneration committees and audit committees and the representatives of the external auditors in the General Assembly meeting.   |             | See Note No.<br>12 attached |
|  | 14.3:<br>The Board shall develop a training<br>program for the Board members who<br>joined recently, in order to ensure that   |             | See Note No.<br>12 attached |

| 1    | 1       |
|------|---------|
| (    |         |
| МΔ   | NNA     |
| COBB | CRATICA |

|   | District the second sec | CORPORA | ATION |                             |                           |
|---|--|---------|-------|-----------------------------|---------------------------|
|   | they have, upon their election, an<br>appropriate understanding of the<br>company's work and operations and<br>they are fully aware of their liabilities.  |         |       |                             |                           |
|   | 14.4:  The members of the Board shall be well aware of their role and duties, and shall educate themselves on the financial, commercial and industrial matters as well as the company's operations and activities. The Board shall adopt or follow appropriate and official training courses aiming at enhancing the skills and knowledge of the Board members.  | ✓       |       | See Note No.<br>12 attached |                           |
|   | 14.5: The Board of Directors shall keep its members constantly informed on the developments in the field of governance and the best practices in this regard. It may delegate the Audit Committee, the Governance Committee or any other entity it deems appropriate.  | V       |       | See Note No.<br>12 attached |                           |
|   | 14.6: The company's Statute shall include clear procedures on the dismissal of the Board members in case of their absence during the Board meetings.   | ~       |       | See Note No.<br>12 attached |                           |
| Article 15:<br>Committees<br>of the Board<br>of Directors                   | The Board of Directors shall assess the benefits of establishing specialized committees to oversee the important functions. Upon deciding concerning the committees to be selected, the Board of Directors shall take in consideration the committees stated in this regulation.   | V       |       | See Note No.<br>13 attached |                           |
| Article 16: Appointment of the Members of the Board – Nominations Committee | 16.1:  The members of the Board shall be nominated and appointed according to formal, strict and transparent procedures.  16.2:  The Board of Directors shall establish a Nominations Committee headed by an independent Board member and consisting of independent Board members who shall suggest the appointment of the Board members and their re-nomination for election through the General Assembly (in order to avoid any confusion, the nomination through the Committee shall not mean the   | 1       | ~     | See Note No.<br>14 attached | See Note 1<br>15 attached |

| 1  | 1   |
|----|-----|
| -  | ,   |
| MA | NNA |

|   |   | CORPORA | TION |   |  |                             |
|---|---|---------|------|---|--|-----------------------------|
|   | prevention of any shareholder at the company from his right to nominate or be nominated).  16.3:  The nominations shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as members of the Board, in addition to their skills, knowledge, experience, professional, technical and academic qualifications and their personality. They may also be based on "The Appropriate Guiding Principles for the Nomination of the Board Members" enclosed to this regulation and that may be prepared by the Authority from time to time.  16.4:  The Nominations Committee shall, | CORPORA | TION |   | See Note No. 16 attached   |                             |
|   | upon its formation, adopt and publish its framework in a way showing its authority and role.  16.5: The role of the Nominations Committee shall include an annual self-assessment to the performance of the Board.  16.6: The banks and other companies shall take into consideration any conditions or requirements related to the nomination, election or appointment of the Board members issued by Qatar Central Bank or any other authority.   | ×       |      | ~ | See Note No. 17 attached  See Note No. 18.a attached  See Note No. 18.b attached |                             |
| Article 17:<br>Remuneration<br>of the Board<br>Members –<br>Remuneration<br>Committee | 17.1:  The Board of Directors shall establish a Remuneration Committee consisting of at least three non-executive members the majority of whom are independent.  17.2:  The Nominations Committee shall, upon its formation, adopt and publish its framework in a way showing its main role and liabilities.  17.3:  The main role of the Remuneration Committee shall include the specification of the remuneration policy at the company, including the remuneration obtained by the Chairman, all members of the Board and   | ✓<br>✓  | ~    |   | See Note No.<br>20 attached<br>See Note No.<br>20 attached                       | See Note No.<br>19 attached |

|   | 1 |   | 1 |    |   |
|---|---|---|---|----|---|
|   | 1 |   | 1 | ,  |   |
| M | A | N | ١ | 1/ | A |

|                                   |   | CORPORATIO | ON. |  |                            |
|-----------------------------------|---|------------|-----|--|----------------------------|
|                                   | the senior executive management.  17.4:  The remuneration policy and principles shall be revealed to the members of the Board in the company's annual report.   | ~          |     | See Note No.<br>21 attached                                |                            |
|                                   | 17.5: The Remuneration Committee shall take in consideration the liabilities and scope of tasks of the members of the Board and the members of the senior executive management as well as the performance of the company. The remunerations may include a fixed part and another part related to performance and this part shall be focused on the company's performance over the long term.  | ~          |     | See Note No.<br>22 attached                                |                            |
| Article 18:<br>Audit<br>Committee | 18.1: The Board of Directors shall establish an Audit Committee consisting of at least three members, mostly independent members. The Audit Committee shall include at least one member having a financial experience in the field of auditing. In case the number of the independent Board members is not sufficient to form the membership of the Audit Committee, the company may appoint non-independent members, provided that the Head of the Committee is independent.  18.2: In all events, no person working currently or was working in the past at | ~          |     | See Note No.<br>24 attached                                | See Note No<br>23 attached |
|                                   | an external auditor at the company during the past two years shall be member in the Audit Committee.  18.3: The Audit Committee may consult any independent expert or consultant at the expense of the company.  18.4: The Audit Committee shall hold a meeting when necessary and on a regular basis at least once every three months and shall write minutes of meetings.  18.5: In the event of any conflict between   |            |     | See Note No.<br>25 attached<br>See Note No.<br>26 attached | See Note N                 |
|                                   | 18.5:   | <b>~</b>   |     |  | 100000                     |



|  | CORPORATION |   |
|--|-------------|---|
| when the Board rejects to follow the<br>recommendations of the Committee<br>concerning the external auditor, it shall<br>include in the governance report a<br>statement detailing clearly these<br>recommendations and the reason(s)<br>behind its Decision not to adhere to the<br>same. |             |   |
| 18.6: The Audit Committee shall, upon its formation, adopt and publish its framework in a way stating its main role and liabilities in the form of an Audit Committee Charter, These liabilities   | ~           | See Note No.<br>28 attached                 |
| Include in particular:  a- Approving a policy to conclude contracts with external auditors, submitting to the Board of Directors all the matters requiring certain measures, as per the Committee, and giving recommendations on the measures and  | ~           | See Note No.<br>28 attached                 |
| steps to be taken;  b- Overseeing and monitoring the independence and objectivity of the external auditors and discussing with them on the nature, effectiveness and scope of the audit according to the   | ~           | See Note No.<br>28 attached                 |
| international auditing standards and the international financial reporting standards;  c- Overseeing the accuracy and validity of the financial statements, annual, semi-annual and quarterly reports and reviewing these statements   | ~           | See Note No.<br>28 attached                 |
| and reports and, in this regard, focusing specifically on:  1- Any changes in the policies and applications / practices related to   | ~           | See Note No.<br>28 attached                 |
| 2- Aspects subject to estimative<br>provisions through the senior<br>executive management;   | ~           | See Note No.<br>28 attached<br>See Note No. |
| <ol> <li>Substantive changes resulting<br/>from the audit;</li> </ol>  | ✓           | 28 attached<br>See Note No.                 |
| <ol> <li>Continuance of the company successfully;</li> </ol>   | V           | 28 attached<br>See Note No.                 |
| <li>5- Compliance with the accounting<br/>standards set by the Authority;</li>   | ✓ ·         | 28 attached<br>See Note No.                 |
| 6- Compliance with the rules of<br>listing in the market;  | V           | 28 attached                                 |
| 7- Compliance with the rules and   |             | See Note No.<br>28 attached                 |

| 1  | 1   |
|----|-----|
| 1  | ,   |
| MA | NNA |

|   | CORPORATION |                             |
|---|-------------|-----------------------------|
| other requirements related to<br>the preparation of financial<br>reports;   | 1           | See Note No.                |
| d- Coordinating with the Board of<br>Directors, the senior executive<br>management and the Chief Financial<br>Officer at the company or the person<br>taking over these tasks, and meeting  |             | 28 attached                 |
| with external auditors at least once per<br>year;<br>e- Studying any important and  | V           | See Note No.<br>28 attached |
| unusual matters contained or will be contained in the financial reports and the accounts and looking carefully at any matters raised by the Chief Financial Officer at the company or the person taking over these tasks, the compliance officer at the company or the external auditors; |             | See Note No.                |
| f- Reviewing the financial control and<br>internal control systems and risk<br>management;  |             | 28 attached See Note No.    |
| g- Discussing the internal control<br>system with the management and<br>guaranteeing that the management  | <b>-</b>    | 28 attached                 |
| performs its obligations through the development of an effective internal control system;   | 1           | See Note No.<br>28 attached |
| h- Discussing the results of the major<br>investigations in the internal control<br>matters assigned by the Board of<br>Directors or made through the initiative<br>of the Committee and the approval of<br>the Board of Directors;   |             | See Note No.<br>28 attached |
| i- Ensuring coordination between the<br>internal auditors and external auditor<br>and availability of necessary resources,<br>and verifying the effectiveness and<br>supervision of the internal Control  |             | Į                           |
| Authority; j- Reviewing the financial and accounting policies and procedures at the Company;  | <b>√</b>    | See Note No.<br>28 attached |
| k- Reviewing the letter of appointment and work plan of the external auditor, and any important inquiries required from the senior management at the company related to the accounting records, financial accounts or control systems as well as  |             | See Note No.<br>28 attached |
| the responses of the executive management;  I- Ensuring quick response to the   | ~           | See Note No.<br>28 attached |

| -    |         |
|------|---------|
| -    |         |
|      |         |
| CORP | DRATION |

|   | Particular of a particular control of the control o | CORPORATION |  |
|---|--|-------------|--|
|   | Board of Directors on the inquiries and matters included in the letters or reports of the external auditors;  m- Setting rules through which the company's employees will be able to convey, with all confidentiality, their doubts about any matters that may raise suspicion in the financial reports, internal control or any other matters, ensuring appropriate arrangements that allow an independent and fair investigation on these matters while granting confidentiality and protection to the employee from any adverse action or damage, and suggesting these rules to the Board of Directors for approval;  n- Monitoring the Company's compliance with the rules of professional conduct;  o- Ensuring the proper application of the business rules related to these tasks and powers assigned to it by the Board of Directors;  p- Reporting to the Board of Directors concerning the matters contained in this Article;  q- Considering any other issues   |             | See Note No. 28 attached  See Note No. 28 attached |
| Article 19:<br>Compliance<br>with the<br>Regulations,<br>Internal<br>Control and<br>the Internal<br>Auditor | 19.1: The company shall adopt an internal control system duly approved by the Board for the evaluation of the methods and procedures related to the risk management and application of the governance regulation approved by the company and for compliance with the relevant laws and regulations. The internal control system shall set clear responsibility and accountability standards in all the company's departments.  |             | See Note No.<br>29 attached  |
|   | 19.2:  The internal control operations shall include the establishment of effective and independent units for the risk assessment and management in addition to units for financial auditing and internal operations, in addition to external auditing. The internal control system shall ensure that all the transactions of the related parties are made according to their controls.  |             | See Note No.<br>29 attached  |



|   | CORPORATION |                             |
|---|-------------|-----------------------------|
| 19.3:  The company shall have an internal audit unit having a specified role and tasks and in particular, the internal audit unit shall:  |             | See Note No.<br>29 attached |
| <ol> <li>Scrutinize the internal control system and oversee its application;</li> </ol>   | ~           | See Note No.<br>29 attached |
| <ol> <li>Be managed by an efficient and<br/>operationally independent work<br/>team who is properly trained;</li> </ol>   | ~           | See Note No.<br>29 attached |
| 3- Submit its reports to the Board of<br>Directors directly or indirectly,<br>through the Board's Audit<br>Committee and shall be liable<br>towards it;   | ~           | See Note No.<br>29 attached |
| <ul> <li>4- Have access to all the company's activities;</li> </ul>   | ✓           | See Note No.<br>29 attached |
| 5- Be independent, such as failing<br>to carry out the ordinary daily<br>work of the company. Its<br>independence shall be enhanced,<br>for example, by determining the<br>remuneration of the unit<br>members directly by the Board.   |             | See Note No.<br>29 attached |
| 19.4:   |             | 1                           |
| The internal audit unit shall consist of<br>at least one internal auditor appointed<br>by the Board of Directors. Such auditor<br>shall be liable towards the Board.  | ~           | See Note No.<br>29 attached |
| 19.5:   |             |                             |
| The internal auditor shall prepare an internal auditing report and submit it to the Audit Committee and the Board of Directors. Such report shall include a review and evaluation of the internal control system at the company and shall specify the scope of the report under agreement between the Board (upon recommendation of the Audit Committee) and the internal auditor, provided that the report contains in particular the following: |             | See Note No.<br>29 attached |
| <ul> <li>Control and supervision procedures<br/>of the financial affairs, investments and<br/>risks management.</li> </ul>  | <b>✓</b>    | See Note No.<br>29 attached |
| <ul> <li>Comparison between the<br/>development of the risks factors at the<br/>company and the existing systems to<br/>face the drastic or unexpected changes</li> </ul>   | ~           | See Note No.<br>29 attached |



|                           | in the market.   | CORPORATION |   |
|---------------------------|--|-------------|---|
|                           | <ul> <li>Evaluation of the performance of<br/>the Board and the senior management<br/>in the application of the internal control<br/>system, including the specification of the<br/>number of times where the Board is<br/>notified of control matters (including<br/>risks management) and the method with<br/>which the Board handled such matters.</li> </ul>   |             | See Note No.<br>29 attached                       |
|                           | <ul> <li>Failure in the application of the<br/>internal control, weaknesses in the<br/>application thereof or the emergencies<br/>that affected or may affect the<br/>company's financial performance, as<br/>well as the procedure followed by the<br/>company to deal with the failure in<br/>applying the internal control (especially<br/>the problems revealed in the company's<br/>annual reports and financial<br/>statements).</li> </ul>  |             | See Note No.  See Note No.                        |
|                           | The company's compliance with the rules and conditions governing the disclosure and listing in the market.     The company's compliance with the internal control systems upon   |             | 29 attached  See Note No29 attached  See Note No. |
|                           | determining and managing the risks.  - All relevant information describing the risks management process in the company.  19.6: The internal auditing report shall be prepared every three months.  |             | 29 attached<br>See Note No.<br>29 attached        |
| Article 20:<br>Disclosure | 20.1: The independent and qualified external auditor, appointed upon recommendation of the Audit Committee submitted to the Board of Directors and upon the decision of the company's General Assembly, shall conduct an annual independent external auditing and a semi-annual review of the statements. The said auditing shall aim at providing the Board of Directors and the shareholders with an objective confirmation that the financial statements are prepared according to this governance regulation and to the relevant laws and regulations and the international standards governing the preparation of financial information. They represent the company's financial position and performance from all |             | See Note No.<br>30 attached                       |

| 1   | -       |
|-----|---------|
| (   | ,       |
| AA  | ALMIA   |
| ORP | ORATION |

|                           |  | CORPORATION |                             |
|---------------------------|--|-------------|-----------------------------|
|                           | essential aspects. 20.2: The external auditors shall adhere to the best professional standards and the company shall not conclude contracts with them to provide any consultancy or services other than the company's financial auditing. The external auditors shall be completely independent from the company and its Board of Directors and shall not have any conflict of interest in their relations with the company.   |             | See Note No.<br>30 attached |
|                           | 20.3: The company's external auditors shall attend the company's ordinary General Assembly, submit their annual report and respond to enquiries. 20.4:   | <b>V</b>    | See Note No.<br>30 attached |
|                           | The external auditors shall be liable towards shareholders and owe the company to work with the necessary required care upon auditing. They shall notify the Authority and any other control authorities in case the Board does not take appropriate action concerning suspicious matters raised or determined by the auditors.  |             | See Note No.<br>30 attached |
|                           | 20.5: All the companies listed in the market shall change their external auditors within a period not exceeding five years.  | *           | See Note No.<br>30 attached |
| Article 21:<br>Disclosure | 21.1: The company shall comply with all the disclosure requirements including the submittal of financial reports and disclosure of the number of shares of the Board members, senior executives, senior shareholders or controlling shareholders. The company shall also disclose information related to its Board members including the curriculum vitae of each proving his educational level, profession and membership in other Boards of Directors (if any). It shall also disclose the various names of the Board members formed by the Board according to Article 5, clause 3 with its formation statement. |             | See Note No.<br>31 attached |
|                           | 21.2:  |             | See Note No.                |

MANNAI

|   |  | CORPORATION |  |
|---|--|-------------|--|
|   | The Board shall ensure that all the disclosure operations conducted by the company allow accurate, correct and not misleading information.  21.3:  | <b>/</b>    | 31 attached  |
|   | The company's financial reports shall be conformant to the International Financial Reporting Standards / International Accounting Standards (IFRS/IAS) and (ISA). The report of the external auditors shall include an explicit reference whether they obtained the necessary information and shall state if the company is compliant with (IFRS/IAS) and if the auditing was made according to the international standards of auditing (ISA).  21.4: The audited financial reports of the company shall be distributed on all shareholders. | ✓ ·         | See Note No. 32 attached  See Note No. 33 attached |
| Article 22:<br>Shareholders'<br>Rights and<br>Basic<br>Elements of<br>Ownership | The shareholders shall enjoy all the rights granted to them under the Laws and relevant regulations, including this regulation and the company's Statute. The Board shall guarantee the respect of the shareholders' rights in a way achieving justice and equality.   | ✓           | See Note No.<br>34 attached                        |
| Article 23:<br>Ownership<br>Records   | 23.1: The company shall keep correct, accurate and recent records stating the ownership of shares. 23.2:   | V           | See Note No.<br>35 attached                        |
|   | The shareholder shall have the right to peruse the shareholders' record at the company and have access to it for free during the company's official working hours, or as specified in the procedures of obtaining the information set by the company.  23.3:   | <b>V</b>    | See Note No.<br>35 attached                        |
|   | The shareholder shall have the right to obtain a copy of the following documents: Record of the Board members, the company's memorandum of association and articles of association, the documents entailing privileges or rights on the company's assets, contracts of related parties and any   | ✓           | See Note No.<br>35 attached                        |

| 1  |      |
|----|------|
| (  | 7    |
|    |      |
| MA | NNAI |

|   |  | CORPOR | ATION |                             |                              |
|---|--|--------|-------|-----------------------------|------------------------------|
|   | other document stipulated by the<br>Authority from time to time against<br>payment of the fee determined by the<br>Authority.  |        |       |                             | 1                            |
| Article 24:<br>Obtaining<br>Information   | 24.1:  The company shall include in its memorandum of association and articles of association the procedures of obtaining information in a way preserving the right of the shareholders in obtaining the company's documents and information related thereto on time and in a regular manner. The procedures of obtaining information shall be clear and detailed and shall include:                               |        | ~     |                             | See Note f 3.<br>36 attached |
|   | 1- The company's information that<br>may be obtained, including the<br>type of information that may be<br>obtained continuously by the<br>individual shareholders or the<br>shareholders representing a<br>minimum percentage of the<br>company's capital.   |        |       |                             | See Note No.<br>36 attached  |
|   | The clear and explicit procedure to obtain this information.  24.2:  |        | V     |                             | See Note 1'                  |
|   | The company shall have a website to<br>publish all disclosures, relevant<br>information and general information.<br>This shall include all information that<br>shall be announced under this regulation<br>and by virtue of any laws and relevant<br>regulations.  | V      |       | See Note No.<br>37 attached | į.                           |
| Article 25:<br>Shareholders'<br>Rights as per<br>the<br>Shareholders'<br>Assemblies | The company's memorandum of association and articles of association shall include provisions guaranteeing the right of the shareholders to call for a General Assembly and hold it at an appropriate time, the right to place items on the agenda, discuss the items listed on the agenda, ask questions and receive answers thereon and the right to take decisions while being well aware of the raised matters. | V      |       | See Note No.<br>38 attached |                              |

| CORPORATION |
|-------------|

|   |  | CORPORAT | ION |  |  |
|---|--|----------|-----|--|--|
| Article 26:<br>Fair<br>Treatment of<br>Shareholders<br>and their<br>Exercise of<br>the Right to<br>Vote | 26.1: All the shares of the same category shall have the same rights related thereto. 26.2: Voting by proxy shall be allowed under the laws and relevant regulations.  |          |     | See Note No.<br>39 attached<br>See Note No.<br>39 attached |  |
| Article 27:<br>Shareholders'<br>Rights as per<br>the Election<br>of the Board<br>Members                | 27.1:  The company's memorandum of association and articles of association shall include provisions that guarantee giving the shareholders information on the candidates to the membership of the Board before the elections, including a description of the candidates' professional and technical skills, experience and other qualifications.  27.2:  The shareholders shall have the right to elect members of the Board by cumulative voting. | ~        | ~   | See Note No.<br>41 attached                                | See Note No.<br>40 attached                                |
| Article 28:<br>Shareholders'<br>Rights as per<br>the<br>Distribution<br>of Profits                      | The Board of Directors shall submit to<br>the General Assembly a clear policy that<br>regulates the distribution of profits.<br>Such submittal shall include an<br>explanation of this policy based on<br>serving the interest of the company and<br>that of the shareholders alike.   | V        |     | See Note No.<br>42 attached                                |  |
| Article 29:<br>Capital<br>Structure,<br>Shareholders'<br>Equity and<br>Major<br>Transactions            | 29.1:  The capital structure shall be disclosed and the companies shall determine the type of shareholders' agreements to be disclosed.  29.2:  The companies shall include in their memoranda of association and / or articles of association, provisions for the protection of minority in case of approval upon major transactions that the minority shareholders had voted against.  | ~        | V   |  | See Note No.<br>43 attached<br>See Note No.<br>44 attached |
|   | 29.3:  The companies shall include in their memoranda of association and / or articles of association a mechanism that ensures sale to the public or ensures the practice of equality rights in the sale of shares in case of change in the company's capital ownership exceeding a specified percentage. It shall take into   |          | ~   |  | See Note No.<br>44 attached                                |

| 1  | 1   |  |
|----|-----|--|
| ,  | ,   |  |
| MA | NNA |  |

|   |  | CORPORATION |                                       |
|---|--|-------------|---------------------------------------|
|   | consideration, upon determining the<br>limit of the shares owned by a third<br>party but under the control of the<br>disclosing shareholder, including the<br>shares related to the agreements of<br>shareholders disclosed as well.   |             |                                       |
| Article 30:<br>Rights of<br>other<br>Stakeholders | 30.1:  The company shall respect the rights of stakeholders and in the cases where the stakeholders can participate in the governance, they shall be able to obtain reliable and adequate information in a timely manner and on a regular basis.  30.2:  | ✓           | See Note No.<br>45 attached           |
|   | The Board of Directors shall ensure the treatment of the employees according to the principles of justice and equality, without any discrimination on the basis of race, sex or religion.  | <b>✓</b>    | See Note No.<br>46 attached           |
|   | 30,3:  The Board shall develop a bonuses policy to grant incentive bonuses to the employees and to the company's management to work together for the interest of the company. This policy shall take in consideration the performance of the company over the long term.   |             | See Note No.<br>47 attached           |
|   | 30.4:  The Board shall adopt a mechanism that allows the company's employees to notify the Board of any suspicious acts to the company when these acts are unorthodox, illegal or harmful to the company. The Board shall guarantee confidentiality and protection to the worker heading to the Board from any harm or negative reaction from other employees or from his superiors. |             | See Note No.<br>48 attached           |
|   | 30.5:  The companies shall fully comply with the provisions of this Article, as they are exempted from the principle of "compliance or justification of non-compliance".   |             | See Note No.<br>49 attached           |
| Article 31:<br>Governance<br>Report               | 31.1: The Board shall prepare an annual report to be signed by the Chairman. 31.2: The governance report shall be submitted to the Authority on an annual  | <b>✓</b>    | See Note No. See Note No. 51 attached |



|  | CORPORATION |                             |
|--|-------------|-----------------------------|
| basis or at any time required by the<br>Authority, accompanied with a<br>commitment of periodic disclosure.  | V           |                             |
| 31.3:<br>The clause of governance report shall<br>be included in the agenda of the<br>company's ordinary General Assembly  | ~           | See Note No.<br>52 attached |
| and a copy thereof shall be distributed<br>to the shareholders during the meeting.<br>31.4:<br>The governance report shall include   |             | See Note No.                |
| all information related to the application<br>of the provisions of this regulation, for<br>example and without limitation:   | ✓           | 53 attached See Note No.    |
| <ol> <li>The procedures followed by the<br/>company in this regard;</li> </ol>   |             | 53 attached<br>See Note No. |
| Disclosure of any violations committed during the financial year, their reasons, method of handling and ways to avoid them   | ~           | 53 attached                 |
| in the future; 3- Disclosure of the members constituting the Board of Directors and its committees,  | 1           | See Note No.<br>53 attached |
| their liabilities and activities<br>during the year according to the<br>categories and powers of these<br>members, in addition to the<br>method of determining the<br>remuneration of the members of<br>the Board and the senior<br>executive management at the<br>company.  |             |                             |
| Disclosure of the internal control procedures including the supervision of the financial affairs, investments and risks management.  | <b>✓</b>    | See Note No.<br>53 attached |
| 5- Disclosure of the procedures followed by the company to identify the significant risks that may be encountered and the methods of their assessment and management, to make a comparative analysis of the risk factors faced by the company and discuss the regulations adopted for the discussion of radical or unforeseen changes in the market. |             | See Note No.<br>53 attached |
| 6- Evaluation of the performance of<br>the Board and the senior<br>management in the application<br>of the internal control system.  | ~           | See Note No.<br>53 attached |



| pro-  | CORPORATION  | _ |
|---|--|---|
| including the specification of the number of times where the Board is notified of control matters (including risks management) and the method with which the Board handled such matters.  7- Disclosure of the failure in the application of the internal control system, in whole or in part, weaknesses in the application thereof or the emergencies that affected or may affect the company's financial performance, as well as the procedure followed by the company to deal with the failure in applying the internal control (especially the problems revealed in the company's appears. | See Note No. 53 attached  See Note No. 53 attached |   |
| In the company's annual reports and financial statements).  8- The company's compliance with the rules and conditions governing the disclosure and listing in the market.   | See Note No. 53 attached                           | 1 |
| 9- The company's compliance with the internal control systems upon determining and managing the risks.  10- All relevant information  | See Note No. 53 attached                           |   |
| describing the risks management process and the internal control procedures in the company.  31.5:  The companies shall fully comply with the provisions of this Article, as they are exempted from the principle of "compliance or justification of non-compliance".   | See Note No. 54 attached                           |   |

For/ Mannai Corporation QSC

For/ Hamad Bin Abdulla Bin Khalifa Al Thani Chairman





# NOTES ON THE CORPORATE GOVERNANCE REPORT

| Ref. No |   |  | Note  |   |
|---------|---|--|---|---|
| Note 1  | The Board of Directors has formed a Corporate Governance Committee, with Mr. Keith Higley Chairman and Mr. Said Abu Odeh as Member, which reviews the Corporate Governance system of the company from time to time, advises the Board of any developments in this regard, and submit necessary recommendations to the Board. The Committee consults legal advisors of the company from time to time regarding provisions of the Code. The Board has a Charter and Terms of Reference for various committees and the company has Employees Manual which contains all principles professional conducts. |  |   |   |
| Note 2  | The Board has adopted a Board Charter which outlines in detail tasks, responsibilities and duties of the directors. The Charter is published on the website of the company.   |  |   |   |
| Note 3  | The   | Board of Directors is comprised of the follo   | wing Directors:   |   |
|         | S   | Manual Manual Control of the Control | Entity Represented  | Title   |
|         | 1   | HE Sheik Hamad Bin Abdulla Bin Khalifa Al Thani  | QIPCO   | Chairman  |
|         | 2   | HE Sheik Suhaim Bin Abdulla Bin Khalifa Al Thani   | QIPCO   | Vice Chairman   |
|         | 3   | Mr Mchammed All Al Kubalsi   | Specialized Projects Co.  | Director  |
|         | 4   | Mr All Yousuf Kamal  | Al Sakhama Trading & Contracting Co.  | Director  |
|         | 5   | Mr Rashid Fahad Al Noaimi  | Qatar Foundation  | Director  |
|         | 8   | Mr Khalid Ahmed Mannal   | Personal  | Director  |
|         | 7   | Mr Keith John Higley   | QIPCO   | Director  |
|         | 8   | Mr Seid Adnan Abu Odeh   | Qatar Intni. Real Estate Investmnt. Co.   | Director  |
|         | 9   | Mr Alekh Singh Grewal  | QIPCO   | Group CEO &<br>Director   |
|         | follow<br>authorized<br>Remi<br>work<br>comp<br>Comp<br>broad<br>required<br>by pre-  | Directors are qualified in various specializes up the laws and regulations passed from orities to ensure company's compliance was committees such as the Executive uneration Committee, Nominations Commits of such Committees and receives report pany policy and strategies and appoints pany's Articles of Association reads as follows scope of authorities to manage the original for such management in accordance was revisions of law or the Articles of Association's   | itime to time by the official regula<br>ith such laws and regulations. The<br>e Committee, Corporate Gover<br>ittee, and Audit Committee. The<br>is from them from time to time.<br>Senior Executive Management.<br>lows "The Board of Directors sha<br>company and shall be entitled to a<br>ith its objective. Such authority shall | tory and supervisor e Board has former mance Committee Board monitors to The Board sets of Article (30) of to all be entitled to to assume all activities all only be restricted. |
|         | In compliance with the provisions of Article 6(1) of the Code, which reads "The Board of Directors sha represent all shareholders and shall manage the company with due diligence and adhere to the institutional authority as stated in the relevant laws and regulations including this Code and the Charte of the Board" each Board Member owes the Company the fiduciary duties of care, loyalty and  |  |   |   |



compliance with the laws and regulations. The Board of Directors constantly invite, in accordance with provisions of Article 36 of the Company's Articles of Association, which reads "The Board of Directors shall be entitled to call upon the General Manager of the company or any of its employees or other experts to attend the meeting of the Board to provide data or explanations the Board may ask for" some of the Company's senior executive managers, employees or other experts to attend the Board meetings in order to provide some information or explanations to enable the Board of Directors to act effectively to fulfill their responsibilities towards the Company on the basis of clear and sufficient information, in good faith, with due diligence and care, and in the best interests of the Company and all shareholders.

The Charter also provides for the Board of Directors' Fiduciary Duties.

#### Note 5

In compliance with the provisions of Article 7(1) of the Code, which reads "The position of the Chairman of the Board and that of the CEO or any other executive position at the company shall not be combined", and with the provisions of Article (28) of the Company's Articles of Association, which reads "...The position of the Chairman of the Board and that of the CEO or any other executive position at the company shall not be combined", the positions of the Chairman of the Board and Group Chief Executive Officer are not held by the same person, and there is distinction between both positions, as HE Sheikh Hamad Bin Abdullah Bin Khalifa Al Thani held the post of Chairman of the Board of Directors, and Mr. Alekh Singh Grewal holds the post of Group Chief Executive Officer. This complete distinction between the two posts clearly divides the responsibilities between the posts, as the Chairman of the Board of Directors manages the Board, and the Group Chief Executive Officer manages the business of the company as he shoulders the responsibility of executive leadership and daily management of the Company, and he is assisted by the Management Team in-charge of application of the strategies of the Board of Directors and controlling the daily operations of the company.

#### Note 6

The Chairman of the Board of Directors is the head of the company and shall represent it before third parties, and his signature shall be held as signature of the Board of Directors in the Company's relations with third parties, and he shall execute resolutions of the Board as provided for in Article 28 of the Company's Articles of Association which reads "The Board of Directors shall elect by secret ballot a chairman and vice chairman for a term of three years. The Board may elect by secret ballot one or more managing director(s). The Chairman of the Board of Directors shall be the Chairman of the company and shall represent it before courts and third parties, and his signature shall be held as signature of the Board of Directors in the relation of the company with third parties, and he shall implement resolutions of the Board and abide by its recommendations and he shall, when absent, be replaced by the vice chairman. The position of the Chairman of the Board and that of the CEO or any other executive position at the company shall not be combined". The Chairman is responsible for ensuring the proper functioning of the Board, and has the right to call for Board meetings in accordance with provisions of Article 32.1 of the Company's Articles of Association, which reads "The Board of Directors shall meet upon an invitation by its chairman or at least two of its members. The number of meetings shall not be less than six as minimum during the one fiscal year, and the meeting shall only be valid if attended by at least two thirds of the members, provided that the number of the present members shall not be less than four. No two full months shall lapse without convening a meeting of the Board" ensuring the discussion of all important points, approving the agenda of every meeting of the Board of Directors, promoting constructive relations between all the Board members, encouraging Board members to effectively participate in dealing with the affairs of the Board of Directors, and facilitating timely receipt of complete and accurate information by Board members. In compliance with the provisions of Article 8(2) of the Code, which reads "The Chairman of the Board shall not be member in any committee of the Board set forth in this Code" the Chairman is not a member in any of the committees of the Board of Directors. Duties of the Board also include ensuring an annual self-assessment of the performance of the Board as provided for in Article 32.6 of the Company's Articles of Association which reads "The Board shall conduct an annual self-assessment of the performance of the Board in order to maintain or improve the effectiveness of the Board performance."

Note7

The formation of the Board is mentioned in Article (26) of the Company's Articles of Association which



provides "Company shall be managed by a Board of Directors of 9 members, to be elected for a term of 3 years. A director may be re-elected more than once. The Procedures of nomination of the Directors shall be formal, strict and transparent. The nomination of the Directors shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as Directors, in addition to their skills, knowledge, experiences, professional technical and academic qualifications and their personalities. The Board of Directors shall include executive, non-executive and independent directors."

During 2015, there were 9 members of the Mannai Corporation Board.

The Governance Code requires at least one-third of the Board should be independent, which in Mannai's case would mean at least 3 Independent Directors.

At present, Mannai has a majority of Non-Executive Directors, but only one fully independent Director.

The Chairman considers that the Board has a good balance of skills and experience in its Executive and Non-Executive Directors but with reference to the Governance Code has requested the Board to consider how it might work towards creating a further independent member. We recognize the shareholding limitation when nominating an independent director.

### Note8

Non-executive Directors fully shoulder their duties and responsibilities. They are members in the Audit Committee of the company and also review annual, half annual and quarterly financials.

They are also members in the Corporate Governance Committee and supervise implementation of proper Governance practices. They regularly attend general assembly meetings of the company.

#### Note 9

In compliance with the provisions of Article 32(1) of the Company's Articles of Association which reads ""The Board of Directors shall meet upon an Invitation by its chairman or at least two of its members. The number of meetings shall not be less than six as minimum during the one fiscal year, and the meeting shall only be valid if attended by at least two thirds of the members, provided that the number of the present members shall not be less than four. No two full months shall lapse without convening a meeting of the Board", and in compliance with Article 11(1) of the Code which reads "The Board shall hold regular meetings as to ensure the effective performance of the Board's tasks. It shall hold at least six meetings per year and at least one every two months." The Board of Directors held seven meetings during 2015.

In accordance with Article 32(1) of the Company's Articles of Association quoted in this Note above, The Board shall meet upon an invitation of its Chairman or at least two Board Members in compliance with provisions of Article 11(2) of the Code which reads "The Board shall hold a meeting upon invitation of its Chairman or upon a request submitted by two of its members. The invitation to the Board meeting shall be sent to every member of the Board at least one week before the date of the meeting along with its agenda, noting that every member in the Board shall have the right to add an item to the agenda". The invitation for the Board meeting and agenda are regularly communicated to each Board Member at least a week ahead of the meeting, noting that any Board Member may add any item to the agenda.

#### Note 10

In compliance with the provisions of Article 12 of the Code, which reads:

"12.1 The Board shall appoint a secretary who shall register the minutes of meetings and the Board decisions in a special record with a serial number and state the members present and any reservations they have. He shall also keep all the Board's minutes of meetings, registers, books and reports submitted from and to the Board. The Secretary of the Board shall, under the supervision of the Chairman, ensure proper delivery and distribution of the meeting's papers, documents, information and agendas and coordinate between the Board, its members and other stakeholders of the company including the shareholders, managers and employees.

12.2 The Secretary of the Board shall make sure that the members of the Board can fully and quickly access all the Board's minutes of meetings, information, documents and registers.



12.3 All the members of the Board shall be able to benefit from the services and advice of the Secretary.

12.4 The Secretary of the Board shall not be appointed or dismissed unless by virtue of a decision issued by the Board.

12.5 The Secretary of the Board shall be member in a chartered accountants authority or a member in an approved secretaries authority, a lawyer or holder of a certificate from a recognized university or its equivalent, having at least three years experience in handling the affairs of a public company of which the shares are listed in the market".

and according to the provisions of Article 32(5) of Company's Articles of Association, which reads "General Secretarial works of the Board shall be handled by a Secretary to be chosen by the Board, who shall determine his authorities and his remuneration. Minutes of the meetings of the Board of Directors shall be entered into a special register to be signed by the Chairman of the Board, the Managing Director (if any), and Secretary", a Secretary meeting all mandatory regulatory requirements for the position has been appointed for the Board of Directors, whose functions include recording and safekeeping the minutes of all the Board meetings, and ensuring that the Board members have access to all the meeting minutes, information, documents and records of the company.

#### Note 11

a. The Company has adopted and announced the rules relating to the Company's entering into any commercial transaction with a related party, to ensure that all transactions that involve potential related parties or conflicts of interest are determined on a fair, reasonable and consistent basis. The Board of Directors shall put at the disposal of shareholders, before holding the General Assembly, the operations in which the Chairman or a Board member or a manager may have interests in conflict with Company interests in accordance with provisions of Article 35(5) of the Company's Articles of Association, which reads "...".

"The Board of Directors shall put at the disposal of shareholders, at least three days before holding the General Assembly convened to look into the balance sheet of the company and the Directors' Report, a detailed statement including the following data.... Operations in which the Chairman or a Board member or a manager may have interests in conflict with Company interests."

b. The company has adopted and announced the rules relating to transactions of insiders and to prevent leak of any internal information which were not published to all shareholders, and these rules cover Board of Directors, Senior Executive Management, managers and all employees of the company, and the families of those persons.

A summary of the related party transactions and insider trading policies have been published on the Company's website.

#### Note 12

In compliance with provisions of Article (14) of the Code, which reads "Other Tasks and Obligations of the Board

14.1 The company shall provide the Board members with all information, data, dacuments and records of the company, in a way enabling them to carry out their activities and be familiar with all the aspects related to the company's activities. The company's executive management shall provide the Board and its committees with all required documents and information.

14.2 The members of the Board shall ensure the presence of the members of the appointments committees, remuneration committees and audit committees and the representatives of the external auditors in the General Assembly meeting.

14.3 The Board shall develop a training program for the Board members who joined recently, in order to ensure that they have, upon their election, on appropriate understanding of the company's work and operations and they are fully aware of their liabilities.

14.4 The members of the Board shall be well aware of their role and duties, and shall educate themselves on the financial, commercial and industrial matters as well as the company's operations



and activities. The Board shall adopt or follow appropriate and official training courses aiming at enhancing the skills and knowledge of the Board members.

14.5 The Board of Directors shall keep its members constantly informed on the developments in the field of governance and the best practices in this regard. It may delegate the Audit Committee, the Governance Committee or any other entity it deems appropriate.

14.6 The company's Statute shall include clear procedures on the dismissal of the Board members in case of their absence during the Board meetings", we would like to point out to the following:

- a. Directors have absolute access to all necessary information and documents relating to the company, and in accordance with provisions of Article 12/2 of the Code, which reads "The Secretary of the Board shall make sure that the members of the Board can fully and quickly access all the Board's minutes of meetings, information, documents and registers", the Board Secretary always ensures that the Directors have access to such information and documents.
- b. Members of the various committees, the Internal Auditor, and External Auditor always attend General Assembly meetings and the External Auditor signs the assembly minutes in accordance with provisions of Article (134) of the Commercial Companies Law of 2002.
- c. In accordance with provisions of Article 14(4) of the Code above, the Board of Directors from time to time provides training courses for Directors even outside the State of Qatar in order to enhance their skills and professional knowledge. The Company not only provides such courses to Directors, but also to members of the Senior Executive Management team.
- d. In accordance with provisions of Article 14(5) of the Code above, the Corporate Governance Committee at all times keeps Directors updated about the latest developments in the area of Corporate Governance. The Terms of Reference of the Corporate Governance Committee, which has been approved by the Board of Directors, provides "Accordingly, the Board has decided to establish a Corporate Governance Committee comprised of two Board Members to keep the Board updated in its Corporate Governance responsibilities and best practice".

In accordance with provisions of Article 14 (6) of the Code above, Article (33) of the Articles of Association of the Company contains rules governing Directors' unauthorized absence from Board meetings. This Article provides that "In case of failure of a member to attend 3 consecutive or 5 non-consecutive meetings of the Board without justification acceptable to the Board, such member shall be considered to have resigned."

#### Note 13

In compliance with the provisions of Article 15 of the Code, "Committees of the Board of Directors", which provides "The Board of Directors shall assess the benefits of establishing specialized committees to oversee the important functions. Upon deciding concerning the committees to be selected, the Board of Directors shall take in consideration the committees stated in this Code", Article 30 of the Company's Articles of Association provides that "The Board of Directors shall be entitled to the broadest scope of authorities to manage the company and shall be entitled to assume all activities required for such management in accordance with its objective. Such authority shall only be restricted by provisions of the law or the Articles of Association of the Company or resolutions of the General Assembly."

The Board of Directors is also assigned with appointing the senior executive management in accordance with Article (31) of the Company's Articles of Association which provides that "The right to sign on behalf of the Company during absence of the Chairman of the Board of Directors shall be delegated to the Vice Chairman, and in case of absence of the latter, it shall be delegated to Managing Director(s), jointly or severally, and they shall as well represent it before Justice and third parties, in accordance with a resolution issued by the Board of Directors in this respect.

The Board of Directors may appoint a manager or more for the company and also authorize them, jointly or severally, to sign on behalf of the company. Moreover, the Board of Directors may sometimes delegate some of its functions to undertake specific operations and constitute special committees, and in this event, the Board remains liable for the functions it has delegated.



Note 14

Nominations and appointments of Board Members are made in the Ordinary General Assembly of shareholders according to formal, rigorous and transparent procedures, in accordance with Article (26) of the Company's Articles of Association which provides "Company shall be managed by a Board of Directors of 9 members, to be elected for a term of 3 years. A director may be re-elected more than once. The Procedures of nomination of the Directors shall be formal, strict and transparent. The nomination of the Directors shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as Directors, in addition to their skills, knowledge, experiences, professional technical and academic qualifications and their personalities. The Board of Directors shall include executive, non-executive and independent directors" in the presence of representatives of Ministry of Economy and Commerce in accordance with the provisions of Article 50 of the Company's Articles of Association which reads "Meeting minutes shall be prepared including names of those present, statutory quorum, and presence of representatives of the Concerned Department at the Ministry, Minutes shall also include ample summary of all General Assembly discussions, all that occurs during the meeting, resolutions taken during the Assembly, the number of votes in favor or against such resolutions and all that is requested by the shareholders or officers of the Concerned Department at the Ministry to be included in the minutes." . During 2015, the Board of Directors consisted of nine members, elected for a period of three years in accordance with the laws and provisions of the Company's Articles of Association. It was taken into consideration that the Board Members have adequate expertise and knowledge to effectively perform their functions in the Company and give sufficient time and attention to their roles in accordance with the provisions of Article 9.3 of the Code, which provides " The member of the Board shall be qualified and shall have sufficient knowledge in administrative matters and the appropriate experience to carry out his tasks in an effective manner for the benefit of the company. He shall allocate sufficient time to carry out his work in all integrity and transparency in a way achieving the company's benefit, goals and purposes."

Note 15

In accordance with the provisions of Article 16(2) of the Code, which reads "The Board of Directors shall establish a Nominations Committee headed by an independent Board member and consisting of independent Board members who shall suggest the appointment of the Board members and their renomination for election through the General Assembly (in order to avoid any confusion, the nomination through the Committee shall not mean the prevention of any shareholder at the company from his right to nominate or be nominated)", the Nomination Committee was formed and consists of the following Board members:

- 1. HE Sheikh Suhaim Bin Abdullah Bin Khalifa Al Thani, Chairman
- Mr. Mohammed Ali Mohammed Khamees Al Kubaisi, Member
- 3. Mr. Ali Yousuf Kamal, Member

Although members of the Committee are non-independent, they are non-executive. The Chairman considers these members provide the best balance of experience required for the role.

Note 16

The committee also sets principles for selection and nominations to the Board of Directors in compliance with the provisions of Article 16(3) of the Code, which provides "The nominations shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as members of the Board, in addition to their skills, knowledge, experience, professional, technical and academic qualifications and their personality. They may also be based on "The Appropriate Guiding Principles for the Nomination of the Board Members" enclosed to this regulation and that may be prepared by the Authority from time to time." In March 2015, Article (26) of the Company's Articles of Association, which provides "Company shall be managed by a Board of Directors of 9 members, to be elected for a term of 3 years. A director may be re-elected more than once. The Procedures of nomination of the Directors shall be formal, strict and transparent. The nomination of the Directors shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as Directors, in addition to their skills, knowledge, experiences, professional technical and academic qualifications and their personalities. The Board of Directors shall include executive, non-executive and independent directors" was amended to comply with provision of Article 16.3 of the Code hereinabove.



|              | ROLANGEROS   |
|--------------|--|
| Note 17      | The Board of Directors adopted and published the Terms of Reference of the Nomination Committee in accordance with the provisions of Article 16(4) of the Code, which reads "The Nominations Committee shall, upon its formation, adopt and publish its framework in a way showing its authority and role." The main role of the Nomination Committee is to ensure that nominations and appointments of Board Members shall be made according to formal, rigorous and transparent procedures in accordance with the provisions of Article 16(1) of the Code, which reads "The members of the Board shall be nominated and appointed according to formal, strict and transparent procedures." And Article (26) of the Company's Articles of Association which provides "Company shall be managed by a Board of Directors of 9 members, to be elected for a term of 3 years. A director may be re-elected more than once. The Procedures of nomination of the Directors shall be formal, strict and transparent. The nomination of the Directors shall take into account, among other things, the ability of the candidates to give a sufficient time to their duties as Directors, in addition to their skills, knowledge, experiences, professional technical and academic qualifications and their personalities. The Board of Directors shall include executive, non-executive and independent directors." |
| Note<br>18.a | Terms of Reference of the Nomination Committee provide that tasks of the Nomination committee include conducting annual self-assessment of the performance of the Board. Articles 32.6 of the Company's Articles of Association provides for the following "The Board shall conduct an annual self-assessment of the performance of the Board in order to maintain or improve the effectiveness of the Board performance."   |
| Note<br>18.b | N/A. But the company would take into consideration any requirements issued by the appropriate authorities.   |
| Note 19      | In accordance with the provisions of Article 17(1) of the Code, which reads "The Board of Directors shall establish a Remuneration Committee consisting of at least three non-executive members the majority of whom are independent", the Remuneration Committee was formed and consists of the following Board members:  1. WE Sheikh Subaim Rip Abdullah Rip Khalife Al Theori Chairman   |
|              | HE Sheikh Suhaim Bin Abdullah Bin Khalifa Al Thani, Chairman     Mr. Mohammed Ali Mohammed Khamees Al Kubaisi, Member     Mr. Keith Higley, Member   |
|              | Although members of the Committee are non-independent, they are non-executive. The Chairman considers these members provide the best balance of experience required for the role.  |
| Note 20      | The Board of Directors adopted and published the Terms of Reference of the Remuneration Committee which clarified its role and basic responsibilities in accordance with the provisions of Article 17.2 of the Code which reads "The Remuneration Committee shall, upon its formation, adopt and publish its framework in a way showing its main role and liabilities." This committee shall oversee the Remuneration principles and policies of the Company, including remuneration of the Board of Directors and Senior Executive Management, and keep the Board advised accordingly.  |
| Note 21      | The remuneration policies and principles have been communicated at each Annual General Assembly since February 17, 2010, and they were approved and published in the Company's Annual Report, and announced on the Company's website according to the provisions of Article 17(4) of the Code which reads "The remuneration policy and principles shall be revealed to the members of the Board in the company's annual report."   |
| Note 22      | Terms of Reference of the Remuneration Committee as approved by the Board of Directors of the Company, provided for the provisions provided for in Article 17/5 of the Code, which reads "The Remuneration Committee shall take in consideration the liabilities and scope of tasks of the members of the Board and the members of the senior executive management as well as the performance of the company. The remuneration may include a fixed part and another part related to performance and this part shall be focused on the company's performance over the long term", in addition to the fact that no   |



|         | member can decide his own remuneration.   |
|---------|---|
|         | member can deduce his own remains addit.  |
| Note 23 | Since the number of independent directors is insufficient to form the Audit Committee, majority members of the Committee are non-independent.   |
|         | In accordance with the provisions of Article 18(1) of the Code, which reads "The Board of Directors shall establish an Audit Committee consisting of at least three members, mostly independent members. The Audit Committee shall include at least one member having a financial experience in the field of auditing. In case the number of the independent Board members is not sufficient to form the membership of the Audit Committee, the company may appoint non-independent members, provided that the Head of the Committee is independent", the Audit Committee was formed and consists of the following Board members: |
|         | <ol> <li>HE Sheikh Suhaim Bin Abdullah Bin Khalifa Al Thani, Chairman</li> </ol>  |
|         | <ol><li>Mr. Mohammed Ali Mohammed Khamees Al Kubaisi, Member</li></ol>  |
|         | 3. Mr. Ali Yousuf Kamal, Member   |
|         | 4. Mr. Alekh Grewal, Member   |
|         | Although members of the Committee are non-independent, the majority are non-executive. Member No. (4) is a qualified accountant. The Chairman considers these members provide the best balance of experience required for the role.   |
| Note 24 | The Audit committee does not include any person who is or has been employed by the company's external auditors as per the provisions of Article 18(2) of the Code, which reads "In all events, no person working currently or was working in the past at an external auditor at the company during the past two years shall be member in the Audit Committee."  |
| Note 25 | The Committee has administratively and financially highly experienced members and its terms of reference permit it to consult at the expense of the company.  |
| Note 26 | The Committee meets at least every three months and keeps minutes of its meetings. The Audit Committee held six meetings during 2015.   |
| Note 27 | No conflict has ever occurred between Audit Committee recommendations and Board resolutions.  |
| Note 28 | The Board of Directors adopted and published the Terms of Reference of the Audit Committee in accordance with the provisions of Article 18(6) of the Code which reads "The Audit Committee shall, upon its formation, adopt and publish its framework in a way stating its main role and liabilities in the form of an Audit Committee Charter, These liabilities include in particular:  |
|         | a- Approving a policy to conclude contracts with external auditors, submitting to the Board of<br>Directors all the matters requiring certain measures, as per the Committee, and giving<br>recommendations on the measures and steps to be taken;  |
|         | <ul> <li>Overseeing and monitoring the independence and objectivity of the external auditors and<br/>discussing with them on the nature, effectiveness and scope of the audit according to the<br/>international auditing standards and the international financial reporting standards;</li> </ul>   |
|         | c- Overseeing the accuracy and validity of the financial statements, annual, semi-annual and<br>quarterly reports and reviewing these statements and reports and, in this regard, facusing<br>specifically on:  |
|         | <ol> <li>Any changes in the policies and applications / practices related to accounting;</li> </ol>   |
|         | <ol><li>Aspects subject to estimative provisions through the senior executive management;</li></ol>   |
|         | 3- Substantive changes resulting from the audit;  |
|         | 4- Continuance of the company successfully;   |
|         | <ol><li>Compliance with the accounting standards set by the Authority;</li></ol>  |



- 6- Compliance with the rules of listing in the market;
- 7- Compliance with the rules and other requirements related to the preparation of financial reports;
- d- Coordinating with the Board of Directors, the senior executive management and the Chief Financial Officer at the company or the person taking over these tasks, and meeting with external auditors at least once per year;
- e- Studying any important and unusual matters contained or will be contained in the financial reports and the accounts and looking corefully at any matters raised by the Chief Financial Officer at the company or the person taking over these tasks, the compliance officer at the company or the external auditors;
- f- Reviewing the financial control and internal control systems and risk management;
- g- Discussing the internal control system with the management and guaranteeing that the management performs its obligations through the development of an effective internal control system;
- Discussing the results of the major investigations in the internal control matters assigned by the Board of Directors or made through the initiative of the Committee and the approval of the Board of Directors;
- Ensuring coordination between the internal auditors and external auditor and availability of necessary resources, and verifying the effectiveness and supervision of the Internal Control Authority;
- j- Reviewing the financial and accounting policies and procedures at the Company;
- k- Reviewing the letter of appointment and work plan of the external auditor, and any important inquiries required from the senior management at the company related to the accounting records, financial accounts or control systems as well as the responses of the executive management;
- Ensuring quick response to the Board of Directors on the inquiries and matters included in the letters or reports of the external auditors;
- m- Setting rules through which the company's employees will be able to convey, with all confidentiality, their doubts about any matters that may raise suspicion in the financial reports, internal control or any other matters, ensuring appropriate arrangements that allow an independent and fair investigation on these matters while granting confidentiality and protection to the employee from any adverse action or damage, and suggesting these rules to the Board of Directors for approval;
- n- Monitoring the Company's compliance with the rules of professional conduct;
- Ensuring the proper application of the business rules related to these tasks and powers assigned to it by the Board of Directors;
- p- Reporting to the Board of Directors concerning the matters contained in this Article;
- q- Considering any other issues determined by the Board of Directors."

The Terms of Reference of the Committee explain its main roles and basic responsibilities in its Audit Committee Charter. It is noteworthy that the Terms of Reference of the Committee include all the provisions of aforementioned Article 18(6) of the Code. All of this was disclosed in the Annual Report of the Company and published on the company's website.

#### Note 29

The Board of Directors is responsible for the company's internal control, the overall aim of which is to safeguard the company's assets and thereby its shareholders' investment. Board of Directors and its Audit Committee oversee the actions of management and monitor the effectiveness of the internal control systems that have been put in place. In this regard, and in accordance with the provisions of Article (19) of the Code, which provides:

"Compliance with the Regulations, internal Control and the Internal Auditor:

19.1 The company shall adopt an internal control system duly approved by the Board for the evaluation of the methods and procedures related to the risk management and application of the governance regulation approved by the company and for compliance with the relevant laws



and regulations. The internal control system shall set clear responsibility and accountability standards in all the company's departments.

- 19.2 The internal control operations shall include the establishment of effective and independent units for the risk assessment and management in addition to units for financial auditing and internal operations, in addition to external auditing. The internal control system shall ensure that all the transactions of the related parties are made according to their controls.
- 19.3 The company shall have an internal audit unit having a specified role and tasks and in particular, the internal audit unit shall:
  - Scrutinize the internal control system and oversee its application;
  - Be managed by an efficient and operationally independent work team who is properly trained:
  - Submit its reports to the Board of Directors directly or indirectly, through the Board's Audit Committee and shall be liable towards it;
  - 4. Have access to all the company's activities;
  - Be independent, such as failing to carry out the ardinary dally work of the company. Its independence shall be enhanced, for example, by determining the remuneration of the unit members directly by the Board.
- 19.4 The internal audit unit shall consist of at least one internal auditor appointed by the Board of Directors. Such auditor shall be liable towards the Board.
- 19.5 The Internal auditor shall prepare an Internal auditing report and submit it to the Audit Committee and the Board of Directors. Such report shall include a review and evaluation of the internal control system at the company and shall specify the scope of the report under agreement between the Board (upon recommendation of the Audit Committee) and the internal auditor, provided that the report contains in particular the following:
  - Control and supervision procedures of the financial affairs, investments and risks management.
  - Comparison between the development of the risks factors at the company and the existing systems to face the drastic or unexpected changes in the market.
  - Evaluation of the performance of the Board and the senior management in the application
    of the internal control system, including the specification of the number of times where the
    Board is notified of control matters (including risks management) and the method with
    which the Board handled such matters.
  - Failure in the application of the internal control, weaknesses in the application thereof or the emergencies that affected or may affect the company's financial performance, as well as the procedure followed by the company to deal with the failure in applying the internal control (especially the problems revealed in the company's annual reports and financial statements).
  - The company's compliance with the rules and conditions governing the disclosure and listing in the market.
  - The company's compliance with the internal control systems upon determining and managing the risks.
  - All relevant information describing the risks management process in the company.
- 19.6 The internal auditing report shall be prepared every three months."

#### we can mention the following:

- (1) The Company's compliance with all the provisions of the Code, relevant laws and regulations, and the Company's Articles of Association, as Article 30 of the Company's Articles of Association provides that "The Board of Directors shall be entitled to the broadest scope of authorities to manage the company and shall be entitled to assume all activities required for such management in accordance with its objective. Such authority shall only be restricted by provisions of law or the Articles of Association of the Company or resolutions of the General Assembly." the Board of Directors' authority to manage the company is not restricted except by provisions of the law or the Company's Articles of Association or resolutions of the General Assembly??.
- (2) The Executive Committee regularly reviews and updates the professional conduct rules setting forth the Company's corporate values and other internal policies and procedures that should be



complied in accordance with the provisions of Article 3(2) of the Code. These rules include Employee Manual, Audit Committee Charter, Company Regulations, Related Party Transactions Policy, Insider Trading Policy, and other circulars issued by the Senior Executive Management from time to time.

- (3) The Company adopted internal control systems to assess the methods and processes relating to risk management. The Company's framework for internal control is made up of five components: control environment, risk assessment, control activities, information and communication, and monitoring.
- (4) The company integrates the principles of problem identification and continuous improvement into its business operation process and makes continuous efforts to train employees who will put these principles into practice.
- (5) The Internal Control systems are set under clear lines of responsibility, accountability, and audit throughout the company's departments and divisions.
- (6) The Board of Directors continuously evaluates the information provided by the Executive Management and the Audit Committee. The Audit Committee's task of monitoring the efficiency of internal control systems by the management team is of particular interest to the Board. This work includes checking that steps are taken with respect to any problems detected and suggestions made by auditors to rectify them.
- (7) Internal control has been developed under following policies:
- a) Systems to ensure that the Management executes their responsibilities in compliance with relevant laws and regulations and the Company's Articles of Association;
- b) Rules and systems related to the management of risk of loss;
- c) Systems to ensure that employees conduct business in compliance with relevant laws and regulations (including Corporate Governance Code) and articles of association;
- d) Systems to ensure appropriateness of business operations;
- e) Systems to ensure that all transactions that involve potential related parties or conflicts of interest are determined on a fair, reasonable and consistent basis. The Company has established a number of control processes relating to conflict of interest between the Company and related parties.
- (8) The Senior Executive Management continuously evaluates the adequacy of its systems, processes and controls to ensure that the deviations and risk is minimized.
- (9) Internal auditor submits to the Audit Committee a quarterly internal audit report which includes a review and assessment of the Internal control systems of the company.

In respect of the current period, the Board considered the internal control systems effective and adequate. No significant areas of concern which might affect shareholders were identified. There have been no significant internal control failures affecting the financial performance of the company.

The company monitors and manages the risk relating to operations through risk reports devised by the management. Same is discussed in the monthly business review meetings chaired by the Group CEO and Director.

The financial risk management aspects are disclosed in the annual audited report of the company.

(10) The general risk policy and the basic principles underpinning it are implemented by means of a comprehensive risk control and management system based upon a proper definition and allocation of functions and responsibilities at the operating level and upon supporting procedures, methodologies and tools, suitable for the various stages and activities within the system. The risk factors to which the Company is subject are set forth generally below;



- a) Corporate governance risks: regarding verification that compliance with the good corporate governance rules established by the Company through its monitoring of the Corporate Governance Process is crucial to adequately safeguarding the interests of the Company and those of all its shareholders.
- b) Market risks: exposure of the Group's results of operations to fluctuations in prices and market variable prices of financial assets, among others.
- c) Credit risks: possibility that a counter party fails to perform its contractual obligations, thus causing an economic or financial loss to the Group.
- d) Business risks: uncertainty as to the behavior of key variables inherent in the business.
- e) Regulatory risks: resulting from regulatory changes made by the various regulators.
- f) Operational risks: direct or indirect financial losses caused by inadequate internal processes, technological failures, human error, or as a consequence of external events.
- g) Reputational risks: potential negative impact on the Company's value resulting from business performance not living up to the expectations created among various stakeholders.
- (11)In compliance with Article 19.3.3 of the Code, which reads "The company shall have an internal audit unit having a specified role and tasks and in particular, the internal audit unit shall:....(3)Submit its reports to the Board of Directors directly or indirectly, through the Board's Audit Committee and shall be liable towards it;" the Internal Auditor periodically submits a report to the Audit Committee, which includes a review and assessment of the internal control system of the Company. The Report covers all what is provided for in the Article 19(5) of the Code which reads:
  - "19.5 The Internal auditor shall prepare an internal auditing report and submit it to the Audit Committee and the Board of Directors. Such report shall include a review and evaluation of the internal control system at the company and shall specify the scope of the report under agreement between the Board (upon recommendation of the Audit Committee) and the internal auditor, provided that the report contains in particular the following:
    - Control and supervision procedures of the financial affairs, investments and risks management.
    - Comparison between the development of the risks factors at the company and the existing systems to face the drastic or unexpected changes in the market.
    - Evaluation of the performance of the Board and the senior management in the application of the internal control system, including the specification of the number of times where the Board is notified of control matters (including risks management) and the method with which the Board handled such matters.
    - Failure in the application of the internal control, weaknesses in the application thereof or the emergencies that affected or may affect the company's financial performance, as well as the procedure followed by the company to deal with the failure in applying the internal control (especially the problems revealed in the company's annual reports and financial statements).
    - The company's compliance with the rules and conditions governing the disclosure and listing in the market.
    - The company's compliance with the Internal control systems upon determining and managing the risks.
    - All relevant information describing the risks management process in the company"
    - It is noteworthy that the Internal Auditor has access to all documents to review all aspects and activities of internal control, and to carry out comprehensive audits of practices, procedures and internal controls of all business and support units and subsidiaries on regular basis:
- (12) The Audit Committee and the Senior Executive Committee study all important and extraordinary items contained in the reports prepared by the internal and external auditors by taking appropriate decisions and to conduct continuous assessment of the information



submitted by the Audit Committee or the External Auditor, so that the Internal control systems are implemented effectively and correctly. Note 30 The External Auditor is appointed by the General Assembly in accordance with Article 52 of the Company's Articles of Association, which reads "The Company shall have an auditor or more to be appointed for a term of one year by the General Assembly who shall define their charges, and shall have the right to re-appoint them, provided that the term of appointment shall not exceed 5 successive years. The Auditor shall be registered in the Auditors' Register provided for in Low No 30 of 2004 regulating the profession of auditors, and shall have practiced the profession for at least 10 consecutive years." During the General Assembly meeting held in March, 2015, the shareholders appointed M/s. Deloitte & Touche as the external auditor for the financial year of 2015. M/s. Deloitte & Touche are qualified and independent of the Company and the Board of Directors. The External Auditor also carries out independent annual audit and semi-annual review aimed at ensuring that the financial statements are prepared in accordance with the international standards. All the financial reports are published in Arabic and English newspapers. The shareholders and public may also log on the Company's website for the financial results and other related information. The External Auditor attends the Company's annual ordinary General Assembly and answers any queries raised by the shareholders in accordance with Article 55 of the Company's Articles of Association which reads "The auditor shall attend the General Assembly and give his opinion in all that relates to his work and, in particular, to the balance sheet of the Company, and he shall recite his report before the General Assembly, which report shall include all the information provided for in the Commercial Companies Law. Each shareholder shall have the right to discuss and request explanations in relation to the facts included in his report." Note 31 Transparency and Disclosure are fundamental values in Corporate Governance, and they are two sides to a coin: if one is not available, the other becomes absent, as they are considered powerful tools in having effect on the behavior of the company, and to protect the shareholders and investors and support them in evaluating the competence of the management, and taking appropriate decisions that are based on sufficient information regarding evaluation of the company. Based on the provisions of Articles 21.1 of the Code, which reads "The company shall comply with all the disclosure requirements including the submittal of financial reports and disclosure of the number of shares of the Board members, senior executives, senior shareholders or controlling shareholders. The company shall also disclose information related to its Board members including the curriculum vitae of each proving his educational level, profession and membership in other Boards of Directors (If any). It shall also disclose the various names of the Board members formed by the Board according to Article 5, clause 3 with its formation statement" and 31.4.8 of the Code, which reads "31.4 The governance report shall include all information related to the application of the provisions of this regulation, for example and without limitation:....(8). The company's compliance with the rules and conditions governing the disclosure and listing in the market", the Company has complied with all the disclosure requirements mentioned in these articles. The Company's website contains all the important and basic information of the company, including but not limited to the financial reports, the various Committees formed by the Board of Directors and their Terms of References, and the résumés of each member of the Board of Directors. The company carries out timely and accurate disclosure of the financial statements and other important information to the regulatory bodies and publishes such information in the newspapers. The Company provides all the necessary information to the External auditors so as to enable them Note 32 to prepare the Company's financial reports in accordance and compliance with the IFRS and IAS standards and requirements. It is clearly stated in the external auditor's report that the Company conforms to IFRS and that the audit has been conducted in accordance with IAS, in compliance with Article 21.3 of the Code which reads "The company's financial reports shall be conformant to the International Financial Reporting Standards / International Accounting Standards (IFRS/IAS) and (ISA). The report of the external auditors shall include an explicit reference whether they obtained the necessary Information and shall state if the company is compliant with (IFRS/IAS) and if the auditing



|               | was made according to the international standards of auditing (ISA)."  |  |
|---------------|--|--|
| -0.000 -0.000 |  |  |
| Note 33       | The Company audited financial reports are published in newspapers, announced on the website<br>and copies are distributed to shareholders in the General Assembly.   |  |
| Note 34       | The Board of Directors and the Senior Executive Management recognize their responsibilities to represent the interest of all shareholders.   |  |
|               | The Company's Articles of Association includes provisions that ensure non-discrimination between shareholders. For instance, Article 18 of it states that "Each share shall entitle its holder to a portion equal to that of others without any discrimination," Article 16 states that "Any shareholder can own any number of shares in the Company provided that the number of shareholders shall not be less than the minimum provided for in the Commercial Companies Law," Article 40 states that "Each shareholder shall be entitled to a number of votes equal to the number of his shares"                                   |  |
|               | According to the provisions of the Code and the Company's Articles of Association, the shareholders have:  |  |
|               | The right to attend the General Assembly Meetings  |  |
|               | 2. Vote personally or by proxy in the General Assembly Meetings  |  |
|               | <ol> <li>Looking into and approval of the Board of Directors' proposals for distribution of dividends.</li> <li>(The Company's Dividend Policy has been presented at each Annual General Assembly meeting since February, 2010).</li> </ol>  |  |
|               | <ol> <li>Invitation to General Assembly meeting and the right to place items on the agenda, discuss<br/>matters listed on the agenda and address questions and receive answers thereupon.</li> </ol>   |  |
|               | <ol><li>Elect members of the Board of Directors. The Board members were unanimously elected in<br/>2013</li></ol>  |  |
| Note 35       | As the company is listed on the Oatar Exchange, the records containing details of shareholders are kep by the Qatar Exchange according to the provisions of the Commercial Companies Law No. 11 of 201. Qatar Exchange, according to its internal regulations, deals with the shareholders. The Compar requests Qatar Exchange from time to time to provide records showing ownership of shares according to procedures set by Qatar Exchange. Each shareholder has the right to obtain the Memorandum of Association and Articles of Association of the company, and other documents stipulated by the Authority whenever required. |  |
| Note 36       | Article (35) of the Articles of Association of the company provides that the Board of Directors is annually provide necessary information and data to the shareholders before holding the general assembly meeting. The Board informs the shareholders of such right in the invitation addressed to shareholders to attend the general assembly meeting. The company's Memorandum and Articles Association do not include detailed and clear procedures for obtaining certain types of information the company endeavors to be transparent in the information it provides on its website and its Anni Report.                        |  |
| Note 37       | In accordance with the provisions of Article 24(2) of the Code, which reads "The company shall have website to publish all disclosures, relevant information and general information. This shall include information that shall be announced under this regulation and by virtue of any laws and relevant regulations" the Company has a website, www.mannal.com that includes all general information at the Company.   |  |
| Note 38       | Article (45) of the Articles of Association of the company provides for shareholders' right to apply to the Board of Directors to hold an extraordinary general assembly meeting. If the Board fails to serve the invitation within the prescribed period, shareholders may apply to the Ministry of Business to serve the invitation at the cost of the company.  |  |



|         | CORPORATION  |
|---------|--|
|         | Article (47) of the Articles of Association of the company also provides for shareholders' right t request addition of any specific matter in the agenda.  |
| Note 39 | Article (40) of the Articles of Association of the company provides that every shareholder shall, upo voting, have a number of votes equivalent to his shares. The same Article also provides that ever shareholder shall have the right to attend the General Assembly of shareholders in person or by proxy.   |
| Note 40 | The last paragraph of Article (35) of the Company's Articles of Association provides for the following:  |
|         | "Any shareholder has the right to ask for information on the candidates to the membership of the Board before the election, including a description of the candidate's professional and technical skills experience and other qualifications."   |
|         | The Board announces opening Board nominations in (local) newspapers. If any shareholder require any information about the nominees for directorship, the Secretariat of the Board will provide such information to the shareholders. Our Form to be completed to nominate a director includes a section to detail an applicant's professional and technical skills, experience, and other qualifications at required in the Code.  |
| Note 41 | The election of the Board members has been uncontested so far, due to the absence of applications from other nominees. The company abides by implementing provisions of both the Commercia Companies Law and the QFMA code in this respect and the currently applied "one-vote-per-share" voting system, without any exceptions among shareholders, irrespective of the number of shares they own, is in line with such provisions.  |
| Note 42 | In accordance with the provisions of Article 28 of the Code, which reads "The Board of Directors shall submit to the General Assembly a clear policy that regulates and clarifies the method of distribution of profits. Such submittal shall include an explanation of this policy based on serving the interest of the company and that of the shareholders alike", the General Assembly of shareholders on February 17, 2010, and upon recommendation of the Board of Directors, approved the dividend policy including background and rationale of such policy in terms of the best interest of the Company and the shareholders simultaneously, which was reiterated at the Ordinary General Assembly on February 23, 2011. The dividend policy has annually been published to the shareholders in the Annual Report. |
|         | As per extract from the current dividend policy: "The Company believes that the payment of dividends is an important element in creating shareholder value for its investors and subject to the above, it is the policy of the company at this time, which may be subject to changes in the future, to propose to the shareholders cash dividends generally in line with the market."  |
| Note 43 | The capital structure is disclosed. The only shareholder agreements disclosed are those tabled at the<br>General Assembly. Shareholder agreement levels are not included in the company's Memorandum and<br>Articles of Association.   |
| Note 44 | Minority Shareholders' Rights and Tag along Rights: The Board recognizes their responsibility to consider the interests of all shareholders; however shareholder decisions ultimately depend on a majority vote in accordance with the Commercial Companies Law No (11) of 2015. The Memorandum and Articles of Association do not include a mechanism for public offering but the issue of shares or a rights issue has always been subject to shareholder agreement.   |
| Note 45 | The Board respects the rights of stakeholders and their access to information they are entitled to receive.  |
| Note 46 | The Company's Management follows a principle of fairness and equality among the employees and workers, and there is no discrimination based on race, gender or religion. It is mentioned in the Employee Manual that "The Company policy is not to discriminate in its activities or with respect to employment terms and conditions on the basis of age, gender, race, colour, national origin or religion.   |



|         | CORPORATION  |
|---------|--|
|         | Such a policy ensures that only relevant factors are considered, and that equitable and consistent standards of conduct and performance are applied."  |
| Note 47 | The Management also provides incentives and remuneration according to specific policies and principles. On February 17, 2010, the shareholders, upon recommendation of the Board of Directors, approved the Remuneration policy which has been communicated at each Annual General Assembly ever since. It aims at remunerating fairly and responsibly in light of performance related components and scope of the functions at all levels, and to link rewards to corporate and individual performance and shareholders' interests.   |
| Nate 48 | In compliance with the provisions of Article 30(4) of the Code, which reads "The Board shall adopt a mechanism that allows the company's employees to notify the Board of any suspicious acts to the company when these acts are unorthodox, illegal or harmful to the company. The Board shall guarantee confidentiality and protection to the worker heading to the Board from any harm or negative reaction from other employees or from his superiors", the Board of Directors has adopted a whistle blowing policy providing employees with protection and confidentiality when they report to the Management any suspicious behavior, where such behavior is unethical, illegal, or detrimental to the Company's and shareholders' interests, and ensure their protection from any harm or negative reaction by others. The whistle blowing policy is summarized on the Company's website. |
| Note 49 | As evident from Notes 45 through 49, the company is in full compliance with provisions of this Article.  |
| Note 50 | The Board prepares an Annual Report signed by the Chairman. The latest prepared was for year 2015.   |
| Note 51 | Company annually submitted Corporate Governance Report to Qatar Financial Markets Authority together with the Annual Report. Both documents have been regularly communicated to the shareholders at each Annual General Assembly since February, 2010  |
| Note 52 | Company includes an item on Corporate Governance Report in the agenda of the annual general assembly and copies of the Report are also distributed to the shareholders during the meeting.   |
| Note 53 | The company includes all the requirements provided for in this Article in the annual Corporate Governance Report as explained in the above Notes. No violations have been reported this year. As regards the method of determining the remuneration of the Board, the method is that the Board recommends the proposed remuneration to be approved by the shareholders at the general assembly meeting.  |
|         | Senior executives' remuneration is reviewed by the Remuneration Committee taking into consideration the market conditions to ensure competitive remuneration in line with the market.  |
| Note 54 | As evident from Notes 51 through 54, the company is in full compliance with provisions of Article 31 of the Code, which reads as follows:  |
|         | "Article 31 - Governance Report  |
|         | 31.1 The Board shall prepare an annual report to be signed by the Chairman. 31.2 The governance report shall be submitted to the Authority on an annual basis or at any time required by the Authority, accompanied with a commitment of periodic disclosure.  |
|         | 31,3 The clause of governance report shall be included in the agenda of the company's ordinary<br>General Assembly and a copy thereof shall be distributed to the shareholders during the<br>meeting.  |
|         | area trige   |
|         | 31.4 The governance report shall include all information related to the application of the provisions of this regulation, for example and without limitation:  |



- 2- Disclosure of any violations committed during the financial year, their reasons, method of handling and ways to avoid them in the future;
- 3- Disclosure of the members constituting the Board of Directors and its committees, their liabilities and activities during the year according to the categories and powers of these members, in addition to the method of determining the remuneration of the members of the Board and the senior executive management at the company.
- 4- Disclosure of the internal control procedures including the supervision of the financial affairs, investments and risks management.
- 5- Disclosure of the procedures followed by the company to identify the significant risks that may be encountered and the methods of their assessment and management, to make a comparative analysis of the risk factors faced by the company and discuss the regulations adopted for the discussion of radical or unforeseen changes in the market.
- 6- Evaluation of the performance of the Board and the senior management in the application of the internal control system, including the specification of the number of times where the Board is notified of control matters (including risks management) and the method with which the Board handled such matters.
- 7- Disclosure of the failure in the application of the internal control system, in whole or in part, weaknesses in the application thereof or the emergencies that affected or may affect the company's financial performance, as well as the procedure followed by the company to deal with the failure in applying the internal control (especially the problems revealed in the company's annual reports and financial statements).
- 8- The company's compliance with the rules and conditions governing the disclosure and listing in the market.
- The company's compliance with the internal control systems upon determining and managing the risks.
- 10- All relevant information describing the risks management process and the internal control procedures in the company.
- 31.5 The companies shall fully comply with the provisions of this Article, as they are exempted from the principle of "compliance or justification of non-compliance".

For/Mannal Corporation QSC

For/Harnad Bin Abdulla Bin Khalifa Al Thani

Chairman

