

INTERIM CONDENSED CONSOLIDATED

FINANCIAL STATEMENTS

FOR THE SIX MONTH PERIOD ENDED

JUNE 30, 2008

TOGETHER WITH

AUDITOR'S REVIEW REPORT

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS <u>JUNE 30, 2008</u>

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#### **DIRECTORS' REPORT**

We are pleased to report a Net Profit of QR. 80.1 million for the six month period ended 30<sup>th</sup> June, 2008 which is an increase in Net Profit of 60% over the corresponding period in 2007.

Following an AGM and EGM in February 2008, the capital was increased to QR 144 million by the issue of 2.4 million bonus shares of QR 10 each.

Keith Higley Managing Director

August 4, 2008

#### Report on Review of Interim Condensed Consolidated Financial Statements

To The Board of Directors Mannai Corporation (Q.S.C.) Doha - Qatar

#### Introduction

We have reviewed the accompanying interim condensed consolidated Financial Statements of Mannai Corporation (Q.S.C.) "the Company" which comprise the interim consolidated balance sheet as of June 30, 2008 and the related interim consolidated statements of income, changes in equity and cash flows for the six month period then ended, and certain explanatory notes. Management is responsible for the preparation and fair presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard: IAS 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with **International Accounting Standard - 34 "Interim Financial Reporting"**.

For **Deloitte and Touche** 

Doha – Qatar August 4, 2008 Muhammad Bahemia License No. 103

# INTERIM CONSOLIDATED BALANCE SHEET AS OF JUNE 30, 2008

	Note	June 30, 2008 (Reviewed)	December 31 2007 (Audited)
<u>ASSETS</u>		QR'000	QR'000
<b>Current Assets:</b>		QI 000	Q11 000
Bank balances and cash		55,286	16,428
Accounts and bills receivable		302,360	•
Due from related parties			2,455
Advances to suppliers		70,337	
Accrued income		19,083	
Inventories		387,200	· · · · · · · · · · · · · · · · · · ·
Prepayments and other debit balances		16,064	,
<b>Total Current Assets</b>		850,330	795,046
Non-Current Assets:			
Investments		102	102
Long-term receivables		3,570	4,284
Investment in joint venture company		5,136	4,131
Property, plant and equipment	3	213,176	202,816
<b>Total Non-Current Assets</b>		221,984	211,333
Total Assets		1,072,314	1,006,379

# MANNAI CORPORATION (Q.S.C.)

## **DOHA – QATAR**

# INTERIM CONSOLIDATED BALANCE SHEET

	Note	June 30, 2008 (Reviewed)	2007
LIABILITIES AND SHAREHOLDERS' EQUITY		QR'000	QR'000
Current Liabilities:		QK 000	QK 000
Bank overdrafts		168,048	147,137
Accounts payable		189,497	192,669
Accruals and other credit balances		141,481	128,728
<b>Total Current Liabilities</b>		499,026	,
Non-Current Liabilities:			
Provision for employees' end of service benefits		12,529	9,238
<b>Total Non-Current Liabilities</b>		12,529	9,238
Shareholders' Equity:			
Share capital	4	144,000	120,000
Legal reserve		172,354	172,354
Revaluation reserve		80,117	80,117
Proposed dividends			48,000
Proposed bonus shares			24,000
Retained earnings		164,288	84,136
Total Shareholders' Equity		560,759	,
Total Liabilities and Shareholders' Equity		1,072,314	1,006,379

These financial statements were authorised and approved for issue by the Board of Directors on August 4, 2008.

Voith Higlay Vholid Monnai

Keith Higley Khalid Mannai
Managing Director Executive Director

# INTERIM CONSOLIDATED INCOME STATEMENT FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2008

		Six Month Period	Ended June 30,
	Note	2008 (Reviewed)	2007 (Reviewed)
		QR'000	QR'000
Revenue		989,824	758,551
Direct costs		(787,351)	(607,279)
Gross Profit		202,473	151,272
Other income		1,254	2,130
Share of profit from joint venture company		1,005	936
Investment income		716	331
General and administrative expenses		(97,546)	(77,444)
Selling and distribution expenses		(18,094)	(17,256)
Depreciation of property, plant and equipment		(4,747)	(5,103)
Finance costs		(4,909)	(4,742)
Net Profit for the Period		80,152	50,124
Basic and diluted Earnings Per Share (QR.)	5	5.57	3.91

# INTERIM CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2008

	Share Capital QR'000	Legal Reserve QR'000	Revaluation ReserveQR'000	Proposed Dividends QR'000	Proposed Bonus Shares QR'000	Retained Earnings QR'000	Total QR'000
Balance – January 1, 2007 – (Audited)	60,000	58,218	80,117	40,000		49,755	288,090
Net profit for the period						50,124	50,124
Issue of shares	20,000	120,000					140,000
Dividends capitalized	40,000			(40,000)			<b></b>
Balance – June 30, 2007 – (Reviewed)	120,000	178,218	80,117	 =======	 =======	99,879	478,214 =======
Balance – January 1, 2008 – (Audited) Net profit for the period	120,000	172,354	80,117 	48,000 	<b>24,000</b>	<b>84,136</b> 80,152	528,607 80,152
Issue of bonus shares Proposed dividends	24,000	 		 (48,000)	(24,000)	 	 (48,000)
Balance – June 30, 2008 – (Reviewed)	144,000	172,354	80,117			164,288	560,759

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THESE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# INTERIM CONSOLIDATED CASH FLOWS STATEMENT FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2008

Note	Six Month Period 2008 (Reviewed)	Ended June 30, 2007 (Reviewed)
<del></del>	QR'000	QR'000
Net Cash From (Used in) Operating Activities	91,999	(41,682)
Cash Flows from Investing Activities:		
Acquisition of property, plant and equipment	(27,799)	(37,062)
Proceeds from disposal of property, plant and equipment	4,802	4,872
Movement in long term receivables	714	714
Acquisition of investments		(536)
Investment income received	716	331
Net Cash Used in Investing Activities	(21,567)	(31,681)
Cash Flows from Financing Activities:		
Proceeds from issue of shares		140,000
Dividends paid	(48,000)	
Finance costs paid	(4,486)	(4,501)
Net Cash (Used in) From Financing Activities	(52,486)	135,499
Net increase in cash and cash equivalents	17,946	62,136
Cash and cash equivalents at beginning of period	(130,708)	(129,571)
Cash and Cash Equivalents at End of Period 6	(112,762) =======	(67,435)

# NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTH PERIOD ENDED JUNE 30, 2008

#### 1. Status and Activities:

Mannai Corporation (Q.S.C.), (the "Company") is a Shareholding Company registered in Qatar under Commercial Registration Number 12. Effective July 10, 2007, the Company changed its status from a Closed (Private) Shareholding Company to Public Shareholding Company.

The principal activities of the Company and its subsidiaries (the "**Group**") are sales and service of automobiles, heavy equipment sales, information technology, engineering, geotechnical services, oil field services, hire and servicing of consumer products, office equipment and industrial products, travel, logistics, sponsorship and representation for international companies.

#### 2. Significant Accounting Policies:

These interim condensed consolidated financial statements are prepared in accordance with IAS 34 "Interim Financial Reporting". The accounting policies used in the preparation of these interim condensed consolidated financial statements are consistent with those used in the annual financial statements for the year ended December 31, 2007 and should be read in conjunction with the 2007 annual financial statements and the notes attached thereto, except for the adoption of certain new, revised interpretations which are effective as of January 1, 2008. Adoption of these interpretations did not have any effect on the financial position nor performance of the Company.

The interim condensed consolidated financial statements are prepared under the historical cost convention except for investments which are carried at fair value.

The interim condensed consolidated financial statements do not contain all information and disclosures required for full financial statements prepared in accordance with International Financial Reporting Standards. In addition, results for the six month period ended June 30, 2008 are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2008.

## 3. Property, Plant and Equipment:

	June 30, 2008 (Reviewed)	
	QR'000	QR'000
Net book value - beginning balance	202,816	179,959
Additions	27,799	56,474
Disposals	(3,259)	(6,808)
Depreciation charge for the period / year	(14,180)	
Net Book Value - ending balance	213,176 ======	202,816
4. Share Capital:	June 30, 2008 (Reviewed)	December 31, 2007 (Audited)
	QR'000	QR'000
14,400,000 (2007: 12,000,000) authorised,	144,000	120 000
issued and fully paid shares of QR. 10 each	144,000 ======	120,000 =====

<sup>-</sup> The shareholders of the Company at the extraordinary meeting held on February 28, 2008 approved the Board of Directors proposal for the issue of 1 bonus share for each 5 shares held.

## 5. Earnings Per Share:

Basic and diluted earnings per share are calculated by dividing the net profit for the period by the number of ordinary shares outstanding during the period.

	Six Month Period Ended June 30,		
	2008	2007	
	(Reviewed)	(Reviewed)	
Net Profit for the period (QR.)	80,151,747	50,124,190	
Number of shares outstanding during the period	14,400,000	12,819,890	
Basic and diluted earnings per share (QR.)	5.57	3.91	
	=======	=======	

## 6. Cash and Cash Equivalents:

Cash and cash equivalents for the purpose of cash flow statement, comprise of the following:

	June 30, 2008 (Reviewed)	June 30, 2007 (Reviewed)
	QR'000	QR'000
Bank balances and cash	55,286	44,108
Bank overdrafts	(168,048)	(111,543)
	(112,762)	(67,435)

#### 7. Related Parties:

#### a) Related party transactions

Related parties represent the Joint Venture Company, major shareholders, directors and key management personnel of the Company, and companies of which they are principal owners. Pricing policies and terms of these transactions at arms length.

Transactions with related parties included in the income statement are as follows.

	Six Month Period Ended June 30,		
	2008	2007	
	(Reviewed)	(Reviewed)	
	QR'000	QR'000	
Joint venture company	1,472	707	
Other related parties	8,506	7,444	
	9,978	8,151	
		======	

#### b) Related party balances

Balances with related parties included in the balance sheet are as follows:

	June 30, 2008 (Reviewed)	December 31, 2007 (Audited)
	QR'000	QR'000
Trade receivables from related parties		2,455
	=====	======

#### 8. Compensation of Key Management Personnel:

The remuneration of key management personnel was as follows:

	Six Month Period I	Six Month Period Ended June 30,		
	2008	2007 (Reviewed)		
	(Reviewed)			
	QR'000	QR'000		
Short-terms benefits	6,184	4,443		
Post-employment benefits	227	124		
	 (			
	6,411	4,567		

# 9. Contingencies and Commitments:

	<u>June 30,</u> 2008 (Reviewed)	December 31, 2007 (Audited)		
a) Contingent Liabilities	QR'000	QR'000		
Bank guarantees	117,506 =====	105,055 =====		
b) <u>Commitments</u>				
Capital Commitments	8,289 =====	16,641 =====		

## 10. Segmental Reporting:

	Six Month Period Ended June 30, 2008									
Business Segment	Auto (Reviewed)	Heavy Equipment (Reviewed)	Energy & Industrial Markets (Reviewed)	Information Technology (Reviewed)	Travel (Reviewed)	Engineering (Reviewed)	Geotechnical Services (Reviewed)	Other Businesses * (Reviewed)	Shared Services (Reviewed)	Total (Reviewed)
	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000
Revenue	435,724 =====	97,750 =====	88,173 =====	224,023 =====	23,811	63,829 =====	13,503 =====	53,941 =====	(10,930)	989,824 =====
Net Profit	45,250 =====	9,925 =====	12,461 =====	13,236	8,036 =====	8,748 =====	2,313 =====	2,894 =====	(22,711)	80,152 =====
				Six M	onth Period E	nded June 30,	2007			
Business Segment	Auto (Reviewed)	Heavy Equipment (Reviewed)	Energy & Industrial Markets (Reviewed)	Information Technology (Reviewed)	Travel (Reviewed)	Engineering (Reviewed)	Geotechnical Services (Reviewed)	Other Businesses * (Reviewed)	Shared Services (Reviewed)	Total (Reviewed)
	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000	QR,000
Revenue	294,729	72,481	72,726	205,445	14,355	50,517	13,529	45,778	(11,009)	758,551
Net Profit	26,214	8,637	7,906	14,314	5,663	8,184	4,025	2,167	(26,986)	50,124

<sup>\*</sup> Other businesses comprise Mannai Consumer Product Division, Freight Forwarding and Relocations businesses. - 11 -